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63-008

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

Published by Authority of the Rt. Hon. C. D. Howe, Minister of Trade and Commerce

Vol. 20 - No. 1

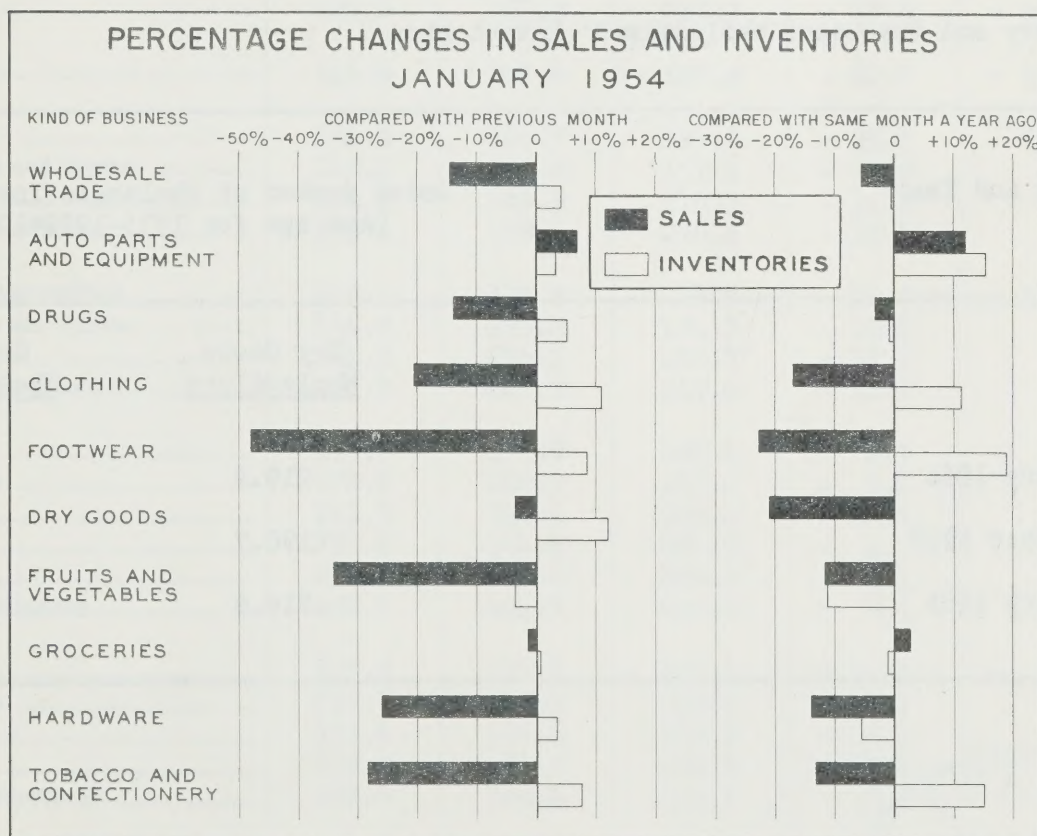
January 1954

\$1.00 a year

WHOLESALE TRADE

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935-1939 = 100) stood at 293.7 for January 1954 compared with 309.2 for January a year ago and 343.3 for December 1953.



Prepared in Merchandising and Services Section,
 Industry and Merchandising Division.

 6505-505
 4-3-54

Sales Trends by Trades

Wholesale sales in January 1954 decreased 6% as compared with sales in January 1953, according to figures submitted by wholesalers in the nine trades covered in this survey. All trades, with the exception of auto parts and equipment and groceries, reported decreased sales. Wholesalers of footwear reported sales 23% below those for January last year; sales of dry goods declined 21%, clothing 17%, hardware 14%, tobacco and confectionery 13% and fruit and vegetables 12%. A smaller drop of 3% was reported by wholesalers of drugs. Sales of auto parts and equipment and groceries increased 12% and 3% respectively.

Inventories

The value of stocks held by wholesalers at the end of January 1954 showed a fractional decrease from the same period a year ago. Stocks of fruit and vegetables declined 11%, hardware 6% and groceries and drugs 1%. Substantial increases in inventory ranging from 19% to 11% were reported for footwear, auto parts and equipment, tobacco and confectionery and clothing. Dry goods' stocks, on the other hand, showed no change from last year.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year

Index Number of Wholesale Inventories
(Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
January 1954	219.8	251.7
December 1953	190.7	241.3
January 1953	219.8	249.2



JANUARY 1954

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	January (P) 1954	December (R) 1953	January 1953	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	293.7	343.4	309.2	- 5.6	- 0.2
Auto Parts and Equipment	541.3	506.3	481.9	+ 12.0	+ 15.4
Maritimes and Quebec	381.1	433.9	362.6	+ 5.1	
Ontario	614.2	575.4	508.0	+ 20.9	
Western Provinces.....	547.8	453.8	530.3	+ 3.3	
Drugs	350.7	407.4	362.3	- 3.2	- 0.8
Maritimes, Quebec and Ontario	348.1	390.7	362.2	- 3.9	
Western Provinces	359.3	463.0	362.6	- 0.9	
Clothing	181.2	227.8	218.3	- 17.0	+ 11.2
Footwear	146.6	281.6	189.6	- 22.7	+ 18.9
Dry Goods	154.9	160.7	193.0	- 21.1	(2)
Maritimes and Quebec	110.1	133.8	157.1	- 29.9	
Ontario	184.8	163.9	216.1	- 14.5	
Western Provinces	195.4	198.4	226.4	- 13.7	
Fruits and Vegetables.....	210.3	318.9	238.6	- 11.7	- 11.2
Maritimes and Quebec	164.8	193.2	184.3	- 10.6	
Ontario	241.2	286.3	275.7	- 12.5	
Western Provinces	227.9	467.7	259.6	- 12.2	
Groceries	293.7	297.9	288.1	+ 2.7	- 1.0
Maritimes	278.8	298.7	297.2	- 6.2	
Quebec	193.5	244.4	169.4	+ 14.2	
Ontario	299.8	304.2	286.3	+ 4.7	
Prairies	290.6	268.2	306.2	- 5.1	
British Columbia	482.7	444.9	449.0	+ 7.5	
Hardware	307.8	415.2	358.6	- 14.1	- 5.6
Maritimes	239.2	330.5	263.7	- 9.3	
Quebec	313.4	420.6	364.9	- 14.1	
Ontario	348.2	526.0	403.9	- 13.8	
Western Provinces	292.6	362.4	344.2	- 15.0	
Tobacco and Confectionery	333.5	465.1	383.7	- 13.2	+ 14.9
Maritimes and Quebec	294.5	481.7	341.7	- 13.8	
Ontario	339.2	467.6	400.0	- 15.2	
Western Provinces	389.4	429.7	420.5	- 7.4	

1. Composite of Nine Trades 2. Unchanged

Note: Figures for Newfoundland are not included.

63-008

DEPT. OF POLITICAL ECONOMY

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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MERCHANDISING FILE 'W'

Vol. 20 - No. 2

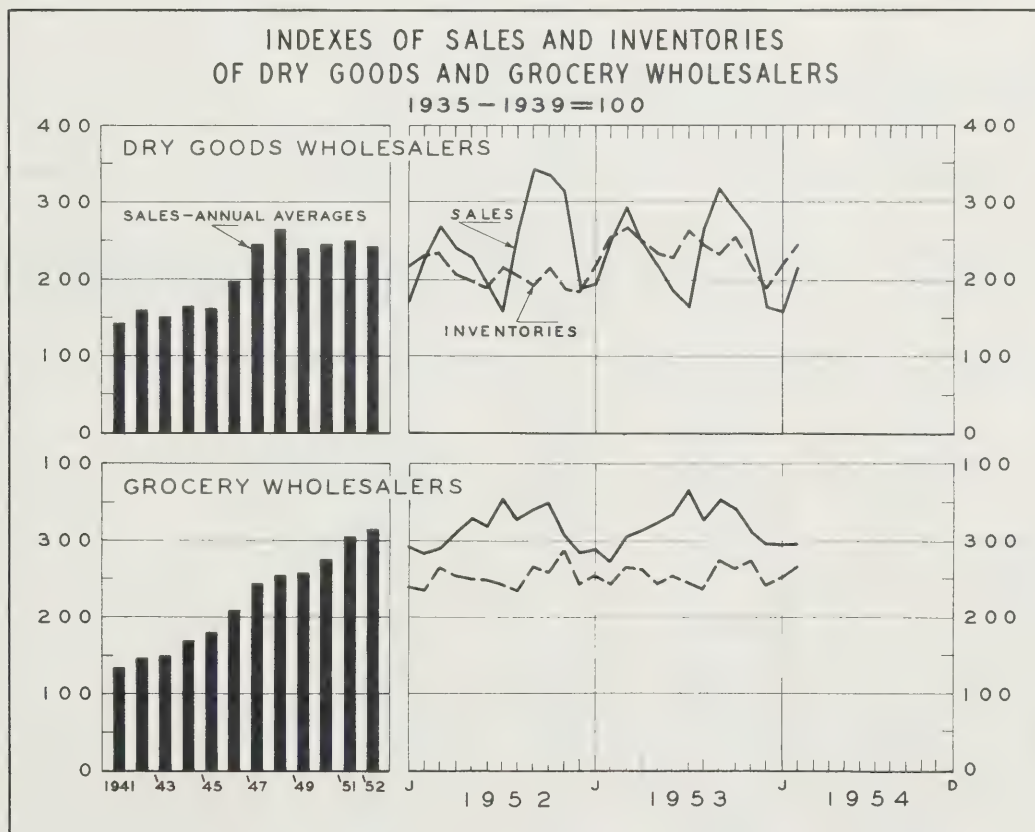
\$1.00 a year

WHOLESALE TRADE

FEBRUARY 1954

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935-1939 = 100) stood at 312.4 for February 1954 compared with 304.5 for February a year ago and 294.1 for January 1954.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505

6-4-54

Sales Trends by Trades

Wholesalers, in the nine trades covered in this survey, reported a 2% increase in sales in February 1954 compared with February last year. Grocery wholesalers registered an increase of 10% in sales; tobacco and confectionery sales were 6% higher while those for footwear rose 3%. Wholesalers of auto parts and equipment, clothing and drugs all reported sales 1% higher than in February 1953. Decreased sales of 15% were recorded by wholesalers of dry goods while sales of hardware and fruits and vegetables declined 7% and 2% respectively.

Inventories

The value of stocks held by wholesalers at the end of February 1954 showed a 3% increase over the same period a year ago. Substantial increases in inventories of 41% and 26% were reported by wholesalers of footwear and tobacco respectively. Increases ranging from 9% to less than 1% were recorded for groceries, clothing, auto parts and equipment and drugs. Stocks of dry goods dropped 5%, hardware 2% and fruits and vegetables 1%.

Grocery and Dry Goods Wholesalers' inventories

Month and Year

Monthly Indexes of Wholesale Inventories
(Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
February 1954	242.2	265.2
January 1954	219.6	250.4
February 1953	255.5	244.0

Wholesale Trade in Canada

3

February 1954

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	February(P) 1954	January(R) 1954	February 1953	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	312.4	294.1	304.5	+ 2.4	+ 3.0
Auto Parts and Equipment	563.0	539.4	556.8	+ 1.4	+ 6.8
Maritimes and Quebec	461.4	368.8	461.4	(2)	
Ontario	607.0	616.2	558.9	+ 8.6	
Western Provinces.....	570.6	547.8	624.3	- 8.6	
Drugs	349.0	350.3	346.7	+ 0.9	+ 0.1
Maritimes, Quebec and Ontario	331.9	347.0	326.0	+ 1.8	
Western Provinces	406.1	361.5	415.7	- 2.3	
Clothing	246.2	181.4	243.5	+ 1.1	+ 8.3
Footwear	351.5	146.2	340.9	+ 3.1	+ 41.3
Dry Goods	213.0	155.6	249.4	- 15.1	- 5.2
Maritimes and Quebec	171.1	113.0	221.0	- 22.6	
Ontario	241.3	182.8	284.9	- 15.3	
Western Provinces	250.7	195.4	260.3	- 3.7	
Fruits and Vegetables.....	250.4	210.7	254.1	- 1.7	- 0.8
Maritimes and Quebec	225.9	164.8	243.9	- 7.4	
Ontario	237.6	241.2	239.3	- 0.7	
Western Provinces	284.7	229.0	276.4	+ 3.0	
Groceries	296.6	295.3	270.6	+ 9.7	+ 8.7
Maritimes	295.0	278.8	272.1	+ 8.4	
Quebec	208.2	192.3	189.1	+ 10.1	
Ontario	281.4	299.8	255.6	+ 10.1	
Prairies	299.7	291.5	273.2	+ 9.7	
British Columbia	490.6	497.0	448.9	+ 9.3	
Hardware	309.7	308.8	334.9	- 7.3	- 1.7
Maritimes	241.2	239.2	243.6	- 1.0	
Quebec	290.0	314.2	301.1	- 3.7	
Ontario	363.6	351.4	388.1	- 6.3	
Western Provinces	299.9	292.6	336.2	- 10.8	
Tobacco and Confectionery	346.3	329.9	313.5	+ 6.5	+ 26.4
Maritimes and Quebec	309.5	294.5	274.4	+ 12.8	
Ontario	368.5	333.6	340.3	+ 8.3	
Western Provinces	359.9	384.3	320.5	+ 12.3	

1. Composite of Nine Trades 2. Unchanged

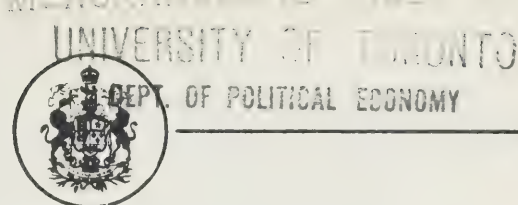
Note: Figures for Newfoundland are not included.

63-008

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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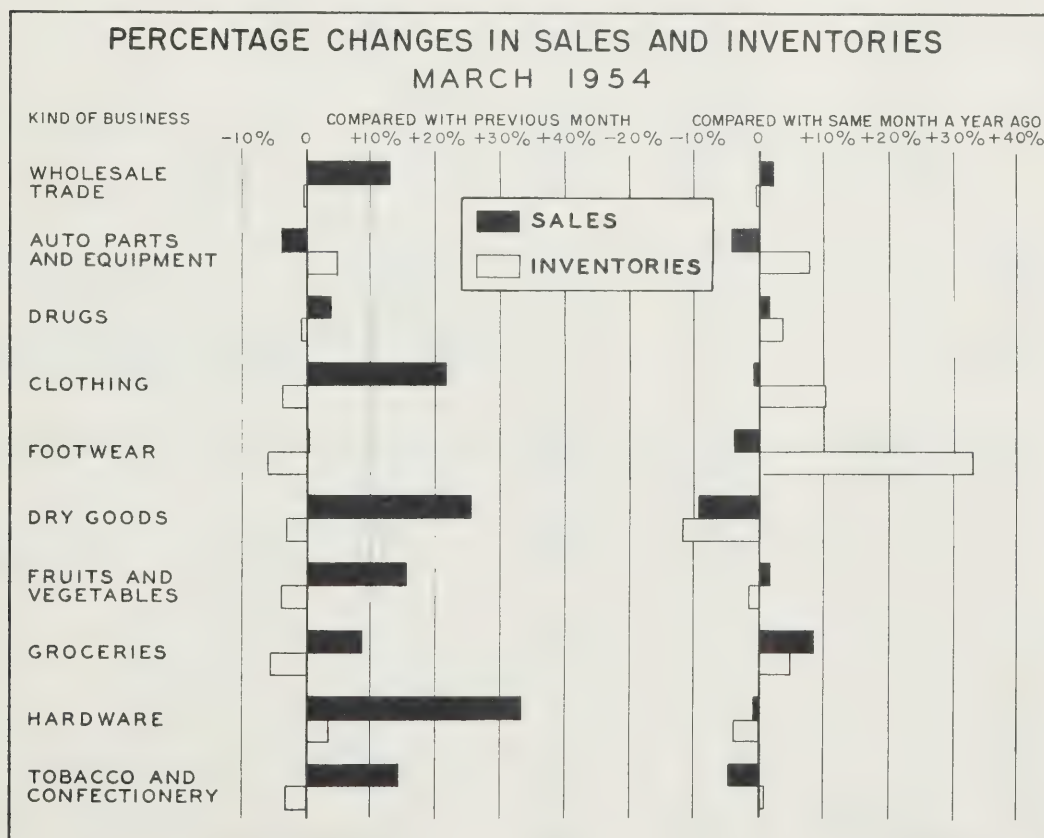
\$1.00 a year

WHOLESALE TRADE

MARCH 1954

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935-1939 = 100) stood at 352.5 for March 1954 compared with 349.0 for March a year ago and 312.8 for February 1954.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505

6-5-54

Sales Trends by Trades

Although 6 of the 9 trades covered in this survey showed decreased sales in March 1954 compared with the same month a year ago, the overall sales in the nine trades were up 2%. This gain was due in great part to an 8% increase in sales of groceries. Wholesalers of fruits and vegetables and drugs reported sales slightly over 1% higher. Sales of dry goods dropped 9% in March while sales of tobacco and confectionery declined 5%. Wholesalers of both auto parts and equipment and footwear reported a 4% drop in sales; clothing and hardware wholesalers reported sales 1% lower than in March last year.

Inventories

The value of stocks held by wholesalers at the end of March 1954 showed a very slight decline from the same period a year ago. While stocks of dry goods, hardware and fruits and vegetables declined 12%, 4% and 2% respectively, all other trades covered in this survey reported increased inventories ranging from 1% to 33%.

Grocery and Dry Goods Wholesalers' inventories

Month and Year

 Monthly Indexes of Wholesale Inventories
 (Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
March 1954	239.5	277.2
February 1954	242.5	265.2
March 1953	271.8	264.8

Wholesale Trade in Canada
March 1954

3

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	March (P) 1954	February(R) 1954	March 1953	Sales %	Inventory %
Wholesale Trade¹, Canada	352.5	312.8	349.0	+ 1.8	- 0.6
Auto Parts and Equipment	542.0	564.1	562.7	- 4.4	+ 7.5
Maritimes and Quebec	363.9	465.1	421.7	- 13.7	
Ontario	629.5	607.5	638.4	- 1.4	
Western Provinces.....	539.3	570.6	550.9	- 2.1	
Drugs	362.0	349.0	356.7	+ 1.3	+ 3.3
Maritimes, Quebec and Ontario	340.8	331.9	341.5	- 0.2	
Western Provinces	432.7	406.1	407.4	+ 6.2	
Clothing	299.1	246.2	301.8	- 0.9	+ 10.1
Footwear	351.9	351.5	366.2	- 3.9	+ 32.7
Dry Goods	266.7	213.0	292.8	- 9.2	- 11.9
Maritimes and Quebec	238.8	171.1	279.3	- 14.5	
Ontario	269.8	241.3	288.2	- 6.4	
Western Provinces	306.0	250.7	317.4	- 3.6	
Fruits and Vegetables.....	288.6	250.4	284.0	+ 1.5	- 1.8
Maritimes and Quebec	258.6	225.9	260.9	- 0.9	
Ontario	300.2	237.9	298.1	+ 0.7	
Western Provinces	307.7	284.7	294.2	+ 4.6	
Groceries	323.4	297.7	300.5	+ 8.2	+ 4.7
Maritimes	343.0	295.0	309.6	+ 10.8	
Quebec	244.1	208.2	207.6	+ 17.6	
Ontario	300.5	281.4	286.5	+ 4.9	
Prairies	320.0	299.7	309.2	+ 3.5	
British Columbia	509.3	501.0	471.6	+ 8.0	
Hardware	412.0	309.3	416.0	- 0.7	- 3.9
Maritimes	347.4	243.6	336.6	+ 3.2	
Quebec	392.7	290.0	382.7	+ 2.6	
Ontario	461.1	361.3	482.3	- 4.4	
Western Provinces	404.0	299.9	407.7	- 0.9	
Tobacco and Confectionery	395.8	346.7	415.2	- 4.6	+ 0.8
Maritimes and Quebec	395.4	309.2	433.1	- 8.7	
Ontario	383.0	369.6	404.0	- 5.2	
Western Provinces	426.3	360.2	409.5	+ 4.1	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

63-008

MERCHANDISING FILE #W1

JUN 16 1954

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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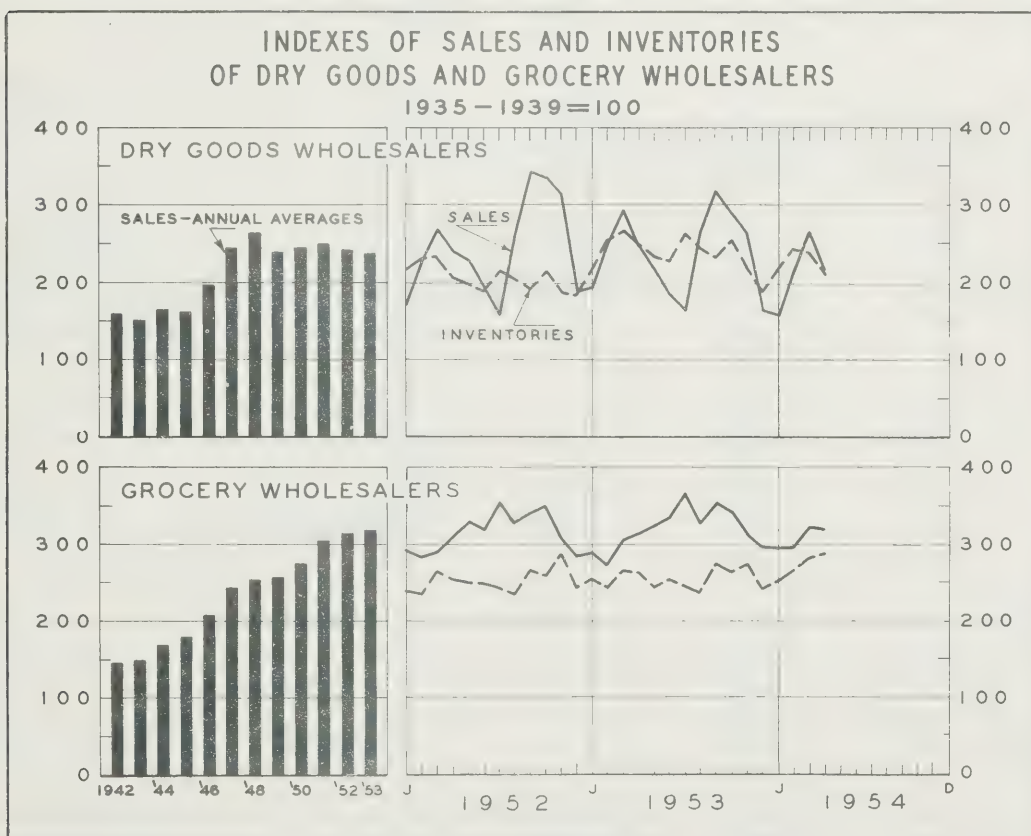
\$1.00 a year

WHOLESALE TRADE

APRIL 1954

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935-1939 = 100) stood at 356.9 for April 1954 compared with 366.6 for April a year ago and 352.3 for March 1954.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505
8-6-54

Sales Trends by Trades

Wholesale sales were 2% lower in April 1954 than in the same month a year ago, according to reports received from wholesalers in the nine trades covered by this survey. Largest drop from April last year was in the footwear trade, with a sales decline of 14%. Sales of dry goods, clothing and hardware declined 12%, 11% and 10% respectively. Wholesalers of auto parts and equipment reported a sales drop of 3% while sales of tobacco and confectionery were 1% lower. Sales of fruits and vegetables dropped less than 1%. An increase in sales of 3% was reported by the grocery and drug trades.

Inventories

The value of stocks held by wholesalers at the end of April 1954 showed a slight decline of less than 1% from the same period a year ago. Stocks of dry goods and fruits and vegetables declined 14% while hardware stocks dropped 3% and footwear and drugs 1%. Inventory values were higher at the end of April this year in groceries (10%), clothing (9%), auto parts and equipment (7%) and tobacco and confectionery (1%).

Grocery and Dry Goods Wholesalers' Inventories

Month and Year

Monthly Indexes of Wholesale Inventories
(Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
April 1954	213.3	287.7
March 1954	238.9	281.5
April 1953	247.5	262.3

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	April (P) 1954	March (R) 1954	April 1953	Sales	Inventory
				%	%
Wholesale Trade ¹ , Canada	356.9	352.3	366.6	- 2.1	- 0.7
Auto Parts and Equipment	572.0	541.7	592.3	- 3.4	+ 6.7
Maritimes and Quebec	426.0	362.7	457.1	- 6.8	
Ontario	629.7	629.5	611.4	+ 3.0	
Western Provinces.....	591.5	539.3	663.1	- 10.8	
Drugs	398.2	362.0	387.0	+ 3.0	- 0.8
Maritimes, Quebec and Ontario	386.0	340.8	373.3	+ 3.4	
Western Provinces	438.9	432.7	432.4	+ 1.5	
Clothing	236.5	299.1	266.0	- 11.1	+ 9.3
Footwear	306.2	353.0	354.4	- 13.6	- 1.1
Dry Goods	216.9	266.7	247.9	- 12.5	- 13.8
Maritimes and Quebec	211.9	238.8	252.3	- 16.0	
Ontario	228.4	269.8	241.9	- 5.6	
Western Provinces	214.0	306.0	246.8	- 13.3	
Fruits and Vegetables.....	329.7	288.6	330.0	- 0.2	- 13.5
Maritimes and Quebec	276.1	258.3	281.4	- 1.9	
Ontario	375.6	300.2	379.8	- 1.1	
Western Provinces	342.4	308.0	334.7	+ 2.3	
Groceries	319.6	323.0	312.7	+ 2.8	+ 9.7
Maritimes	320.5	343.0	318.3	+ 0.7	
Quebec	219.6	243.9	206.8	+ 6.2	
Ontario	312.3	300.5	302.0	+ 3.4	
Prairies	316.7	320.0	308.4	+ 2.7	
British Columbia	523.3	505.6	533.4	- 1.9	
Hardware	420.6	412.1	469.1	- 10.3	- 2.9
Maritimes	407.6	347.0	443.0	- 8.0	
Quebec	406.0	392.7	414.7	- 2.1	
Ontario	510.3	461.6	548.1	- 6.9	
Western Provinces	379.2	404.0	456.3	- 16.9	
Tobacco and Confectionery	414.9	395.6	419.1	- 0.9	+ 1.4
Maritimes and Quebec	429.8	395.4	450.1	- 4.5	
Ontario	419.4	383.0	418.6	+ 0.2	
Western Provinces	377.8	425.5	365.0	+ 3.5	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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UNIVERSITY OF TORONTO
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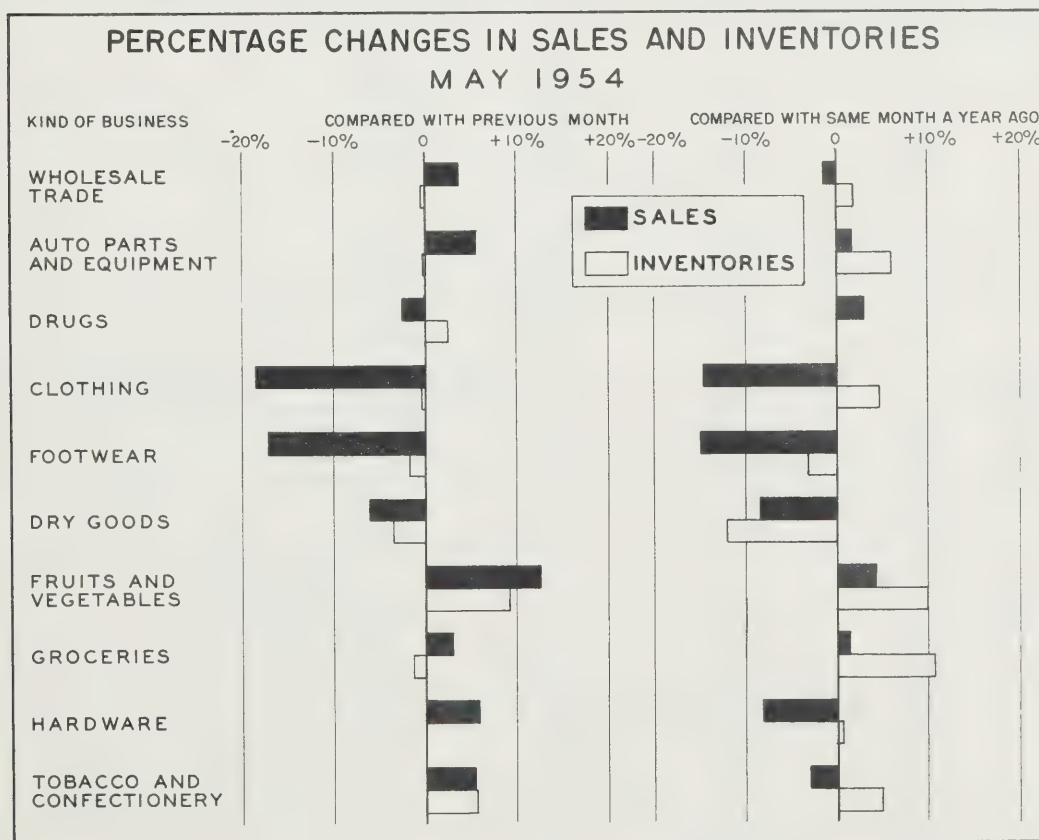
\$1.00 a year

WHOLESALE TRADE

MAY 1954

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935 - 1939 = 100) stood at 369.9 for May 1954 compared with 375.9 for May a year ago and 356.6 for April 1954.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505

8-7-54

Sales Trends by Trades

Wholesale sales continued to decline in May 1954 being almost 2% lower than in May last year, according to reports received from wholesalers in the nine trades covered by this survey. Sales of footwear and clothing with a drop of 15% registered the greatest decline in sales from May 1953. Wholesalers of dry goods and hardware reported decreased sales of 8% while sales of tobacco and confectionery dropped 3%. Fruit and vegetable wholesalers registered a 4% increase in sales during May 1954 while slight gains of 3%, 2% and 1% were reported for sales of drugs, auto parts and equipment and groceries respectively.

Inventories

The value of stocks held by wholesalers at the end of May 1954 showed an increase of 2% over the same period last year. Stocks of groceries increased 11%, fruits and vegetables 10% and auto parts and equipment 6%. Wholesalers of both clothing and tobacco and confectionery reported stocks 5% higher than a year ago. Hardware stocks were 1% higher while those of drugs remained unchanged. Wholesalers of dry goods reported a 12% drop in inventory while footwear stocks were 3% lower than in May 1953.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year

Monthly Indexes of Wholesale Inventories
(Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
May 1954	205.1	268.4
April 1954	213.8	288.5
May 1953	232.8	242.5

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	May (P) 1954	April (R) 1954	May 1953	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	369.9	356.6	375.9	- 1.5	+ 1.8
Auto Parts and Equipment	604.7	572.0	598.9	+ 1.7	+ 6.0
Maritimes and Quebec	559.2	426.0	585.6	- 4.5	
Ontario	626.9	629.7	558.2	+ 12.3	
Western Provinces.....	604.3	591.5	671.4	- 10.0	
Drugs	388.2	398.2	376.7	+ 3.0	(2)
Maritimes, Quebec and Ontario	377.6	386.0	369.5	+ 2.2	
Western Provinces	423.5	438.9	400.7	+ 5.7	
Clothing	192.8	236.7	225.8	- 14.6	+ 4.7
Footwear	253.9	306.2	299.0	- 15.1	- 3.0
Dry Goods	203.8	216.9	222.2	- 8.3	- 11.9
Maritimes and Quebec	193.1	211.9	212.7	- 9.2	
Ontario	226.7	228.4	231.1	- 1.9	
Western Provinces	199.1	214.0	228.6	- 12.9	
Fruits and Vegetables.....	371.2	329.7	356.4	+ 4.3	+ 10.0
Maritimes and Quebec	367.5	276.1	335.3	+ 9.6	
Ontario	371.9	373.7	361.1	+ 3.0	
Western Provinces	374.2	344.1	372.7	+ 0.4	
Groceries	327.5	318.0	323.4	+ 1.4	+ 10.7
Maritimes	326.0	320.2	335.4	- 2.8	
Quebec	235.5	219.4	224.9	+ 4.7	
Ontario	320.6	307.4	315.2	+ 1.7	
Prairies	324.3	316.4	324.9	- 0.2	
British Columbia	519.9	523.3	500.9	+ 3.8	
Hardware	446.6	422.1	486.3	- 8.1	+ 0.6
Maritimes	425.2	407.6	413.6	+ 2.8	
Quebec	411.2	406.0	436.1	- 5.7	
Ontario	528.7	510.3	529.8	- 0.2	
Western Provinces	421.5	382.4	498.8	- 15.5	
Tobacco and Confectionery	438.6	416.0	451.2	- 2.9	+ 5.0
Maritimes and Quebec	378.0	429.8	410.0	- 7.8	
Ontario	494.0	421.5	500.0	- 1.2	
Western Provinces	417.3	378.5	410.7	+ 1.6	

1. Composite of Nine Trades

2. Unchanged

Note: Figures for Newfoundland are not included.

63-008

DOMINION BUREAU OF STATISTICS
 OTTAWA - CANADA

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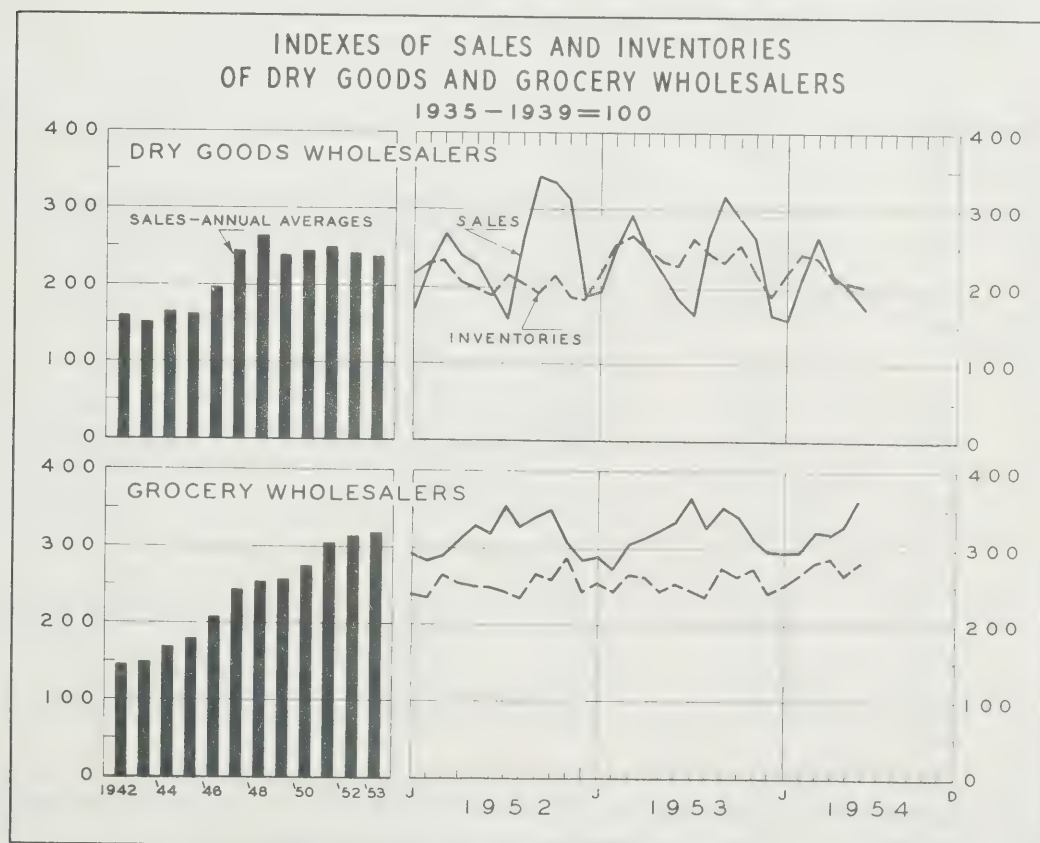
\$1.00 a year

WHOLESALE TRADE

JUNE 1954

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935 - 1939 = 100) stood at 391.3 for June 1954 compared with 379.8 for June a year ago and 370.9 for May 1954.



Prepared in Merchandising and Services Section,
 Industry and Merchandising Division.

6505-505
 5-8-54

Sales Trends by Trades

June sales of wholesalers covered by this report registered a gain of almost 4% over the same month of 1953. This follows a decline in sales of May 1954 over last year. Sales of five of the nine trades showed declines ranging from 7% for footwear wholesalers to 1% for automotive parts and equipment wholesalers. Groceries reported the largest increase, at 9%, while fruits and vegetables and drugs showed a 6% gain.

Inventories

The value of stocks on hand decreased nominally at the end of June compared with the same date of 1953. The apparel trades recorded the sharpest declines, footwear 16%, dry goods 13% and clothing 10%. Wholesalers of groceries and tobacco and confectionery reported inventory gains of 9% and 10% respectively. Other trades showed lesser inventory changes, ranging between a decline of 2% to a gain of 4%.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year	Monthly Indexes of Wholesale Inventories (Average for 1935-1939=100)	
	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
June 1954	200.4	275.3
May 1954	206.0	267.7
June 1953	229.0	253.0

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	June (P) 1954	May (R) 1954	June 1953	Sales %	Inventory %
Wholesale Trade¹, Canada	391.3	370.9	379.8	+ 3.5	- 0.2
Auto Parts and Equipment	623.5	602.8	632.4	- 1.4	+ 4.3
Maritimes and Quebec	456.1	556.3	484.7	- 5.9	
Ontario	705.1	626.9	657.1	+ 7.3	
Western Provinces.....	622.2	600.2	703.8	-11.6	
Drugs	381.1	386.8	359.8	+ 6.0	+ 2.9
Maritimes, Quebec and Ontario	360.0	375.8	338.3	+ 6.4	
Western Provinces	451.5	423.5	431.2	+ 4.7	
Clothing	223.3	195.5	229.3	- 2.6	- 9.6
Footwear	210.8	253.9	225.5	- 6.5	- 15.6
Dry Goods	177.4	204.5	186.4	- 4.9	- 12.5
Maritimes and Quebec	182.4	194.8	194.2	- 6.1	
Ontario	189.7	226.7	193.2	- 1.8	
Western Provinces	158.8	199.1	168.6	- 5.8	
Fruits and Vegetables.....	389.6	373.2	366.4	+ 6.4	- 0.7
Maritimes and Quebec	400.2	367.5	374.0	+ 7.0	
Ontario	362.4	376.6	365.3	- 0.8	
Western Provinces	402.4	375.7	359.9	+11.8	
Groceries	362.6	329.8	334.4	+ 8.6	+ 8.8
Maritimes	368.8	325.7	339.3	+ 8.7	
Quebec	266.4	236.6	239.8	+11.1	
Ontario	362.3	327.8	331.2	+ 9.4	
Prairies	347.0	324.3	328.0	+ 5.8	
British Columbia	563.0	519.9	520.3	+ 8.2	
Hardware	479.0	446.1	493.5	- 3.0	- 1.9
Maritimes	426.5	424.4	419.4	+ 1.7	
Quebec	465.2	412.1	466.6	- 0.2	
Ontario	560.4	526.1	553.2	+ 1.3	
Western Provinces	448.0	421.5	484.9	- 7.6	
Tobacco and Confectionery	455.4	438.6	450.8	+ 1.1	+ 10.1
Maritimes and Quebec	448.0	378.0	458.1	- 2.2	
Ontario	466.9	494.0	459.1	+ 1.7	
Western Provinces	441.9	417.3	418.5	+ 5.6	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

63-008

MERCEANDISING FILE "W"

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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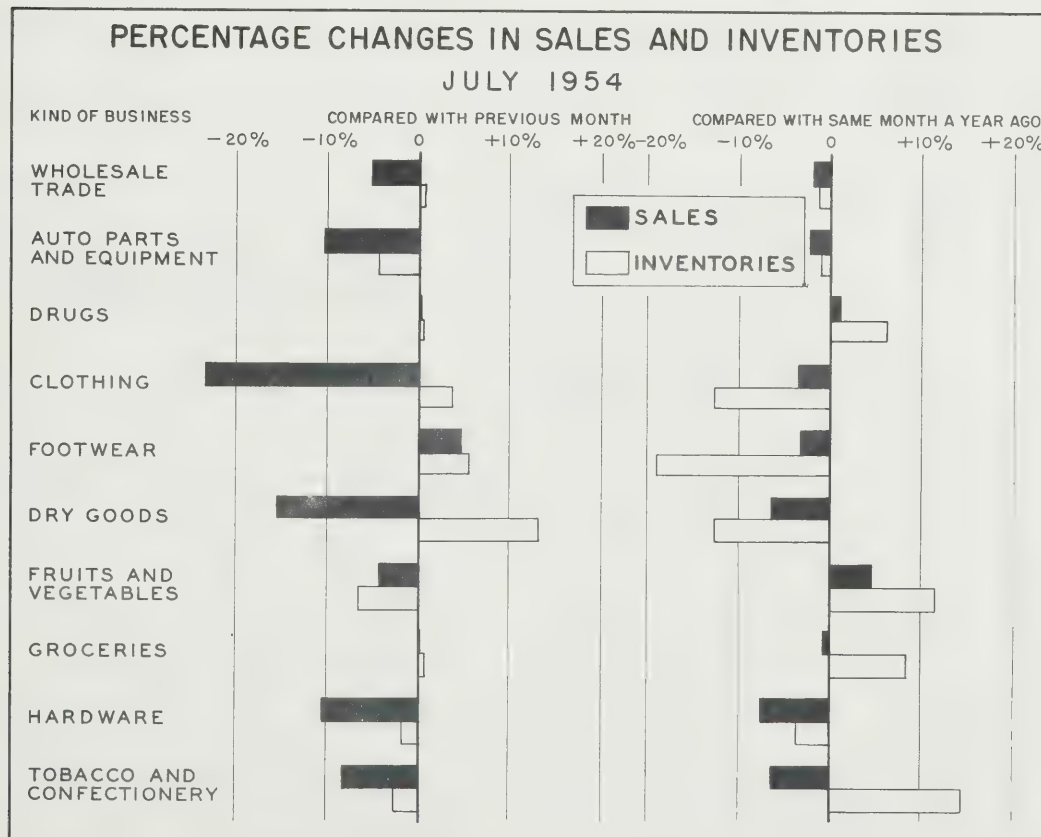
Vol. 20 - No. 7

\$1.00 a year

WHOLESALE TRADE
JULY 1954

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935 - 1939 = 100) stood at 370.6 for July 1954 compared with 379.6 for July a year ago and 390.9 for June 1954.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505

3-9-54

Sales Trends by Trades

July sales of wholesalers covered by this report registered a decrease of 2% over the same month of 1953 and a decline of 5% from June 1954. In comparison with the previous year seven of the nine trades showed declines ranging from 7% for hardware wholesalers to less than half of one per cent for grocery wholesalers. Fruit and vegetable wholesalers reported an increase of almost 5% while a 1% increase was shown by drug wholesalers.

Inventories

There was a 1% decrease in the value of stocks on hand at the end of July 1954 compared with the corresponding period in 1953. Large decreases were reported by footwear wholesalers amounting to 19% while there was a decrease of 12% for both clothing and dry goods wholesalers. Tobacco and confectionery wholesalers reported an increase of 14%, fruit and vegetable wholesalers nearly 12% and grocery wholesalers over 8%.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year

Monthly Indexes of Wholesale Inventories
(Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
July 1954	231.8	266.3
June 1954	201.5	275.0
July 1953	264.6	245.2

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	July (P) 1954	June (R) 1954	July 1953	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	370.6	390.9	379.6	- 2.0	- 1.1
Auto Parts and Equipment	558.9	623.3	572.4	- 2.4	- 0.9
Maritimes and Quebec	434.4	456.1	427.6	+ 1.6	
Ontario	661.2	705.1	666.5	- 0.8	
Western Provinces.....	493.7	621.5	534.9	- 7.7	
Drugs	380.1	379.3	375.8	+ 1.1	+ 6.2
Maritimes, Quebec and Ontario	356.5	357.6	353.4	+ 0.9	
Western Provinces	458.8	451.5	450.2	+ 1.9	
Clothing	171.8	223.6	177.7	- 3.3	- 12.4
Footwear	220.2	210.8	227.0	- 3.0	- 19.2
Dry Goods	150.1	177.6	160.7	- 6.3	- 12.4
Maritimes and Quebec	104.0	182.9	118.0	- 11.9	
Ontario	170.2	189.7	154.9	+ 9.9	
Western Provinces	201.3	158.8	230.3	- 12.6	
Fruits and Vegetables.....	374.4	390.2	357.1	+ 4.8	+ 11.8
Maritimes and Quebec	291.2	398.7	286.1	+ 1.8	
Ontario	379.2	362.4	343.2	+ 10.5	
Western Provinces	450.5	405.6	437.4	+ 3.0	
Groceries	362.2	361.4	365.1	- 0.4	+ 8.6
Maritimes	356.5	368.5	366.8	- 2.8	
Quebec	268.8	266.4	246.4	+ 9.1	
Ontario	351.8	358.4	366.5	- 4.0	
Prairies	376.1	347.0	392.6	- 4.2	
British Columbia	531.3	563.5	505.0	+ 5.2	
Hardware	429.7	479.1	464.5	- 7.3	- 3.5
Maritimes	400.3	426.5	397.5	+ 0.7	
Quebec	429.8	464.7	444.5	- 3.3	
Ontario	448.8	560.9	483.1	- 7.1	
Western Provinces	423.4	448.0	474.7	- 10.8	
Tobacco and Confectionery	418.5	455.7	445.6	- 6.1	+ 14.5
Maritimes and Quebec	380.6	448.0	411.0	- 7.4	
Ontario	437.5	466.9	468.4	- 6.6	
Western Provinces	441.7	443.2	454.0	- 2.7	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

63-008

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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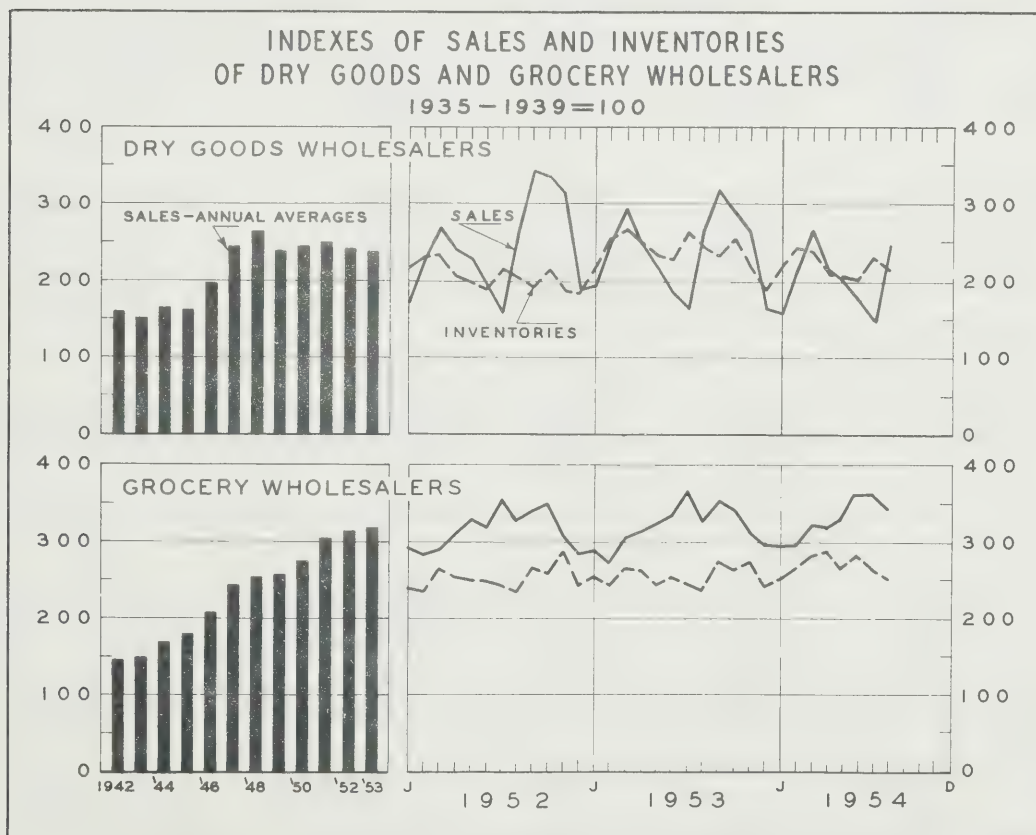
\$1.00 a year

WHOLESALE TRADE

AUGUST 1954

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935 - 1939 - 100) stood at 378.8 for August 1954 compared with 368.8 for August a year ago and 371.1 for July 1954.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505

7-10-54

Sales Trends by Trades

In August, 1954, sales of wholesalers covered by this report were almost 3% over the same month of 1953 and 2% above July 1954. In comparison with the previous year six of the nine trades reported increases which ranged from 6.5% for drug wholesalers and 4.9% for grocery wholesalers to 1.5% for tobacco and confectionery wholesalers and 1.3% for hardware wholesalers. Decreases were shown by three trades, the largest being a reduction of 11.9% for clothing wholesalers followed by dry goods wholesalers with 7.2% and footwear wholesalers with 3.5%.

Inventories

There was a decrease of slightly over 1% in the value of stocks on hand at the end of August 1954 compared with the corresponding month of the previous year. Three wholesale trades reported large decreases in the value of stocks on hand; footwear wholesalers 17.7%, clothing wholesalers 14.2% and dry goods wholesalers 11.6%. Two small decreases were reported, one of 2.3% for hardware wholesalers and the other amounting to 1.6% for auto parts and equipment wholesalers. Of the four trades reporting increases, the largest involved fruit and vegetable wholesalers with 14.3%, followed by tobacco and confectionery wholesalers with 11.3%, grocery wholesalers with 6.5% and drug wholesalers 4.4%.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year

Monthly Indexes of Wholesale Inventories
(Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
August 1954	217.9	251.4
July 1954	232.6	265.6
August 1953	246.5	236.1

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	August (P) 1954	July (R) 1954	August 1953	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	378.8	371.1	368.8	+ 2.9	- 1.2
Auto Parts and Equipment	631.8	561.1	612.2	+ 3.3	- 1.6
Maritimes and Quebec	452.8	444.3	474.6	- 4.6	
Ontario	713.2	661.2	620.2	+ 15.0	
Western Provinces.....	639.3	493.7	701.8	- 8.9	
Drugs	389.3	380.1	365.7	+ 6.5	+ 4.4
Maritimes, Quebec and Ontario	369.5	356.5	346.6	+ 6.6	
Western Provinces	455.2	458.8	429.4	+ 6.0	
Clothing	253.9	172.0	288.2	- 11.9	- 14.2
Footwear	462.4	220.0	479.2	- 3.5	- 17.7
Dry Goods	247.5	150.1	265.7	- 7.2	- 11.6
Maritimes and Quebec	199.4	104.0	223.0	- 10.6	
Ontario	283.4	170.2	287.4	- 1.4	
Western Provinces	287.5	201.3	310.5	- 7.4	
Fruits and Vegetables.....	335.8	375.8	310.8	+ 8.0	+ 14.3
Maritimes and Quebec	223.2	291.2	212.6	+ 5.0	
Ontario	314.6	377.5	278.4	+ 13.0	
Western Provinces	462.2	455.8	432.8	+ 6.8	
Groceries	343.9	362.0	327.3	+ 4.9	+ 6.5
Maritimes	357.1	356.2	352.9	+ 1.2	
Quebec	232.1	268.8	220.8	+ 5.1	
Ontario	335.9	350.7	320.8	+ 4.7	
Prairies	358.9	376.5	340.5	+ 5.4	
British Columbia	511.2	532.3	469.0	+ 9.0	
Hardware	450.2	430.3	446.8	+ 1.3	- 2.3
Maritimes	441.6	400.3	403.3	+ 9.5	
Quebec	472.4	432.1	449.5	+ 5.1	
Ontario	428.5	448.8	394.9	+ 8.5	
Western Provinces	452.4	423.4	481.8	- 6.1	
Tobacco and Confectionery	399.0	419.9	398.2	+ 1.5	+ 11.3
Maritimes and Quebec	351.8	380.6	354.3	- 0.7	
Ontario	437.3	441.2	434.3	+ 0.7	
Western Provinces	393.7	439.9	392.1	+ 0.4	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

63-008

MERCHANDISING FILE W

DOMINION BUREAU OF STATISTICS

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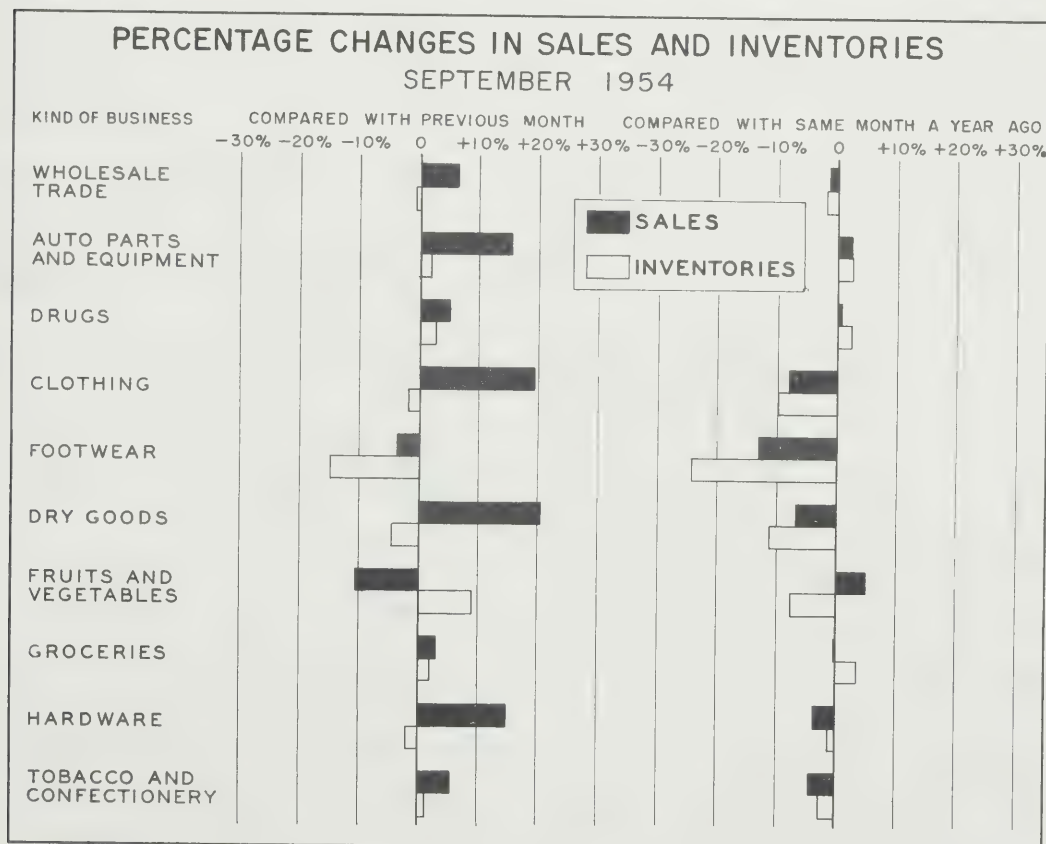
Vol. 20 - No. 9

\$1.00 a year

WHOLESALE TRADE
SEPTEMBER 1954

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935-1939= 100) stood at 402.3 for September 1954 compared with 409.0 for September a year ago and 378.1 for August 1954.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505

3-11-54

Sales Trends by Trades

September sales of wholesalers covered by this report registered a seasonal increase of 6.4% over the preceding month but were down 1.3% over September of the previous year. Of the nine trades covered, six reported decreases in comparison with September 1953 which ranged from 13% for footwear wholesalers to less than one per cent for groceries. Of the three trades reporting increases the largest which amounted to 5% was shown for fruit and vegetable wholesalers while drug wholesalers reported an increase of less than one per cent.

Inventories

There was a decrease of 0.7% in the value of stocks on hand at the end of September 1954 in comparison with the previous month and of 1.9% in comparison with September of 1953. In the comparison with the previous year six trades reported decreases in value of stocks on hand which ranged from 24.2% for footwear wholesalers to 1.1% for hardware wholesalers. Three trades reported increases, the largest being grocery wholesalers with 3.7% followed by auto parts and equipment wholesalers and drug wholesalers with 2.7% and 2.5% respectively.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year

Monthly Indexes of Wholesale Inventories
(Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
September 1954	205.2	283.2
August 1954	217.7	249.6
September 1953	231.1	273.1

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	September(P) 1954	August (R) 1954	September 1953	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	402.3	378.1	409.0	- 1.3	- 1.9
Auto Parts and Equipment	730.4	631.8	713.3	+ 2.6	+ 2.7
Maritimes and Quebec	584.3	452.8	561.3	+ 4.1	
Ontario	829.6	713.2	748.7	+ 10.8	
Western Provinces.....	686.0	639.3	771.6	- 11.1	
Drugs	409.2	389.3	406.1	+ 0.8	+ 2.5
Maritimes, Quebec and Ontario	411.4	369.5	405.7	+ 1.4	
Western Provinces	401.7	455.2	407.4	- 1.4	
Clothing	303.0	253.9	329.7	- 8.1	- 10.0
Footwear	445.7	462.4	512.3	- 13.0	- 24.2
Dry Goods	298.4	247.7	320.5	- 6.9	- 11.2
Maritimes and Quebec	280.3	200.0	305.0	- 8.1	
Ontario	334.6	283.4	327.4	+ 2.2	
Western Provinces	292.8	287.5	337.7	- 13.3	
Fruits and Vegetables.....	299.0	334.4	291.5	+ 5.0	- 7.7
Maritimes and Quebec	199.6	223.2	179.0	+ 11.5	
Ontario	283.0	310.1	260.6	+ 8.6	
Western Provinces	408.2	462.2	426.1	- 4.2	
Groceries	352.7	342.3	353.6	- 0.3	+ 3.7
Maritimes	348.2	356.4	335.8	+ 3.7	
Quebec	262.2	232.1	249.5	+ 5.1	
Ontario	334.0	330.7	336.0	- 0.6	
Prairies	360.2	358.9	374.4	- 3.8	
British Columbia	553.4	511.7	561.8	- 1.5	
Hardware	517.5	450.9	536.4	- 3.7	- 1.1
Maritimes	530.3	441.6	509.4	+ 4.1	
Quebec	557.7	472.4	564.5	- 1.2	
Ontario	567.5	431.2	566.4	+ 0.2	
Western Provinces	466.2	452.4	508.9	- 8.4	
Tobacco and Confectionery	420.3	398.4	439.3	- 4.3	- 2.7
Maritimes and Quebec	401.6	351.8	433.7	- 7.4	
Ontario	438.1	436.0	451.6	- 3.0	
Western Provinces	412.1	393.7	420.5	- 2.0	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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Vol. 20 - No. 10

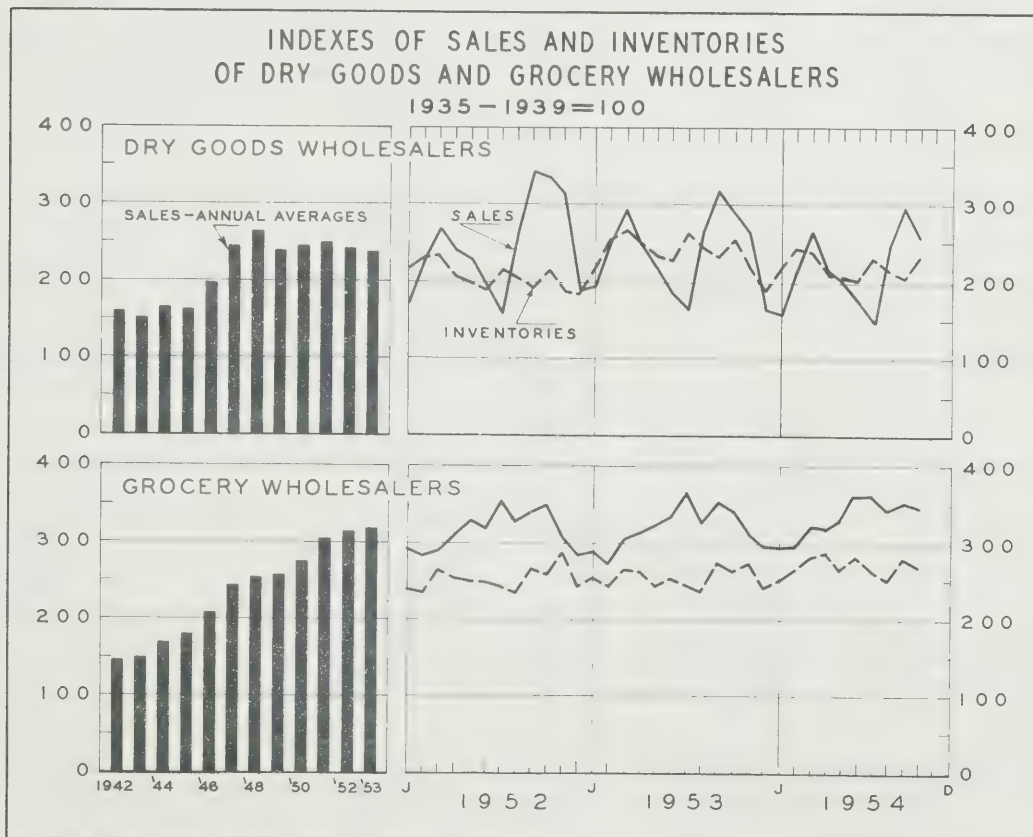
\$1.00 a year

WHOLESALE TRADE

OCTOBER 1954

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935-1939=100) stood at 388.8 for October 1954 compared with 399.4 for October a year ago and 401.8 for September 1954.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505

3-12-54

Sales Trends by Trades

The October sales of wholesalers in the nine trades covered by this report were 2.1% below the sales of the same month last year, and 3.2% below the previous month. The decreases were most evident in the clothing and dry goods lines where sales were 17.3% and 11.0% below the level of a year ago. Hardware wholesalers also showed a considerable decrease, 10.4% below sales of October 1953. Fruit and vegetable wholesalers reported the greatest gain (+8.4%) of the three trades registering increased sales this month.

Inventories

A slight decline in the dollar value of inventory holdings at the end of October 1954 compared with 1953 was reported. The decreased inventories of the clothing and dry goods trades contributed largely to the 1.1% drop of the nine trade total. Footwear wholesalers reported a reduction of 30.8% in inventories at the end of October this year than at the same date of 1953. Clothing and dry goods were 10.7% and 8.0% lower respectively. Inventories of fruit and vegetable wholesalers were 8.6% above the level of October 31, 1953 while three other trades showed nominal gains. Inventories at the end of October were 0.7% above those on hand at September 30.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year	Monthly Indexes of Wholesale Inventories (Average for 1935-1939=100)	
	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
October 1954	235.4	270.8
September 1954	205.2	280.7
October 1953	255.9	260.9

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	October(P) 1954	September(R) 1954	October 1953	Sales %	Inventory %
Wholesale Trade ¹ , Canada	388.8	401.8	399.4	- 2.1	- 1.1
Auto Parts and Equipment	672.7	727.7	663.9	+ 1.1	- 0.1
Maritimes and Quebec	538.5	572.5	565.7	- 4.8	
Ontario	718.1	829.6	711.0	+ 1.0	
Western Provinces.....	702.2	686.0	664.3	+ 5.7	
Drugs	417.7	408.2	424.9	- 1.6	+ 2.7
Maritimes, Quebec and Ontario	404.8	410.2	409.7	- 1.2	
Western Provinces	460.7	401.7	475.4	- 3.1	
Clothing	314.2	303.0	379.9	- 17.3	- 10.7
Footwear	391.8	445.7	430.1	- 8.9	- 30.8
Dry Goods	258.1	298.4	290.0	- 11.0	- 8.0
Maritimes and Quebec	229.8	280.3	262.6	- 12.5	
Ontario	298.6	334.6	307.3	- 2.8	
Western Provinces	264.2	292.8	315.6	- 16.3	
Fruits and Vegetables.....	324.5	299.2	297.9	+ 8.4	+ 8.6
Maritimes and Quebec	188.6	199.6	173.3	+ 8.8	
Ontario	270.7	283.8	257.3	+ 5.2	
Western Provinces	501.0	408.2	452.2	+ 10.8	
Groceries	345.8	352.1	342.2	+ 1.1	+ 3.8
Maritimes	345.8	348.2	350.0	- 1.2	
Quebec	269.7	259.5	251.6	+ 7.2	
Ontario	331.1	333.3	340.3	- 2.7	
Prairies	340.8	360.2	343.5	- 0.8	
British Columbia	533.8	554.5	494.7	+ 7.9	
Hardware	469.5	517.0	523.4	- 10.4	- 1.2
Maritimes	538.6	530.3	535.9	+ 0.5	
Quebec	480.5	555.5	544.8	- 11.8	
Ontario	502.9	567.5	542.5	- 7.3	
Western Provinces	434.1	466.2	499.5	- 13.1	
Tobacco and Confectionery	422.9	420.3	446.3	- 5.2	+ 0.5
Maritimes and Quebec	437.2	401.6	450.3	- 2.9	
Ontario	418.5	438.1	446.2	- 6.2	
Western Provinces	407.7	412.1	439.3	- 7.2	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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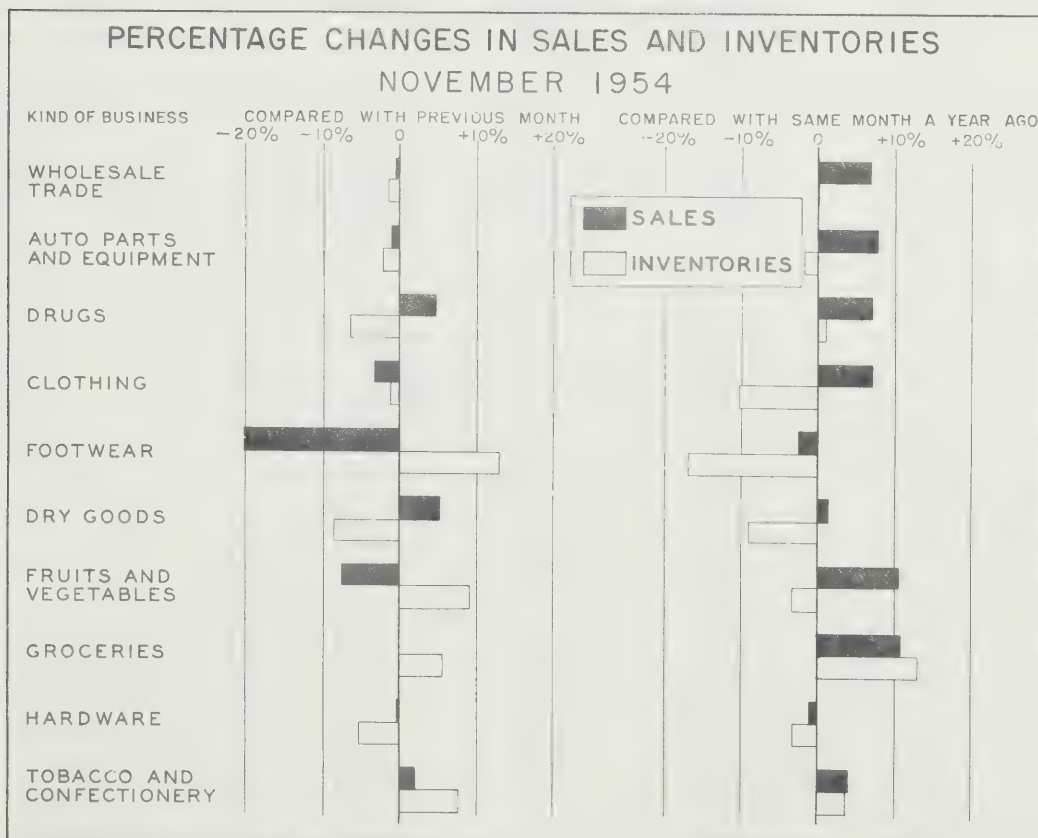
Vol. 20 - No. 11

\$1.00 a year

WHOLESALE TRADE
NOVEMBER 1954

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935-1939=100) stood at 385.3 for November 1954 compared with 361.7 for November a year ago and 387.7 for October 1954.

6505-505
7-1-55Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

Sales Trends by Trades

Wholesale sales in November for the nine trades covered by this report were 0.6% below sales for the previous month but 6.9% above November of 1953. Of the nine trades, only two showed decreases in comparison with the corresponding period of the previous year, footwear wholesalers reported a sales decline of 2.6% and hardware wholesalers a drop of 1.1%. Increases for the other groups ranged from 1.6% for dry goods wholesalers to 10.8% for grocery wholesalers.

Inventories

Dollar value of inventory holdings for the nine wholesale trades at the end of November 1954 was approximately the same as in the corresponding month of the previous year and 1.4% below the level of the previous month. Only three of the nine trades reported increased in comparison with the previous year; the dollar value of inventories of grocery wholesalers was up by 13.0%, of tobacco and confectionery wholesalers 3.9% and drug wholesalers 1.2%. Decreases in the value of inventories for the remaining six trades ranged from 1.7% for auto parts and equipment wholesalers to 17.1% for footwear wholesalers.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year

Monthly Indexes of Wholesale Inventories
(Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
November 1954	199.5	310.8
October 1954	235.9	270.6
November 1953	219.5	275.0

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	November(P) 1954	October(R) 1954	November 1953	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	385.3	387.7	361.7	+ 6.9	+ 0.2
Auto Parts and Equipment	666.4	673.3	616.2	+ 8.0	- 1.7
Maritimes and Quebec	557.2	541.4	548.4	+ 1.6	
Ontario	708.6	718.1	624.9	+ 13.4	
Western Provinces.....	682.5	702.2	653.1	+ 4.5	
Drugs	437.6	417.7	408.8	+ 7.1	+ 1.2
Maritimes, Quebec and Ontario	423.0	404.8	393.1	+ 7.6	
Western Provinces	486.4	460.7	461.0	+ 5.5	
Clothing	304.1	314.6	283.4	+ 7.3	- 10.3
Footwear	313.3	392.7	321.7	- 2.6	- 17.1
Dry Goods	270.3	256.5	266.0	+ 1.6	- 9.1
Maritimes and Quebec	246.9	226.1	248.9	- 0.8	
Ontario	291.4	298.6	270.6	+ 7.7	
Western Provinces	286.5	264.2	287.7	- 0.4	
Fruits and Vegetables.....	292.6	316.8	262.6	+ 10.6	- 3.4
Maritimes and Quebec	213.2	188.6	206.2	+ 3.4	
Ontario	275.6	270.7	241.5	+ 14.1	
Western Provinces	383.6	479.3	334.7	+ 14.6	
Groceries	345.5	345.5	311.0	+ 10.8	+ 13.0
Maritimes	359.2	345.1	312.1	+ 15.1	
Quebec	259.5	267.2	236.1	+ 9.9	
Ontario	330.6	331.8	300.8	+ 9.9	
Prairies	342.6	340.1	316.3	+ 8.3	
British Columbia	527.5	536.3	458.3	+ 15.1	
Hardware	467.1	468.7	472.2	- 1.1	- 3.2
Maritimes	440.1	538.6	404.9	+ 8.7	
Quebec	520.7	480.5	523.8	- 0.6	
Ontario	486.5	499.6	484.1	+ 0.5	
Western Provinces	432.4	434.1	449.0	- 3.7	
Tobacco and Confectionery	431.4	423.1	414.0	+ 4.2	+ 3.9
Maritimes and Quebec	412.4	437.2	395.0	+ 4.4	
Ontario	445.8	418.5	421.4	+ 5.8	
Western Provinces	431.8	409.0	430.5	+ 0.3	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

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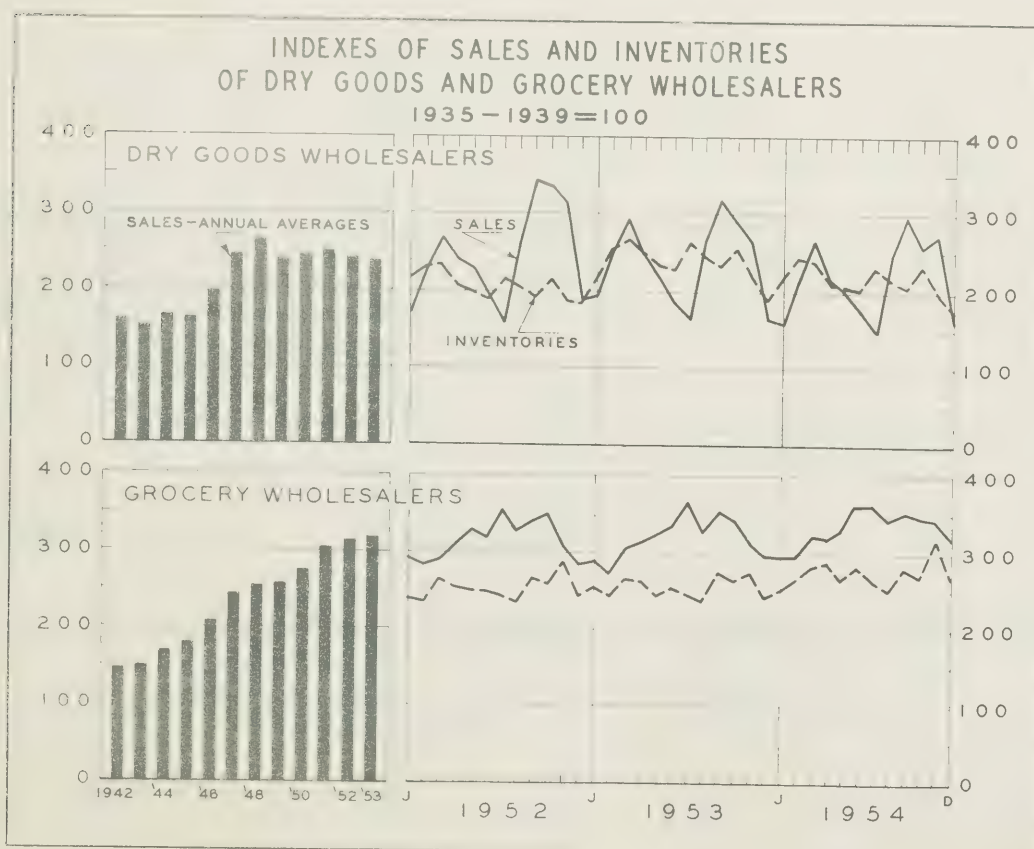
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WHOLESALE TRADE
DECEMBER 1954

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935-1939=100) stood at 358.6 for December 1954 compared with 343.3 for December a year ago and 385.8 for November 1954.

6505-505
10-2-55Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

Sales Trends by Trades

In December 1954, wholesale sales for the nine trades covered by this report were 7.1% below sales for the previous month but 4.9% above December of 1953. While six of the nine trades reported decreases compared with the previous month, eight trades showed increases when compared with the corresponding month of the previous year. Two trades, footwear wholesalers and auto parts and equipment wholesalers, showed increases in excess of 10% while tobacco and confectionery wholesalers reported a decrease of 0.7%.

Inventories

Dollar value of inventory holdings for the nine wholesale trades at the end of December 1954 was approximately the same as for the corresponding month of the previous year and 5.8% below the previous month of the current year. In the comparison with the previous year, five of the trades reported increases in dollar value of inventory holding and four trades reported decreases. Increases of 11.8% and 8.1% respectively were reported by grocery wholesalers and drug wholesalers while a decrease of 19.7% was recorded for footwear wholesalers. Decreases of 7.1% for dry goods wholesalers and 5.5% for hardware wholesalers were also reported.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year	Monthly Indexes of Wholesale Inventories (Average for 1935-1939=100)	
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	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
December 1954	177.2	269.8
November 1954	199.5	310.8
December 1953	190.7	241.3

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	December (P) 1954	November (R) 1954	December 1953	Sales %	Inventory %
Wholesale Trade¹, Canada	358.6	385.8	343.3	+ 4.9	- 0.1
Auto Parts and Equipment	562.1	665.9	506.3	+ 11.6	- 1.4
Maritimes and Quebec	537.2	555.0	433.9	+ 23.8	
Ontario	616.8	708.6	575.4	+ 7.2	
Western Provinces.....	496.5	682.5	453.8	+ 9.4	
Drugs	410.0	437.6	407.4	+ 0.7	+ 8.1
Maritimes, Quebec and Ontario	394.2	423.0	390.7	+ 0.9	
Western Provinces	462.5	486.4	463.0	- 0.1	
Clothing	235.5	304.1	229.1	+ 2.8	+ 5.4
Footwear	316.5	313.3	281.6	+ 12.4	- 19.7
Dry Goods	161.0	272.2	160.7	+ 1.4	- 7.1
Maritimes and Quebec	132.3	251.1	133.8	- 1.1	
Ontario	168.7	291.4	163.9	+ 2.9	
Western Provinces	197.4	286.5	198.4	- 0.5	
Fruits and Vegetables.....	333.5	293.0	318.9	+ 4.8	+ 0.4
Maritimes and Quebec	201.7	214.9	193.2	+ 4.4	
Ontario	306.6	274.8	286.3	+ 7.1	
Western Provinces	483.1	383.6	467.7	+ 3.3	
Groceries	319.5	345.4	297.6	+ 7.5	+ 11.8
Maritimes	312.4	359.2	298.7	+ 4.6	
Quebec	257.5	259.5	242.7	+ 6.1	
Ontario	342.2	329.1	304.2	+ 12.5	
Prairies	285.6	342.6	268.2	+ 6.5	
British Columbia	457.4	530.7	444.9	+ 2.8	
Hardware	420.2	470.0	415.2	+ 1.6	- 5.5
Maritimes	353.6	440.1	330.5	+ 7.0	
Quebec	441.2	520.7	420.6	+ 4.9	
Ontario	509.7	498.1	526.0	- 3.1	
Western Provinces	368.6	432.4	362.4	+ 1.7	
Tobacco and Confectionery	461.7	430.7	465.1	- 0.7	+ 3.7
Maritimes and Quebec	486.0	410.4	481.7	+ 0.9	
Ontario	456.8	445.8	467.6	- 2.3	
Western Provinces	430.1	431.8	429.7	+ 0.1	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

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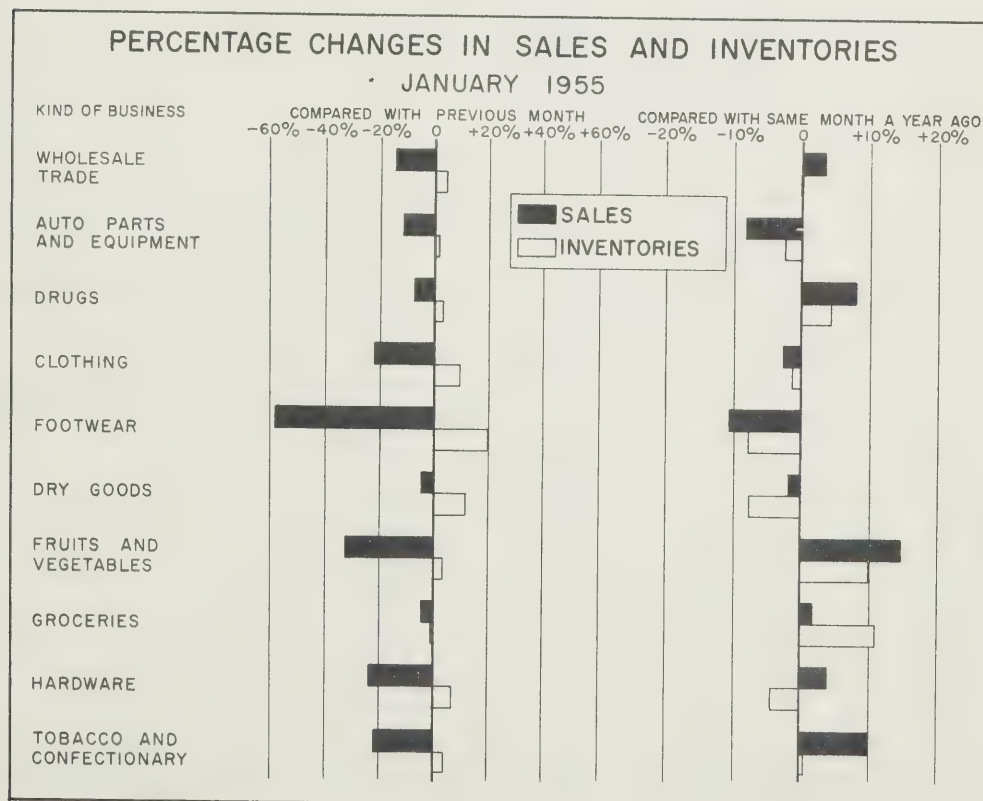
UNIVERSITY OF TORONTO

WHOLESALE TRADE

JANUARY 1955 - 1955

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935 - 1939 = 100) stood at 303.4 for January 1955 compared with 294.1 for January a year ago and 357.1 for December 1954.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505

10-3-55

Sales Trends by Trades

Wholesale sales for the nine trades covered by this report showed an increase of 3.5% for January 1955 when compared with January 1954 while sales were 15.0% below the previous month. Five of the nine trades reported increases in comparison with the corresponding month of the previous year and these ranged from 1.7% for grocery wholesalers to 14.7% for fruit and vegetable wholesalers. Of the four trades reporting decreases the range varied from 2.0% for dry goods wholesalers to 10.7% for footwear wholesalers.

Inventories

For the nine wholesale trades as a whole a general stability in terms of dollar value of inventories continued with January inventories 0.1% under those of the corresponding month of the previous year. Five of the nine trades reported decreases and four increases in the comparison with the previous year. Large decreases of 7.9% and 7.8% respectively were reported by footwear and dry goods wholesalers while increases of 10.8% were reported by grocery wholesalers and 9.9% by fruit and vegetable wholesalers.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year

Monthly Indexes of Wholesale Inventories
(Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
January 1955	202.5	276.9
December 1954	177.2	268.1
January 1954	219.6	249.9

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	January (P) 1955	December (P) 1954	January 1954	Sales %	Inventory %
Wholesale Trade¹, Canada	303.4	357.1	294.1	+ 3.5	- 0.1
Auto Parts and Equipment	495.5	560.4	539.4	- 8.3	- 2.6
Maritimes and Quebec	326.0	530.7	368.8	- 11.6	
Ontario	559.5	616.3	616.2	- 9.2	
Western Provinces.....	522.6	496.5	547.8	- 4.6	
Drugs	378.7	410.9	350.3	+ 8.1	+ 4.3
Maritimes, Quebec and Ontario	372.3	395.4	347.0	+ 7.3	
Western Provinces	400.2	462.5	361.5	+ 10.7	
Clothing	177.0	228.2	182.3	- 2.9	- 1.4
Footwear	130.6	315.4	146.2	- 10.7	- 7.9
Dry Goods	153.3	161.0	155.6	- 2.0	- 7.8
Maritimes and Quebec	109.4	132.3	113.0	- 3.2	
Ontario	160.0	168.7	182.8	- 12.5	
Western Provinces	213.4	197.4	195.4	+ 9.2	
Fruits and Vegetables.....	241.5	332.5	210.4	+ 14.7	+ 9.9
Maritimes and Quebec	187.0	201.7	164.2	+ 13.9	
Ontario	268.0	306.9	241.2	+ 11.1	
Western Provinces	271.6	480.3	229.0	+ 18.6	
Groceries	301.8	316.5	295.3	+ 1.7	+ 10.8
Maritimes	288.8	312.4	278.8	+ 3.6	
Quebec	196.1	256.0	192.3	+ 2.0	
Ontario	280.6	333.1	299.8	- 6.4	
Prairies	309.9	285.6	291.5	+ 6.3	
British Columbia	546.2	457.4	497.0	+ 9.9	
Hardware	319.7	419.8	308.8	+ 3.9	- 4.4
Maritimes	266.2	353.6	239.2	+ 11.3	
Quebec	340.9	440.8	314.2	+ 8.5	
Ontario	338.4	508.6	351.4	- 3.7	
Western Provinces	306.4	368.6	292.6	+ 4.7	
Tobacco and Confectionery	362.1	463.1	330.7	+ 10.0	+ 0.6
Maritimes and Quebec	336.6	486.0	294.5	+ 14.3	
Ontario	370.4	459.7	335.2	+ 10.5	
Western Provinces	388.1	430.1	384.3	+ 1.0	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

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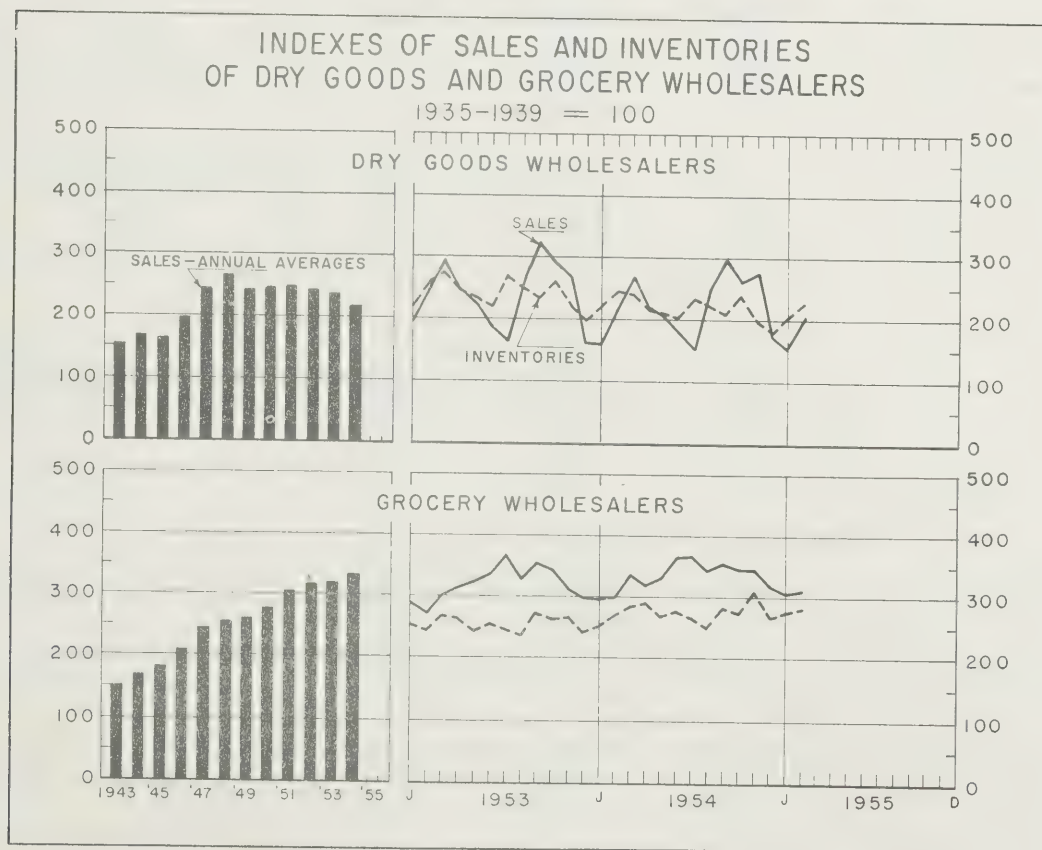
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WHOLESALE TRADE

FEBRUARY 1955

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935-1939 = 100) stood at 322.9 for February 1955 compared with 312.8 for February a year ago and 305.3 for January 1955.



6505-505
7-4-55

Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

Sales Trends by Trades

In February 1955 wholesale sales for the nine trades covered by this report showed an increase of 3% over the corresponding month of 1954 and an increase of 5.8% over January 1955. All of the nine trades reported an increase in comparison with the corresponding month of the previous year with the exception of dry goods wholesalers who reported a decrease of 3.7%. The increases ranged from more than 7% for footwear wholesalers to less than 2% for clothing wholesalers.

Inventories

For the nine wholesale trades as a whole in February 1955 there was a drop of 3.4% in the dollar value of inventory holdings in comparison with the corresponding month of the previous year. Large declines were reported for footwear wholesalers with a reduction of 15.4%, hardware wholesalers 11.7% and dry goods wholesalers 6.2%. Increases in the value of inventory holdings were reported by six trades ranging from clothing wholesalers with less than 1% to tobacco and confectionery wholesalers with an increase of nearly 10%.

Grocery and Dry Goods Wholesalers' Inventories

 Month and Year

 Monthly Indexes of Wholesale Inventories
 (Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
February 1955	226.7	279.8
January 1955	201.8	274.4
February 1954	241.7	265.2

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	February(P) 1955	January (R) 1955	February 1954	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	322.9	305.3	312.8	+ 3.0	- 3.4
Auto Parts and Equipment	583.6	504.0	564.1	+ 3.6	+ 1.5
Maritimes and Quebec	500.9	335.6	465.1	+ 7.7	
Ontario	628.2	573.7	607.5	+ 3.4	
Western Provinces.....	576.3	521.5	570.6	+ 1.0	
Drugs	362.0	380.0	349.0	+ 3.7	+ 3.3
Maritimes, Quebec and Ontario	343.8	372.3	331.9	+ 3.6	
Western Provinces	422.8	401.3	406.1	+ 4.1	
Clothing	253.6	179.7	248.9	+ 1.9	+ 0.9
Footwear	370.2	130.3	345.0	+ 7.3	- 15.4
Dry Goods	205.3	153.3	213.0	- 3.7	- 6.2
Maritimes and Quebec	163.9	109.4	171.1	- 4.2	
Ontario	241.8	160.1	241.3	+ 0.2	
Western Provinces	234.7	213.4	250.7	- 6.4	
Fruits and Vegetables.....	263.6	242.3	250.4	+ 5.5	+ 9.7
Maritimes and Quebec	240.4	188.8	225.9	+ 6.4	
Ontario	258.8	268.0	237.9	+ 8.8	
Western Provinces	290.1	272.1	284.7	+ 1.9	
Groceries	310.0	305.4	299.7	+ 3.6	+ 5.5
Maritimes	304.7	288.8	295.0	+ 3.3	
Quebec	217.4	197.5	208.2	+ 4.4	
Ontario	301.4	280.6	281.4	+ 7.1	
Prairies	286.8	309.3	299.7	- 4.3	
British Columbia	560.1	578.5	501.0	+ 11.8	
Hardware	316.1	319.8	309.3	+ 2.5	- 11.7
Maritimes	240.7	266.2	243.6	- 1.2	
Quebec	298.7	341.2	290.0	+ 3.0	
Ontario	348.3	338.4	361.3	- 3.6	
Western Provinces	318.5	306.4	299.9	+ 6.2	
Tobacco and Confectionery	353.7	359.0	346.9	+ 2.1	+ 9.9
Maritimes and Quebec	323.7	336.6	309.2	+ 4.7	
Ontario	380.6	364.4	369.9	+ 2.9	
Western Provinces	344.4	386.2	360.2	- 4.4	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

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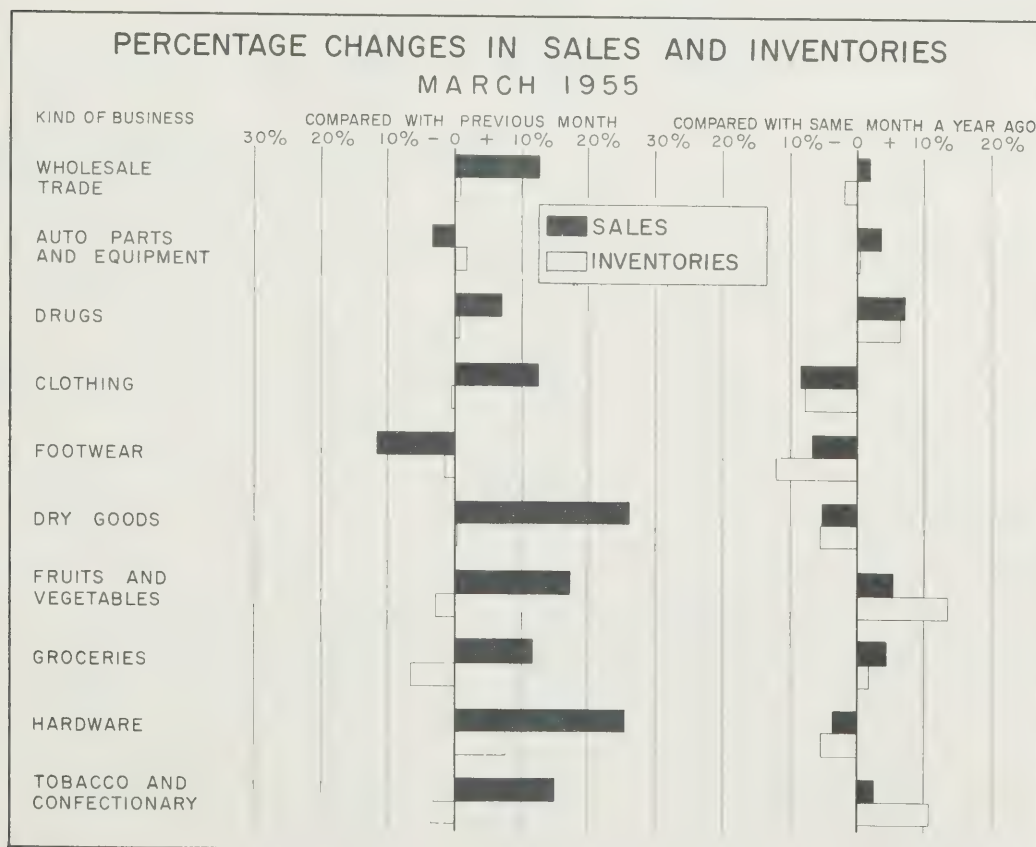
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WHOLESALE TRADE

MARCH 1955

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935 - 1939 = 100) stood at 366.0 for March 1955 compared with 357.6 for March a year ago and 324.6 for February 1955.



Prepared in Merchandising and Services Section,
6505-505-35 Industry and Merchandising Division.

Sales Trends by Trades

March sales of the nine wholesale trades covered in this report showed a very nominal increase of 2% over March a year ago. Five of the nine trades reported increases over March 1954 while decreases occurred in the clothing, dry goods, footwear and hardware trades. Increases in sales ranged from 7.2% for drug wholesalers to 2.8% for tobacco and confectionery wholesalers. The greatest decrease in sales occurred in the clothing trade (-8.6%).

Inventories

The pattern of increased or decreased sales held true for inventories with the same five trades showing increases ranging from 13.8% for fruit and vegetable wholesalers to 0.3% for auto parts and equipment wholesalers. Footwear wholesalers recorded the greatest decrease in inventories with a drop of 12% from the same date in 1954. The total of the nine trades showed an over-all drop in inventories of approximately 2% at the end of March as compared with the same date last year.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year

 Monthly Indexes of Wholesale Inventories
 (Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
March 1955	226.5	286.6
February 1955	220.4	279.0
March 1954	238.9	281.5

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	March (P) 1955	February (R) 1955	March 1954	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	366.0	324.6	357.6	+ 1.9	- 1.7
Auto Parts and Equipment	567.4	586.1	541.7	+ 3.7	+ 0.3
Maritimes and Quebec	369.2	500.9	362.7	+ 1.8	
Ontario	723.9	629.4	629.5	+ 15.0	
Western Provinces.....	473.5	582.6	539.3	- 12.2	
Drugs	387.6	362.0	362.0	+ 7.2	+ 6.4
Maritimes, Quebec and Ontario	368.1	343.8	340.8	+ 8.0	
Western Provinces	452.6	422.8	432.7	+ 4.6	
Clothing	278.3	247.9	304.5	- 8.6	- 7.6
Footwear	330.1	372.6	353.0	- 6.5	- 11.9
Dry Goods	252.2	200.0	266.7	- 5.1	- 5.2
Maritimes and Quebec	226.1	162.2	238.8	- 5.3	
Ontario	281.4	241.8	269.8	+ 4.3	
Western Provinces	265.0	219.1	306.0	- 13.4	
Fruits and Vegetables.....	312.7	266.8	296.2	+ 5.4	+ 13.8
Maritimes and Quebec	262.9	240.1	258.3	+ 1.8	
Ontario	329.1	260.5	325.5	+ 1.1	
Western Provinces	346.8	297.8	308.0	+ 12.6	
Groceries	350.7	314.3	333.7	+ 4.2	+ 1.8
Maritimes	352.9	304.7	343.0	+ 2.9	
Quebec	246.1	220.5	243.9	+ 0.9	
Ontario	327.7	301.7	336.4	- 2.6	
Prairies	351.0	300.9	320.0	+ 9.7	
British Columbia	596.6	560.1	505.6	+ 18.0	
Hardware	397.4	316.3	412.1	- 3.8	- 5.5
Maritimes	352.9	240.7	347.0	+ 1.7	
Quebec	401.7	297.8	392.7	+ 2.3	
Ontario	489.8	349.0	461.6	+ 6.1	
Western Provinces	349.5	318.5	404.0	- 13.5	
Tobacco and Confectionery	407.0	353.5	396.2	+ 2.8	+ 10.8
Maritimes and Quebec	429.4	323.7	395.4	+ 8.6	
Ontario	392.7	380.6	384.2	+ 2.2	
Western Provinces	400.4	343.3	425.5	- 5.9	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

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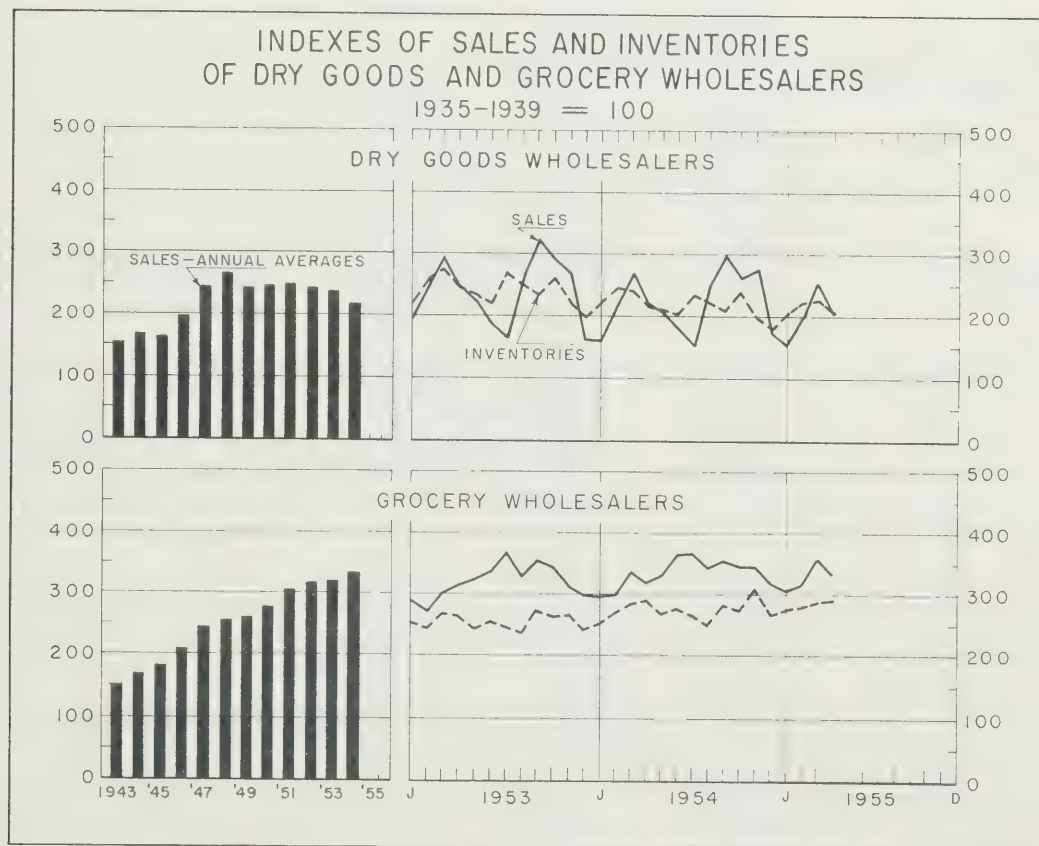
\$1.00 a year

WHOLESALE TRADE

APRIL 1955

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935 - 1939 = 100) stood at 368.3 for April 1955 compared with 356.7 for April a year ago and 366.0 for March 1955.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-45

Sales Trends by Trades

Five of the nine wholesale trades covered in this report showed increased sales during April this year to make a total gain for all nine trades of 1.8% over 1954. Fruit and vegetable wholesalers reported the largest gain (8.0%) while other increases ranged down to 2.0% for footwear wholesalers. Reduced sales were evident in wholesalers of drugs (-3.1%), clothing (-4.5%) and dry goods (-5.9%).

Inventories

In total, the nine trades reported 2.6% less inventory value at the end of April, 1955, than at the same date of 1954. Five trades reported decreases ranging from -0.9% to -11.2%, the lowest appearing in footwear wholesalers. Fruit and vegetable wholesalers held 32.5% more stock at the end of April this year than last while other gains were more nominal, ranging from +4.8% to 0.2%.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year	Monthly Indexes of Wholesale Inventories (Average for 1935-1939=100)	
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	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
April 1955	206.3	288.9
March 1955	226.0	286.8
April 1954	213.8	288.3

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	April (P) 1955	March (R) 1955	April 1954	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	368.3	366.0	356.7	+ 1.8	- 2.6
Auto Parts and Equipment	611.3	565.6	572.0	+ 6.0	- 1.6
Maritimes and Quebec	413.2	370.7	426.0	- 3.0	
Ontario	737.4	719.5	629.7	+ 17.1	
Western Provinces.....	564.3	473.5	591.5	- 4.6	
Drugs	386.4	387.6	398.2	- 3.1	+ 4.7
Maritimes, Quebec and Ontario	370.6	368.1	386.0	- 4.0	
Western Provinces	438.9	452.6	438.9	(2)	
Clothing	229.9	280.1	240.7	- 4.5	- 0.9
Footwear	312.3	331.5	306.2	+ 2.0	- 11.2
Dry Goods	204.1	251.1	216.9	- 5.9	- 3.5
Maritimes and Quebec	204.7	223.8	211.9	- 3.4	
Ontario	213.1	281.4	228.4	- 6.7	
Western Provinces	195.0	265.0	214.0	- 8.9	
Fruits and Vegetables.....	356.3	313.4	329.4	+ 8.0	+ 32.5
Maritimes and Quebec	295.0	264.0	275.2	+ 7.2	
Ontario	416.7	328.8	373.7	+ 11.5	
Western Provinces	364.4	348.0	344.1	+ 5.9	
Groceries	333.7	350.7	318.0	+ 2.8	+ 0.2
Maritimes	324.4	352.9	320.2	+ 1.3	
Quebec	223.1	245.9	219.2	+ 1.8	
Ontario	312.3	327.7	307.4	+ 1.6	
Prairies	322.7	351.0	316.4	+ 2.0	
British Columbia	628.0	596.6	523.3	+ 12.0	
Hardware	421.4	397.3	422.1	- 2.3	- 6.9
Maritimes	432.1	352.9	407.6	+ 6.0	
Quebec	391.0	405.7	406.0	- 3.7	
Ontario	515.4	485.6	510.3	+ 1.0	
Western Provinces	382.0	349.5	382.4	- 0.1	
Tobacco and Confectionery	430.1	407.0	416.0	+ 3.2	+ 4.8
Maritimes and Quebec	475.4	429.4	429.8	+ 10.6	
Ontario	423.6	392.7	421.5	+ 0.5	
Western Provinces	364.9	400.0	378.5	- 3.6	

1. Composite of Nine Trades (2) No change

Note: Figures for Newfoundland are not included.

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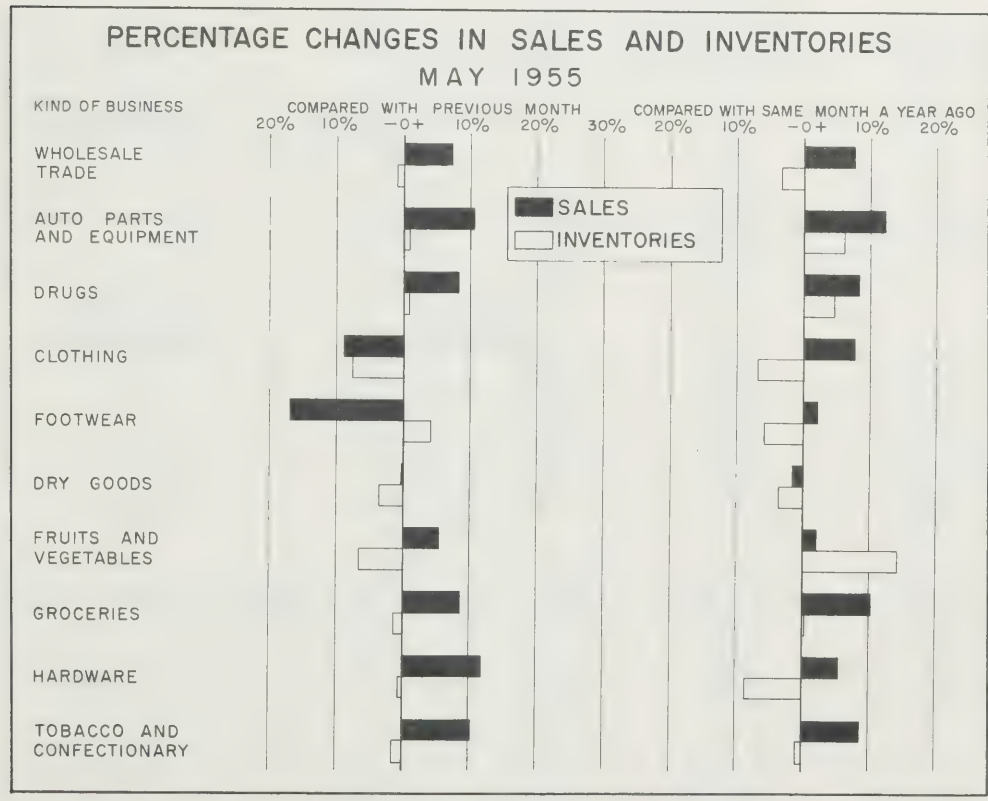
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WHOLESALE TRADE

MAY 1955

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935 - 1939 = 100) stood at 399.2 for May 1955 compared with 369.6 for May a year ago and 369.1 for April 1955.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-55

Sales Trends by Trades

All except one of the nine wholesale trades covered in this report showed increased sales during May, 1955, to make a total gain for all nine trades of 7.4% over 1954. Auto parts and equipment wholesalers showed the largest gain (12.1%), followed by grocery wholesalers (10.2%), tobacco and confectionery wholesalers (8.7%), drug wholesalers (8.2%) and clothing wholesalers (7.7%). Smaller gains were made in the remaining trades with the exception of dry goods which decreased slightly (1.5%).

Inventories

In total the nine trades reported 3.4% less inventory value at the end of May, 1955, than at the same date in 1954. Fruit and vegetable wholesalers reported the largest increase (14.3%). Five trades reported decreases ranging from -8.5% to -0.9%.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year

Monthly Indexes of Wholesale Inventories
(Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
May 1955	198.6	268.2
April 1955	205.7	288.6
May 1954	206.0	267.7

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	May (P) 1955	April (R) 1955	May 1954	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	399.2	369.1	369.6	+ 7.4	- 3.4
Auto Parts and Equipment	679.2	615.1	602.8	+ 12.1	(2)
Maritimes and Quebec	539.6	424.7	556.3	- 3.0	
Ontario	810.0	736.1	626.9	+ 29.2	
Western Provinces.....	581.6	570.2	600.2	- 3.1	
Drugs	418.3	386.4	386.8	+ 8.2	+ 4.5
Maritimes, Quebec and Ontario	407.7	370.6	375.8	+ 8.5	
Western Provinces	453.6	438.9	423.5	+ 7.1	
Clothing	210.1	230.6	195.1	+ 7.7	- 6.9
Footwear	259.2	312.0	253.9	+ 2.1	- 5.9
Dry Goods	201.8	202.0	204.5	- 1.5	- 3.6
Maritimes and Quebec	188.4	199.8	194.8	- 3.3	
Ontario	230.3	213.3	226.7	+ 1.6	
Western Provinces	196.1	195.0	199.1	- 1.5	
Fruits and Vegetables.....	378.9	359.1	370.7	+ 2.1	+ 14.3
Maritimes and Quebec	341.7	298.9	365.5	- 6.5	
Ontario	384.1	419.7	370.8	+ 3.6	
Western Provinces	410.3	365.8	375.7	+ 9.2	
Groceries	363.4	334.4	327.2	+ 10.2	+ 0.2
Maritimes	353.7	319.2	325.7	+ 8.6	
Quebec	247.2	224.9	236.6	+ 4.5	
Ontario	352.2	312.6	319.0	+ 10.4	
Prairies	360.9	322.7	324.3	+ 11.3	
British Columbia	619.7	637.9	519.9	+ 19.2	
Hardware	471.2	421.2	446.1	+ 5.6	- 8.5
Maritimes	435.0	432.1	424.4	+ 2.5	
Quebec	453.3	391.0	412.1	+ 10.0	
Ontario	557.1	514.4	526.1	+ 5.9	
Western Provinces	437.1	382.0	421.5	+ 3.7	
Tobacco and Confectionery	474.7	430.7	439.3	+ 8.7	- 0.9
Maritimes and Quebec	447.6	475.4	378.0	+ 18.4	
Ontario	520.3	424.9	495.5	+ 5.0	
Western Provinces	416.9	364.9	417.3	- 0.1	

1. Composite of Nine Trades (2) No change

Note: Figures for Newfoundland are not included.

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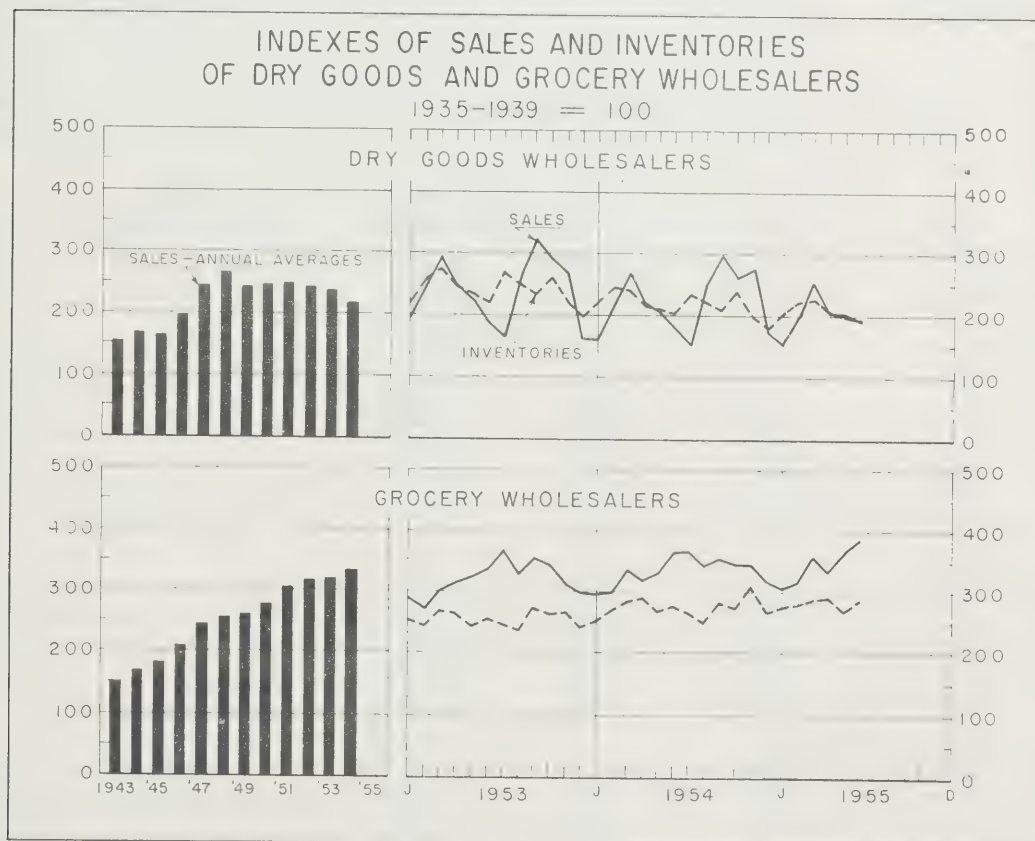
WHOLESALE TRADE

JUNE 1955

UNIVERSITY OF TORONTO

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935 - 1939 = 100) stood at 416.2 for June 1955 compared with 390.9 for June a year ago and 399.3 for May 1955.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-65

Sales Trends by Trades

Auto parts and equipment made the largest gain in June over the same month last year (17.0%), followed by dry goods (7.4%) and tobacco and confectionery (6.8%). Other trades made smaller gains with the exception of fruits and vegetables which recorded a decrease of 3.4%. The composite figure was a gain of 5.7%.

Inventories

Fruits and vegetables showed the largest inventory increase (11.9%) while hardware inventories decreased by 5.5%. Inventory changes in the other trades ranged between these figures, the overall change being a decrease of 1.4%.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year

Monthly Indexes of Wholesale Inventories
(Average for 1935-1939=100)

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
June 1955	191.2	283.5
May 1955	198.6	267.7
June 1954	201.5	275.0

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	June (P) 1955	May (R) 1955	June 1954	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	416.2	399.3	390.9	+ 5.7	- 1.4
Auto Parts and Equipment	735.0	681.1	623.3	+ 17.0	+ 1.6
Maritimes and Quebec	516.3	548.0	456.1	+ 13.2	
Ontario	900.4	810.0	705.1	+ 27.7	
Western Provinces.....	642.6	581.6	621.5	+ 3.4	
Drugs	403.0	418.3	379.3	+ 6.2	+ 3.0
Maritimes, Quebec and Ontario	377.6	407.7	357.6	+ 5.6	
Western Provinces	487.6	453.6	451.5	+ 8.0	
Clothing	225.3	210.1	219.2	+ 2.8	+ 1.6
Footwear	214.2	259.2	210.8	+ 1.6	+ 8.0
Dry Goods	190.1	201.9	177.5	+ 7.4	- 5.1
Maritimes and Quebec	192.5	188.8	182.5	+ 5.5	
Ontario	198.4	230.3	189.7	+ 4.5	
Western Provinces	179.1	196.1	158.8	+ 12.8	
Fruits and Vegetables.....	376.8	379.3	390.2	- 3.4	+ 11.9
Maritimes and Quebec	367.2	341.7	398.7	- 7.9	
Ontario	362.4	384.1	362.4	(2)	
Western Provinces	398.3	411.4	405.6	- 1.8	
Groceries	385.1	363.9	361.3	+ 5.8	+ 3.1
Maritimes	371.4	353.7	368.5	+ 0.8	
Quebec	267.7	248.0	266.4	+ 0.5	
Ontario	377.8	353.5	358.4	+ 5.4	
Prairies	376.8	361.9	347.0	+ 8.6	
British Columbia	651.8	617.1	561.9	+ 16.0	
Hardware	510.3	469.0	479.1	+ 6.6	- 5.5
Maritimes	432.0	435.0	426.5	+ 1.3	
Quebec	520.9	453.3	464.7	+ 12.1	
Ontario	585.0	548.7	560.9	+ 4.3	
Western Provinces	474.4	437.1	448.0	+ 5.9	
Tobacco and Confectionery	487.4	475.0	456.7	+ 6.8	- 4.5
Maritimes and Quebec	520.6	447.6	448.0	+ 16.2	
Ontario	479.5	520.3	469.2	+ 2.2	
Western Provinces	446.7	418.1	443.2	+ 0.8	

1. Composite of Nine Trades (2) No change

Note: Figures for Newfoundland are not included.

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Canada, Statistics, Bureau

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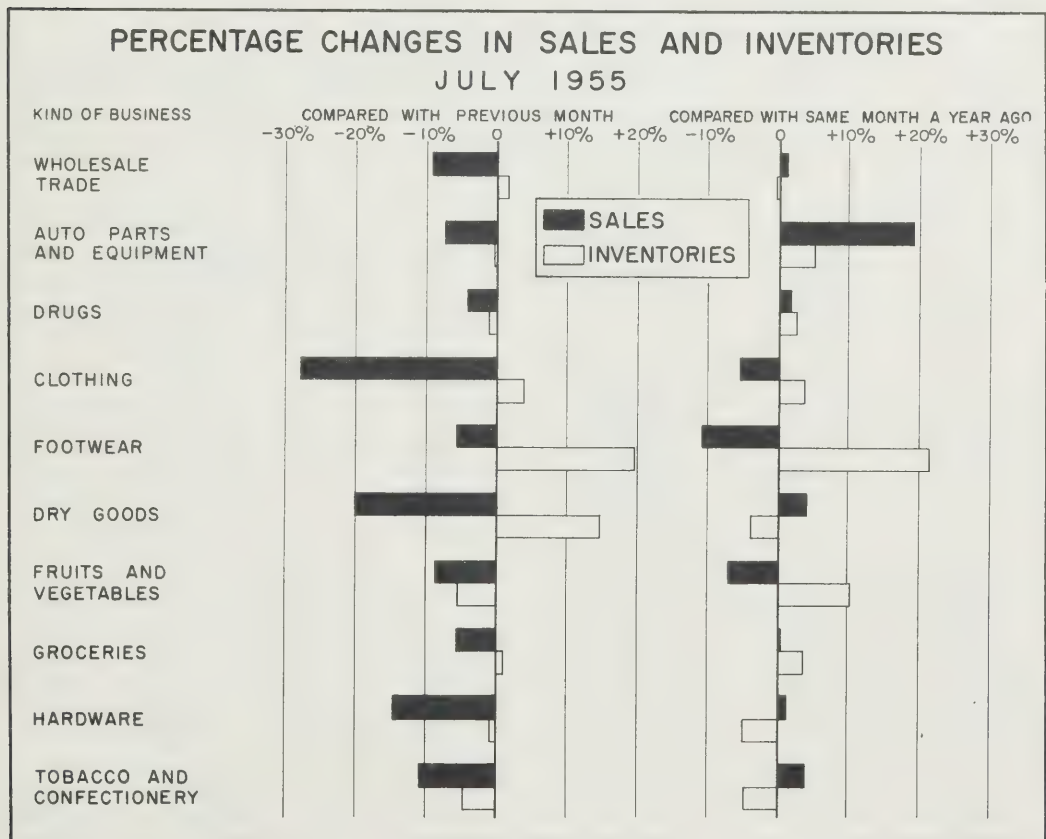
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Vol. 20 - No. 7

WHOLESALE TRADE
JULY 1955

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935 - 1939 = 100) stood at 377.9 for July 1955 compared with 371.2 for July a year ago and 415.7 for June 1955.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-75

Sales Trends by Trades

For the second successive month, sales of auto parts and equipment showed the largest gain (19.1%) during the current month over the same month last year. Five other trades made small gains over the previous period and three showed decreases ranging from 10.8% in the case of footwear to 5.4% in the case of clothing. The change for the country as a whole was negligible.

Inventories

Inventories of footwear showed the largest increase (21.4%) over the same month in 1954. There were smaller increases in five other trades and three trades recorded decreases.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year	Monthly Indexes of Wholesale Inventories (Average for 1935-1939=100)	
----------------	---	--

	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
July 1955	223.5	275.2
June 1955	191.4	283.0
July 1954	232.6	265.6

Wholesale Trade in Canada

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	July (P) 1955	June(R) 1955	July 1954	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	377.9	415.7	371.2	+ 1.2	- 0.3
Auto Parts and Equipment	678.7	732.2	561.1	+ 19.1	+ 5.2
Maritimes and Quebec	487.8	517.2	444.3	+ 9.8	
Ontario	868.2	894.1	661.2	+ 31.3	
Western Provinces.....	528.8	642.6	493.7	+ 7.1	
Drugs	386.3	403.0	380.1	+ 1.7	+ 2.6
Maritimes, Quebec and Ontario	364.0	377.6	356.5	+ 2.1	
Western Provinces	460.6	487.6	458.8	+ 0.4	
Clothing	162.7	225.3	172.0	- 5.4	+ 3.7
Footwear	196.2	207.8	220.0	- 10.8	+ 21.4
Dry Goods	153.0	191.4	150.1	+ 4.0	- 3.9
Maritimes and Quebec	117.9	195.3	104.0	+ 13.4	
Ontario	157.9	198.4	170.2	- 7.2	
Western Provinces	201.5	179.1	201.3	+ 0.1	
Fruits and Vegetables.....	345.4	377.7	376.2	- 7.1	+ 10.3
Maritimes and Quebec	291.8	367.2	291.2	+ 0.2	
Ontario	351.2	363.1	378.9	- 7.3	
Western Provinces	392.0	400.3	455.8	- 14.0	
Groceries	363.1	384.1	362.0	+ 0.3	+ 3.6
Maritimes	364.7	370.7	356.2	+ 2.4	
Quebec	240.0	268.0	268.8	- 10.7	
Ontario	357.0	376.3	350.7	+ 1.8	
Prairies	380.3	376.8	376.5	+ 1.0	
British Columbia	555.7	647.9	532.3	+ 4.4	
Hardware	435.5	510.2	430.3	+ 1.2	- 4.9
Maritimes	407.5	432.0	400.3	+ 1.8	
Quebec	453.7	520.5	432.1	+ 5.0	
Ontario	453.7	585.0	448.8	+ 1.1	
Western Provinces	420.0	474.4	423.4	- 0.8	
Tobacco and Confectionery	434.7	487.3	420.1	+ 3.8	- 4.7
Maritimes and Quebec	421.7	515.2	380.6	+ 10.8	
Ontario	447.4	482.8	441.7	+ 1.3	
Western Provinces	428.0	448.1	439.9	- 2.7	

1. Composite of Nine Trades

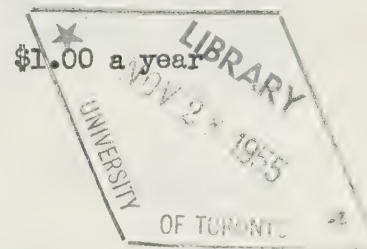
Note: Figures for Newfoundland are not included.

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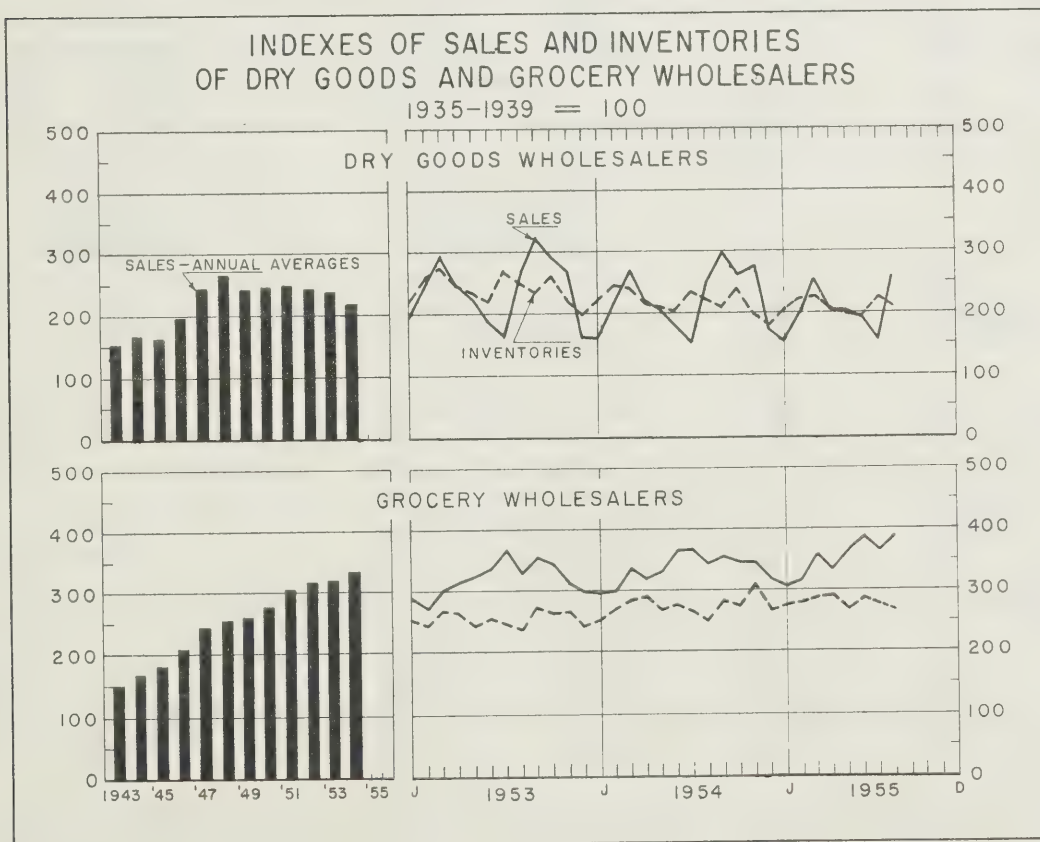


WHOLESALE TRADE

AUGUST 1955

The results shown in this report are based on returns from 400 wholesalers distributed over nine trades. They reflect trends in dollar volume of business and are not adjusted for changes in wholesale prices.

The unadjusted index for the total of the nine trades (on the base of 1935 - 1939 = 100) stood at 419.5 for August 1955 compared with 378.1 for August a year ago and 377.9 for July 1955.



Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-85

Sales Trends by Trades

All nine trades surveyed showed an increase in sales for the month of August, 1955, compared with this month in 1954. Groceries made the greatest advance at 13.6% while the increase in footwear sales was barely perceptible. The composite figure for Canada stood at 10.7% increase.

Inventories

Inventories of fruits and vegetables and footwear registered large increases, 26.9% and 24.2% respectively, over the same month a year ago. These increases were offset by decreases in three trades and the change for the country as a whole was less than one percent.

Grocery and Dry Goods Wholesalers' Inventories

Month and Year	Monthly Indexes of Wholesale Inventories (Average for 1935-1939=100)	
	<u>Dry Goods Wholesalers</u>	<u>Grocery Wholesalers</u>
August 1955	208.8	264.8
July 1955	223.8	274.1
August 1954	217.7	249.6

Trade and Region	Monthly Indexes of Sales (Average 1935-39 = 100)			Percentage Change (Current month over same month last year)	
	August (P) 1955	July (R) 1955	August 1954	Sales	Inventory
				%	%
Wholesale Trade¹, Canada	419.5	377.9	378.1	+ 10.7	- 0.7
Auto Parts and Equipment	710.5	675.2	631.8	+ 11.6	+ 2.1
Maritimes and Quebec	456.0	481.6	452.8	+ 0.7	
Ontario	813.8	863.5	713.2	+ 14.1	
Western Provinces.....	740.3	529.2	639.3	+ 15.8	
Drugs	432.4	386.3	389.3	+ 11.1	+ 5.9
Maritimes, Quebec and Ontario	410.1	364.0	369.5	+ 11.0	
Western Provinces	506.6	460.6	455.2	+ 11.3	
Clothing	280.0	165.3	255.9	+ 9.4	+ 1.8
Footwear	463.8	198.4	462.4	+ 0.3	+ 24.2
Dry Goods	259.5	153.3	248.5	+ 4.1	- 4.1
Maritimes and Quebec	206.2	118.7	201.8	+ 2.2	
Ontario	291.1	157.9	283.4	+ 2.7	
Western Provinces	311.4	201.5	287.5	+ 8.3	
Fruits and Vegetables.....	341.1	344.7	333.6	+ 3.2	+ 26.9
Maritimes and Quebec	243.9	291.8	220.7	+ 10.5	
Ontario	299.9	349.0	310.1	- 3.3	
Western Provinces	469.6	392.0	462.2	+ 1.6	
Groceries	389.3	363.1	342.3	+ 13.6	+ 6.1
Maritimes	403.1	364.4	356.4	+ 13.1	
Quebec	263.4	240.0	232.1	+ 13.5	
Ontario	373.7	357.0	330.7	+ 13.0	
Prairies	408.4	379.9	358.9	+ 13.8	
British Columbia	592.5	557.3	511.7	+ 15.8	
Hardware	509.9	438.2	450.8	+ 13.1	- 7.8
Maritimes	465.0	407.5	441.6	+ 5.3	
Quebec	522.0	464.9	472.4	+ 10.5	
Ontario	483.4	453.7	430.8	+ 12.2	
Western Provinces	525.7	420.4	452.4	+ 16.2	
Tobacco and Confectionery	440.4	432.8	398.4	+ 11.1	- 5.5
Maritimes and Quebec	423.2	420.2	351.8	+ 20.3	
Ontario	461.7	445.2	436.0	+ 5.9	
Western Provinces	421.3	426.3	393.7	+ 7.0	

1. Composite of Nine Trades

Note: Figures for Newfoundland are not included.

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DOMINION BUREAU OF STATISTICS

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WHOLESALE TRADE

SEPTEMBER AND OCTOBER, 1955

ANNUAL, 1951-1954

(New Dollar Series)



Estimated wholesale sales for September and October, 1955, were \$618,-764,000 and \$594,510,000 respectively. In the case of September, this represents an increase of 19.8% over sales during the same month in 1954. In the case of October, the increase over the same month in 1954 was 15.6%. Cumulative figures indicate sales for the period January-October, 1955, were 13.0% over the corresponding period in 1954. These figures, as well as annual sales figures since 1951, are outlined for various trade classifications in the tables which follow the text of this report.

This is the first publication of a new series dealing with wholesale trade. While monthly unadjusted indexes of sales for nine wholesale trades have been published for many years, estimates of total wholesale sales, unadjusted for price changes or seasonal variations, are reported in this publication for the first time since 1939. As in the past, adjustment has not been made for firms entering and leaving the trade. A project presently under way will make it possible to take account of this important factor when revised figures are reported. Estimated variations in inventories held by wholesale firms have been published in the past for a similar nine trades but this series is now discontinued pending the study of a more adequate approach to inventory statistics.

While statistics of population, production, external trade, and various other aspects of the social and economic life of the nation are of long standing, data relating to the form and extent of the distribution of goods and services are of more recent origin. The first complete census of distribution was taken for the year 1930 in connection with the seventh Decennial Census of 1931. Complete censuses were taken for the years 1941 and 1951. Since 1931, periodic inter-censal estimates of wholesale trade, which is the subject of this report, have been published. These estimates have been based on a sampling procedure. The last annual review of wholesale trade was published prior to the ninth Decennial Census of Distribution, 1951, and covered the year 1949. Results of the 1951 census are available in Volume VIII of the Census of Canada, 1951. The last monthly indexes of wholesale trade published were for the month of August, 1955.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-95

6505-505-105

It should be pointed out that the wholesale group now being surveyed is comprised, as in the past, of firms falling within the category known as "wholesalers proper." These firms generally act as middlemen between the producer and the retailer or between the producer and the business, industrial or institutional user. They hold inventories and buy and sell on their own account. They are distinguishable from agents and brokers, manufacturers' sales branches, assemblers of primary products, petroleum bulk stations and other types of operation not included in the survey but usually considered to be part of the group which performs the wholesale functions.

A record of all wholesale firms was obtained during the 1951 Census and, within trade groups, these firms have been classified into three size strata from which the current sample has been drawn. The estimates contained herein are based on reports from about 1,400 wholesale firms. The trends revealed by these firms have been applied to the results (adjustments having been made for omissions) of the Decennial Census of Distribution, 1951, to produce estimates of sales during the subsequent period. As indicated above, revised figures will be published at a later date.

With one exception, the nature of each trade group can be ascertained readily from its title. Motor vehicle and grain firms which are classified as wholesalers are included with "all other." This residual group includes, as well, a large variety of trades dealing in both consumers' and producers' goods. It includes firms whose main activity is in one or more of such trade lines as the following: sporting goods, toys, beer and ale, books, household and office furniture, industrial chemicals, metal goods, scrap metal, rubber goods, used machinery, leather, live stock, live stock feeds, scientific equipment, optical goods, etc.

The Bureau wishes to acknowledge with thanks the co-operation received from many respondents. Their promptness in reporting business results makes this publication possible.

WHOLESALE TRADE

Estimated Sales
(thousands of dollars)

Annual for 1951 - 1954 inclusive, Cumulative for the periods January - October 1954 and 1955,
and Monthly for September and October, 1955,
classified by kinds of business.

Kind of Business	1951 (actual)	1952	1953	1954	Jan.-Oct. 1954	Jan.-Oct. 1955	Sept. 1955	Oct. 1955
TOTAL, ALL TRADES.....	5,744,355	6,006,195	6,242,912	6,062,566	4,956,170	5,601,447	618,764	594,510
Fresh Fruits and Vegetables.....	183,428	212,407	202,027	211,145	178,834	183,004	16,467	16,711
Groceries and Food Specialties...	883,323	909,255	944,999	1,036,220	851,884	936,406	109,698	103,098
Meat and Dairy Products.....	173,147	162,358	171,759	171,108	141,057	133,319	14,958	15,159
Clothing and Furnishings.....	85,242	89,275	88,907	80,944	66,401	70,742	10,339	9,756
Footwear.....	28,456	29,370	28,434	26,770	22,215	23,417	3,635	2,993
Other Textile and Clothing Accessories.....	180,214	183,509	180,711	174,179	144,384	150,874	21,189	19,620
Drugs and Drug Sundries.....	133,260	140,079	147,695	153,124	125,652	136,165	15,362	14,991
Household Electrical Appliances	93,200	125,446	138,179	150,136	114,582	128,317	18,697	18,461
Farm Machinery.....	65,653	72,459	71,247	52,084	47,767	53,108	4,879	4,674
Coal and Coke.....	226,665	224,524	197,161	179,007	145,128	142,152	16,106	18,220
Hardware.....	266,926	261,623	268,808	260,809	216,613	230,767	28,618	28,000
Construction Materials and Supplies, including Lumber....	514,956	505,916	550,448	546,698	447,269	549,432	69,361	64,761
Industrial and Transportation Equipment and Supplies.....	437,036	536,492	533,486	462,233	384,647	466,647	54,238	50,263
Commercial, Institutional and Service Equipment and Supplies	72,574	78,033	82,954	89,240	74,013	82,339	8,642	8,564
Automotive Parts and Accessories	246,750	263,535	269,308	262,035	214,840	290,459	31,283	31,152
Newsprint, Paper and Paper Products.....	212,621	226,250	236,752	249,481	203,577	215,972	23,556	25,667
Tobacco, Confectionery and Soft Drinks.....	457,473	524,921	504,556	498,537	405,617	416,210	46,723	41,376
All Other.....	1,483,431	1,460,712	1,625,480	1,458,815	1,171,694	1,392,117	125,013	121,134

WHOLESALE TRADE

4

Percentage Changes in Estimated Sales from the corresponding figure one year previous,
classified by kinds of business.

Kind of Business	1952	1953	1954	Jan.-Oct. 1955	Sept. 1955	Oct. 1955
TOTAL, ALL TRADES.....	+ 4.6	+ 3.9	- 2.9	+ 13.0	+ 19.8	+ 15.6
Fresh Fruits and Vegetables.....	+ 15.8	- 4.9	+ 4.5	+ 2.3	- 4.9	- 0.8
Groceries and Food Specialties.....	+ 2.9	+ 3.9	+ 9.7	+ 9.9	+ 18.6	+ 11.4
Meat and Dairy Products.....	- 6.2	+ 5.8	- 0.4	- 5.5	+ 4.7	- 1.6
Clothing and Furnishings.....	+ 4.7	- 0.4	- 9.0	+ 6.5	+ 16.4	+ 20.8
Footwear.....	+ 3.2	- 3.2	- 5.9	+ 5.4	+ 17.9	+ 13.4
Other Textile and Clothing						
Accessories.....	+ 1.8	- 1.5	- 3.6	+ 4.5	+ 8.0	+ 12.7
Drugs and Drug Sundries.....	+ 5.1	+ 5.4	+ 3.7	+ 8.4	+ 11.9	+ 7.7
Household Electrical Appliances.....	+ 34.6	+ 10.2	+ 8.7	+ 12.0	+ 24.8	+ 18.6
Farm Machinery.....	+ 10.4	- 1.7	- 26.9	+ 11.0	+ 24.7	+ 45.0
Coal and Coke.....	- 0.9	- 12.2	- 9.2	- 2.1	- 6.8	+ 6.4
Hardware.....	- 2.0	+ 2.7	- 3.0	+ 6.5	+ 9.5	+ 14.4
Construction Materials and Supplies including Lumber.....	- 1.8	+ 8.8	- 0.7	+ 22.8	+ 34.5	+ 25.6
Industrial and Transportation Equipment and Supplies.....	+ 22.8	- 0.6	- 13.4	+ 21.3	+ 53.9	+ 37.5
Commercial, Institutional and Service Equipment and Supplies...	+ 7.5	+ 6.3	+ 7.6	+ 11.2	+ 11.7	+ 11.2
Automotive Parts and Accessories...	+ 6.8	+ 2.2	- 2.7	+ 35.2	+ 45.2	+ 46.9
Newsprint, Paper and Paper Products	+ 6.4	+ 4.6	+ 5.4	+ 6.1	+ 7.8	+ 10.8
Tobacco, Confectionery and Soft Drinks.....	+ 14.7	- 3.9	- 1.2	+ 2.6	+ 5.1	+ 1.6
All Other.....	- 1.5	+ 11.3	- 10.3	+ 18.8	+ 22.3	+ 14.3

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WHOLESALE TRADE

NOVEMBER 1955

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The preliminary estimate of wholesale sales, unadjusted for price changes or seasonal variations, for the month of November, 1955, was \$598,159,000. This represents an increase of 6.7% over the same month last year. All except two trade classifications showed an increase, and increases ranged from 50.3% in the case of farm machinery to 2.0% in the case of coal and coke.

Cumulative calculations, also set out on the table accompanying this report, show the preliminary estimate of wholesale sales for the period January - November, 1955, as \$6,199,606,000 which is an increase of 12.4% over the corresponding period in 1954.

A summary table will be found on the reverse of this page.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-115

WHOLESALE TRADE

2

November, 1955

Preliminary Estimates of Wholesale Sales and Percentage Changes
from corresponding period one year previous.

(in thousands of dollars)

Kind of Business	November 1954	November 1955	% Change Nov. 1955	Jan.-Nov. 1954	Jan.-Nov. 1955	% Change Jan.-Nov. 1955
TOTAL, ALL TRADES	560,752	598,159	+ 6.7	5,516,926	6,199,606	+ 12.4
Fresh Fruits and Vegetables	15,163	16,191	+ 6.8	193,997	199,195	+ 2.7
Groceries and Food Specialties	95,090	104,838	+ 10.3	946,974	1,041,244	+ 10.0
Meat and Dairy Products	14,895	15,449	+ 3.9	155,952	148,788	- 4.6
Clothing and Furnishings	8,010	9,141	+ 14.1	74,411	79,883	+ 7.4
Footwear	2,547	3,252	+ 27.7	24,762	26,669	+ 7.7
Other Textile and Clothing						
Accessories	17,352	18,452	+ 6.3	161,736	169,326	+ 4.7
Drugs and Drug Sundries	14,358	15,547	+ 8.3	140,010	151,712	+ 8.4
Household Electrical Appliances	17,809	19,124	+ 7.4	132,391	147,441	+ 11.4
Farm Machinery	2,335	3,509	+ 50.3	50,102	56,617	+ 13.0
Coal and Coke	18,073	18,426	+ 2.0	163,201	160,578	- 1.6
Hardware	24,005	29,664	+ 23.6	240,618	260,431	+ 8.2
Construction Materials and						
Supplies, including Lumber	52,781	59,338	+ 12.4	500,050	608,770	+ 21.7
Industrial and Transportation						
Equipment and Supplies	38,613	55,542	+ 43.8	423,260	522,189	+ 23.4
Commercial, Institutional and						
Service Equipment and Supplies	7,619	8,265	+ 8.5	81,632	90,604	+ 11.0
Automotive Parts and Accessories	25,294	31,829	+ 25.8	240,134	322,288	+ 34.2
Newsprint, Paper and Paper						
Products	23,903	26,051	+ 9.0	227,480	242,023	+ 6.4
Tobacco, Confectionery and Soft						
Drinks	42,842	42,735	- 0.3	448,459	458,945	+ 2.3
All Other	140,063	120,786	- 13.8	1,311,757	1,512,903	+ 15.3

DOMINION BUREAU OF STATISTICS

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WHOLESALE TRADE

DECEMBER 1955

The preliminary estimates of wholesale sales, unadjusted for price changes or seasonal variations, for the month of December, 1955, was \$549,903,000. This represents an increase of 0.8% over sales for the same month in 1954. All except two trade classifications showed an increase and increases ranged from 100.4% in the case of farm machinery to 0.7% in the case of newsprint, paper and paper products. The residual group recorded a decrease of 27.1% and the construction materials group decreased 0.4%.

Cumulative calculations, also set out in the table accompanying this report, show the preliminary estimate of wholesale sales for the year 1955 as \$6,749,508,000 which is an increase of 11.1% over the previous year.

A summary table will be found on the reverse of this page.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-125

December, 1955

Preliminary Estimates of Wholesale Sales and Percentage Changes
from corresponding period one year previous.

(in thousands of dollars)

Kind of Business	December 1954	December 1955	% Change Dec. 1955	Year 1954	Year 1955	% Change Year 1955
TOTAL, ALL TRADES	545,645	549,903	+ 0.8	6,072,565	6,749,508	+ 11.1
Fresh Fruits and Vegetables	17,148	18,347	+ 7.0	211,144	217,542	+ 3.0
Groceries and Food Specialties	89,247	98,414	+ 10.3	1,036,220	1,139,657	+ 10.0
Meat and Dairy Products	15,156	15,403	+ 1.6	171,108	164,192	- 4.0
Clothing and Furnishings	6,533	6,586	+ 0.8	80,944	86,469	+ 6.8
Footwear	2,009	2,396	+ 19.3	26,770	29,065	+ 8.6
Other Textile and Clothing Accessories	12,444	14,272	+ 14.7	174,180	183,598	+ 5.4
Drugs and Drug Sundries	13,114	14,261	+ 8.7	153,124	165,972	+ 8.4
Household Electrical Appliances	17,745	20,452	+ 15.3	150,137	167,893	+ 11.8
Farm Machinery	1,983	3,974	+ 100.4	52,084	60,590	+ 16.3
Coal and Coke	15,806	17,829	+ 12.8	179,007	178,407	- 0.3
Hardware	20,191	23,092	+ 14.4	260,809	283,523	+ 8.7
Construction Materials and Supplies, including Lumber	46,648	46,482	- 0.4	546,697	655,252	+ 19.9
Industrial and Transportation Equipment and Supplies	38,974	49,729	+ 27.6	462,233	571,919	+ 23.7
Commercial, Institutional and Service Equipment and Supplies	7,607	8,414	+ 10.6	89,240	99,017	+ 11.0
Automotive Parts and Accessories	21,902	30,034	+ 37.1	262,035	352,322	+ 34.5
Newsprint, Paper and Paper Products	22,002	22,150	+ 0.7	249,481	264,174	+ 5.9
Tobacco, Confectionery and Soft Drinks	50,078	50,895	+ 1.6	498,537	509,841	+ 2.3
All Other	147,058	107,173	- 27.1	1,458,815	1,620,075	+ 11.1

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WHOLESALE TRADE

JANUARY AND FEBRUARY 1956

The preliminary estimates of wholesale sales, unadjusted for price changes or seasonal variations, were \$472,994,000 and \$528,420,000 respectively for the months of January and February, 1956. In the case of January this represents an increase of 5.9% over the same month one year ago. For February the increase was 15.1% over February, 1955.

In January, 1956, all categories except five showed an increase and these ranged from 2.6% for meat and dairy products to 78.3% in the case of industrial and transportation equipment. Decreases ranged from a fraction of one per cent for footwear to 12.4% in the residual group.

In February, 1956, all categories except two indicated an increase and increases ranged from 0.6% for meat and dairy products to 81.5% for farm machinery. Sales of household electrical appliances decreased 5% and sales of footwear remained unchanged from the same month last year.

A summary table which includes cumulative figures for the year to date will be found on the reverse of this page.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-16
6505-505-26

WHOLESALE TRADE

January and February, 1956

Preliminary Estimates of Wholesale Sales and Percentage Changes
from corresponding period one year previous.

(in thousands of dollars)

Kind of Business	Jan. 1955	Jan. 1956	% Change Jan. 1956	Feb. 1955	Feb. 1956	% Change Feb. 1956	Jan.-Feb. 1955	Jan.-Feb. 1956	% Change Jan.-Feb. 1956
TOTAL, ALL TRADES	446,748	472,994	+ 5.9	458,909	528,420	+ 15.1	905,657	1,001,414	+ 10.6
Fresh Fruits and Vegetables	13,832	13,394	- 3.2	14,062	15,276	+ 8.6	27,894	28,670	+ 2.8
Groceries and Food Specialties	77,765	84,938	+ 9.2	80,150	89,372	+ 11.5	157,915	174,310	+ 10.4
Meat and Dairy Products	9,770	10,021	+ 2.6	9,744	9,806	+ 0.6	19,514	19,827	+ 1.6
Clothing and Furnishings	4,537	5,626	+ 24.0	6,210	6,661	+ 7.3	10,747	12,287	+ 14.3
Footwear	1,122	1,115	- 0.6	2,352	2,352	-	3,474	3,467	- 0.2
Other Textile and Clothing									
Accessories	10,517	12,852	+ 22.2	13,690	15,596	+ 13.9	24,207	28,448	+ 17.5
Drugs and Drug Sundries	12,415	13,749	+ 10.7	11,974	13,538	+ 13.1	24,389	27,287	+ 11.9
Household Electrical Appliances	12,146	11,395	- 6.2	12,139	11,530	- 5.0	24,285	22,925	- 5.6
Farm Machinery	2,162	3,004	+ 38.9	2,016	3,659	+ 81.5	4,178	6,663	+ 59.5
Coal and Coke	15,917	16,427	+ 3.2	13,965	15,686	+ 12.3	29,882	32,113	+ 7.5
Hardware	14,920	17,983	+ 20.5	16,952	20,448	+ 20.6	31,872	38,431	+ 20.6
Construction Materials and Supplies, including Lumber	38,939	44,937	+ 15.4	33,451	44,408	+ 32.8	72,390	89,345	+ 23.4
Industrial and Transportation Equipment and Supplies	22,551	40,203	+ 78.3	34,492	59,746	+ 73.2	57,043	99,949	+ 75.2
Commercial, Institutional and Service Equipment and Supplies ..	6,641	7,901	+ 19.0	6,518	8,235	+ 26.4	13,159	16,136	+ 22.6
Automotive Parts and Accessories ..	21,469	18,839	- 12.3	19,695	20,722	+ 5.2	41,164	39,561	- 3.9
Newsprint, Paper and Paper Products	21,055	22,557	+ 7.1	19,045	21,892	+ 14.9	40,100	44,449	+ 10.8
Tobacco, Confectionery and Soft Drinks	34,387	37,097	+ 7.9	36,723	39,210	+ 6.8	71,110	76,307	+ 7.3
All Other	126,603	110,956	- 12.4	125,731	130,283	+ 3.6	252,334	241,239	- 4.4

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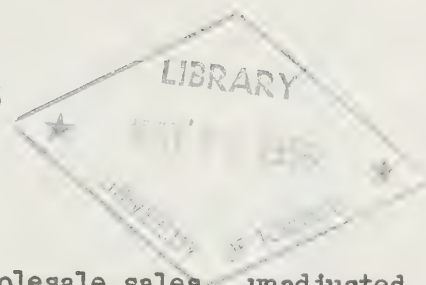
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WHOLESALE TRADE

MARCH 1956



The preliminary estimates of wholesale sales, unadjusted for price changes or seasonal variations, were \$654,349,000, 24.3% higher than the \$526,474,000 registered for the same month a year ago.

All trades showed an increase over March, 1955 with the exception of clothing and furnishings which registered a decline of 0.3%. The other seventeen trade groups covered in this report accounted for gains ranging from 1.3% for fresh fruits and vegetables to 99.2% for automotive parts and accessories.

The cumulated sales for the year to date amounted to \$1,655,763,000 or 15.6% above the \$1,432,131,000 for the corresponding period of 1955. Sales for all trade groups were up over the same period of 1955 and the percentage increases ranged from 0.9% for household and electrical appliances to 61.8% in the case of industrial and transportation equipment and supplies.

Details concerning the various trade groups will be found on the reverse of this page.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-36

WHOLESALE TRADE

March, 1956

Preliminary Estimates of Wholesale Sales and Percentage Changes
from corresponding period one year previous.

(in Thousands of dollars)

Kind of Business	March 1955	March 1956	% Change March 1956	Jan.-Mar. 1955	Jan.-Mar. 1956	% Change Jan.-Mar. 1956
TOTAL, ALL TRADES	526,474	654,349	+ 24.3	1,432,131	1,655,763	+ 15.6
Fresh Fruits and Vegetables	17,592	17,814	+ 1.3	45,486	46,484	+ 2.2
Groceries and Food Specialties	90,658	94,894	+ 4.7	248,573	269,204	+ 8.3
Meat and Dairy Products	11,830	13,641	+ 15.3	31,344	33,468	+ 6.8
Clothing and Furnishings	7,912	7,888	- 0.3	18,659	20,175	+ 8.1
Footwear	2,387	2,576	+ 7.9	5,861	6,043	+ 3.1
Other Textile and Clothing Accessories	15,982	17,688	+ 10.7	40,189	46,136	+ 14.8
Drugs and Drug Sundries	14,003	14,515	+ 3.7	38,392	41,802	+ 8.9
Household Electrical Appliances	11,271	12,944	+ 14.8	35,556	35,869	+ 0.9
Farm Machinery	3,933	5,116	+ 30.1	8,111	11,779	+ 45.2
Coal and Coke	13,030	13,379	+ 2.7	42,912	45,492	+ 6.0
Hardware	20,500	22,769	+ 11.1	52,372	61,200	+ 16.9
Construction Materials and Supplies, including Lumber	42,199	53,109	+ 25.9	114,589	142,454	+ 24.3
Industrial and Transportation Equipment and Supplies	47,561	69,294	+ 45.7	104,604	169,243	+ 61.8
Commercial, Institutional and Service Equipment and Supplies	8,103	9,314	+ 14.9	21,262	25,450	+ 19.7
Automotive Parts and Accessories	27,271	54,322	+ 99.2	68,435	93,883	+ 37.2
Newsprint, Paper and Paper Products	22,728	23,880	+ 5.1	62,828	68,329	+ 8.8
Tobacco, Confectionery and Soft Drinks	41,100	53,187	+ 29.4	112,210	129,494	+ 15.4
All Other	128,414	168,019	+ 30.8	380,748	409,258	+ 7.5

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Vol. 21 - No. 4

WHOLESALE TRADE

APRIL 1956



The preliminary estimates for wholesale sales, unadjusted for price changes or seasonal variations, were \$637,935,000, 16.9% above the \$545,708,000 recorded for April 1955.

Of all the trades covered in this report three showed a drop from the previous year and these were: fresh fruits and vegetables 9.4%, meat and dairy products 8.0% and the all other group 5.9%. Of those showing an increase, automotive parts and accessories, industrial and transportation equipment and supplies and farm machinery accounted for the highest percentage gains at 161.4%, 59.8% and 35.1% respectively. The other trades showed gains ranging from 2.2% for tobacco, confectionery and soft drinks to 21.5% in the case of construction materials and supplies.

Total sales for the first four months of this year were up 16.0% from their level during the corresponding period of 1955. These sales amounted to \$1,977,839,000 and \$2,293,698,000 respectively for 1955 and 1956. All trades registered sales gains except fresh fruits and vegetables which declined 1.3%. As was the case for the month of April, the trades which showed the largest percentage gains over the January to April period were automotive parts and accessories with 74.2%, industrial and transportation equipment and supplies with 61.2% and farm machinery with 40.6%.

Details concerning the various trade groups will be found on the reverse of this page.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-46

WHOLESALE TRADE

April, 1956

Preliminary Estimates of Wholesale Sales and Percentage Changes
from corresponding period one year previous.

(in thousands of dollars)

Kind of Business	April 1955	April 1956	% Change April 1956	Jan.-Apr. 1955	Jan.-Apr. 1956	% Change Jan.-Apr. 1956
TOTAL, ALL TRADES	545,708	627,925	+ 16.9	1,977,839	2,293,698	+ 16.0
Fresh Fruits and Vegetables	19,496	17,657	- 9.4	64,984	64,141	- 1.3
Groceries and Food Specialties	84,472	90,753	+ 7.4	313,045	335,957	+ 8.1
Meat and Dairy Products	12,304	11,314	- 8.0	43,648	44,782	+ 2.6
Clothing and Furnishings	6,460	6,798	+ 5.2	23,119	24,973	+ 7.4
Footwear	2,201	2,330	+ 5.9	8,062	8,373	+ 3.9
Other Textile and Clothing Accessories	13,529	15,999	+ 18.2	50,718	62,155	+ 15.7
Drugs and Drug Sundries	13,019	13,701	+ 5.2	52,411	55,999	+ 6.1
Household Electrical Appliances	10,045	11,894	+ 18.0	45,601	47,725	+ 4.7
Farm Machinery	6,930	9,364	+ 35.1	15,041	21,143	+ 40.6
Coal and Coke	10,718	12,572	+ 17.3	53,630	58,064	+ 8.3
Hardware	20,936	23,094	+ 10.3	73,108	84,294	+ 15.0
Construction Materials and Supplies, including Lumber	42,148	51,211	+ 21.5	150,757	193,665	+ 23.6
Industrial and Transportation Equipment and Supplies	43,295	69,206	+ 59.8	147,899	238,449	+ 61.2
Commercial, Institutional and Service Equipment and Supplies	7,923	8,898	+ 12.3	29,185	34,348	+ 17.7
Automotive Parts and Accessories	28,991	75,796	+161.4	97,426	169,679	+ 74.2
Newsprint, Paper and Paper Products	20,432	23,202	+ 13.6	83,260	91,531	+ 9.9
Tobacco, Confectionery and Soft Drinks	41,089	41,987	+ 2.2	153,299	171,481	+ 11.9
All Other	161,720	152,111	- 5.9	542,468	561,369	+ 3.5

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WHOLESALE TRADE

MAY 1956

The preliminary estimates for wholesale sales, unadjusted for price changes or seasonal variations were \$718,391,000, up 17.9 per cent over the \$609,293,000 recorded for May 1955.

The largest increases were registered for automotive parts and accessories, 154.4 per cent; industrial and transportation equipment and supplies, 46.0 per cent; and coal and coke, 30.2 per cent. Declines of 1.9 per cent and 9.7 per cent were registered respectively for meat and dairy products and the "all other" group.

Cumulated sales for January to May 1956 amounted to \$3,012,039,000, up \$424,957,000 or 16.4 per cent from the \$2,587,132,000 recorded for the same period of 1955. For the second consecutive time this year the same trade groups obtained the largest increases over their 1955 levels and these were: automotive parts and accessories, up 94.2 per cent; industrial and transportation equipment and supplies, up 57.2 per cent; and farm machinery, up 34.6 per cent.

Details concerning the various trade groups will be found on the reverse of this page.

Prepared in Merchandising and Services Section
Industry and Merchandising Division

6505-505-56

WHOLESALE TRADE

May, 1956

Preliminary Estimates of Wholesale Sales and Percentage Changes
from corresponding period one year previous.

(in thousands of dollars)

Kind of Business	May 1955	May 1956	% Change May 1956	Jan.-May 1955	Jan.-May 1956	% Change Jan.-May 1956
TOTAL, ALL TRADES	609,293	718,391	+ 17.9	2,587,132	3,012,089	+ 16.4
Fresh Fruits and Vegetables	21,102	23,370	+ 10.7	86,084	87,511	+ 1.7
Groceries and Food Specialties	93,930	107,196	+ 14.1	426,975	467,153	+ 9.4
Meat and Dairy Products	13,381	13,125	- 1.9	57,029	57,907	+ 1.5
Clothing and Furnishings	6,463	6,831	+ 5.7	31,582	33,804	+ 7.0
Footwear	2,103	2,183	+ 3.8	10,165	10,556	+ 3.8
Other Textile and Clothing Accessories	14,060	14,800	+ 5.3	67,778	76,935	+ 13.5
Drugs and Drug Sundries	13,670	15,838	+ 15.9	65,081	71,427	+ 9.8
Household Electrical Appliances	10,230	11,904	+ 16.4	55,831	59,629	+ 6.8
Farm Machinery	6,329	7,611	+ 20.3	21,370	28,754	+ 34.6
Coal and Coke	13,259	17,260	+ 30.2	66,889	75,324	+ 12.6
Hardware	24,382	29,308	+ 20.2	97,690	113,602	+ 16.3
Construction Materials and Supplies, including Lumber	53,552	68,497	+ 27.9	210,289	262,162	+ 24.7
Industrial and Transportation Equipment and Supplies	52,464	76,586	+ 46.0	200,363	315,035	+ 57.2
Commercial, Institutional and Service Equipment and Supplies	9,950	10,839	+ 8.9	39,135	45,187	+ 15.5
Automotive Parts and Accessories	32,526	82,742	+154.4	129,952	252,421	+ 94.2
Newsprint, Paper and Paper Products	22,490	25,375	+ 12.8	105,750	116,906	+ 10.5
Tobacco, Confectionery and Soft Drinks	42,536	45,152	+ 6.2	195,835	216,633	+ 10.6
All Other	176,866	159,774	- 9.7	719,334	721,143	+ 0.3

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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WHOLESALE TRADE

JUNE 1956



Estimated sales for wholesale trade in Canada amounted to \$694,243,000 in June 1956, a gain of 9.4 per cent over the same month of 1955. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Sales for the first six months of 1956 reached \$3,706,332,000, or 15.0 per cent above last year. The most significant gains occurred in durable goods. Automotive parts and accessories were up 104.2 per cent; industrial and transportation equipment and supplies, 49.8 per cent; farm machinery, 28.0 per cent; and construction materials and supplies, up 20.7 per cent.

Although the increase in June sales was substantially influenced by certain "durable goods" trades, notable gains were registered in fresh fruits and vegetables (16.7 per cent), tobacco and confectionery (12.8 per cent), and coal and coke (17.2 per cent). The textile and apparel trades and drug wholesalers showed little change in sales compared with June 1955.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section
Industry and Merchandising Division

05-505-66

WHOLESALE TRADE

June, 1956

Preliminary Estimates of Wholesale Sales and Percentage Changes
from corresponding period one year previous.

(in thousands of dollars)

Kind of Business	June 1955	June 1956	% Change June 1956	Jan.-June 1955	Jan.-June 1956	% Change Jan.-June 1956
TOTAL, ALL TRADES	634,417	694,243	+ 9.4	3,221,549	3,706,332	+ 15.0
Fresh Fruits and Vegetables	23,021	26,870	+ 16.7	109,105	114,381	+ 4.8
Groceries and Food Specialties	100,742	103,839	+ 3.1	527,717	570,992	+ 8.2
Meat and Dairy Products	16,716	15,450	- 7.6	73,745	73,357	- 0.5
Clothing and Furnishings	6,690	6,759	+ 1.0	38,272	40,563	+ 6.0
Footwear	1,992	2,038	+ 2.3	12,157	12,594	+ 3.6
Other Textile and Clothing Accessories	13,781	13,498	- 2.1	81,559	90,433	+ 10.9
Drugs and Drug Sundries	14,288	14,394	+ 0.7	79,369	85,821	+ 8.1
Household Electrical Appliances	12,095	14,086	+ 16.5	67,926	73,715	+ 8.5
Farm Machinery	6,807	7,302	+ 7.3	28,177	36,056	+ 28.0
Coal and Coke	14,553	17,057	+ 17.2	81,442	92,381	+ 13.4
Hardware	26,479	28,981	+ 9.4	124,169	142,583	+ 14.8
Construction Materials and Supplies, including Lumber	64,375	69,239	+ 7.6	274,664	331,401	+ 20.7
Industrial and Transportation Equipment and Supplies	58,942	73,295	+ 24.4	259,305	388,330	+ 49.8
Commercial, Institutional and Service Equipment and Supplies	9,617	10,347	+ 7.6	48,752	55,534	+ 13.9
Automotive Parts and Accessories	32,276	78,853	+ 144.3	162,228	331,274	+ 104.2
Newsprint, Paper and Paper Products	21,108	22,463	+ 6.4	126,858	139,369	+ 9.9
Tobacco, Confectionery and Soft Drinks	45,723	51,570	+ 12.8	241,558	268,203	+ 11.0
All Other	165,212	138,202	- 16.3	884,546	859,345	- 2.8

DOMINION BUREAU OF STATISTICS

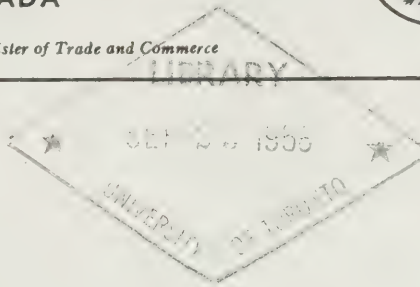
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WHOLESALE TRADE

JULY 1956

Estimated wholesale sales during July 1956 increased 16.8 per cent over sales for the same month last year. The \$660,626,000 total for the month brought the year-to-date sales to an estimated \$2,137,578,000 which was also a gain of 16.8 per cent over the first seven months of 1955. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All of the eighteen trade classifications reported increased sales this July with significant gains in newsprint and paper (34.6 per cent), industrial and transportation equipment and supplies (32.2 per cent) and farm machinery (23.2 per cent). The same trades were highest in percentage gain in sales for the first seven months of the year.

Revisions to certain reporting in the automotive parts and "all other" categories have necessitated corrections from March 1956 through June. They are included in the January-July sales shown in this report.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section

Industry and Merchandising Division

6505-505-76

WHOLESALE TRADE

July, 1956.

Preliminary Estimates of Wholesale Sales and Percentage Changes
from corresponding period one year previous.
(in thousands of dollars)

Kind of Business	July 1955	July 1956	% Change July 1956	Jan. - July 1955	Jan. - July 1956	% Change Jan. - July 1956
TOTAL, ALL TRADES	565,377	660,626	+ 16.8	1,829,628	2,137,578 (1)	+ 16.8
Fresh Fruits and Vegetables	21,874	24,501	+ 12.0	32,785	35,939	+ 9.6
Groceries and Food Specialties	95,085	106,153	+ 11.6	147,856	163,253	+ 10.4
Meat and Dairy Products	15,916	16,758	+ 5.3	23,290	24,094	+ 3.4
Clothing and Furnishings	4,882	4,996	+ 2.3	8,709	9,052	+ 3.9
Footwear	1,735	1,736	+ 0.1	2,951	2,995	+ 1.5
Other Textile and Clothing Accessories	11,343	12,451	+ 9.8	19,499	21,494	+ 10.2
Drugs and Drug Sundries	12,495	13,677	+ 9.5	20,432	22,259	+ 8.9
Household Electrical Appliances	11,177	11,794	+ 5.5	17,970	19,165	+ 6.6
Farm Machinery	7,242	8,921	+ 23.2	10,060	12,527	+ 24.5
Coal and Coke	13,608	14,284	+ 5.0	21,752	23,522	+ 8.1
Hardware	22,958	26,771	+ 16.6	35,374	41,029	+ 16.0
Construction Materials and Supplies, including Lumber	67,537	72,281	+ 7.0	95,003	105,422	+ 11.0
Industrial and Transportation Equipment and Supplies	49,794	65,837	+ 32.2	75,725	104,670	+ 38.2
Commercial, Institutional and Service Equipment and Supplies	7,607	8,709	+ 14.5	12,482	14,263	+ 14.3
Automotive Parts and Accessories	30,053	34,360	+ 14.3	192,281	214,373 (1)	+ 11.5
Newsprint, Paper and Paper Products .	18,315	24,647	+ 34.6	31,001	38,584	+ 24.5
Tobacco, Confectionery and Soft Drinks	43,849	46,702	+ 6.5	68,005	73,523	+ 8.1
All other	129,907	166,048	+ 27.8	1,014,453	1,235,508 (1)	+ 21.8

(1) Revised.

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WHOLESALE TRADE

AUGUST 1956

Estimated wholesale sales in August 1956 at \$673,362,000 were 12.4 per cent greater than the \$599,250,000 recorded for the same month last year and brought the cumulative sales for this year to \$5,099,174,000, a gain of 16.3 per cent over the first eight months of 1955. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Commercial, industrial and service equipment and supplies registered the only decrease in sales with 1.6 per cent below the level of August 1955. The most significant increases were obtained by coal and coke (37.6 per cent), meat and dairy products (25.5 per cent) and industrial and transportation equipment and supplies (24.6 per cent). The highest increases for the first eight months of the year were obtained by industrial and transportation equipment and supplies, up 43.7 per cent; farm machinery, up 25.1 per cent; "all other" group, up 20.7 per cent.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section

Industry and Merchandising Division

6505-505-86

WHOLESALE TRADE

August 1956

Preliminary Estimates of Wholesale Sales and Percentage Changes from corresponding period one year previous.

(in thousands of dollars)

Kind of Business	August 1955	August 1956	% Change August 1956	Jan.-Aug. 1955	Jan.-Aug. 1956	% Change Jan.-Aug. 1956
TOTAL, ALL TRADES	599,250	673,362	+ 12.4	4,386,176	5,099,174	+ 16.3
Fresh Fruits and Vegetables	18,845	21,513	+ 14.2	149,824	160,395	+ 7.1
Groceries and Food Specialties	100,809	114,869	+ 13.9	723,611	792,014	+ 9.5
Meat and Dairy Products	13,542	17,001	+ 25.5	103,203	107,116	+ 3.8
Clothing and Furnishings	7,493	8,399	+ 12.1	50,647	53,958	+ 6.5
Footwear	2,896	3,228	+ 11.5	16,788	17,558	+ 4.6
Other Textile and Clothing Accessories	17,163	18,862	+ 9.9	110,065	121,746	+ 10.6
Drugs and Drug Sundries	13,949	14,518	+ 4.1	105,813	114,016	+ 7.8
Household Electrical Appliances	12,057	12,406	+ 2.9	91,160	97,915	+ 7.4
Farm Machinery	8,135	9,516	+ 17.0	43,554	54,493	+ 25.1
Coal and Coke	12,777	17,586	+ 37.6	107,827	124,251	+ 15.2
Hardware	27,022	28,927	+ 7.0	174,149	198,281	+ 13.9
Construction Materials and Supplies, including Lumber	71,201	71,623	+ 0.6	413,402	475,305	+ 15.0
Industrial and Transportation Equipment and Supplies	53,047	66,084	+ 24.6	362,146	520,251	+ 43.7
Commercial, Institutional and Service Equipment and Supplies	8,774	8,631	- 1.6	65,133	72,874	+ 11.9
Automotive Parts and Accessories	35,744	39,368	+ 10.1	228,025	253,741	+ 11.3
Newsprint, Paper and Paper Products ...	21,574	25,536	+ 18.4	166,747	189,552	+ 13.7
Tobacco, Confectionery and Soft Drinks	42,704	47,336	+ 10.8	328,111	362,241	+ 10.4
All Other	131,518	147,959	+ 12.5	1,145,971	1,383,467	+ 20.7

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OTTAWA - CANADA



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WHOLESALE TRADE

SEPTEMBER 1956



Estimated sales for wholesale trade in Canada amounted to \$621,077,000 in September 1956, up 0.4 per cent over the \$618,763,000 recorded for the same month last year. The cumulative sales for the year up to and including September at \$5,720,251,000 were 14.3 per cent higher than the \$5,004,939,000 registered in the same period of 1955. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agent and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

The distribution of sales by trades for September 1956 compared to September 1955 showed percentage gains in nine trades, decreases in eight and no change in the "all other" trade classification. Significant increases were registered for farm machinery (26.4 per cent) and coal and coke (25.7 per cent) while the increases for the other trade groups ranged from 1.8 per cent for hardware to 11.7 per cent in the case of industrial and transportation equipment and supplies. The electrical appliance group sustained the largest decrease (17.2 per cent) followed by construction materials and supplies with 10.5 per cent lower sales.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section

Industry and Merchandising Division

6505-505-96

WHOLESALE TRADE

September 1956

Preliminary Estimates of Wholesale Sales and Percentage Changes
from corresponding period one year previous.

(in thousands of dollars)

Kind of Business	September 1955	September 1956	% Change Sept. 1956	Jan.-Sept 1955	Jan.-Sept. 1956	% Change Jan.-Sept. 1956
TOTAL, ALL TRADES	618,763	621,077	+ 0.4	5,004,939	5,720,251	+ 14.3
Fresh Fruits and Vegetables	16,467	17,720	+ 7.6	166,291	178,115	+ 7.1
Groceries and Food Specialties	109,698	103,953	- 5.2	833,309	895,967	+ 7.5
Meat and Dairy Products	14,958	14,739	- 1.5	118,161	121,855	+ 3.1
Clothing and Furnishings	10,339	9,773	- 5.5	60,986	63,731	+ 4.5
Footwear	3,635	3,619	- 0.4	20,423	21,177	+ 3.7
Other Textile and Clothing Accessories	21,189	21,010	- 0.8	131,254	142,756	+ 8.8
Drugs and Drug Sundries	15,362	15,574	+ 1.4	121,175	129,590	+ 6.9
Household Electrical Appliances	18,697	15,489	- 17.2	109,857	113,404	+ 3.2
Farm Machinery	4,879	6,167	+ 26.4	48,433	60,660	+ 25.2
Coal and Coke	16,106	20,243	+ 25.7	123,933	144,494	+ 16.6
Hardware	28,618	29,141	+ 1.8	202,767	227,422	+ 12.2
Construction Materials and Supplies, including Lumber	69,361	62,048	- 10.5	482,763	537,353	+ 11.3
Industrial and Transportation Equipment and Supplies	54,238	60,569	+ 11.7	416,384	580,820	+ 39.5
Commercial, Institutional and Service Equipment and Supplies	8,642	8,525	- 1.4	73,775	81,399	+ 10.3
Automotive Parts and Accessories	31,283	33,800	+ 8.0	259,308	287,541	+ 10.9
Newsprint, Paper and Paper Products ..	23,556	24,415	+ 3.6	190,303	213,967	+ 12.4
Tobacco, Confectionery and Soft Drinks	46,722	49,329	+ 5.6	374,833	411,570	+ 9.8
All Other	125,013	124,963	(1)	1,270,984	1,508,430	+ 18.7

(1) Less than 0.05 per cent.

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WHOLESALE TRADE

OCTOBER 1956

Wholesale sales were estimated at \$693,946,000 in October 1956 which brought the January to October total to \$6,414,197,000. Compared with a year ago, October sales were up 16.7 per cent and the total for the year up 14.6 per cent. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agent and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Sales in October were up in all the specified trades except household electrical appliances which sustained a drop of 2.0 per cent from its level a year ago. The largest percentage increase (32.1 per cent) was registered for meat and dairy products. Other substantial increases were recorded for industrial and transportation equipment and supplies (21.2 per cent); drugs and drug sundries (18.1 per cent); groceries and food specialties (19.0 per cent). The "all other trades" group rose 29.4 per cent over the same period.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section

Industry and Merchandising Division

6505-505-106

WHOLESALE TRADE

October 1956

Preliminary Estimates of Wholesale Sales and Percentage Changes from corresponding period one year previous.

(in thousands of dollars)

Kind of Business	October 1955	October 1956	% Change Oct. 1956	Jan.-Oct. 1955	Jan.-Oct. 1956	% Change Jan.-Oct. 1956
TOTAL, ALL TRADES	594,510	693,946	+ 16.7	5,599,449	6,414,197	+ 14.6
Fresh Fruits and Vegetables	16,711	19,320	+ 15.6	183,002	197,435	+ 7.9
Groceries and Food Specialties..	103,098	122,639	+ 19.0	936,407	1,018,606	+ 8.8
Meat and Dairy Products	15,159	20,027	+ 32.1	133,320	141,882	+ 6.4
Clothing and Furnishings	9,756	10,270	+ 5.3	70,742	74,001	+ 4.6
Footwear	2,993	3,458	+ 15.5	23,416	24,635	+ 5.2
Other Textile and Clothing						
Accessories	19,620	21,724	+ 10.7	150,874	164,480	+ 9.0
Drugs and Drug Sundries	14,991	17,707	+ 18.1	136,166	147,297	+ 8.2
Household Electrical Appliances.	18,461	18,095	- 2.0	128,318	131,499	+ 2.5
Farm Machinery	4,674	5,392	+ 15.4	53,107	66,052	+ 24.4
Coal and Coke	18,220	20,905	+ 14.7	142,153	165,399	+ 16.4
Hardware	28,000	30,462	+ 8.8	230,767	257,884	+ 11.8
Construction Materials and						
Supplies, including Lumber	64,671	67,644	+ 4.6	547,434	604,997	+ 10.5
Industrial and Transportation						
Equipment and Supplies	50,263	60,930	+ 21.2	466,647	641,750	+ 37.5
Commercial, Institutional and						
Service Equipment and Supplies.	8,564	8,772	+ 2.4	82,339	90,171	+ 9.5
Automotive Parts and Accessories	31,152	34,253	+ 10.0	290,460	321,794	+ 10.8
Newsprint, Paper and Paper						
Products	25,667	27,986	+ 9.0	215,970	241,953	+ 12.0
Tobacco, Confectionery and						
Soft Drinks	41,376	47,631	+ 15.1	416,209	459,201	+ 10.3
All Other	121,134	156,731	+ 29.4	1,392,118	1,665,161	+ 19.6

DOMINION BUREAU OF STATISTICS

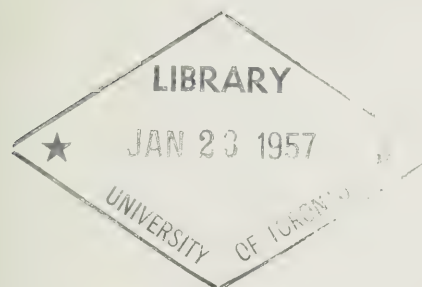
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WHOLESALE TRADE

November 1956

Preliminary estimates of wholesale sales in November advanced 13 per cent above November 1955 to \$676,085,000 from \$598,159,000 and 14 per cent in the January to November period to \$7,090,282,000 from \$6,197,608,000. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Sales in November were up in all the specified trade groups except farm machinery, household electrical appliances and automotive parts and accessories which accounted for decreases of 24, 5 and 1 per cent respectively. The greatest gains were registered for commercial, institutional and service equipment and supplies (18 per cent), groceries and food specialties (15 per cent) and tobacco, confectionery and soft drinks (12 per cent) while their increases in the January-November period were recorded at approximately 10 per cent in each case. The largest increases in the January to November period were: industrial and transportation equipment and supplies, 34 per cent; farm machinery, 21 per cent; coal and coke, 16 per cent. The "all other trades" group advanced 34 per cent in the month and 21 per cent in the cumulative January-November period.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section

Industry and Merchandising Division

6505-505-116

WHOLESALE TRADE

November 1956

Preliminary Estimates of Wholesale Sales and Percentage Changes from corresponding period one year previous

(in thousands of dollars)

Kind of Business	November 1955	November 1956	% Change Nov. 1956	Jan.-Nov. 1955	Jan.-Nov. 1956	% Change Jan.-Nov. 1956
TOTAL, ALL TRADES	598,159	676,085	+ 13.0	6,197,608	7,090,282	+ 14.4
Fresh Fruits and Vegetables	16,191	17,482	+ 8.0	199,193	214,917	+ 7.9
Groceries and Food Specialties ..	104,838	120,234	+ 14.7	1,041,245	1,138,840	+ 9.4
Meat and Dairy Products	15,469	16,522	+ 6.8	148,789	158,494	+ 6.5
Clothing and Furnishings	9,141	9,220	+ 1.1	79,883	83,239	+ 4.2
Footwear	3,252	3,532	+ 8.6	26,668	28,167	+ 5.6
Other Textile and Clothing Accessories	18,452	19,698	+ 6.7	169,326	184,178	+ 8.8
Drugs and Drug Sundries	15,547	16,711	+ 7.5	151,713	164,008	+ 8.1
Household Electrical Appliances ..	19,124	18,135	- 5.2	147,442	149,634	+ 1.5
Farm Machinery	3,509	2,666	- 24.0	56,616	68,718	+ 21.4
Coal and Coke	18,426	20,181	+ 9.5	160,579	185,980	+ 15.6
Hardware	29,664	31,927	+ 7.6	260,431	289,811	+ 11.3
Construction Materials and Supplies, including Lumber	59,338	60,844	+ 2.5	606,772	665,841	+ 9.7
Industrial and Transportation Equipment and Supplies	55,542	59,039	+ 6.3	522,189	700,789	+ 34.2
Commercial, Institutional and Service Equipment and Supplies	8,265	9,719	+ 17.6	90,604	99,890	+ 10.2
Automotive Parts and Accessories	31,829	31,450	- 1.2	322,289	353,244	+ 9.6
Newsprint, Paper and Paper Pro- ducts	26,051	28,498	+ 9.4	242,021	270,451	+ 11.7
Tobacco, Confectionery and Soft Drinks	42,735	48,016	+ 12.4	458,944	507,217	+ 10.5
All Other	120,786	162,193	+ 34.3	1,512,904	1,827,354	+ 20.8

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Vol. 21 No. 12

WHOLESALE TRADE

December 1956

Estimated wholesale sales in December 1956 reached \$630,071,000, up 15 per cent over December a year ago when sales amounted to \$549,902,000. Of the seventeen specified trade groups covered in this report, seven reported decreased sales ranging from less than 1 per cent to 5 per cent. These were more than offset by the increases in the other ten groups which varied between 1 and 28 per cent and by the "all other trades" group which accounted for a 50 per cent increase. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

With the close of the year sales of wholesalers proper for the twelve months were valued at \$7,720,353,000, an amount 14 per cent above 1955's total of \$6,747,510,000. All trades registered gains over last year. In terms of percentage increase, industrial and transportation equipment and supplies with a sales gain of 34 per cent expanded to a greater extent than did any of the other trades; farm machinery ranked second with a gain of 20 per cent followed by coal and coke with 14 per cent. The household electrical appliances group showed the smallest gain, sales being only a fraction (0.4 per cent) above its 1955 level.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section

Industry and Merchandising Division

6505-505-126

WHOLESALE TRADE

December 1956

Preliminary Estimates of Wholesale Sales and Percentage Changes
from corresponding period one year previous

(in thousands of dollars)

Kind of Business	December 1955	December 1956	% Change Dec. 1956	Year 1955	Year 1956	% Change Year 1956
TOTAL, ALL TRADES	549,902	630,071	+4.6	6,749,510	7,720,353	+14.4
Fresh Fruits and Vegetables	18,347	18,529	+1.0	217,540	233,446	+7.3
Groceries and Food Specialties	98,414	107,264	+9.0	1,139,659	1,246,104	+9.3
Meat and Dairy Products	15,403	15,039	-2.4	164,192	173,443	+5.6
Clothing and Furnishings	6,586	6,292	-4.5	86,469	89,531	+3.5
Footwear	2,396	2,524	+5.4	29,064	30,691	+5.6
Other Textile and Clothing Accessories ..	14,272	15,080	+5.7	183,598	199,258	+8.5
Drugs and Drug Sundries	14,261	14,401	+1.0	165,974	178,409	+7.5
Household Electrical Appliances	20,452	18,967	-7.3	167,894	168,601	+0.4
Farm Machinery	3,974	4,008	+0.8	60,590	72,726	+20.0
Coal and Coke	17,829	17,320	-2.9	178,408	202,900	+13.7
Hardware	23,091	23,606	+2.2	283,522	313,417	+10.5
Construction Materials and Supplies, including Lumber	46,482	44,155	-5.0	655,254	709,996	+8.4
Industrial and Transportation Equipment and Supplies	49,729	64,000	+28.7	571,918	764,789	+33.7
Commercial, Institutional and Service Equipment and Supplies	8,413	7,997	-4.9	99,017	107,887	+9.0
Automotive Parts and Accessories	30,034	33,192	+10.5	352,353	386,436	+9.7
Newsprint, Paper and Paper Products	22,150	21,949	-0.9	264,171	292,400	+10.7
Tobacco, Confectionery and Soft Drinks ..	50,896	55,196	+8.4	509,840	562,413	+10.3
All Other	107,173	160,552	+49.8	1,620,077	1,987,906	+22.7

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

Published by Authority of the Rt. Hon. C. D. Howe, Minister of Trade and Commerce



Vol. 21 No. 1 ²² 1/2

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WHOLESALE TRADE

January 1957 - 22, 1957

Wholesale sales in the first month of this year were estimated at \$577,732,000, slightly more than 22 per cent above the \$472,994,000 estimated for January a year ago. The "all other trades" group, the largest in dollar volume, contributed largely to this advance in sales with an increase of 69 per cent. Gains were also registered in thirteen of the seventeen specified trade groups covered in this report, the three largest being recorded for automotive parts and accessories (27 per cent), groceries and food specialties (21 per cent) and household electrical appliances (16 per cent). The four groups which had decreased sales were: construction materials and supplies (including lumber) down 12 per cent; farm machinery down 10 per cent; clothing and furnishings down 7 per cent; industrial and transportation equipment and supplies down 4 per cent. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Further detail on the sales of the various trade groups, the listing of which has been rearranged separately for non-durable goods and durable goods, will be found on the reverse side of this page.

Prepared in Merchandising and Services Section

Industry and Merchandising Division

6505-505-17

WHOLESALE TRADE

January 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	January		
	Sales		% Change 1957/1956
	1956	1957	
	\$'000	\$'000	%
Total, All Trades	472,994	577,732	+ 22.1
Fresh Fruits and Vegetables	13,394	14,696	+ 9.7
Groceries and Food Specialties	84,938	102,489	+ 20.7
Meat and Dairy Products	10,021	11,357	+ 13.3
Clothing and Furnishings	5,626	5,224	- 7.1
Footwear	1,115	1,258	+ 12.8
Other Textile and Clothing Accessories ..	12,852	13,545	+ 5.4
Coal and Coke	16,427	16,902	+ 2.9
Drugs and Drug Sundries	13,749	14,393	+ 4.7
Newsprint, Paper and Paper Products	22,557	23,574	+ 4.5
Tobacco, Confectionery and Soft Drinks ..	37,097	41,184	+ 11.0
Automotive Parts and Accessories	18,839	24,010	+ 27.4
Commercial, Institutional and Service Equipment and Supplies	7,901	9,026	+ 14.2
Construction Materials and Supplies, including Lumber	44,937	39,529	- 12.0
Farm Machinery	3,004	2,708	- 9.8
Hardware	17,983	18,699	+ 4.0
Household Electrical Appliances	11,395	13,245	+ 16.2
Industrial and Transportation Equipment and Supplies	40,203	38,643	- 3.9
All Other Trades	110,956	187,250	+ 68.8

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

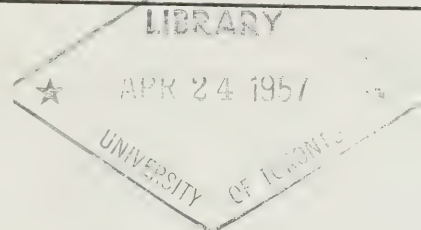
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Memorandum

Vol. 21 - No. 2

\$1.00 a year



WHOLESALE TRADE

February, 1957

Preliminary estimates of wholesale sales in February amounted to \$560,794,000, an increase of 6 per cent over February 1956 when sales were estimated to be \$528,420,000. Together, January and February sales amounted to \$1,138,526,000 and accounted for a rise of 14 per cent from \$1,001,414,000 in the corresponding period of last year. Twelve of the 17 specified trade groups covered in this report registered larger sales this February as compared with a year ago, with household electrical appliances in the lead (up 17 per cent) followed by automotive parts and accessories (13 per cent) and groceries and food specialties (11 per cent). Decreases occurred in the following trades: construction materials and supplies, 9 per cent; clothing and furnishings, and industrial and transportation equipment, 5 per cent each; farm machinery, 3 per cent; and footwear, 2 per cent. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division

6505-505-27

February 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	February			January and February		
	S a l e s		% Change 1957/1956	S a l e s		% Change 1957/1956
	1956	1957		1956	1957	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, All Trades	528,420	560,794	+ 6.1	1,001,414	1,138,526	+ 13.7
Fresh Fruits and Vegetables	15,276	15,436	+ 1.0	28,670	30,132	+ 5.1
Groceries and Food Specialties	89,372	99,176	+ 11.0	174,310	201,665	+ 15.7
Meat and Dairy Products	9,806	10,658	+ 8.7	19,827	22,015	+ 11.0
Clothing and Furnishings	6,661	6,321	- 5.1	12,287	11,545	- 6.0
Footwear	2,352	2,308	- 1.9	3,467	3,566	+ 2.9
Other Textile and Clothing Accessories..	15,596	16,592	+ 6.4	28,448	30,137	+ 5.9
Coal and Coke	15,686	16,393	+ 4.5	32,113	33,295	+ 3.7
Drugs and Drug Sundries	13,538	14,102	+ 4.2	27,287	28,495	+ 4.4
Newsprint, Paper and Paper Products.....	21,892	23,056	+ 5.3	44,449	46,630	+ 4.9
Tobacco, Confectionery and Soft Drinks..	39,210	42,713	+ 8.9	76,307	83,897	+ 9.9
Automotive Parts and Accessories.....	20,722	23,363	+ 12.7	39,561	47,373	+ 9.7
Commercial, Institutional and Service Equipment and Supplies.....	8,235	9,001	+ 9.3	16,136	18,027	+ 11.7
Construction Materials and Supplies, including Lumber	44,408	40,212	- 9.4	89,345	79,741	- 10.7
Farm Machinery	3,659	3,527	- 3.6	6,663	6,235	- 6.4
Hardware	20,448	21,146	+ 3.4	38,431	39,845	+ 3.7
Household Electrical Appliances.....	11,530	13,463	+ 16.8	22,925	26,708	+ 16.5
Industrial and Transportation Equipment and Supplies	59,746	56,693	- 5.1	99,949	95,336	- 4.6
All Other Trades	130,283	146,634	+ 12.6	241,239	333,884	+ 38.4

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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Memorandum

Vol. 21 - No. 3

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WHOLESALE TRADE

March, 1957

Estimated sales of Canadian wholesalers in March showed a moderate increase of 4 per cent over March a year ago. Sales amounted to \$680,121,000 compared with \$652,825,000 in 1956. The trade group "groceries and food specialties" by far the largest in volume of business, accounted for the biggest increase in the month at 12 per cent. Sales in the other trade groups varied up and down within a range of -4 to +12 per cent. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

The cumulative wholesale sales for the first quarter of 1957 at \$1,818,647,000 were 22 per cent greater than last year's total of \$1,654,239,000 for the same period.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division

6505-505-37

March 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	March		January - March			
	S a l e s		S a l e s			
	1956	1957	% Change 1957/1956	1956	1957	% Change 1957/1956
TOTAL, All Trades	\$1'000	\$1'000		\$1'000	\$1'000	
	652,825	680,121	+ 4.2	1,654,239	1,818,647	+ 9.9
Fresh Fruits and Vegetables	17,814	17,438	- 2.1	46,484	47,570	+ 2.3
Groceries and Food Specialties	94,894	106,479	+ 12.2	269,204	308,144	+ 14.5
Meat and Dairy Products	13,641	14,722	+ 7.9	33,468	36,737	+ 9.8
Clothing and Furnishings	7,888	7,597	- 3.7	20,175	19,142	- 5.1
Footwear	2,576	2,671	+ 3.7	6,043	6,237	+ 3.2
Other Textile and Clothing Accessories	17,688	17,948	+ 1.5	46,136	48,085	+ 4.2
Coal and Coke	13,379	13,194	- 1.4	45,492	46,489	+ 2.2
Drugs and Drug Sundries	14,515	15,396	+ 6.1	41,802	43,891	+ 5.0
Newsprint, Paper and Paper Products ...	23,880	24,294	+ 1.7	68,329	70,924	+ 3.8
Tobacco, Confectionery and Soft Drinks	53,187	59,389	+ 11.7	129,494	143,286	+ 10.7
Automotive Parts and Accessories	32,665	34,248	+ 4.8	72,226	81,621	+ 13.0
Commercial, Institutional and Service						
Equipment and Supplies	9,314	8,964	- 3.8	25,450	26,991	+ 6.1
Construction Materials and Supplies,						
including Lumber	53,109	53,266	+ 0.3	142,454	133,007	- 6.6
Farm Machinery	5,116	5,494	+ 7.4	11,779	11,729	- 0.4
Hardware	22,769	24,051	+ 5.6	61,200	63,896	+ 4.4
Household Electrical Appliances	12,944	12,510	- 3.4	35,869	39,218	+ 9.3
Industrial and Transportation Equipment						
and Supplies	69,294	73,655	+ 6.3	169,243	168,991	- 0.1
All Other Trades	188,152	188,805	+ 0.3	429,391	522,689	+ 21.7

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Canadian Stationery Collection

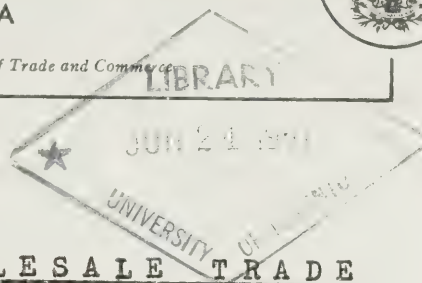
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Vol. 21 - No. 4



\$1.00 a year

WHOLESALE TRADE

April 1957

Estimated wholesale sales in April at \$660,263,000 were only a fraction (0.5 per cent) higher than the \$657,226,000 registered for the same month last year. Cumulative sales for the year to date were up 7.2 per cent to \$2,478,910,000 from \$2,311,465,000 last year. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

In April, thirteen of the seventeen specified trade groups covered in this report registered increased sales while the other four along with the "all other trades" group experienced decreased sales. The main increases were reported in groceries and food specialties (19.2 per cent), footwear (12.2 per cent) and clothing and furnishings (11.6 per cent) while reduced sales were evident mostly in farm machinery (13.3 per cent) and in the "all other trades" group (12.7 per cent).

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-47

WHOLESALE TRADE

April 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	April		% Change 1957/1956	January - April		% Change 1957/1956
	Sales			Sales		
	1956	1957		1956	1957	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, All Trades	657,226	660,263	+ 0.5	2,311,465	2,478,910	+ 7.2
Fresh Fruits and Vegetables	17,697	19,213	+ 8.6	64,141	66,783	+ 4.1
Groceries and Food Specialties	90,753	108,179	+ 19.2	359,957	416,323	+ 15.7
Meat and Dairy Products	11,314	11,098	- 1.9	44,782	47,835	+ 6.8
Clothing and Furnishings	6,798	7,584	+ 11.6	26,973	26,726	- 0.9
Footwear	2,330	2,614	+ 12.2	8,377	8,851	+ 5.7
Other Textile and Clothing Accessories	15,999	17,002	+ 6.3	62,110	63,087	+ 1.6
Coal and Coke	12,572	13,674	+ 8.8	58,064	60,163	+ 3.6
Drugs and Drug Sundries	13,787	14,434	+ 4.7	55,589	58,325	+ 4.9
Newsprint, Paper and Paper Products ..	23,202	23,666	+ 2.0	91,531	94,590	+ 3.3
Tobacco, Confectionery and Soft Drinks	41,987	45,881	+ 9.3	171,481	189,167	+ 10.3
Automotive Parts and Accessories	34,298	35,532	+ 3.6	106,524	117,152	+ 10.0
Commercial, Institutional and Service	8,898	8,509	- 4.4	34,342	35,500	+ 3.4
Construction Materials and Supplies,						
including Lumber	51,211	54,351	+ 6.1	193,665	187,358	- 3.3
Farm Machinery	9,364	8,123	- 13.3	21,113	19,832	- 6.1
Hardware	23,094	23,468	+ 1.6	84,294	87,364	+ 3.6
Household Electrical Appliances	11,856	12,672	+ 6.9	47,725	51,890	+ 8.7
Industrial and Transportation						
Equipment and Supplies	69,206	68,342	- 1.2	238,449	237,323	- 0.5
All Other Trades	212,900	185,921	- 12.7	642,291	708,610	+ 10.3

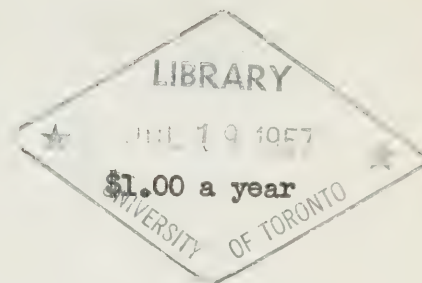
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Vol. 21 - No. 5



WHOLESALE TRADE

May 1957

Sales of Canadian wholesalers in May were estimated at \$752,170,000, a 2 per cent increase in comparison with the sales of \$740,662,000 estimated last year for the same month. Sales for the year to May 31st reached \$3,231,080,000, 6 per cent more than in the corresponding period of 1956 when sales totalled \$3,052,127,000. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

The principal increases in the month were recorded for industrial and transportation equipment and supplies (14 per cent), footwear (12 per cent) and tobacco, confectionery and soft drinks (12 per cent) while farm machinery accounted for the largest decrease at 7 per cent. A comparison of the 1957 cumulative sales with 1956 favored the former in 16 of the 18 trade groupings covered in this report. The exceptions were construction materials (including lumber) and hardware which dropped 2 and 6 per cent respectively. The increases in the other trades ranged from less than 1 per cent recorded for clothing and furnishings to 13 per cent in the case of groceries and food specialties.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-57

May 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	May			% Change 1957/1956	January - May			% Change 1957/1956
	S a l e s		1957		S a l e s		1957	
	1956	\$'000			1956	\$'000		
TOTAL, All Trades	740,662	\$'000	752,170	+ 1.6	3,052,127	\$'000	3,231,080	+ 5.9
Fresh Fruits and Vegetables	23,370		23,529	+ 0.7	87,511		90,312	+ 3.2
Groceries and Food Specialties	107,196		113,858	+ 6.2	467,153		530,181	+ 13.5
Meat and Dairy Products	15,125		13,324	+ 1.5	57,907		61,159	+ 5.6
Clothing and Furnishings	6,831		7,208	+ 5.5	33,804		33,934	+ 0.4
Footwear	2,183		2,454	+ 12.4	10,556		11,305	+ 7.1
Other Textile and Clothing Accessories ..	14,800		16,092	+ 8.7	76,935		81,179	+ 5.5
Coal and Coke	17,260		16,116	- 6.6	75,324		76,279	+ 1.3
Drugs and Drug Sundries	15,838		15,195	- 4.1	71,427		73,520	+ 2.9
Newsprint, Paper and Paper Products	25,375		27,802	+ 9.6	116,906		122,392	+ 4.7
Tobacco, Confectionery and Soft Drinks ..	45,152		50,483	+ 11.8	216,633		239,650	+ 10.6
Automotive Parts and Accessories	37,699		37,380	- 0.8	144,223		154,533	+ 7.1
Commercial, Institutional and Service Equipment and Supplies	10,839		10,729	- 1.0	45,187		46,229	+ 2.3
Construction Materials and Supplies, including Lumber	68,497		69,541	+ 1.5	262,162		256,899	- 2.0
Farm Machinery	7,611		7,060	- 7.2	28,754		26,912	- 6.4
Hardware	29,308		29,875	+ 1.9	113,602		117,239	+ 3.2
Household Electrical Appliances	11,904		11,655	- 2.1	59,629		63,545	+ 6.6
Industrial and Transportation Equipment and Supplies	76,586		87,546	+ 14.3	315,035		324,879	+ 3.1
ALL Other Trades	227,088		212,323	- 6.5	869,379		920,933	+ 5.9

DOMINION BUREAU OF STATISTICS

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Vol. 21 - No. 6

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\$1.00 a year

WHOLESALE TRADE

June, 1957

Sales of Canadian wholesalers in June were estimated at \$679,795,000, down 5 per cent from sales of \$713,059,000 in the same month last year. During the first half of 1957 sales amounted to \$3,910,875,000 exceeding by 4 per cent the sales of \$3,765,186,000 recorded for the first six months of 1956. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Sales for the month were down in the majority of the trade groupings covered in this report but more so in the "all other trades" group (19 per cent), "household electrical appliances" (16 per cent) and "fresh fruits and vegetables" (14 per cent). The largest increase occurred in "grocery and food specialty" sales at 11 per cent followed by "newsprint, paper and paper product" sales at 6 per cent. These two, along with "other textile" and "tobacco, confectionery and soft drinks" were the only trade groups which continually showed greater monthly sales to date this year as compared with last year.

The cumulated sales to July, with a few exceptions, were up in all the trade groups. The exceptions were "farm machinery" (-6 per cent), "construction materials and supplies" (-3 per cent), "fresh fruits and vegetables" (-0.9 per cent) and "clothing and furnishings" (-0.4 per cent). The principal increases occurred in "grocery and food specialty" sales with a gain of 13 per cent and "tobacco, confectionery and soft drinks" with 9 per cent.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-67

WHOLESALE TRADE

June 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	June		% Change 1957/1956	January - June		% Change 1957/1956
	S a l e s			S a l e s		
	1956	1957		1956	1957	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, ALL Trades	713,059	679,795	- 4.7	3,765,186	3,910,875	+ 3.9
Fresh Fruits and Vegetables	26,870	23,006	- 14.4	114,381	113,318	- 0.9
Groceries and Food Specialties	103,839	115,272	+ 11.0	570,992	645,453	+ 13.0
Meat and Dairy Products	15,450	14,522	- 6.0	73,357	75,681	+ 3.2
Clothing and Furnishings	6,759	6,481	- 4.1	40,563	40,415	- 0.4
Footwear	2,038	1,821	- 10.7	12,594	13,126	+ 4.2
Other Textile and Clothing Accessories .	13,498	13,713	+ 1.6	90,433	94,892	+ 4.9
Coal and Coke	17,057	16,189	- 5.1	92,381	92,468	+ 0.1
Drugs and Drug Sundries	14,394	14,322	- 0.5	85,821	87,842	+ 2.4
Newsprint, Paper and Paper Products	22,463	23,814	+ 6.0	139,369	146,206	+ 4.9
Tobacco, Confectionery and Soft Drinks .	51,570	54,113	+ 4.9	268,203	293,763	+ 9.5
Automotive Parts and Accessories	35,790	36,466	+ 1.9	180,013	190,999	+ 6.1
Commercial, Institutional and Service Equipment and Supplies	10,347	10,591	+ 2.4	55,534	56,820	+ 2.3
Construction Materials and Supplies, including Lumber	69,239	64,129	- 7.4	331,401	321,028	- 3.1
Farm Machinery	7,302	7,021	- 3.9	36,056	33,933	- 5.9
Hardware	28,981	26,767	- 7.6	142,583	144,006	+ 1.0
Household Electrical Appliances	14,086	11,886	- 15.6	73,715	75,431	+ 2.3
Industrial and Transportation Equipment and Supplies	73,295	77,222	+ 5.4	388,330	402,101	+ 3.5
All Other Trades	200,081	162,460	- 18.8	1,069,460	1,083,393	+ 1.3

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WHOLESALE TRADE

July, 1957

Wholesale sales for July were estimated at \$671,257,000, an increase of \$10,631,000 or 1.6 per cent above the estimated amount for July 1956. Sales for the year to date amounted to \$4,582,132,000, a rise of 3.5 per cent as compared with \$4,425,812,000 in the same period of the previous year. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

In general, July sales were on the increase in the non-durable goods trades while the reverse was true of those in the durable goods. Of the former, "footwear" led with a 23 per cent increase over July 1956 followed by "groceries", "tobacco, confectionery and soft drinks" and "other textile and clothing accessories" with increases in the neighbourhood of 11 per cent; "fresh fruits and vegetables" and "meat and dairy products" accounted for the only declines with 1 and 7 per cent respectively. In the durable goods trades, sales were up 9 per cent in "commercial, institutional and service equipment and supplies" and 7 per cent in "industrial and transportation equipment and supplies", unchanged in "automotive parts and accessories" and down in the other trades within a range of less than 1 per cent for "hardware" to 17 per cent in the case of "farm machinery".

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Merchandising and Services Section,
Industry and Merchandising Division.

6505-505-77

WHOLESALE TRADE

July 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	July			January - July		
	Sales		% Change 1957/1956	Sales		% Change 1957/1956
	1956	1957		1956	1957	
TOTAL, All Trades	\$1000	\$1000		\$1000	\$1000	
	660,626	671,257	+ 1.6	4,425,812	4,582,132	+ 3.5
Fresh Fruits and Vegetables	24,501	24,134	- 1.5	138,882	137,452	- 1.0
Groceries and Food Specialties	106,153	118,544	+ 11.7	677,145	763,577	+ 12.8
Meat and Dairy Products	16,758	15,572	- 7.1	90,115	91,253	+ 1.3
Clothing and Furnishings	4,996	5,406	+ 8.2	45,559	45,821	+ 0.6
Footwear	1,736	2,128	+ 22.6	14,330	15,254	+ 6.4
Other Textile and Clothing Accessories .	12,451	13,759	+ 10.5	102,884	108,651	+ 5.6
Coal and Coke	14,284	14,258	- 0.2	106,665	106,726	+ 0.1
Drugs and Drug Sundries	13,677	14,389	+ 5.2	99,498	102,231	+ 2.7
Newsprint, Paper and Paper Products	24,647	25,628	+ 4.0	164,016	171,834	+ 4.8
Tobacco, Confectionery and Soft Drinks .	46,702	51,955	+ 11.2	314,905	345,718	+ 9.8
Automotive Parts and Accessories	34,360	34,347	(1)	214,373	225,346	+ 5.1
Commercial, Institutional and Service Equipment and Supplies	8,709	9,525	+ 9.4	64,243	66,345	+ 3.3
Construction Materials and Supplies, Including Lumber	72,281	65,956	- 8.6	403,632	386,984	- 4.1
Farm Machinery	8,921	7,405	- 17.0	44,977	41,338	- 8.1
Hardware	26,771	26,740	- 0.1	169,354	170,746	+ 0.8
Household Electrical Appliances	11,794	11,361	- 3.7	85,509	86,792	+ 1.5
Industrial and Transportation Equipment and Supplies	65,837	70,665	+ 7.3	454,167	472,766	+ 4.1
All Other Trades	166,048	159,485	- 4.0	1,235,508	1,242,878	+ 0.6

(1) Unchanged

DOMINION BUREAU OF STATISTICS

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WHOLESALE TRADE

August 1957



Estimated sales of Canadian wholesalers in August amounted to \$652,628,000, down 3 per cent in comparison with the same period of 1956 when sales reached \$673,362,000. Cumulative sales for the year to date at \$5,234,760,000 were 3 per cent above sales of \$5,099,174,000 in the first eight months of 1956. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Nine of the seventeen specified trade groups covered in this report showed an increase over August 1956 but these were more than offset by the declines which occurred in the other eight specified groups and the "all other trades" category. The principal increases occurred in "commercial, institutional and service equipment and supplies" (16 per cent) and "footwear" (13 per cent) while "farm machinery" and "construction materials and supplies" accounted for the largest declines at 42 and 15 per cent respectively. Sales in the other trade groups varied up and down within a range of -8 per cent to +7 per cent.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

6515-505-87

WHOLESALE TRADE

August 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	August			January - August		
	S a l e s		% Change 1957/1956	S a l e s		% Change 1957/1956
	1956 \$'000	1957 \$'000		1956 \$'000	1957 \$'000	
TOTAL, All Trades	673,362	652,628	- 3.1	5,099,174	5,234,760	+ 2.7
Fresh Fruits and Vegetables	21,513	20,704	- 3.8	160,395	158,156	- 1.4
Groceries and Food Specialties	114,869	120,200	+ 4.6	792,014	884,197	+ 11.6
Meat and Dairy Products	17,001	15,792	- 7.1	107,116	107,045	- 0.1
Clothing and Furnishings	8,399	8,275	- 1.5	53,958	54,096	+ 0.3
Footwear	3,228	3,659	+ 13.4	17,558	18,913	+ 7.7
Other Textile and Clothing Accessories ..	18,862	20,144	+ 6.8	121,746	128,795	+ 5.8
Coal and Coke	17,586	18,419	+ 4.7	124,251	125,145	+ 0.7
Drugs and Drug Sundries	14,518	14,975	+ 3.1	114,016	117,206	+ 2.8
Newsprint, Paper and Paper Products	25,536	23,732	- 7.1	189,552	195,566	+ 3.2
Tobacco, Confectionery and Soft Drinks ..	47,336	50,109	+ 5.9	362,241	395,827	+ 9.3
Automotive Parts and Accessories	39,368	38,231	- 2.9	253,741	263,577	+ 3.9
Commercial, Institutional and Service Equipment and Supplies	8,631	10,045	+ 16.4	72,874	76,390	+ 4.8
Construction Materials and Supplies, including Lumber	71,623	60,584	- 15.4	475,305	447,568	- 5.8
Farm Machinery	9,516	5,561	- 41.6	54,493	46,899	- 13.9
Hardware	28,927	29,066	+ 0.5	198,281	199,812	+ 0.8
Household Electrical Appliances	12,406	12,740	+ 2.7	97,915	99,532	+ 1.7
Industrial and Transportation Equipment and Supplies	66,084	64,680	- 2.1	520,251	537,446	+ 3.3
All Other Trades	147,959	135,712	- 8.3	1,383,467	1,378,590	- 0.4

DOMINION BUREAU OF STATISTICS

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WHOLESALE TRADE

September 1957

Sales of Canadian wholesalers in September rose 2.1 per cent to an estimated \$633,891,000 from \$621,077,000 a year earlier. Cumulative sales for the first nine months of the year advanced 2.6 per cent to \$5,868,651,000 from \$5,720,251,000 in the corresponding period of 1956. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Sales for the month showed an increase in ten of the eighteen trade groupings covered in this report and these ranged from half of one per cent for "industrial and transportation equipment and supplies" to 16.2 per cent for "drugs and drug sundries". The decreases ranged from 0.6 per cent in "automotive parts and accessories" to 24.0 per cent in "farm machinery".

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

6515-505-977

WHOLESALE TRADE

September 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	September		% Change 1957/1956	January - September		% Change 1957/1956
	Sales			Sales		
	1956	1957		1956	1957	
	\$'000	\$'000		\$'000		
TOTAL, All Trades	621,077	633,891	+ 2.1	5,720,251	5,868,651	+ 2.6
Fresh Fruits and Vegetables	17,720	17,882	+ 0.9	178,115	176,038	- 1.2
Groceries and Food Specialties	103,953	113,221	+ 8.9	895,967	997,418	+ 11.3
Meat and Dairy Products	14,739	14,290	- 3.0	121,855	121,335	- 0.4
Clothing and Furnishings	9,773	9,485	- 2.9	63,731	63,581	- 0.2
Footwear	3,619	3,770	+ 4.2	21,177	22,683	+ 7.1
Other Textile and Clothing Accessories ..	21,010	21,415	+ 1.9	142,756	150,210	+ 5.2
Coal and Coke	20,243	17,859	- 11.8	144,494	143,004	- 1.0
Drugs and Drug Sundries	15,574	18,100	+ 16.2	129,590	135,306	+ 4.4
Newsprint, Paper and Paper Products	24,415	24,797	+ 1.6	213,967	220,363	+ 3.0
Tobacco, Confectionery and Soft Drinks ..	49,329	52,174	+ 5.8	411,570	448,001	+ 8.9
Automotive Parts and Accessories	33,800	33,607	- 0.6	287,541	297,184	+ 3.4
Commercial, Institutional and Service Equipment and Supplies	8,525	8,377	- 1.7	81,399	84,767	+ 4.1
Construction Materials and Supplies, including Lumber	62,048	62,656	+ 1.0	537,353	510,224	- 5.0
Farm Machinery	6,167	4,690	- 24.0	60,660	51,589	- 15.0
Hardware	29,141	28,777	- 1.2	227,422	228,589	+ 0.5
Household Electrical Appliances	15,489	15,345	- 0.9	113,404	114,877	+ 1.3
Industrial and Transportation Equipment and Supplies	60,569	60,857	+ 0.5	580,820	598,303	+ 3.0
ALL Other Trades	124,963	126,589	+ 1.3	1,508,430	1,505,179	- 0.2

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W H O L E S A L E T R A D E

October 1957



October sales of Canadian wholesalers were estimated at \$656,837,000, a decrease of 5 per cent from sales of \$693,946,000 a year ago. Cumulative sales for the first ten months of the year at \$6,525,488,000 were 2 per cent higher than sales of \$6,414,197,000 in the comparable period of 1956. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes; seasonal variations or number of business days in the respective months.

Increases in the month were recorded for only four trades - "drugs and drug sundries" 18 per cent, "fresh fruits and vegetables" 7 per cent, "tobacco, confectionery and soft drinks" 5 per cent, "construction materials and supplies, including lumber" 4 per cent. The most notable decrease (39 per cent) occurred in "farm machinery". Substantial decreases were recorded for "industrial and transportation equipment and supplies" (22 per cent) and "meat and dairy products" (18 per cent). Sales in "groceries and food specialties" and "other textile and clothing accessories" fell below their 1956 levels for the first time this year. They declined 0.6 and 7.6 per cent respectively.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

6515-505-107

WHOLESALE TRADE

October 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	October			% Change 1957/1956	January - October			% Change 1957/1956
	S a l e s		%		S a l e s		%	
	1956	1957			1956	1957		
	\$'000	\$'000		\$'000	\$'000		\$	
TOTAL, All Trades	693,946	656,837	- 5.3	6,414,197	6,525,488	+ 1.7		
Fresh Fruits and Vegetables	19,320	20,615	+ 6.7	197,435	196,653	- 0.4		
Groceries and Food Specialties	122,639	121,858	- 0.6	1,018,606	1,119,276	+ 9.9		
Meat and Dairy Products	20,027	16,341	- 18.4	141,882	137,676	- 3.0		
Clothing and Furnishings	10,270	8,913	- 13.2	74,001	72,494	- 2.0		
Footwear	3,458	3,214	- 7.1	24,635	25,897	+ 5.1		
Other Textile and Clothing Accessories ..	21,724	20,079	- 7.6	164,480	170,289	+ 3.5		
Coal and Coke	20,905	20,600	- 1.5	165,399	163,604	- 1.1		
Drugs and Drug Sundries	17,707	20,955	+ 18.3	147,297	156,261	+ 6.1		
Newsprint, Paper and Paper Products	27,986	27,058	- 3.3	241,953	247,421	+ 2.3		
Tobacco, Confectionery and Soft Drinks ..	47,631	50,066	+ 5.1	459,201	498,067	+ 8.5		
Automotive Parts and Accessories	34,253	34,210	- 0.1	321,794	331,394	+ 3.0		
Commercial, Institutional and Service Equipment and Supplies	8,772	8,195	- 6.6	90,171	92,962	+ 3.1		
Construction Materials and Supplies, including Lumber	67,644	70,295	+ 3.9	604,997	580,519	- 4.0		
Farm Machinery	5,392	3,288	- 39.0	66,052	54,877	- 16.9		
Hardware	30,462	28,548	- 6.3	257,884	257,137	- 0.3		
Household Electrical Appliances	18,095	16,885	- 6.7	131,499	131,762	+ 0.2		
Industrial and Transportation Equipment and Supplies	60,930	47,427	- 22.2	641,750	645,730	+ 0.6		
All Other Trades	156,731	138,290	- 11.8	1,665,161	1,643,469	- 1.3		

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WHOLESALE TRADE

November 1957

Estimates of sales of Canadian wholesalers in November amounted to \$616,994,000, a decrease of 9 per cent below the November 1956 total of \$676,085,000. The cumulative sales for the year to date, amounting to \$7,142,482,000, were just a fraction (0.7 per cent) above sales in the comparable period of 1956. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

In November only four of the trade groups covered in this report showed an increase over the previous year and these were: meat and dairy products (2 per cent), drugs and drug sundries (2 per cent), tobacco, confectionery and soft drinks (1 per cent) and groceries and food specialties (0.1 per cent). The largest decreases evident were for industrial and transportation equipment and supplies (26 per cent), footwear (17 per cent), commercial, institutional and service equipment and supplies (16 per cent), clothing and furnishings (15 per cent) and "all other" trades (15 per cent). The decreases in the other trades ranged between 2 and 14 per cent. Farm machinery shown in former months is now included with "all other" trades.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

6515-505-117

WHOLESALE TRADE

November 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	November		January - November	
	Sales		Sales	
	1956	1957	1956	1957
	\$'000	\$'000	\$'000	%
TOTAL, All Trades	676,085	616,994	7,090,282	+ 0.7
Fresh Fruits and Vegetables	17,482	16,347	214,917	- 0.9
Groceries and Food Specialties	120,234	120,339	1,138,840	+ 8.8
Meat and Dairy Products	16,522	16,899	158,404	- 2.4
Clothing and Furnishings	9,238	7,857	83,239	- 3.5
Footwear	3,532	2,939	28,167	+ 2.4
Other Textile and Clothing Accessories	19,698	17,617	184,178	+ 2.0
Coal and Coke	20,181	17,310	185,580	- 2.5
Drugs and Drug Sundries	16,711	17,054	164,008	+ 5.7
Newsprint, Paper and Paper Products..	28,498	27,677	270,451	+ 1.7
Tobacco, Confectionery and Soft Drinks	48,016	48,641	507,217	+ 7.8
Automotive Parts and Accessories	31,450	30,771	353,244	+ 2.5
Commercial, Institutional and Service Equipment and Supplies	9,719	8,193	99,890	+ 1.3
Construction Materials and Supplies, including Lumber	60,844	57,173	665,841	- 4.2
Hardware	31,927	27,962	289,811	- 1.6
Household Electrical Appliances	18,135	16,829	149,634	- 0.7
Industrial and Transportation Equipment and Supplies	59,039	43,885	700,789	- 1.6
All Other Trades	164,859	139,501	1,896,072	- 3.1

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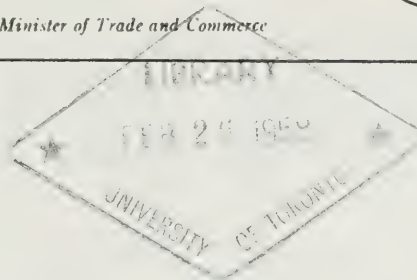
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WHOLESALE TRADE

December 1957

Sales of Canadian wholesalers in December were estimated at \$603,472,000, 4 per cent below sales of \$630,071,000 estimated for the corresponding month of 1956. The cumulative sales for the twelve months of 1957 totalled \$7,744,103,000, an increase of less than one per cent as compared with sales of \$7,720,353,000 in 1956. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of days in the respective months.

In December, half of the eighteen trade groups covered in this report showed smaller sales as compared with December 1956. The principal decreases were registered for industrial and transportation equipment and supplies (23 per cent) and farm machinery (20 per cent). Of the nine trades which showed an increase, meat and dairy products obtained the largest at 18 per cent.

Sales for the whole year 1957 were higher than the previous year in eight trades. The percentage gains in groceries and food specialties, tobacco and confectionery and soft drinks, and drugs and drug sundries were respectively 9, 8 and 6 per cent, while sales in the other five trades were greater by 2 per cent in each case. The decreases in nine of the other ten trades did not exceed 4 per cent. The exception was farm machinery which registered a decrease of 17 per cent.

Estimates for the farm machinery trade are published again in this issue. This trade was included with "all other" in the November report. Revisions have been made to the November, 1957, figures as follows: total sales for November, 1957, were \$615,143,000 and sales for the January-November, 1957 period were \$7,140,631,000; sales of the farm machinery trade were \$1,974,000 for November, 1957 and the sales for the January-November period were \$56,851,000; sales of "all other trades" for November, 1957, were \$135,676,000 and for the January-November period \$1,779,145,000.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

WHOLESALE TRADE

December 1957

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	December			% Change 1957/1956	January - December			% Change 1957/1956
	S a l e s		% Change 1957/1956		S a l e s			
	1956	1957			1956	1957		
	\$'000	\$'000	%	\$'000	\$'000	%		
TOTAL, All Trades	630,071	603,472	- 4.2	7,720,353	7,744,103	+ 0.3		
Fresh Fruits and Vegetables	18,529	18,804	+ 1.5	233,446	231,804	- 0.7		
Groceries and Food Specialties	107,264	115,832	+ 8.0	1,246,104	1,355,447	+ 8.8		
Meat and Dairy Products	15,039	17,681	+ 17.6	173,443	172,256	- 0.7		
Clothing and Furnishings	6,292	6,067	- 3.6	89,531	86,418	- 3.5		
Footwear	2,524	2,339	- 7.3	30,691	31,175	+ 1.6		
Other Textile and Clothing Accessories ..	15,080	15,233	+ 1.0	199,258	203,139	+ 1.9		
Coal and Coke	17,320	14,749	- 14.8	202,900	195,663	- 3.6		
Drugs and Drug Sundries	14,401	15,908	+ 10.5	178,409	189,223	+ 6.1		
Newsprint, Paper and Paper Products	21,949	22,693	+ 3.4	292,400	297,791	+ 1.8		
Tobacco, Confectionery and Soft Drinks ..	55,196	58,375	+ 5.8	562,413	605,083	+ 7.6		
Automotive Parts and Accessories	33,192	32,148	- 3.1	386,436	394,313	+ 2.0		
Commercial, Institutional and Service Equipment and Supplies	7,997	8,743	+ 9.3	107,887	109,898	+ 1.9		
Construction Materials and Supplies, including Lumber	44,155	45,018	+ 2.0	709,996	682,710	- 3.8		
Farm Machinery	4,008	3,217	- 19.7	72,726	60,068	- 17.4		
Hardware	23,606	22,252	- 5.7	313,417	307,351	- 1.9		
Household Electrical Appliances	18,967	17,059	- 10.1	168,601	165,650	- 1.8		
Industrial and Transportation Equipment and Supplies	64,000	48,944	- 23.5	764,789	738,559	- 3.4		
All Other Trades	160,552	138,410	- 13.8	1,987,906	1,917,555	- 3.5		

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WHOLESALE TRADE

January 1958

January sales of Canadian wholesalers were estimated at \$559,-250,000, a decrease of 3 per cent from January a year ago. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Nine of the eighteen trade groups covered in this report indicated declines from January 1957. Clothing and furnishings indicated the largest decline (17 per cent). Important declines were also registered for industrial and transportation equipment and supplies (13 per cent), coal and coke (12 per cent) and "all other" trades (12 per cent). The principal increases were registered for fresh fruits and vegetables (12 per cent), drugs and drug sundries (11 per cent) and construction materials and supplies (9 per cent).

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division

6515-505-18

WHOLESALE TRADE

January 1958

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	January		% Change 1958/1957
	Sales		
	1957	1958	
	\$'000	\$'000	%
Total, All Trades	577,732	559,250	- 3.2
Fresh Fruits and Vegetables	14,696	16,385	+ 11.5
Groceries and Food Specialties	102,489	107,479	+ 4.9
Meat and Dairy Products	11,357	11,850	+ 4.3
Clothing and Furnishings	5,224	4,313	- 17.4
Footwear	1,258	1,267	+ 0.7
Other Textile and Clothing Accessories .	13,545	14,213	+ 4.9
Coal and Coke	16,902	14,941	- 11.6
Drugs and Drug Sundries	14,393	15,922	+ 10.6
Newsprint, Paper and Paper Products	23,574	22,416	- 4.9
Tobacco, Confectionery and Soft Drinks .	41,184	44,455	+ 7.9
Automotive Parts and Accessories	24,010	21,581	- 10.1
Commercial, Institutional and Service Equipment and Supplies	9,026	8,003	- 11.3
Construction Materials and Supplies, including Lumber	39,529	43,096	+ 9.0
Farm Machinery	2,708	2,576	- 4.9
Hardware	18,699	17,970	- 3.9
Household Electrical Appliances	13,245	13,479	+ 1.8
Industrial and Transportation Equipment and Supplies	38,643	33,785	- 12.6
All Other Trades	187,250	165,519	- 11.6

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WHOLESALE TRADE

February, 1958

Total sales of Canadian wholesalers in February were estimated at \$575,334,000, 3 per cent above sales of \$560,794,000 in February 1957. Together, January and February sales amounted to \$1,134,584,000 and were virtually unchanged from sales of \$1,138,526,000 in the comparable period of 1957. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

The "all other" category and groceries and food specialties accounted for the highest percentage increase for the month (10 per cent each), followed by fresh fruits and vegetables and drugs and drug sundries (8 per cent each). Other increases were registered for farm machinery, 6 per cent; meat and dairy products, 5 per cent; automotive parts and accessories, 3 per cent; tobacco, confectionery and soft drinks, 2 per cent; and footwear, 1 per cent. The largest decrease (12 per cent) was recorded for both hardware and household electrical appliances and the second largest (10 per cent) for industrial and transportation equipment and supplies. Six other trades registered decreases which varied between 1 and 6 per cent.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division

6515-505-28

WHOLESALE TRADE

February 1958

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	February		% Change 1958/1957	January and February		% Change 1958/1957
	S a l e s			S a l e s		
	1957	1958		1957	1958	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, ALL Trades	560,794	575,334	+ 2.6	1,138,526	1,134,584	- 0.3
Fresh Fruits and Vegetables	15,436	16,682	+ 8.1	30,132	33,067	+ 9.7
Groceries and Food Specialties	99,176	108,694	+ 9.6	201,665	216,173	+ 7.2
Meat and Dairy Products	10,658	11,223	+ 5.3	22,015	23,073	+ 4.8
Clothing and Furnishings	6,321	5,996	- 5.1	11,545	10,309	-10.7
Footwear	2,308	2,330	+ 0.9	3,566	3,597	+ 0.9
Other Textile and Clothing Accessories .	16,592	16,249	- 2.1	30,137	30,462	+ 1.1
Coal and Coke	16,393	16,227	- 1.0	33,295	31,168	- 6.4
Drugs and Drug Sundries	14,102	15,184	+ 7.7	28,495	31,106	+ 9.2
Newsprint, Paper and Paper Products	23,056	21,712	- 5.8	46,630	44,128	- 5.4
Tobacco, Confectionery and Soft Drinks .	42,713	43,420	+ 1.7	83,897	87,875	+ 4.7
Automotive Parts and Accessories	23,363	24,113	+ 3.2	47,373	45,694	- 3.5
Commercial, Institutional and Service Equipment and Supplies	9,001	8,428	- 6.4	18,027	16,431	- 8.9
Construction Materials and Supplies, including Lumber	40,212	38,916	- 3.2	79,741	82,012	+ 2.8
Farm Machinery	3,527	3,730	+ 5.8	6,235	6,306	+ 1.1
Hardware	21,146	18,695	-11.6	39,845	36,665	- 8.0
Household Electrical Appliances	13,463	11,907	-11.6	26,708	25,386	- 4.9
Industrial and Transportation Equipment and Supplies	56,693	50,844	-10.3	95,336	84,629	-11.2
All Other Trades	146,634	160,984	+ 9.8	333,884	326,503	- 2.2

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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Vol. 21 - No. 3

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LIBRARY
WHOLESALE TRADE

March, 1958

Estimated wholesale sales in March decreased 4.1 per cent to \$652,-345,000 from \$680,121,000 a year ago. January-March sales decreased 1.7 per cent to \$1,786,929,000 from \$1,818,647,000 in the first quarter of 1957. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

In spite of the decrease in March sales, which was due largely to a 16.6 per cent decrease in the "all other" classification, notable increases occurred in meat and dairy products (16.5 per cent), fresh fruits and vegetables (12.8 per cent) and footwear (13.0 per cent), and smaller gains ranging from 0.5 per cent to 6.7 per cent occurred in eight other trades. In addition to the "all other" classification, six other trades sustained a decrease of which four were "durable goods" trades. The principal decreases occurred in farm machinery (14.9 per cent), industrial and transportation equipment and supplies (10.9 per cent) and hardware 10.1 per cent.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

6515-505-38

WHOLESALE TRADE

March, 1958

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	March			January - March		
	S a l e s		% Change 1958/1957	S a l e s		% Change 1958/1957
	1957	1958		1957	1958	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, ALL Trades	680,121	652,345	- 4.1	1,818,647	1,786,929	- 1.7
Fresh Fruits and Vegetables	17,438	19,675	+ 12.8	47,570	52,742	+ 10.9
Groceries and Food Specialties	106,479	112,476	+ 5.6	308,144	328,649	+ 6.7
Meat and Dairy Products	14,722	17,150	+ 16.5	36,737	40,223	+ 9.5
Clothing and Furnishings	7,597	7,793	+ 2.6	19,142	18,102	- 5.4
Footwear	2,671	3,019	+ 13.0	6,237	6,616	+ 6.1
Other Textile and Clothing Accessories .	17,948	18,138	+ 1.1	48,085	48,600	+ 1.1
Coal and Coke	13,194	11,955	+ 9.4	46,489	43,123	+ 7.2
Drugs and Drug Sundries	15,396	16,434	+ 6.7	43,891	47,540	+ 8.3
Newsprint, Paper and Paper Products	24,294	22,567	- 7.1	70,924	66,695	- 6.0
Tobacco, Confectionery and Soft Drinks .	59,389	59,657	+ 0.5	143,286	147,532	+ 3.0
Automotive Parts and Accessories	34,248	35,693	+ 4.2	81,621	81,387	- 0.3
Commercial, Institutional and Service Equipment and Supplies	8,964	9,425	+ 5.1	26,991	25,856	- 4.2
Construction Materials and Supplies, including Lumber	53,266	56,686	+ 6.4	133,007	138,698	+ 4.3
Farm Machinery	5,494	4,673	- 14.9	11,729	10,979	- 6.4
Hardware	24,051	21,630	- 10.1	63,896	58,295	- 8.8
Household Electrical Appliances	12,510	12,379	- 1.0	39,218	37,765	- 3.7
Industrial and Transportation Equipment and Supplies	73,655	65,605	- 10.9	168,991	150,234	- 11.1
All Other Trades	188,805	157,390	- 16.6	522,689	483,893	- 7.4

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

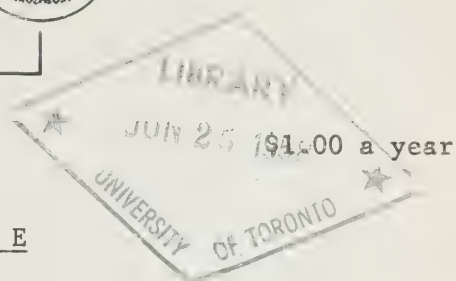
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Vol. 21 - No. 4

W H O L E S A L E T R A D E

April, 1958



Sales of Canadian Wholesalers amounted to an estimated \$643,750,000 in April and \$2,431,914,000 in the January to April period. These figures were 2 per cent below their respective levels in 1957. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches, or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Substantial gains were registered in April for Farm machinery (25 per cent), Meat and dairy products (19 per cent) and Drugs and drug sundries (12 per cent). Other increases were registered for Automotive parts and accessories (8 per cent), Other textile and clothing accessories (7 per cent), Footwear, and Tobacco, confectionery and soft drinks (5 per cent each) and 4 per cent for each of Fresh fruits and vegetables, Groceries and food specialties, and Newsprint, paper and paper products. Industrial and transportation equipment and supplies wholesalers accounted for the largest decrease with 27 per cent followed by Coal and coke with 25 per cent. Smaller decreases were registered for Clothing and furnishings and Construction materials and supplies (4 per cent each) and 1 per cent for each of Commercial, institutional and service equipment and supplies, Hardware, and Household electrical appliances. A 5 per cent decrease was also registered for the "all other" classification.

Revisions have been made to the estimates previously published on the Farm machinery trade and these are included in the January to April cumulative totals on the reverse side of this page. The revised estimates for each period of 1958 were as shown in the following table.

Revised Estimates of Wholesale Sales, January-March 1958

Trade	Monthly sales			Cumulative sales	
	January	February	March	Jan.-Feb.	Jan.-March
	\$	\$	\$	\$	\$
Total, all trades ..	559,287,000	575,465,000	653,412,000	1,134,752,000	1,788,164,000
Farm machinery trade	2,613,000	3,861,000	5,740,000	6,474,000	12,214,000

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division

6515-505-48

WHOLESALE TRADE

April, 1958

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	April			% Change 1958/1957	January - April		
	S a l e s		1958		S a l e s		1958
	1957	\$'000			1957	\$'000	
TOTAL, ALL TRADES	\$'000	\$'000		\$'000	\$'000		
	660,263	643,750	-2.5	2,478,910	2,431,914	-1.9	
Fresh Fruits and Vegetables	19,213	19,934	+3.7	66,783	72,676	+8.8	
Groceries and Food Specialties	108,179	111,960	+3.5	416,323	440,609	+5.8	
Meat and Dairy Products	11,098	13,204	+19.0	47,835	53,427	+11.7	
Clothing and Furnishings	7,584	7,245	-4.5	26,726	25,347	-5.2	
Footwear	2,614	2,749	+5.2	8,851	9,365	+5.8	
Other Textile and Clothing Accessories.	17,002	18,134	+6.7	65,087	66,734	+2.5	
Coal and Coke	13,674	10,196	-25.4	60,163	53,319	-11.4	
Drugs and Drug Sundries	14,434	16,164	+12.0	58,325	63,704	+9.2	
Newsprint, Paper and Paper Products ...	23,666	24,703	+4.4	94,590	91,398	-3.4	
Tobacco, Confectionery and Soft Drinks.	45,881	48,239	+5.1	189,167	195,771	+3.5	
Automotive Parts and Accessories	35,532	38,355	+7.9	117,153	119,742	+2.2	
Commercial, Institutional and Service Equipment and Supplies	8,509	8,447	-0.7	35,500	34,303	-3.4	
Construction Materials and Supplies, including Lumber	54,351	51,965	-4.4	187,358	190,663	+1.8	
Farm Machinery	8,123	10,168	+25.2	19,852	22,382	+12.7	
Hardware	23,468	23,221	-1.1	87,364	81,516	-6.7	
Household Electrical Appliances	12,672	12,521	-1.2	51,890	50,286	-3.1	
Industrial and Transportation Equipment and Supplies	68,342	49,530	-27.5	237,333	199,764	-15.8	
All Other Trades	185,921	177,015	-4.8	708,610	660,908	-6.7	

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W H O L E S A L E T R A D E

May, 1958

Sales of Canadian wholesalers in May decreased 2.6 per cent to \$732,379,000 from \$752,170,000 a year ago and 2.1 per cent in the January to May period to \$3,164,293,000 from \$3,231,080,000. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches, or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

In May, nine trade categories showed an increase in sales and an equal number sustained a decrease. The increases ranged from 0.3 per cent in the case of drugs and drug sundries to 21.7 per cent in the case of farm machinery. Decreases ranged from 0.2 per cent for household electrical appliances to 29.4 per cent in coal and coke.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

6515-505-58

WHOLESALE TRADE

MAY - 1958

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	MAY			JANUARY - MAY		
	S a l e s		% Change 1958/1957	S a l e s		% Change 1958/1957
	1957	1958		1957	1958	
TOTAL, ALL TRADES	\$'000 752,170	\$'000 732,379	- 2.6	\$'000 3,231,080	\$'000 3,164,293	- 2.1
Fresh Fruits and Vegetables	23,529	25,651	+ 9.0	90,312	98,327	+ 8.9
Groceries and Food Specialties	113,858	122,634	+ 7.7	530,181	565,243	+ 6.2
Meat and Dairy Products	13,324	13,909	+ 4.4	61,159	67,336	+ 10.1
Clothing and Furnishings	7,208	6,754	- 6.3	32,934	32,101	- 5.4
Footwear	2,454	2,545	+ 3.7	11,305	11,910	+ 5.4
Other Textile and Clothing Accessories.	16,092	15,276	- 5.1	81,179	82,010	+ 1.0
Coal and Coke	16,116	11,379	- 29.4	76,279	64,698	- 15.2
Drugs and Drug Sundries	15,195	15,243	+ 0.3	73,520	78,947	+ 7.4
Newsprint, Paper and Paper Products ...	27,802	25,409	- 8.6	122,392	116,807	- 4.6
Tobacco, Confectionery and Soft Drinks.	50,483	51,247	+ 1.7	239,650	247,118	+ 3.1
Automotive Parts and Accessories	37,380	38,251	+ 2.3	154,533	157,993	+ 2.2
Commercial, Institutional and Service Equipment and Supplies	10,729	9,515	- 11.3	46,229	43,818	- 5.2
Construction Materials and Supplies, including Lumber	69,541	70,091	+ 0.8	256,899	260,754	+ 1.5
Farm Machinery	7,060	8,590	+ 21.7	26,912	30,972	+ 15.1
Hardware	29,875	27,793	- 7.0	117,239	109,309	- 6.8
Household Electrical Appliances	11,655	12,636	- 0.2	63,545	61,916	- 2.6
Industrial and Transportation Equipment and Supplies	87,546	73,839	- 15.7	324,879	273,603	- 15.8
All Other Trades	212,323	202,523	- 4.6	920,933	863,431	- 6.2

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W H O L E S A L E T R A D E

June, 1958

June 1958 sales of Canadian wholesalers were estimated at \$711,965,000, 4.7 per cent above June sales a year ago. Cumulative sales for the first half of 1958 at \$3,876,258,000 were only slightly (0.9 per cent) below sales in the first half of 1957. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches, or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

June sales were up in twelve of the seventeen specified trade groups covered in this report as compared with sales in the same month of 1957. The principal increases were noted for meat and dairy products (17.9 per cent), footwear (17.6 per cent) and drugs and drug sundries (12.7 per cent). The next largest increase (12.6 per cent) was registered for the "all other" trades classification. Among the groups which showed a decrease, coal and coke registered the largest with sales 28.6 per cent below their level in June 1957, while industrial and transportation equipment and supplies ranked second with a decrease of 14.4 per cent.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

6515-505-68

WHOLESALE TRADE

June - 1958

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	June		% Change 1958/1957	January - June		% Change 1958/1957
	S a l e s			S a l e s		
	1957	1958		1957	1958	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, ALL TRADES	679,795.	711,965.	+ 4.7.	3,910,875.	3,876,258.	- 0.9.
Fresh Fruits and Vegetables	23,006.	23,960.	+ 4.1.	113,318.	122,287.	+ 7.9.
Groceries and Food Specialties	115,272.	125,798.	+ 9.1.	645,453.	689,041.	+ 6.8.
Meat and Dairy Products	14,522.	17,117.	+ 17.9.	75,681.	84,453.	+ 11.6.
Clothing and Furnishings	6,481.	6,035.	- 6.9.	40,415.	38,136.	- 5.6.
Footwear	1,821.	2,141.	+ 17.6.	13,126.	14,051.	+ 7.0.
Other Textile and Clothing Accessories.	13,713.	14,424.	+ 5.2.	94,892.	96,434.	+ 1.6.
Coal and Coke	16,189.	11,563.	- 28.6.	92,468.	76,261.	- 17.5.
Drugs and Drug Sundries	14,322.	16,142.	+ 12.7.	87,842.	95,089.	+ 8.3.
Newsprint, Paper and Paper Products ...	23,814.	24,634.	+ 3.4.	146,206.	141,441.	- 3.3.
Tobacco, Confectionery and Soft Drinks.	54,113.	56,230.	+ 3.9.	293,763.	303,348.	+ 3.3.
Automotive Parts and Accessories	36,466.	39,476.	+ 8.3.	190,999.	197,469.	+ 3.4.
Commercial, Institutional and Service Equipment and Supplies	10,591.	9,569.	- 9.7.	56,820.	53,387.	- 6.0.
Constructional Materials and Supplies, including Lumber	64,129.	70,173.	+ 9.4.	321,028.	330,927.	+ 3.1.
Farm Machinery	7,021.	7,156.	+ 1.9.	33,933.	38,128.	+ 12.4.
Hardware	26,767.	26,488.	- 1.0.	144,006.	135,797.	- 5.7.
Household Electrical Appliances	11,886.	12,118.	+ 2.0.	75,431.	74,034.	- 1.9.
Industrial and Transportation Equipment and Supplies	77,222.	66,075.	- 14.4	402,101.	339,678.	- 15.5.
All Other Trades	162,460.	182,866.	+ 12.6.	1,083,393.	1,046,297.	- 3.4.

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WHOLESALE TRADE

July, 1958

Wholesale sales in July were estimated at \$672,456,000, only fractionally higher (0.2 per cent) than sales in the same month of 1957. Sales in the first seven months of this year were almost on a par with sales in the corresponding period of last year, the former being only 0.7 per cent smaller at \$4,548,714,000. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches, or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Outstanding increases were registered in the month for farm machinery (29.6 per cent) and meat and dairy products (25.3 per cent). The largest decrease (28.2 per cent) was noted for coal and coke. The percentage changes in the other trades covered in this report varied up or down within a range of 1.1 per cent to 13.0 per cent.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

6515-505-78

July - 1958

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	July		% Change 1958/1957	January - July		% Change 1958/1957
	S a l e s			S a l e s		
	1957	1958		1957	1958	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, ALL TRADES	671,257	672,456	+ 0.2	4,582,132	4,548,714	- 0.7
Fresh Fruits and Vegetables	24,134	24,567	+ 1.8	137,452	146,854	+ 6.8
Groceries and Food Specialties	118,544	125,655	+ 6.0	763,997	814,696	+ 6.6
Meat and Dairy Products	15,572	19,504	+ 25.3	91,253	103,957	+ 13.9
Clothing and Furnishings	5,406	5,345	- 1.1	45,821	43,481	- 5.1
Footwear	2,128	2,087	- 1.9	15,254	16,138	+ 5.8
Other Textile and Clothing Accessories	13,759	15,548	+ 13.0	108,651	111,982	+ 3.1
Coal and Coke	14,258	10,236	- 28.2	106,726	86,497	- 19.0
Drugs and Drug Sundries	14,389	15,596	+ 8.4	102,231	110,685	+ 8.3
Newsprint, Paper and Paper Products ...	25,628	24,015	- 6.3	171,834	165,456	- 3.7
Tobacco, Confectionery and Soft Drinks	51,955	55,267	+ 6.4	345,718	358,615	+ 3.7
Automotive Parts and Accessories	34,347	37,923	+ 10.4	225,346	235,392	+ 4.5
Commercial, Institutional and Service Equipment and Supplies	9,525	9,633	+ 1.1	66,345	63,020	- 5.0
Construction Materials and Supplies, including Lumber	65,956	71,895	+ 9.0	386,984	402,822	+ 4.1
Farm Machinery	7,405	9,595	+ 29.6	41,338	47,723	+ 15.4
Hardware	26,740	25,993	- 2.8	170,746	161,790	- 5.2
Household Electrical Appliances	11,361	11,481	+ 1.1	86,792	85,515	- 1.5
Industrial and Transportation Equipment and Supplies	70,665	63,349	- 10.4	472,766	403,027	- 14.8
All Other Trades	159,485	144,767	- 9.2	1,242,878	1,191,064	- 4.2

DOMINION BUREAU OF STATISTICS

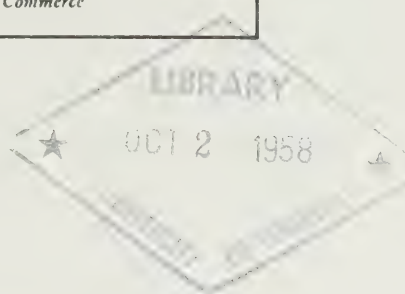
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W H O L E S A L E T R A D E

August, 1958

Estimates of sales of Canadian wholesalers in August were valued at \$612,812,000, a decrease of 6.1 per cent from the 1956 August total of \$652,628,000. January to August sales were down 1.4 per cent to \$5,161,526,000 from the 1956 total of \$5,234,760,000. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

In August, sales decreased in ten of the seventeen specified trades covered in this report and the decreases ranged from 3.2 per cent in the case of footwear wholesalers to 33.7 per cent in the case of coal and coke wholesalers. Increases ranged from 2.4 per cent in the case of tobacco, confectionery and soft drinks wholesalers to 20.9 per cent in the case of meat and dairy products wholesalers. The "all other" category showed a decrease of 20.3 per cent.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,

Industry and Merchandising Division.

6515-505-88

August, 1956

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	August		% Change 1958/1957	January - August		% Change 1958/1957
	Sales			Sales		
	1957	1958		1957	1958	
TOTAL, ALL TRADES	\$1'000	\$1'000	-	\$1'000	\$1'000	-
FreshFruits and Vegetables	652,628	612,812	- 6.1	5,234,760	5,161,526	- 1.4
Groceries and Food Specialties	20,764	21,249	+ 2.6	158,156	168,103	+ 6.3
Meat and Dairy Products	120,200	126,973	+ 5.6	884,197	941,669	+ 6.5
Clothing and Furnishings	15,792	19,096	+ 20.9	107,045	125,053	+ 15.0
Footwear	8,275	7,865	- 5.0	54,096	51,346	- 5.1
Other Textile and Clothing Accessories ...	3,659	3,544	- 3.2	18,913	19,682	+ 4.1
Coal and Coke	20,144	13,871	- 30.3	128,795	130,853	+ 1.6
Drugs and Drug Sundries	18,419	12,211	- 33.7	125,145	98,708	- 21.1
Newsprint, Paper and Paper Products	14,975	16,052	+ 7.2	117,206	126,737	+ 8.1
Tobacco, Confectionery and Soft Drinks ...	23,732	22,270	- 6.2	195,566	187,726	- 4.0
Automotive Parts and Accessories	50,109	51,332	+ 2.4	395,827	409,947	+ 3.6
Commercial, Institutional and Service	38,231	39,263	+ 2.7	263,577	274,655	+ 4.2
Equipment and Supplies	10,045	8,919	- 11.2	76,390	71,939	- 5.8
Construction Materials and Supplies, in-	60,584	63,064	+ 4.1	447,568	465,886	+ 4.1
cluding Lumber	5,561	4,753	- 14.5	40,890	52,476	+ 11.9
Farm Machinery	29,066	26,271	- 9.6	199,812	188,061	- 5.9
Hardware	12,710	10,222	- 19.8	92,532	95,737	- 3.8
Household Electrical Appliances	64,680	52,751	- 18.4	537,446	455,778	- 15.2
Industrial and Transportation Equipment	155,712	108,106	- 29.3	1,378,590	1,299,170	- 5.8
and Supplies						
All Other Trades						

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W H O L E S A L E T R A D E

September, 1958

Sales of Canadian wholesalers in September were estimated at \$679,321,000, an increase of 7.2 per cent from the 1957 September total of \$633,891,000. The combined sales for the first nine months of this year amounted to \$5,840,847,000, falling short of the 1957 total of \$5,868,651,000 by 0.5 per cent. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Sales in September were larger than a year ago in 13 of the 17 specified trade groups covered in this report, as well as in the "all other" trades group. The increases were under 13 per cent in all cases except meat and dairy products where a 28.0 per cent increase was registered. Sales decreased 5.2 per cent in commercial, institutional and service equipment and supplies, 3.7 per cent in coal and coke, 3.1 per cent in industrial and transportation equipment and supplies and nominally in clothing and furnishings.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Wholesale Trade and Services Section,
Industry and Merchandising Division.

6515-505-98

WHOLESALE TRADE

September, 1958

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	September			January - September		
	S a l e s		% Change 1958/1957	S a l e s		% Change 1958/1957
	1957	1958		1957	1958	
TOTAL, ALL TRADES	\$'000 633,891	\$'000 679,321	+ 7.2	\$'000 5,868,651	\$'000 5,840,847	- 0.5
Fresh Fruits and Vegetables	17,882	19,609	+ 9.7	176,038	187,712	+ 6.6
Groceries and Food Specialties	113,221	124,610	+ 10.1	997,418	1,066,279	+ 6.9
Meat and Dairy Products	14,290	18,295	+ 28.0	121,335	141,348	+ 16.5
Clothing and Furnishings	9,485	9,480	(1)	63,581	60,826	- 4.3
Footwear	3,770	3,970	+ 5.3	22,683	23,652	+ 4.3
Other Textile and Clothing Accessories	21,415	22,035	+ 2.9	150,210	152,888	+ 1.8
Coal and Coke	17,859	17,205	- 3.7	143,004	115,913	- 18.9
Drugs and Drug Sundries	18,100	19,947	+ 10.2	135,306	146,684	+ 8.4
Newsprint, Paper and Paper Products	24,797	26,227	+ 5.8	220,363	213,953	- 2.9
Tobacco, Confectionery and Soft Drinks	52,174	54,560	+ 4.6	448,001	464,507	+ 3.7
Automotive Parts and Accessories	33,607	36,151	+ 7.6	297,184	310,806	+ 4.6
Commercial, Institutional and Service Equipment and Supplies	8,377	7,942	- 5.2	84,767	79,881	- 5.8
Construction Materials and Supplies, in- cluding Lumber	62,656	70,258	+ 12.1	510,224	536,144	+ 5.1
Farm Machinery	4,690	4,895	+ 4.4	51,589	57,371	+ 11.2
Hardware	28,777	30,395	+ 5.6	228,589	218,456	- 4.4
Household Electrical Appliances	15,345	16,097	+ 4.9	114,877	111,834	- 2.6
Industrial and Transportation Equipment and Supplies	60,857	58,988	- 3.1	598,303	514,766	- 14.0
All Other Trades	126,589	138,657	+ 9.5	1,505,179	1,437,827	- 4.5

(1) Less than 0.05 per cent.

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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Memorandum

23

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WHOLESALE TRADE

October, 1958

Sales of Canadian wholesalers in October were estimated at \$710,605,000, an increase of 8.2 per cent from the 1957 total of \$656,837,000. The combined sales for the first ten months of the year amounted to \$6,551,452,000, increasing slightly from the 1957 total of \$6,525,488,000 by 0.4 per cent. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations, or number of business days in the respective months.

October sales rose sharply in all of the main trade groups covered by this report except one, as well as in the "all other trades" category. The greatest increase was registered in the sales of farm machinery (40.6 per cent), followed by smaller but substantial increases in clothing and furnishings (16.1 per cent), groceries and food specialties (13.5 per cent); the "all other trades" group rose by 15.5 per cent. The sales of all other groups increased by more than 2 per cent, except industrial and transportation equipment and supplies, and household electrical appliances which recorded smaller increases of 1.0 per cent and 1.1 per cent respectively. The only group showing a fall in sales was "coal and coke", decreasing by 13.1 per cent to \$17,902,000 from last year's total of \$20,600,000.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division.

6515-505-108

WHOLESALE TRADE

October, 1958

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	October			% Change 1958/1957	January - October			% Change 1958/1957
	S a l e s		1958		S a l e s		1958	
	1957	\$'000			1957	\$'000		
TOTAL, ALL TRADES	656,837	\$'000	710,605		\$'000	6,525,488	6,551,452	+ 0.4
Fresh Fruits and Vegetables	20,615		21,227	+ 3.0		196,653	208,939	+ 6.2
Groceries and Food Specialties	121,858		138,250	+ 13.5		1,119,276	1,204,529	+ 7.6
Meat and Dairy Products	16,341		17,405	+ 6.5		137,676	158,753	+ 15.3
Clothing and Furnishings	8,913		10,348	+ 16.1		72,494	71,274	- 1.8
Footwear	3,214		3,557	+ 11.0		25,897	27,219	+ 5.1
Other Textile and Clothing Accessories	20,079		21,308	+ 6.1		170,289	174,196	+ 2.3
Coal and Coke	20,600		17,902	- 13.1		163,604	133,815	- 18.2
Drugs and Drug Sundries	20,955		22,084	+ 5.4		156,261	168,768	+ 8.0
Newsprint, Paper and Paper Products	27,058		27,674	+ 2.3		240,424	241,527	+ 0.3
Tobacco, Confectionery and Soft Drinks	50,066		52,715	+ 5.3		498,067	517,222	+ 3.8
Automotive Parts and Accessories	34,210		36,801	+ 7.6		331,394	347,607	+ 4.9
Commercial, Institutional and Service Equipment and Supplies	8,195		8,871	+ 8.2		92,962	88,752	- 4.5
Construction Materials and Supplies, in- cluding Lumber	70,295		73,753	+ 4.9		580,519	609,897	+ 5.1
Farm Machinery	3,288		4,624	+ 40.6		54,877	61,995	+ 13.0
Hardware	28,548		29,297	+ 2.6		257,137	247,746	- 3.7
Household Electrical Appliances	16,885		17,077	+ 1.1		131,762	128,911	- 2.2
Industrial and Transportation Equipment and Supplies	47,427		47,924	+ 1.0		645,730	562,690	- 12.9
All Other Trades	138,290		159,785	+ 15.5		1,643,469	1,597,612	- 2.8

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23

WHOLESALE TRADE

November, 1958

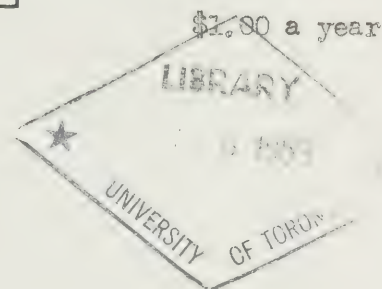
Sales of Canadian wholesalers in November were estimated at \$662,009,000, an increase of 7.6 per cent over the 1957 total of \$615,143,000. The combined sales for the first eleven months of the year amounted to \$7,213,451,000 increasing by 1.0 per cent from the 1957 total of \$7,145,631,000. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations, or number of business days in the respective months.

Substantial increases in November sales were registered in all but four of the eighteen trade groups covered by this report. The greatest increase was recorded in sales of the industrial and transportation equipment and supplies trade (19.2 per cent), followed by farm machinery (15.7 per cent), meat and dairy products (14.7 per cent), footwear (13.9 per cent), "all other trades" (13.8 per cent), and commercial, institutional and service equipment and supplies (13.4 per cent). The increases in the other trades ranged from 0.3 per cent in "Hardware" to 12.1 per cent in the "Other Textile and Clothing Accessories" group. The four trades showing decreases were: coal and coke (-10.8 per cent), fresh fruits and vegetables (-8.4 per cent), household electrical appliances (-1.7 per cent), and newsprint, paper and paper products (-1.2 per cent).

Further details on the sales of the various groups, including accumulated sales figures for the first eleven months of 1958, are shown on the reverse side of this page.

Prepared in the Industry and Merchandising Division.

6515-505-118



WHOLESALE TRADE

November, 1958

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	November		% Change 1958/1957	January - November		% Change 1958/1957
	S a l e s			S a l e s		
	1957	1958		1957	1958	
	\$'000	\$'000	\$'000	\$'000		
TOTAL, ALL TRADES	675,143	662,009	7,140,631	7,213,461	+ 1.0	
Fresh Fruits and Vegetables	16,347	16,987	213,000	223,920	+ 5.1	
Groceries and Food Specialties	120,339	127,877	1,237,615	1,332,406	+ 7.5	
Meat and Dairy Products	76,809	77,283	154,575	178,238	+ 15.2	
Clothing and Furnishings	7,697	8,313	80,355	79,514	- 1.0	
Footwear	2,939	3,348	28,935	30,561	+ 6.0	
Other Textile and Clothing Accessories	77,617	17,740	137,926	233,936	+ 3.2	
Coal and Coke	17,810	15,435	185,914	149,250	- 21.5	
Drugs and Drug Sundries	17,034	17,574	773,315	786,142	+ 7.1	
Newsprint, Paper and Paper Products	27,677	27,337	275,098	265,364	- 2.2	
Tobacco, Confectionery and Soft Drinks	48,643	49,080	546,708	566,322	+ 3.6	
Automotive Parts and Accessories	35,772	34,745	364,265	385,753	+ 5.4	
Commercial, Institutional and Service Equipment and Supplies	8,793	9,290	101,155	98,042	- 3.1	
Construction Materials and Supplies, in- cluding Lumber	57,773	61,773	637,692	671,600	+ 5.3	
Farm Machinery	1,874	2,285	56,841	64,287	+ 13.1	
Hardware	27,922	28,186	285,099	275,932	- 3.2	
Household Electrical Appliances	16,829	16,543	145,571	143,437	- 2.1	
Industrial and Transportation Equipment and Supplies	43,887	52,228	689,674	625,128	- 10.8	
All Other Trades	135,676	154,340	1,779,145	1,752,952	- 1.5	



DOMINION BUREAU OF STATISTICS

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W H O L E S A L E T R A D EDecember, 1958

Estimates of wholesale sales for the month of December 1958 and comparable figures for 1957 will be found on page 6 of this report. Pages 2 and 3 are used for the publication of revised estimates of wholesale sales for the years 1952-1957 inclusive and preliminary estimates for the year 1958. For reference purposes, the adjusted data of the 1951 Census are also shown. Pages 4 and 5 show preliminary monthly estimates of wholesale sales for 1958 after allowance has been made for revisions in the figures of previous years.

December sales of Canadian wholesalers were estimated at \$672,753,000, about 15.9 per cent above December 1957 sales of \$580,231,000. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

A comparison of sales figures for December, 1958, with those for the same month in 1957 shows that all but one of the eighteen trade groups recorded increases, ranging from 60.6 per cent for farm machinery to 4.7 for fresh fruits and vegetables. Newsprint, paper and paper products registered a slight decline of 1.4 per cent.

With respect to the revisions which appear in this report, the reader is referred to the report for September and October, 1955, (Vol. 20, No. 9, of this series) where dollar estimates of wholesale trade were introduced for the first time since 1939 for other than the regular decennial census years 1941 and 1951. The revised estimates published here take account of firms entering and leaving the various trades during the period 1952 to 1957 inclusive.

The adjustments for 1956 and 1957 with regard to new firms are based on surveys of businesses entering the various wholesale trades during these years. The adjustment for 1955 is based on employment data of firms opening for business during the year. For 1952-1954 inclusive, it was assumed that the adjustment factor was similar to that which existed for the years 1955 and 1956. The adjustment for firms leaving the trades has been based on results of the regular monthly sample survey.

Prepared in the Industry and Merchandising Division.

6543-501-128

Wholesale Trade

Estimated Annual Wholesale Sales 1951-1958 and Percentage Changes
(millions of dollars)

Kind of Business	1951 (census)	1952 (1)	% change 1952/ 1951	1953 (1)	% change 1953/ 1952
TOTAL, ALL TRADES	5,784.4	5,933.2	+ 2.6	6,063.0	+ 2.2
Fresh Fruits and Vegetables	183.4	212.2	+ 15.7	204.4	- 3.7
Groceries and Food Specialties	923.3	943.4	+ 2.2	961.5	+ 1.9
Meat and Dairy Products	173.1	139.1	- 19.7	142.0	+ 2.1
Clothing and Furnishings	85.2	88.8	+ 4.1	87.3	- 1.6
Footwear	28.5	29.4	+ 3.4	28.2	- 4.2
Other Textile and Clothing Accessories ..	180.2	182.8	+ 1.4	179.7	- 1.7
Coal and Coke	226.7	189.5	- 16.4	165.3	- 12.7
Drugs and Drug Sundries	133.3	139.5	+ 4.7	147.5	+ 5.7
Newsprint, Paper and Paper Products	212.6	204.4	- 3.9	211.7	+ 3.6
Tobacco, Confectionery and Soft Drinks ..	457.5	484.6	+ 5.9	466.5	- 3.7
Automotive Parts and Accessories	246.8	266.1	+ 7.9	275.4	+ 3.5
Commercial, Institutional and Service Equipment and Supplies	72.6	75.3	+ 3.8	81.1	+ 7.6
Construction Materials and Supplies, including Lumber	515.0	514.9	(3)	558.9	+ 8.5
Farm Machinery	65.7	72.5	+ 10.3	71.1	- 1.8
Hardware	266.9	256.6	- 3.9	265.3	+ 3.4
Household Electrical Appliances	93.2	124.9	+ 34.0	137.7	+ 10.3
Industrial and Transportation Equipment and Supplies	437.0	517.9	+ 18.5	513.6	- 0.8
All Other Trades	1,483.4	1,491.3	+ 12.4	1,565.8	+ 5.0

(1) Final estimates.

(2) Preliminary estimates.

(3) No change.

Wholesale Trade

Estimated Annual Wholesale Sales 1951-1958 and Percentage Changes
(millions of dollars)

1954 (1)	% change 1954/ 1953	1955 (1)	% change 1955/ 1954	1956 (1)	% change 1956/ 1955	1957 (1)	% change 1957/ 1956	1958 (2)	% change 1958/ 1957
5,920.8	- 2.3	6,616.6	+ 11.8	7,484.6	+ 13.1	7,466.5	- 0.2	7,624.3	+ 2.1
216.0	+ 5.7	224.4	+ 3.9	230.2	+ 2.6	228.2	- 0.9	239.9	+ 5.1
986.5	+ 2.6	1,046.9	+ 6.1	1,117.2	+ 6.7	1,215.2	+ 8.8	1,307.5	+ 7.6
146.6	+ 3.2	133.9	- 8.6	141.4	+ 5.6	146.0	+ 3.3	168.5	+ 15.4
79.6	- 8.8	84.8	+ 6.4	84.0	- 0.9	80.9	- 3.7	81.0	+ 0.2
26.5	- 5.8	28.8	+ 8.7	28.9	+ 0.2	27.9	- 3.6	30.2	+ 8.2
173.4	- 3.5	182.6	+ 5.3	196.3	+ 7.5	197.1	+ 0.4	206.0	+ 4.5
149.5	- 9.6	148.0	- 1.0	171.0	+ 15.6	162.0	- 5.3	136.4	- 15.8
152.5	+ 3.4	164.6	+ 7.9	176.9	+ 7.5	187.7	+ 6.1	202.6	+ 8.0
223.6	+ 5.6	240.5	+ 7.6	264.3	+ 9.9	265.0	+ 0.3	256.5	- 3.2
461.1	- 1.2	473.3	+ 2.6	509.0	+ 7.5	544.6	+ 7.0	569.5	+ 4.6
269.9	- 2.0	302.7	+ 12.2	338.0	+ 11.6	342.1	+ 1.2	363.7	+ 6.3
83.1	+ 2.5	89.8	+ 8.1	102.9	+ 14.6	102.7	- 0.3	101.4	- 1.2
579.6	+ 3.7	704.8	+ 21.6	760.3	+ 7.9	732.8	- 3.6	779.1	+ 6.3
52.6	- 26.0	60.2	+ 14.5	72.1	+ 19.6	60.3	- 16.2	69.9	+ 16.0
259.1	- 2.3	280.1	+ 8.1	310.2	+ 10.7	303.8	- 2.1	296.6	- 2.4
148.5	+ 7.8	164.4	+ 10.7	163.0	- 0.9	159.5	- 2.1	159.2	- 0.2
450.1	- 12.4	561.6	+ 24.8	742.2	+ 32.2	721.4	- 2.8	653.0	- 9.5
1,462.6	- 6.6	1,725.2	+ 17.9	2,076.7	+ 20.4	1,989.3	- 4.2	2,003.3	+ 0.7

Wholesale Trade

Revised Estimates of Wholesale Sales January - December 1958
(thousands of dollars)

Kind of Business	January	February	March	April
TOTAL, ALL TRADES	547,199	560,118	632,026	627,023
Fresh Fruits and Vegetables	16,138	16,428	19,378	19,634
Groceries and Food Specialties	96,235	97,186	100,237	101,277
Meat and Dairy Products	10,038	9,582	14,691	11,363
Clothing and Furnishings	4,042	5,610	7,292	6,777
Footwear	1,127	2,095	2,704	2,455
Other Textile and Clothing Accessories ..	13,743	15,743	17,601	17,584
Coal and Coke	12,234	13,161	9,677	8,648
Drugs and Drug Sundries	15,805	15,068	16,312	16,019
Newsprint, Paper and Paper Products	20,058	19,019	19,880	21,760
Tobacco, Confectionery and Soft Drinks ..	39,903	39,058	54,641	43,319
Automotive Parts and Accessories	20,324	22,213	29,828	32,520
Commercial, Institutional and Services Equipment and Supplies	7,475	7,864	8,848	7,911
Construction Materials and Supplies, including Lumber	47,490	43,070	63,513	56,759
Farm Machinery	2,643	3,857	5,835	10,302
Hardware	17,761	18,431	21,370	22,887
Household Electrical Appliances	12,961	11,460	11,922	11,997
Industrial and Transportation Equipment and Supplies	31,597	49,404	63,609	48,145
All Other Trades	177,625	170,869	164,688	187,666

Wholesale Trade

Revised Estimates of Wholesale Sales January - December 1958
(thousands of dollars)

May	June	July	August	September	October	November	December
711,842	688,762	647,797	580,296	647,122	678,449	630,967	672,753
25,256	23,597	24,198	20,925	19,304	20,897	14,759	19,383
109,794	111,499	113,898	112,424	111,033	122,654	112,729	118,548
11,744	14,487	16,596	16,178	15,561	14,724	16,614	16,921
6,320	5,641	5,005	7,359	8,868	9,678	7,799	6,615
2,255	1,912	1,855	3,159	3,591	3,208	3,024	2,787
14,845	14,006	15,066	18,331	21,437	20,691	19,122	17,796
9,610	9,550	8,662	9,834	13,736	14,699	12,922	13,651
15,133	16,023	15,479	15,934	19,762	21,880	17,427	17,801
22,696	21,912	21,286	20,100	22,833	23,761	23,420	19,716
45,995	50,893	49,616	46,017	49,339	47,281	44,013	59,427
32,076	32,838	32,139	32,610	31,553	32,950	30,582	34,018
8,881	8,957	8,958	8,344	7,408	8,350	8,692	9,736
75,142	76,133	76,286	68,612	74,822	79,353	64,910	53,068
8,638	7,197	9,817	4,723	4,909	4,588	2,232	5,242
27,507	26,193	25,711	25,967	30,073	28,998	27,832	23,834
11,167	11,678	11,029	9,845	15,499	16,461	15,954	19,257
71,561	63,922	61,597	51,699	57,228	46,831	50,750	56,669
213,222	192,324	150,599	108,235	140,166	161,445	158,186	178,284

WHOLESALE TRADE

December 1958

Estimates of Wholesale Sales and Percentage Changes

Kind of Business	December		
	Sales		% Change 1958/1957
	1957 \$'000	1958(1) \$'000	
Total, All Trades	580,231	672,753	+ 15.9
Fresh Fruits and Vegetables	18,516	19,383	+ 4.7
Groceries and Food Specialties	103,415	118,548	+ 14.6
Meat and Dairy Products	15,151	16,921	+ 11.7
Clothing and Furnishings	5,677	6,615	+ 16.5
Footwear	2,104	2,787	+ 32.5
Other Textile and Clothing Accessories .	14,756	17,796	+ 20.6
Coal and Coke	12,123	13,651	+ 12.6
Drugs and Drug Sundries	15,767	17,801	+ 12.9
Newsprint, Paper and Paper Products	20,002	19,716	- 1.4
Tobacco, Confectionery and Soft Drinks .	52,604	59,427	+ 13.0
Automotive Parts and Accessories	27,807	34,018	+ 22.3
Commercial, Institutional and Service Equipment and Supplies	8,214	9,736	+ 18.5
Construction Materials and Supplies, including Lumber	49,206	53,068	+ 7.8
Farm Machinery	3,265	5,242	+ 60.6
Hardware	22,010	23,834	+ 8.3
Household Electrical Appliances	16,409	19,257	+ 17.4
Industrial and Transportation Equipment and Supplies	47,804	56,669	+ 18.5
All Other Trades	145,401	178,284	+ 22.6

(1) Preliminary



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WHOLESALE TRADE

January, 1959

January sales of Canadian wholesalers were estimated at \$592,942,000, up 8.4% from January 1958. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Five of the eighteen trade groups covered in this report indicated declines. The largest decline was recorded in the household electrical appliances group (14.8%), followed by newsprint, paper and paper products (6.1%), fresh fruits and vegetables (3.4%), construction materials and supplies, including lumber (3.2%) and meat and dairy products (0.3%). The principal increases were registered in farm machinery (38.8%), "all other" trades (20.7%), clothing and furnishings (19.4%), footwear (13.5%) and automotive parts and accessories (13.1%).

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division.

6543-501-19

WHOLESALE TRADE

January 1959

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	January		
	Sales		% Change 1959/1958
	1958	1959	
	\$'000	\$'000	%
Total, All Trades	547,199	592,942	+ 8.4
Fresh Fruits and Vegetables	16,138	15,583	- 3.4
Groceries and Food Specialties	96,235	101,814	+ 5.8
Meat and Dairy Products	10,038	10,007	- 0.3
Clothing and Furnishings	4,042	4,825	+ 19.4
Footwear	1,127	1,279	+ 13.5
Other Textile and Clothing Accessories	13,743	14,296	+ 4.0
Cool and Cold	12,234	12,950	+ 5.9
Drugs and Drug Sundries	15,805	16,287	+ 3.1
Newsprint, Paper and Paper Products	20,058	18,830	- 6.1
Tobacco, Confectionery and Soft Drinks	39,903	40,142	+ 0.6
Automotive Parts and Accessories	20,324	22,976	+ 13.1
Commercial, Institutional and Service Equipment and Supplies	7,475	8,086	+ 8.2
Construction Materials and Supplies, including Lumber	47,490	45,991	- 3.2
Farm Machinery	2,643	3,668	+ 38.8
Hardware	17,761	19,064	+ 7.3
Household Electrical Appliances	12,961	11,039	- 14.8
Industrial and Transportation Equipment and Supplies	31,597	31,697	+ 0.3
All Other Trades	177,625	214,408	+ 20.7



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WHOLESALE TRADE

February, 1959



February sales of Canadian wholesalers were estimated at \$616,919,000, 10.1% above sales of \$560,117,000 in February 1958. January and February sales combined amounted to \$1,209,861,000, up 9.3% from sales of \$1,107,316,000 for the same period last year. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Fifteen of the 18 trade groups reported increases for the month of February ranging from 30.7% for farm machinery to 0.6% for newsprint, paper and paper products. Other trades recording substantial increases were: commercial, institutional and service equipment and supplies (20.8%), footwear (18.8%), "all other" trades (18.1%), automotive parts and accessories (13.2%), construction materials and supplies (12.3%), household electrical appliances (10.9%) and drugs and drug sundries (10.1%). The largest decrease was recorded for coal and coke (9.6%), followed by meat and dairy products (1.0%) and fresh fruits and vegetables (0.7%). Sales of newsprint, paper and paper products and of household electrical appliances, when combined for January and February, show decreases of 2.9% and 2.3% respectively.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

6543-501-29

WHOLESALE TRADE

February 1959

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	February			January and February		
	S a l e s		% Change	S a l e s		% Change
	1958	1959	1959/1958	1958	1959	1959/1958
TOTAL, ALL Trades	\$'000	\$'000		\$'000	\$'000	
	560,117	616,919	+ 10.1	5,107,316	1,209,861	+ 9.3
Fresh Fruits and Vegetables	16,428	16,306	- 0.7	32,566	31,989	- 2.1
Groceries and Food Specialties	97,186	103,670	+ 6.7	193,421	205,434	+ 6.2
Meat and Dairy Products	9,582	9,482	- 1.0	19,620	19,489	- 0.7
Clothing and Furnishings	5,610	5,782	+ 3.1	9,652	10,607	+ 9.9
Footwear	2,095	2,489	+ 18.8	3,222	3,768	+ 16.9
Other Textile and Clothing Accessories	15,743	16,368	+ 4.0	29,486	30,664	+ 4.0
Cool and Cold	13,161	11,897	- 9.6	25,395	24,847	- 2.2
Drugs and Drug Sundries	15,068	16,552	+ 10.1	30,873	32,879	+ 6.5
Newsprint, Paper and Paper Products ..	19,019	19,113	- 0.6	39,077	37,963	- 2.9
Tobacco, Confectionery and Soft Drinks	39,058	39,812	+ 1.9	78,961	79,954	+ 1.3
Automotive Parts and Accessories	22,213	25,153	+ 13.2	42,537	48,129	+ 13.1
Commercial, Institutional and Service						
Equipment and Supplies	7,864	9,509	+ 20.8	15,339	17,509	+ 14.7
Construction Materials and Supplies,						
Including Lumber	43,070	48,371	+ 12.3	90,560	94,362	+ 4.2
Farm Machinery	3,857	5,041	+ 30.7	6,500	8,709	+ 34.0
Hardware	18,431	18,823	+ 2.1	36,192	37,887	+ 4.7
Household Electrical Appliances	11,150	12,704	+ 14.9	24,621	23,712	- 3.8
Industrial and Transportation						
Equipment and Supplies	49,404	53,984	+ 9.3	81,001	85,681	+ 5.8
All Other Trades	370,868	261,909	- 29.1	349,499	416,717	+ 19.4

Monthly



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WHOLESALE TRADEMarch, 1959

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March sales of Canadian wholesalers were estimated at \$706,466,000, 11.8% above sales of \$632,026,000 in March 1958. Total sales for the first three months of the year amounted to \$1,916,327,000, up 10.2% from the corresponding period last year. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but two of the 18 trade groups reported increases for the month of March ranging from 25.0% for the "all other trades" group to 0.3% for construction materials and supplies, including lumber, and for household electrical appliances. Other trades recording substantial increases were: automotive parts and accessories (17.0%), industrial and transportation equipment and supplies (15.2%), drugs and drug sundries (12.9%), farm machinery (11.0%), groceries and food specialties (10.5%). Decreases were registered for fresh fruits and vegetables (6.2%) and meat and dairy products (2.5%). Also, when combined for the first three months of the year, sales of newsprint, paper and paper products and of household electrical appliances show decreases of 1.6% and 1.8% respectively while sales of coal and coke have remained relatively unchanged compared with the same period last year.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

6543-501-39

WHOLESALE TRADE

March 1959

Preliminary Estimates of Wholesale Sales and Percentages Changes

Kind of Business	March		January and March	
	Sales		Sales	
	1958	1959	1958	1959
	\$'000	\$'000	\$'000	\$'000
TOTAL, All Trades	632,026	706,466	+ 11.8	1,739,342
Fresh Fruits and Vegetables	19,378	18,181	- 6.2	51,944
Groceries and Food Specialties	100,237	110,763	+ 10.5	293,658
Meat and Dairy Products	14,691	14,319	- 2.5	34,311
Clothing and Furnishings	7,292	7,749	+ 6.3	16,944
Footwear	2,704	2,890	+ 6.9	5,926
Other Textile and Clothing Accessories	17,601	19,099	+ 8.5	47,087
Coal and Coke	9,677	10,217	+ 5.6	35,072
Drugs and Drug Sundries	16,312	18,423	+ 12.9	47,185
Newsprint, Paper and Paper Products ...	19,880	20,042	+ 0.8	58,957
Tobacco, Confectionery and Soft Drinks	54,641	57,499	+ 5.2	133,602
Automotive Parts and Accessories	29,828	34,898	+ 17.0	72,365
Commercial, Institutional and Service				
Equipment and Supplies	8,848	9,138	+ 3.3	24,187
Construction Materials and Supplies,				
including Lumber	63,513	63,710	+ 0.3	154,073
Farm Machinery	5,835	6,477	+ 11.0	12,335
Hardware	21,370	21,945	+ 2.7	57,562
Household Electrical Appliances	11,922	11,963	+ 0.3	36,343
Industrial and Transportation				
Equipment and Supplies	63,609	73,271	+ 15.2	144,610
All Other Trades	164,688	205,882	+ 25.0	513,181
				622,099
				+ 21.2

(1) No change



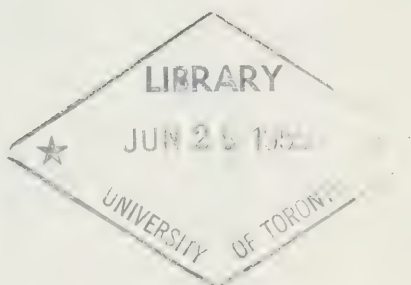
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WHOLESALE TRADEApril, 1959

April sales of Canadian wholesalers were estimated at \$712,914,000, up 13.7% from sales of \$627,023,000 in April 1958. Total sales for the first four months of the year amounted to \$2,629,241,000, an increase of 11.1% above the corresponding period last year. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but three of the 18 trade groups reported increases for the month of April ranging from 24.7% for industrial and transportation equipment and supplies, to 1.1% for newsprint, paper and paper products. Other trades recording substantial increases were: farm machinery (24.3%), the "all other" group (19.3%), commercial, institutional and service equipment and supplies (19.2%), construction materials and supplies, including lumber (15.6%), automotive parts and accessories (13.7%), drugs and drug sundries (13.6%), groceries and food specialties (12.4%), household electrical appliances (12.3%), clothing and furnishings (10.0%). Decreases were registered for meat and dairy products (7.7%), other textile and clothing accessories (3.8%) and fresh fruits and vegetables (2.3%). However, when combined for the first four months of the year, sales of other textile and clothing accessories showed an increase of 3.1% while sales of newsprint, paper and paper products decreased by 0.9%.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

6543-501-49

WHOLESALE TRADE

April 1959

Preliminary Estimates of Wholesale Sales and Percentages Changes

	April			% Change 1959/1958	January - April			% Change 1959/1958
	S a l e s		% Change 1959/1958		S a l e s		% Change 1959/1958	
	1958	1959			1958	1959		
	\$'000	\$'000		\$'000	\$'000			
TOTAL, All Trades	627,023	712,914	+ 13.7	2,366,365	2,629,241	+ 11.1		
Fresh Fruits and Vegetables	19,634	19,192	- 2.3	71,578	69,262	- 3.2		
Groceries and Food Specialties	101,277	113,853	+ 12.4	394,935	430,100	+ 8.9		
Meat and Dairy Products	11,363	10,492	- 7.7	45,674	44,300	- 3.0		
Clothing and Furnishings	6,777	7,455	+ 10.0	23,721	25,811	+ 8.8		
Footwear	2,455	2,604	+ 6.1	8,381	9,262	+ 10.5		
Other Textile and Clothing Accessories	17,584	16,914	- 3.8	64,671	66,677	+ 3.1		
Coal and Coke	8,648	9,254	+ 7.0	43,720	44,318	+ 1.4		
Drugs and Drug Sundries	16,019	18,196	+ 13.6	63,204	69,498	+ 10.0		
Newsprint, Paper and Paper Products ..	21,760	21,997	+ 1.1	80,717	80,002	- 0.9		
Tobacco, Confectionery and Soft Drinks	43,319	46,661	+ 7.7	176,921	184,114	+ 4.1		
Automotive Parts and Accessories	32,320	36,969	+ 13.7	104,885	119,996	+ 14.4		
Commercial, Institutional and Service Equipment and Supplies	7,911	9,432	+ 19.2	32,098	36,159	+ 12.7		
Construction Materials and Supplies, including Lumber	56,759	65,638	+ 15.6	210,832	223,710	+ 6.1		
Farm Machinery	10,302	12,802	+ 24.2	22,637	27,988	+ 23.6		
Hardware	22,887	23,980	+ 4.8	80,449	83,812	+ 4.2		
Household Electrical Appliances	11,997	13,470	+ 12.3	48,340	49,176	+ 1.7		
Industrial and Transportation Equipment and Supplies	48,145	60,038	+ 24.7	192,755	218,990	+ 12.6		
All Other Trades	187,666	223,967	+ 19.3	700,847	846,066	+ 20.7		



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WHOLESALE TRADEMay, 1959

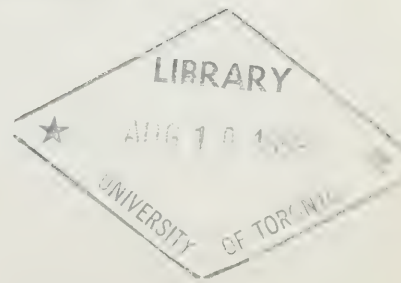
Sales of Canadian wholesalers for the month of May were estimated at \$753,549,000, up 5.9% from sales of \$711,842,000 for May 1958. Total sales for the first five months of the year amounted to \$3,382,790,000, an increase of 9.9% above the corresponding period last year. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but three of the 18 trade groups reported increases for the month of May ranging from 26.4% for household electrical appliances to 1.0% for other textile and clothing accessories. Other trades recording substantial increases were: industrial and transportation equipment and supplies (14.0%), clothing and furnishings (12.3%), automotive parts and accessories (10.8%), commercial, institutional and service equipment and supplies (10.4%), tobacco, confectionery and soft drinks (9.1%). Decreases were registered for coal and coke (8.3%), fresh fruits and vegetables (5.1%) and farm machinery (1.5%). However, when combined for the first five months of the year, sales of farm machinery showed an increase of 16.7% while sales of fresh fruits and vegetables and coal and coke decreased by 3.7% and 0.4% respectively.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

6543-501-59



WHOLESALE TRADE

May 1959

Preliminary Estimates of Wholesale Sales and Percentage Changes

	May			January - May		
	S a l e s		% Change 1959/1958	S a l e s		% Change 1959/1958
	1958	1959		1958	1959	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, All Trades	711,842	753,549	+ 5.9	3,078,207	3,382,790	+ 9.9
Fresh Fruits and Vegetables	25,256	23,968	- 5.1	96,834	93,230	- 3.7
Groceries and Food Specialties	109,794	115,964	+ 5.6	504,729	546,064	+ 8.2
Meat and Dairy Products	11,744	12,626	+ 7.5	57,418	56,526	- 0.9
Clothing and Furnishings	6,320	7,099	+ 12.3	30,042	32,910	+ 9.6
Footwear	2,255	2,350	+ 4.2	10,636	11,612	+ 9.2
Other Textile and Clothing Accessories	14,845	14,998	+ 1.0	79,526	81,675	+ 2.7
Coal and Coke	9,610	8,817	- 8.3	53,330	53,135	- 0.4
Drugs and Drug Supplies	15,133	16,174	+ 6.9	78,337	85,672	+ 9.4
Newsprint, Paper and Paper Products ...	22,696	23,378	+ 3.0	103,413	103,389	(1)
Tobacco, Confectionery and Soft Drinks	45,995	50,175	+ 9.1	222,916	234,289	+ 5.1
Automotive Parts and Accessories	32,076	35,545	+ 10.8	136,761	145,541	+ 13.6
Commercial, Institutional and Service						
Equipment and Supplies	8,881	9,807	+ 10.4	40,979	45,966	+ 12.2
Construction Materials and Supplies,						
including Lumber	75,142	79,317	+ 5.6	285,974	303,027	+ 6.0
Farm Machinery	8,638	8,507	- 1.5	31,275	36,495	+ 16.7
Hardware	27,507	28,264	+ 2.8	107,985	112,076	+ 3.8
Household Electrical Appliances	11,167	14,114	+ 26.4	59,597	63,290	+ 6.4
Industrial and Transportation						
Equipment and Supplies	71,561	81,611	+ 14.0	254,216	300,601	+ 18.7
All Other Trades	213,222	220,835	+ 3.6	914,069	1,066,901	+ 16.7

(1) No change.



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WHOLESALE TRADE

June, 1959



Sales of Canadian wholesalers for the month of June were estimated at \$769,151,000, up 11.7% from sales of \$688,762,000 reported for June, 1958. Total sales for the first six months of the year increased by 10.2% to \$4,151,941,000 from sales of \$3,766,969,000 for the corresponding period in 1958. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but three of the 18 trade groups reported increases for the month of June ranging from 34.3% for farm machinery to 3.7% for other textile and clothing accessories. Other trades reporting substantial increases were: commercial, institutional and service equipment and supplies (31.2%), drugs and drug sundries (17.9%), clothing and furnishings (16.5%), automotive parts and accessories (14.8%), the "all other trades" group (14.5%), fresh fruits and vegetables (13.8%), groceries and food specialties (12.5%), tobacco, confectionery and soft drinks (11.0%), hardware (10.4%). Decreases were registered for coal (13.4%), meat and dairy products (2.3%) and footwear (0.8%). However, when combined for the first six months of the year, sales of footwear show an increase of 7.7%, while sales of fresh fruits and vegetables decreased by 0.3%.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

6543-501-69

WHOLESALE TRADE

June, 1959

Preliminary Estimates of Wholesale Sales and Percentage Changes

	June		% Change 1959/1958	January - June		% Change 1959/1958
	S a l e s			S a l e s		
	1958	1959		1958	1959	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, All Trades	688,762	769,151	+ 11.7	3,766,969	4,151,941	+ 10.2
Fresh Fruits and Vegetables	23,597	26,844	+ 13.8	120,431	120,074	- 0.3
Groceries and Food Specialties	111,499	125,381	+ 12.5	616,228	671,445	+ 9.0
Meat and Dairy Products	14,487	14,157	- 2.3	71,905	71,082	- 1.1
Clothing and Furnishings	5,641	6,574	+ 16.5	35,682	39,484	+ 10.7
Footwear	1,912	1,896	- 0.8	12,548	13,508	+ 7.7
Other Textile and Clothing Accessories	14,006	14,517	+ 3.7	93,522	96,192	+ 2.9
Coal and Coke	9,550	8,269	- 13.4	62,880	61,404	- 2.3
Drugs and Drug Sundries	16,023	18,883	+ 17.9	94,360	104,555	+ 10.8
Newsprint, Paper and Paper Products ..	21,912	23,561	+ 7.5	125,325	126,941	+ 1.3
Tobacco, Confectionery and Soft Drinks	50,893	56,503	+ 11.0	273,809	290,792	+ 6.2
Automotive Parts and Accessories	32,838	37,685	+ 14.8	169,799	193,226	+ 13.8
Commercial, Institutional and Service Equipment and Supplies	8,957	11,751	+ 31.2	49,936	57,717	+ 15.6
Construction Materials and Supplies, including Lumber	76,133	82,566	+ 8.4	362,107	385,593	+ 6.5
Farm Machinery	7,197	9,662	+ 34.3	38,472	46,157	+ 20.0
Hardware	26,193	28,918	+ 10.4	134,149	140,994	+ 5.1
Household Electrical Appliances	11,678	12,826	+ 9.8	71,185	76,116	+ 6.9
Industrial and Transportation Equipment and Supplies	63,922	69,040	+ 8.0	328,238	369,641	+ 12.6
All Other Trades	192,324	220,118	+ 14.5	1,106,393	1,287,019	+ 16.3



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WHOLESALE TRADE

July, 1959



Sales of Canadian wholesalers for the month of July were estimated at \$718,632,000, up 10.9% from sales of \$647,797,000 reported for the same month in 1958. Total sales for the first seven months of the year increased by 10.3% to \$4,870,573,000 from sales of \$4,414,766,000 for the corresponding period in 1958. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but four of the 18 trade groups comprising this report recorded increases for the month of July ranging from 35.1% for farm machinery to 1.3% for footwear. Other trades reporting substantial increases were: the "all other" trade group (19.3%), commercial, institutional and service equipment and supplies (16.7%), industrial and transportation equipment and supplies (13.8%), household electrical appliances (11.9%), groceries and food specialties (11.4%), construction materials and supplies, including lumber (9.8%). Decreases were registered for meat and dairy products (11.6%), clothing and furnishings (7.4%), other textile and clothing accessories (6.0%), coal and coke (0.6%). However, when combined for the first seven months of the year, sales of clothing and furnishings and of other textile and clothing accessories show increases of 8.4% and 1.6% respectively.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

6543-501-79

WHOLESALE TRADE

July, 1959

Preliminary Estimates of Wholesale Sales and Percentage Changes

	July			January - July		
	S a l e s		% Change 1959/1958	S a l e s		% Change 1959/1958
	1958	1959		1958	1959	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, All Trades	647,797	718,632	+ 10.9	4,414,766	4,870,573	+ 10.3
Fresh Fruits and Vegetables	24,198	25,483	+ 5.3	144,629	145,557	+ 0.6
Groceries and Food Specialties	113,898	126,868	+ 11.4	730,126	798,313	+ 9.3
Meat and Dairy Products	16,596	14,677	- 11.6	88,501	85,760	- 3.1
Clothing and Furnishings	5,005	4,635	- 7.4	40,687	44,119	+ 8.4
Footwear	1,855	1,879	+ 1.3	14,403	15,387	+ 6.8
Other Textile and Clothing Accessories	15,066	14,165	- 6.0	108,588	110,357	+ 1.6
Coal and Coke	8,662	8,606	- 0.6	71,542	70,010	- 2.1
Drugs and Drug Sundries	15,479	16,137	+ 4.3	109,839	120,692	+ 9.9
Newsprint, Paper and Paper Products ...	21,286	22,269	+ 4.6	146,611	149,210	+ 1.8
Tobacco, Confectionery and Soft Drinks	49,616	54,025	+ 8.9	323,425	344,817	+ 6.6
Automotive Parts and Accessories	32,139	33,785	+ 5.1	201,938	227,011	+ 12.4
Commercial, Institutional and Service						
Equipment and Supplies	8,938	10,450	+ 16.7	58,894	68,167	+ 15.7
Construction Materials and Supplies,						
including Lumber	76,286	83,751	+ 9.8	438,393	469,344	+ 7.1
Farm Machinery	9,817	13,262	+ 35.1	48,289	59,419	+ 23.0
Hardware	25,711	26,455	+ 2.9	159,860	167,449	+ 4.7
Household Electrical Appliances	11,029	12,340	+ 11.9	82,214	88,456	+ 7.6
Industrial and Transportation						
Equipment and Supplies	61,597	70,125	+ 13.8	389,835	439,766	+ 12.8
All Other Trades	150,599	179,720	+ 19.3	1,256,992	1,466,739	+ 16.7

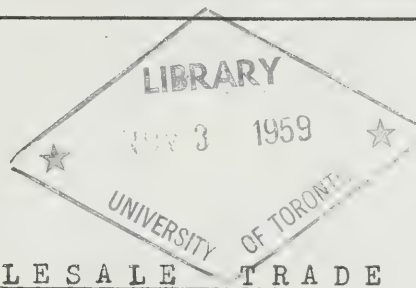


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W H O L E S A L E T R A D E

August, 1959

Sales of Canadian wholesalers for the month of August were estimated at \$624,265,000, up 7.6% from sales of \$580,296,000 reported for the same month in 1958. Total sales for the first eight months of the year increased by 10% to \$5,494,838,000 from sales of \$4,995,062,000 for the corresponding period in 1958. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but three of the 18 trade groups comprising this report recorded increases for the month of August ranging from 39.5% for farm machinery to 0.7% for fresh fruits and vegetables. Other trades reporting substantial increases were: commercial, institutional and service equipment and supplies (18.5%), the "all other trades" group (14.1%), newsprint, paper and paper products (12.4%), drugs and drug sundries (12.1%), automotive parts and accessories (11.6%), groceries and food specialties (9.2%). Decreases were registered for coal and coke (22.5%), meat and dairy products (11.2%), clothing and furnishings (1.7%).

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

6543-501-89

WHOLESALE TRADE

August, 1959

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Merchandise	August			January - August		
	Sales		% Change 1959/1958	Sales		% Change 1959/1958
	1958	1959		1958	1959	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, All Trades.....	580,296.	624,265.	+ 7.6.	4,995,062.	5,494,838.	+10.0.
Fresh Fruits and Vegetables.....	20,925.	21,062.	+ 0.7.	165,554.	166,619.	+ 0.6.
Groceries and Food Specialties.....	112,424.	122,816.	+ 9.2.	842,550.	921,129.	+ 9.3.
Meat and Dairy Products.....	16,178.	14,363.	-11.2.	104,679.	100,123.	- 4.4.
Clothing and Furnishings.....	7,359.	7,237.	- 1.7.	48,046.	51,356.	+ 6.9.
Footwear.....	3,159.	3,301.	+ 4.5.	17,562.	18,688.	+ 6.4.
Other Textile and Clothing Accessories...	18,331.	18,685.	+ 1.9.	126,919.	129,042.	+ 1.7.
Coal and Coke.....	9,834.	7,624.	-22.5.	81,376.	77,634.	- 4.6.
Drugs and Drug Sundries.....	15,934.	17,866.	+12.1.	125,773.	138,558.	+10.2.
Newsprint, Paper and Paper Products....	20,100.	22,591.	+12.4.	166,711.	171,801.	+ 3.1.
Alcohol, Confectionery and Soft Drinks...	46,017.	50,043.	+ 8.8.	369,442.	394,860.	+ 6.9.
Automotive Parts and Accessories.....	32,610.	36,382.	+11.6.	234,548.	263,393.	+12.3.
Commercial, Institutional and Service						
Equipment and Supplies.....	8,344.	9,891.	+18.5.	67,238.	78,058.	+16.1.
Construction Materials and Supplies,						
including Lumber.....	68,612.	70,181.	+ 2.3.	507,005.	539,525.	+ 6.4.
Farm Machinery.....	4,723.	6,589.	+39.5.	53,012.	66,008.	+24.5.
Hardware.....	25,967.	26,429.	+ 1.8.	185,827.	193,878.	+ 4.3.
Household Electrical Appliances.....	9,845.	9,983.	+ 1.4.	92,059.	98,439.	+ 6.9.
Industrial and Transportation						
Equipment and Supplies.....	51,699.	55,674.	+ 7.7.	441,534.	495,440.	+12.2.
All Other Trades.....	108,235.	123,548.	+14.1.	1,365,227.	1,590,287.	+16.5.



DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

Monthly

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WHOLESALE TRADE

September, 1959

LIBRARY

Sales of Canadian wholesalers for the month of September were estimated at \$704,485,000, an increase of 8.9% from sales of \$647,122,000 reported for the same month in 1958. Total sales for the first nine months of the year, valued at \$6,199,323,000, were 9.9% above sales of \$5,642,184,000, for the corresponding period last year.

September sales were larger than a year earlier for 15 of the 17 specified trades, with increases ranging from 29.0% for farm machinery to 1.7% for construction materials and supplies, including lumber. Other trades recording substantial gains were: commercial, institutional and service equipment and supplies (18.7%), household electrical appliances (18.3%), footwear (13.1%), clothing and furnishings (13.0%), fresh fruits and vegetables (12.0%), tobacco, confectionery and soft drinks (11.5%), automotive parts and accessories (11.3%). Decreases were: coal and coke (14.7%) and meat and dairy products (12.2%).

January-September sales were higher for all trades except coal and coke and meat and dairy products with declines of 6.1% and 5.4% respectively. Increases in the period were between 24.9% for farm machinery and 1.8% for fresh fruits and vegetables.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Industry and Merchandising Division

6543-501-99

WHOLESALE TRADE

September 1959

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	September		January - September		
	Sales		% Change		
	1958	1959	1958	1959	1959/1958
	\$'000	\$'000	\$'000	\$'000	
TOTAL, ALL Trades	647,122.	704,485.	+ 8.9.	5,642,184.	6,199,323. + 9.9.
Fresh Fruits and Vegetables	19,304.	21,628.	+12.0.	184,858.	188,247. + 1.8.
Groceries and Food Specialties	111,033.	119,524.	+ 7.6.	953,583.	1,040,653. + 9.1.
Meat and Dairy Products	15,561.	13,663.	-12.2.	120,240.	113,786. - 5.4.
Clothing and Furnishings	8,868.	10,025.	+13.0.	56,914.	61,381. + 7.8.
Footwear	3,591.	4,059.	+13.1.	21,153.	22,747. + 7.5.
Other Textile and Clothing Accessories ..	21,437.	22,983.	+ 7.2.	148,356.	152,025. + 2.5.
Coal and Coke	13,736.	11,719.	-14.7.	95,112.	89,353. - 6.1.
Drugs and Drug Sundries	19,762.	21,212.	+ 7.3.	145,535.	159,770. + 9.8.
Newsprint, Paper and Paper Products	22,833.	24,618.	+ 7.8.	189,544.	196,419. + 3.6.
Tobacco, Confectionery and Soft Drinks ..	49,339.	55,003.	+11.5.	418,781.	449,863. + 7.4.
Automotive Parts and Accessories	31,553.	35,123.	+11.3.	266,101.	298,516. +12.2.
Commercial, Institutional and Service Equipment and Supplies	7,408.	8,791.	+18.7.	74,646.	86,849. +16.3.
Construction Materials and Supplies, including Lumber	74,822.	76,077.	+ 1.7.	581,827.	615,602. + 5.8.
Farm Machinery	4,909.	6,331.	+29.0.	57,921.	72,339. +24.9.
Hardware	30,073.	31,369.	+ 4.3.	215,900.	225,247. + 4.3.
Household Electrical Appliances	15,499.	18,329.	+18.3.	107,558.	116,768. + 8.6.
Industrial and Transportation Equipment and Supplies	57,228.	59,288.	+ 3.6.	498,762.	554,728. +11.2.
All Other Trades	140,166.	164,743.	+17.5.	1,505,393.	1,755,030. +16.6.



DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

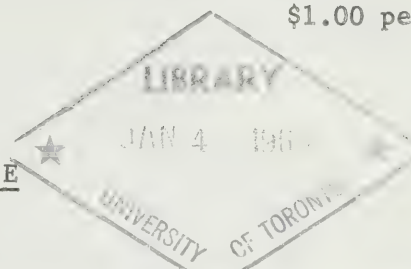
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²⁴
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WHOLESALE TRADE

October, 1959.



Sales of Canadian wholesalers, valued at \$719,099,000 for the month of October, were 6% higher than sales of \$678,449,000 estimated for the same month last year, placing the January-October total 9.5% above a year ago at \$6,918,422,000 versus \$6,320,633,000. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

October sales were larger for 13 of the 17 specified trades, with increases ranging from 14.4% for farm machinery to 0.6% for hardware. Other gains in the month were: meat and dairy products (11.7%), household electrical appliances (12.2%), footwear (10.3%), commercial, institutional and service equipment and supplies (8.6%), automotive parts and accessories (7.4%), newsprint, paper and paper products (7.3%), tobacco, confectionery and soft drinks (5.7%), fresh fruits and vegetables, and groceries and food specialties (5.6%) each. Decreases were: clothing and furnishings (7.6%), coal and coke (6.1%), construction materials and supplies, including lumber (5.0%), other textile and clothing accessories (3.8%).

January-October sales were larger for all trades except coal and coke and meat and dairy products which had declines of 6.1% and 3.5% respectively. Increases in the period were between 24.1% for farm machinery and 1.7% for other textile and clothing accessories.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division

6543-501-109

WHOLESALE TRADE

October, 1959

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	October		% Change 1959/1958	January - October		% Change 1959/1958
	S a l e s			S a l e s		
	1958	1959		1958	1959	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, ALL Trades.....	678,449	719,099	+ 6.0	6,320,633	6,918,422	+ 9.5
Fresh Fruits and Vegetables.....	20,897	22,062	+ 5.6	205,755	210,309	+ 2.2
Groceries and Food Specialties.....	122,654	129,558	+ 5.6	1,076,237	1,170,211	+ 8.7
Meat and Dairy Products.....	14,724	16,440	+11.7	134,964	130,226	- 3.5
Clothing and Furnishings.....	9,678	8,941	- 7.6	66,592	70,322	+ 5.6
Footwear.....	3,208	3,537	+10.3	24,361	26,284	+ 7.9
Other Textile and Clothing Accessories.....	20,691	19,908	- 3.8	169,047	171,933	+ 1.7
Coal and Coke.....	14,699	13,799	- 6.1	109,811	103,152	- 6.1
Drugs and Drug Sundries.....	21,880	22,188	+ 1.4	167,415	181,958	+ 8.7
Newsprint, Paper and Paper Products.....	23,761	25,506	+ 7.3	213,305	221,925	+ 4.0
Tobacco, Confectionery and Soft Drinks.....	47,281	49,999	+ 5.7	466,062	499,862	+ 7.3
Automotive Parts and Accessories.....	32,950	35,375	+ 7.4	299,051	333,891	+11.7
Commercial, Institutional and Service Equipment and Supplies.....	8,350	9,072	+ 8.6	82,996	95,921	+15.6
Construction Materials and Supplies, including Lumber.....	79,353	75,412	- 5.0	661,180	691,014	+ 4.5
Farm Machinery.....	4,588	5,251	+14.4	62,509	77,590	+24.1
Hardware.....	28,998	29,184	+ 0.6	244,898	254,431	+ 3.9
Household Electrical Appliances.....	16,461	18,463	+12.2	124,019	135,231	+ 9.0
Industrial and Transportation Equipment and Supplies.....	46,831	48,551	+ 3.7	545,593	603,279	+10.6
All Other Trades.....	161,445	185,853	+15.1	1,666,838	1,940,883	+16.4



DOMINION BUREAU OF STATISTICS

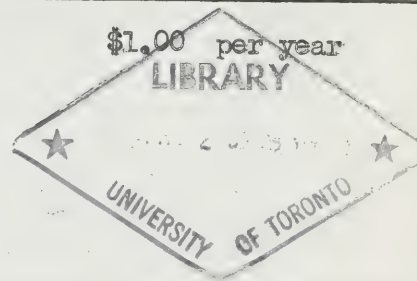
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 Vol. ²⁴~~22~~ - No. 11
WHOLESALE TRADE

November, 1959



Sales of Canadian wholesalers, valued at \$643,147,000 for the month of November, were 1.9% higher than sales of \$630,967,000 estimated for the same month in 1958, placing the January - November total 8.8% above the corresponding period in 1958 at \$7,561,569,000 versus \$6,951,600,000. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, for seasonal variations or number of business days in the respective months.

November sales were larger for 14 of the specified trade groups, with increases ranging from 14.5% for farm machinery to 9% for meat and dairy products. Other gains were: commercial, institutional and service equipment and supplies (14.0%), newsprint, paper and paper products (11.8%), fresh fruits and vegetables (11.6%), tobacco, confectionery and soft drinks (10.8%), automotive parts and accessories (8.7%), groceries and food specialties (7.6%), footwear (6.7%), household electrical appliances (5.8%), other textile and clothing accessories (3.6%), hardware (2.7%). Decreases were recorded for coal and coke (3.8%), construction materials and supplies, including lumber (1.3%), industrial and transportation equipment and supplies (0.6%). The "all other trades" group also showed a decrease of 7.9%.

January - November sales were higher for all trades except coal and coke and meat and dairy products which registered declines of 5.8% and 3.0% respectively. Increases in the period were between 24.8% for farm machinery and 1.9% for other textile and clothing accessories.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division

WHOLESALE TRADE

November, 1959

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	November		% Change 1959/1958	January - November		% Change 1959/1958
	S a l e s			S a l e s		
	1958	1959		1958	1959	
	\$'000	\$'000		\$'000	\$'000	
TOTAL, ALL Trades.....	630,967	643,147	+ 1.9	6,951,600	7,561,569	+ 8.8
Fresh Fruits and Vegetables.....	14,759	16,477	+11.6	220,514	226,786	+ 2.8
Groceries and Food Specialties.....	112,729	121,350	+ 7.6	1,188,966	1,291,561	+ 8.6
Meat and Dairy Products.....	16,614	16,757	+ 0.9	151,578	146,983	- 3.0
Clothing and Furnishings.....	7,799	7,885	+ 1.1	74,391	78,207	+ 5.1
Footwear.....	3,024	3,226	+ 6.7	27,385	29,510	+ 7.8
Other Textile and Clothing Accessories..	19,122	19,807	+ 3.6	188,169	191,740	+ 1.9
Coal and Coke.....	12,922	12,430	- 3.8	122,733	115,582	- 5.8
Drugs and Drug Sundries.....	17,427	18,874	+ 8.3	184,842	200,832	+ 8.7
Newsprint, Paper and Paper Products...	23,420	26,175	+11.8	236,725	248,100	+ 4.8
Tobacco, Confectionery and Soft Drinks..	44,013	48,766	+10.8	510,075	548,628	+ 7.6
Automotive Parts and Accessories.....	30,582	33,234	+ 8.7	329,633	367,125	+11.4
Commercial, Institutional and Service Equipment and Supplies.....	8,692	9,909	+14.0	91,688	105,830	+15.4
Construction Materials and Supplies, including Lumber.....	64,910	64,068	- 1.3	726,090	755,082	+ 4.0
Farm Machinery.....	2,232	2,557	+14.5	64,741	80,147	+24.8
Hardware.....	27,832	28,573	+ 2.7	272,730	283,004	+ 3.8
Household Electrical Appliances.....	15,954	16,880	+ 5.8	139,973	152,111	+ 8.7
Industrial and Transportation Equipment and Supplies.....	50,750	50,436	- 0.6	596,343	653,715	+ 9.6
ALL Other Trades.....	158,186	145,743	- 7.9	1,825,024	2,086,626	+14.3



DOMINION BUREAU OF STATISTICS

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WHOLESALE TRADE

December, 1959

Estimates of wholesale sales for the month of December 1959 and comparable figures for 1958 will be found on page 2 of this report. Page 3 contains the final revised estimates of wholesale sales for the years 1957 and 1958; also preliminary estimates for 1959. On pages 4 and 5 there are revised monthly estimates for the year 1959. Finally, on pages 6 and 7, estimated year end wholesale inventories for selected trades are shown for the period 1952 to 1959. For reference purposes, the adjusted inventory data of the 1951 Census are also given.

December sales of Canadian wholesalers were estimated at \$678,676,000, a fraction of a percent above December 1958 sales of \$676,733,000. Nine of the trades showed an increase, while eight and the "all other" group indicated a decrease. These sales estimates cover the transactions of "wholesalers proper" and do not include those of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

The revised data for 1958 shown on page 3 indicate that sales increased 2.4% compared with the previous year. All trades except four, as well as the "all other" group, contributed to the increase. Preliminary estimates for 1959 show an 8% advance over 1958. All trades except two, as well as the "all other" group, increased.

The revised monthly estimates on pages 4 and 5 take cognizance of adjustments to the 1958 data for late response and for firms entering and leaving the various trades during that year.

Estimated year end inventories for the period 1952 to 1959 are published for ten selected trades for which sales estimates are available in this report. Refer to pages 6 and 7. Inadequate response to the sample survey prevents the publication of inventory data for the remaining trades and "all other" trade group.

6543-501-129

Prepared in Industry and Merchandising Division.

WHOLESALE TRADE

December 1959

Estimates of Wholesale Sales and Percentage Changes

Kind of Business	December		
	Sales		% Change 1959/1958
	1958	1959 (1)	
	\$'000	\$'000	
Total, All Trades	676,733	678,676	+ 0.3
Fresh Fruits and Vegetables	20,483	22,614	+10.4
Groceries and Food Specialties	120,426	135,068	+12.2
Meat and Dairy Products	16,808	13,814	-17.8
Clothing and Furnishings	6,668	6,197	- 7.1
Footwear	2,762	2,795	+ 1.2
Other Textile and Clothing Accessories ..	18,219	17,425	- 4.4
Coal and Coke	13,985	12,793	- 8.5
Drugs and Drug Sundries	17,761	18,694	+ 5.2
Newsprint, Paper and Paper Products	19,783	21,770	+10.0
Tobacco, Confectionery and Soft Drinks ..	59,766	58,375	- 2.3
Automotive Parts and Accessories	34,053	30,493	-10.5
Commercial, Institutional and Service Equipment and Supplies	10,261	10,932	+ 6.5
Construction Materials and Supplies, including Lumber	51,916	51,023	- 1.7
Farm Machinery	5,512	6,236	+13.1
Hardware	23,749	24,985	+ 5.2
Household Electrical Appliances	19,836	19,491	- 1.7
Industrial and Transportation Equipment and Supplies	53,842	59,410	+10.3
All Other Trades	180,903	166,561	- 7.9

(1) Preliminary

Wholesale Trade

Estimated Annual Wholesale Sales 1957-1959 and Percentage Changes
(millions of dollars)

Kind of Business	1957 (1)	1958 (1)	% Change 1958/1957	1959 (2)	% Change 1959/1958
TOTAL, ALL TRADES	7,466.5	7,643.5	+ 2.4	8,255.7	+ 8.0
Fresh Fruits and Vegetables	228.2	252.7	+10.7	261.5	+ 3.5
Groceries and Food Specialties	1,215.2	1,328.3	+ 9.3	1,447.3	+ 9.0
Meat and Dairy Products	146.0	167.8	+14.9	160.4	- 4.4
Clothing and Furnishings	80.9	81.7	+ 1.0	85.1	+ 4.2
Footwear	27.9	29.9	+ 7.2	32.0	+ 7.0
Other Textile and Clothing Accessories.	197.1	210.5	+ 6.8	213.4	+ 1.4
Coal and Coke	162.0	139.4	-14.0	131.3	- 5.8
Drugs and Drug Sundries	187.7	202.2	+ 7.7	219.1	+ 8.4
Newsprint, Paper and Paper Products ...	265.0	257.3	- 2.9	270.7	+ 5.2
Tobacco, Confectionery and Soft Drinks.	544.6	572.9	+ 5.2	610.3	+ 6.5
Automotive Parts and Accessories	342.1	363.8	+ 6.3	397.8	+ 9.3
Commercial, Institutional and Service Equipment and Supplies	102.7	106.6	+ 3.8	122.3	+14.7
Construction Materials and Supplies, including Lumber	732.8	770.6	+ 5.2	798.8	+ 3.7
Farm Machinery	60.3	73.4	+21.7	90.4	+23.2
Hardware	303.8	295.5	- 2.7	307.0	+ 3.9
Household Electrical Appliances	159.5	164.5	+ 3.1	176.8	+ 7.5
Industrial and Transportation Equipment and Supplies	721.4	621.7	-13.8	681.9	+ 9.7
All Other Trades	1,989.3	2,004.7	+ 0.8	2,249.6	+12.2

(1) Final estimates.

(2) Preliminary estimates.

WHOLESALE TRADE

Revised Estimates of Wholesale Sales - January - December 1959

(thousands of dollars)

Kind of Business	January	February	March	April
Total, All Trades	595,956	618,168	706,102	713,849
Fresh Fruits and Vegetables	16,380	17,174	19,148	20,194
Groceries and Food Specialties	103,426	105,289	112,532	115,693
Meat and Dairy Products	10,022	9,515	14,296	10,495
Clothing and Furnishings	4,866	5,831	7,816	7,518
Footwear	1,266	2,464	2,859	2,575
Other Textile and Clothing Accessories ..	14,637	16,754	19,533	17,288
Coal and Coke	13,261	12,103	10,415	9,568
Drugs and Drug Sundries	16,251	16,556	18,383	18,156
Newsprint, Paper and Paper Products	18,896	19,198	20,111	22,073
Tobacco, Confectionery and Soft Drinks ..	40,390	40,056	57,789	46,949
Automotive Parts and Accessories	23,160	25,277	34,834	36,921
Commercial, Institutional and Service Equipment and Supplies	8,572	10,057	9,640	9,897
Construction Materials and Supplies, Including Lumber	45,629	48,101	63,567	65,109
Farm Machinery	3,856	5,290	6,816	13,471
Hardware	18,999	18,753	21,865	23,894
Household Electrical Appliances	11,381	13,156	12,326	13,965
Industrial and Transportation Equipment and Supplies	30,571	51,561	69,919	57,408
All Other Trades	214,393	201,033	204,253	222,695

WHOLESALE TRADE

Revised Estimates of Wholesale Sales - January - December 1959

(thousands of dollars)

May	June	July	August	September	October	November	December
753,686	770,765	720,257	626,683	705,539	721,015	644,997	678,676
25,340	28,318	26,815	22,178	22,812	23,262	17,299	22,614
117,803	127,374	128,919	124,812	121,426	131,638	123,281	135,068
12,607	14,133	14,637	14,323	13,633	16,395	16,575	13,814
7,160	6,629	4,670	7,298	10,113	9,018	7,953	6,197
2,325	1,876	1,855	3,266	4,021	3,499	3,197	2,795
15,323	14,830	14,477	19,072	23,486	20,340	20,277	17,425
9,124	8,488	8,906	7,799	11,990	14,145	12,739	12,793
16,139	18,842	16,102	17,827	21,166	22,140	18,833	18,694
23,458	23,642	22,347	22,673	24,704	25,592	26,261	21,770
50,471	56,826	54,355	50,342	55,317	50,314	49,060	58,375
35,495	37,621	33,739	36,351	35,146	35,507	33,314	30,493
10,340	12,362	10,957	10,420	9,223	9,522	10,398	10,932
78,730	81,866	83,019	69,322	74,860	74,551	62,974	51,023
8,903	10,135	13,964	6,891	6,643	5,504	2,667	6,236
28,160	28,813	26,359	26,334	31,257	29,077	28,470	24,985
14,652	13,198	12,781	10,335	13,956	19,115	17,461	19,491
77,786	65,773	66,332	52,740	56,189	46,087	48,152	59,410
219,870	220,039	180,023	124,750	164,597	135,309	146,086	166,561

Wholesale Trade

Estimated Year End Wholesale Inventories, 1951-1959, and Percentage Changes,
for selected Trades
 (millions of dollars)

Kind of Business	1951 (Census)	1952 (1)	% Change 1952/ 1951	1953 (1)	% Change 1953/ 1952	1954 (1)
TOTAL, ALL TRADES	682.5	(4)	(4)	(4)	(4)	(4)
Fresh fruits and Vegetables.....	4.8	5.5	+14.6	5.0	- 9.1	4.7
Groceries and Food Specialties.....	83.5	83.2	- 0.4	82.3	- 1.1	90.5
Meat and Dairy Products.....	10.4	(4)	(4)	(4)	(4)	(4)
Clothing and Furnishings.....	18.0	17.5	- 2.8	17.3	- 1.1	16.0
Footwear.....	4.9	4.3	-12.2	5.7	+32.6	4.8
Other Textile and Clothing Accessories.	34.4	31.3	- 9.0	31.6	+ 1.0	32.6
Coal and Coke.....	23.3	(4)	(4)	(4)	(4)	(4)
Drugs and Drug Sundries.....	16.9	18.2	+ 7.7	16.6	- 8.8	17.4
Newsprint, Paper and Paper Products....	16.0	17.5	+ 9.4	17.8	+ 1.7	19.9
Tobacco, Confectionery and Soft Drinks.	22.9	23.9	+ 4.4	23.9	(3)	23.0
Automotive Parts and Accessories.....	42.8	(4)	(4)	(4)	(4)	(4)
Commercial, Institutional and Service Equipment and Supplies.....	13.9	14.3	+ 2.9	15.8	+10.5	15.7
Construction Materials and Supplies, including Lumber.....	59.4	(4)	(4)	(4)	(4)	(4)
Farm Machinery	13.8	(4)	(4)	(4)	(4)	(4)
Hardware.....	66.8	68.8	+ 3.0	67.6	- 1.7	66.4
Household Electrical Appliances.....	14.4	(4)	(4)	(4)	(4)	(4)
Industrial and Transportation Equipment and Supplies.....	74.0	(4)	(4)	(4)	(4)	(4)
All other Trades.....	162.3	(4)	(4)	(4)	(4)	(4)

(1) Final estimates.

(2) Preliminary estimates.

(3) No change.

(4) Response to sample survey inadequate.

Wholesale Trade

Estimated Year End Wholesale Inventories, 1951-1959, and Percentage Changes,
for selected Trades
(millions of dollars)

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DOMINION BUREAU OF STATISTICS

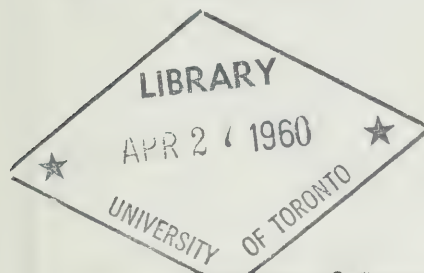
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WHOLESALE TRADE

January, 1960

Sales of Canadian wholesalers, valued at \$619,041,000 for the month of January, were 3.9% higher than sales of \$595,956,000 estimated for the same month in 1959. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

January sales were larger than a year earlier for 9 of the 17 specified trade groups covered in this report. Increases ranged from 16.5% for commercial, institutional and service equipment and supplies to 1.3% for farm machinery. The "all other trades" group showed an increase of 8.4%. Decreases ranged from 8.3% for coal and coke to 1.6% in the case of drugs and drug sundries.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division.

6543-501-10

WHOLESALE TRADE

January 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	January		% Change 1960 / 1959
	Sales		
	1959	1960	
	\$:000	\$:000	%
Total, All Trades	595,956	612,071	+ 3.9
Fresh Fruits and Vegetables	16,380	17,882	+ 9.2
Groceries and Food Specialties	103,426	108,825	+ 5.2
Meat and Dairy Products	10,022	9,687	- 3.3
Clothing and Furnishings	4,866	5,066	+ 4.1
Footwear	1,266	1,299	+ 2.6
Other Textile and Clothing Accessories	14,637	14,246	- 2.7
Coal and Coke	13,261	12,164	- 8.3
Drugs and Drug Sundries	16,251	15,993	- 1.6
Newsprint, Paper and Paper Products	18,896	19,479	+ 3.1
Tobacco, Confectionery and Soft Drinks	40,390	41,699	+ 3.2
Automotive Parts and Accessories	23,160	22,124	- 4.5
Commercial, Institutional and Service Equipment and Supplies	8,572	9,983	+16.5
Construction Materials and Supplies, including Lumber	45,620	44,538	- 2.4
Farm Machinery	3,856	3,908	+ 1.3
Hardware	18,999	17,655	- 7.1
Household Electrical Appliances	11,381	10,520	- 7.6
Industrial and Transportation Equipment	30,571	31,550	+ 3.2
and Supplies	214,393	232,423	+ 8.4
All Other Trades			

CATALOGUE No.

63-008

Monthly



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WHOLESALE TRADE

February, 1960

Sales of Canadian wholesalers for the month of February were estimated at \$677,775,000, up 9.6% from sales of \$618,168,000 reported for the same month in 1959. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Thirteen of the 17 specified trade groups recorded increases ranging from 15.2% for hardware to 0.5% for other textile and clothing accessories. The "all other trades" group showed an increase of 15.6%. Decreases ranged from 2.2% for meat and dairy products to 0.4% for clothing and furnishings. Sales for the first two months of the year increased by 6.8% to \$1,296,816,000 with 6 of the specified trades showing declines ranging from 3.2% for coal and coke to 0.3% for farm machinery.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division.

6543-501-20

WHOLESALE TRADE

February, 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	February			January - February		
	S a l e s		% Change	S a l e s		% Change
	1959 \$'000	1960 \$'000		1959 \$'000	1960 \$'000	
TOTAL, ALL Trades	618,168	677,775	+ 9.6	1,214,124	1,296,816	+ 6.8
Fresh Fruits and Vegetables	17,174	19,066	+11.0	33,554	36,948	+10.1
Groceries and Food Specialties	105,289	117,363	+11.5	208,715	226,188	+ 8.4
Meat and Dairy Products	9,515	9,310	- 2.2	19,537	18,997	- 2.8
Clothing and Furnishings	5,831	5,808	- 0.4	10,697	10,874	+ 1.7
Footwear	2,464	2,618	+ 6.2	3,730	3,917	+ 5.0
Other Textile and Clothing Accessories	16,754	16,843	+ 0.5	31,391	31,089	- 1.0
Coal and Coke	12,103	12,395	+ 2.4	25,364	24,559	- 3.2
Drugs and Drug Sundries	16,556	17,502	+ 5.7	32,807	33,495	+ 2.1
Newsprint, Paper and Paper Products ...	19,198	20,896	+ 8.8	38,094	40,375	+ 6.0
Tobacco, Confectionery and Soft Drinks	40,056	44,920	+12.1	80,446	86,619	+ 7.7
Automotive Parts and Accessories	25,277	25,136	- 0.6	48,437	47,260	- 2.4
Commercial, Institutional and Service	10,057	10,371	+ 3.1	18,629	20,354	+ 9.3
Equipment and Supplies	48,101	48,495	+ 0.8	93,730	93,033	- 0.7
Construction Materials and Supplies,	5,290	5,214	- 1.4	9,146	9,122	- 0.3
including Lumber	18,753	21,603	+15.2	37,752	39,258	+ 4.0
Farm Machinery	13,156	14,296	+ 8.7	24,537	24,816	+ 1.1
Hardware	51,561	53,611	+ 4.0	82,132	85,161	+ 3.7
Household Electrical Appliances	201,033	232,328	+15.6	415,426	464,751	+11.9
Industrial and Transportation						
Equipment and Supplies						
All Other Trades						

CATALOGUE No.

63-008

Monthly

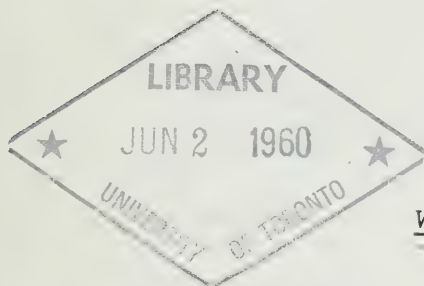


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W H O L E S A L E T R A D E

March, 1960

Sales of Canadian wholesalers for the month of March were estimated at \$765,474,000, an increase of 8.4% from sales of \$706,102,000 reported for the same month in 1959. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Thirteen of the 17 specified trade groups recorded increases ranging from 17.7% for commercial, institutional and service equipment and supplies to 0.6% for farm machinery. Decreases were largest for construction materials and supplies, including lumber (6.1%) and smallest for automotive parts and accessories (1.7%). The "all other trades" group reported an increase of 13.4%. Sales for the first three months of the year increased by 7.4% to \$2,062,290,000 with 4 of the specified trades showing declines ranging from 2.9% for both meat and dairy products and construction materials and supplies, including lumber to 2.1% for automotive parts and accessories.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division.

6543-501-30

WHOLESALE TRADE

March, 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	March			% Change	January - March		
	S a l e s		% Change		S a l e s		% Change
	1959	1960			1959	1960	
	\$'000	\$'000	%	\$'000	\$'000	1960/ 1959 %	
TOTAL, ALL Trades	706,102	765,474	+ 8.4	1,920,226	2,062,290	+ 7.4	
Fresh Fruits and Vegetables	19,148	22,243	+ 16.2	52,702	59,191	+ 12.3	
Groceries and Food Specialties	112,532	126,745	+ 12.6	321,247	352,933	+ 9.9	
Meat and Dairy Products	14,296	13,871	- 3.0	33,833	32,868	- 2.9	
Clothing and Furnishings	7,816	7,879	+ 0.8	18,513	18,753	+ 1.3	
Footwear	2,859	3,141	+ 9.9	6,589	7,058	+ 7.1	
Other Textile and Clothing Accessories ..	19,533	18,562	- 5.0	50,924	49,651	- 2.5	
Coal and Coke	10,415	11,321	+ 8.7	35,779	35,880	+ 0.3	
Drugs and Drug Sundries	18,383	20,350	+ 10.7	51,190	53,845	+ 5.2	
Newsprint, Paper and Paper Products	20,111	21,660	+ 7.7	58,205	62,035	+ 6.6	
Tobacco, Confectionery and Soft Drinks ..	57,789	62,719	+ 8.5	138,235	149,338	+ 8.0	
Automotive Parts and Accessories	34,834	34,239	- 1.7	83,271	81,499	- 2.1	
Commercial, Institutional and Service Equipment and Supplies	9,640	11,342	+ 17.7	28,269	31,696	+ 12.1	
Construction Materials and Supplies, including Lumber	63,567	59,671	- 6.1	157,297	152,704	- 2.9	
Farm Machinery	6,816	6,855	+ 0.6	15,962	15,977	+ 0.1	
Hardware	21,865	25,071	+ 14.7	59,617	64,329	+ 7.9	
Household Electrical Appliances	12,326	13,811	+ 12.0	36,863	38,627	+ 4.8	
Industrial and Transportation Equipment and Supplies	69,919	74,430	+ 6.5	152,051	159,591	+ 5.0	
All Other Trades	204,253	231,564	+ 13.4	619,679	696,315	+ 12.4	

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WHOLESALE TRADE

April, 1960

Sales of Canadian wholesalers for the month of April were estimated at \$695,954,000, a decrease of 2.5% from sales of \$713,849,000 for the same month in 1959. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Six of the 17 specified trade groups recorded increases ranging from 8.9% for household electrical appliances to 1.6% for groceries and food specialties. Twice as many (11) of the trades reported reduced sales ranging from 15.2% for construction materials and supplies including lumber to 0.1% for other textile and clothing accessories. The "all other trades" group also registered a decrease of 2.0%. However, sales for the first four months of the year increased by 4.7% to \$2,758,244,000 with six of the specified trades showing declines ranging from 6.5% for construction materials and supplies including lumber to 0.9% for coal and coke.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division.

6543-501-40

WHOLESALE TRADE

April, 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	April			January - April		
	S a l e s		% Change	S a l e s		% Change
	1959	1960	1960/ 1959	1959	1960	1960/ 1959
	\$'000	\$'000	%	\$'000	\$'000	%
TOTAL, ALL Trades	713,849	695,954	- 2.5	2,634,075	2,758,244	+ 4.7
Fresh Fruits and Vegetables	20,194	21,899	+ 8.4	72,896	81,080	+ 11.2
Groceries and Food Specialties	115,693	117,534	+ 1.6	436,940	470,467	+ 7.7
Meat and Dairy Products	10,475	10,880	+ 3.9	44,308	43,748	- 1.3
Clothing and Furnishings	7,518	7,393	- 1.7	26,031	26,146	+ 0.4
Footwear	2,575	2,504	- 2.7	9,164	9,562	+ 4.3
Other Textile and Clothing Accessories .	17,288	17,270	- 0.1	68,212	66,921	- 1.9
Coal and Coke	9,568	9,052	- 5.4	45,347	44,932	- 0.9
Drugs and Drug Sundries	18,156	16,592	- 8.6	69,346	70,437	+ 1.6
Newsprint, Paper and Paper Products	22,073	21,857	- 1.0	80,278	83,892	+ 4.5
Tobacco, Confectionery and Soft Drinks .	46,949	48,115	+ 2.5	185,184	197,453	+ 6.6
Automotive Parts and Accessories	36,921	35,135	- 4.8	120,192	116,634	- 3.0
Commercial, Institutional and Service Equipment and Supplies	9,897	10,149	+ 2.5	38,166	41,845	+ 9.6
Construction Materials and Supplies, including lumber	65,109	55,204	- 15.2	222,406	207,908	- 6.5
Farm Machinery	13,471	11,826	- 12.2	29,433	27,803	- 5.5
Hardware	23,894	23,296	- 2.5	83,511	87,625	+ 4.9
Household Electrical Appliances	13,965	15,209	+ 8.9	50,828	53,836	+ 5.9
Industrial and Transportation Equipment and Supplies	57,408	53,752	- 6.4	209,459	213,343	+ 1.9
All Other Trades	222,695	218,297	- 2.0	842,374	914,612	+ 8.6



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May, 1960

Sales of Canadian wholesalers for the month of May were estimated at \$783,935,000, up 4.0% from sales of \$753,685,000 reported for the same month in 1959. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Eleven of the 17 specified trade groups recorded increases ranging from 11.4% for automotive parts and accessories to 0.3% for newsprint, paper and paper products. The "all other trades" group had an increase of 8.0%. Lower sales were registered in 6 of the specified groups ranging from 14.5% for household electrical appliances to 0.7% for industrial and transportation equipment and supplies. Sales for the first 5 months of the year increased by 4.6% to \$3,542,179,000 with 4 of the specified trades showing decreases ranging from 6.9% for construction materials and supplies to 1.1% for other textiles and clothing accessories. Two of the trades - clothing and furnishing and coal and coke - recorded no change in sales.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division.

6543-501-50

WHOLESALE TRADE

May, 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	May		January - May		% Change
	S a l e s		S a l e s		
	1959	1960	1959	1960	
	\$'000	\$'000	\$'000	\$'000	%
TOTAL, ALL Trades.....	753,685	783,935	3,387,760	3,542,179	+ 4.6
Fresh Fruits and Vegetables.....	25,340	27,418	98,236	108,498	+ 10.4
Groceries and Food Specialties.....	117,803	125,773	554,743	596,240	+ 7.5
Meat and Dairy Products.....	12,607	12,259	56,915	56,007	- 1.6
Clothing and Furnishings.....	7,160	7,033	33,191	33,179	(1)
Footwear.....	2,325	2,435	11,489	11,997	+ 4.4
Other Textile and Clothing Accessories	15,323	15,693	83,535	82,614	- 1.1
Coal and Coke.....	9,124	9,558	54,471	54,490	(1)
Drugs and Drug Sundries.....	16,139	17,570	85,485	88,007	+ 3.0
Newsprint, Paper and Paper Products...	23,458	23,540	103,736	107,432	+ 3.6
Tobacco, Confectionery and Soft Drinks	50,471	54,034	235,655	251,487	+ 6.7
Automotive Parts and Accessories.....	35,495	39,543	155,687	156,177	+ 0.3
Commercial, Institutional and Service Equipment and Supplies.....	10,340	10,922	48,506	52,767	+ 8.8
Construction Materials and Supplies, including lumber.....	78,730	72,308	301,136	280,216	- 6.9
Farm Machinery.....	8,903	8,606	38,336	36,409	- 5.0
Hardware.....	28,160	30,042	111,671	117,667	+ 5.4
Household Electrical Appliances.....	14,651	12,520	65,479	66,356	+ 1.3
Industrial and Transportation Equipment and Supplies.....	77,786	77,232	287,245	290,575	+ 1.2
All Other Trades.....	219,870	237,449	1,062,244	1,152,061	+ 8.5

(1) No change.

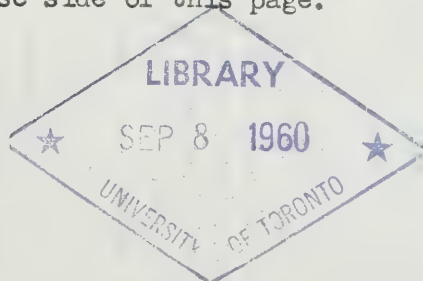
WHOLESALE TRADE

June, 1960

Sales of Canadian wholesalers for the month of June were estimated at \$772,490,000, up 0.2% from sales of \$770,765,000 reported for the same month in 1959. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Eight of the 17 specified trade groups recorded increases ranging from 17.9% for meat and dairy products to 0.1% for coal and coke. Decreases were registered for 9 of the groups ranging from 16.8% for household electrical appliances to 1.1% for automotive parts and accessories. The "all other trades" group also showed a decrease of 1.2%. Sales for the first 6 months of the year increased by 3.8% to \$4,314,669,000, with 6 of the specified trades showing decreases ranging from 6.9% for farm machinery to 0.4% for clothing and furnishings. Two trades - coal and coke and automotive parts and accessories - recorded no change in accumulated sales.

More detail on the sales of the various trade groups will be found on the reverse side of this page.



Prepared in Industry and Merchandising Division.

WHOLESALE TRADE

June, 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	June			% Change 1960/1959 %	January - June			% Change 1960/1959 %
	S a l e s		% Change 1960/1959 %		S a l e s		% Change 1960/1959 %	
	1959 \$'000	1960 \$'000			1959 \$'000	1960 \$'000		
TOTAL, ALL Trades	770,765	772,490	+ 0.2	4,158,525	4,314,669	+ 3.8		
Fresh Fruits and Vegetables	28,318	28,895	+ 2.0	126,554	137,393	+ 8.6		
Groceries and Food Specialties	127,374	139,392	+ 9.4	682,117	735,632	+ 7.8		
Meat and Dairy Products	14,133	16,657	+17.9	71,048	72,664	+ 2.3		
Clothing and Furnishings	6,629	6,468	- 2.4	39,820	39,647	- 0.4		
Footwear	1,876	1,768	- 5.7	13,365	13,765	+ 3.0		
Other Textile and Clothing Accessories ..	14,830	15,305	+ 3.2	98,365	97,919	- 0.5		
Coal and Coke	8,488	8,492	+ 0.1	62,959	62,982	(1)		
Drugs and Drug Sundries	18,842	18,543	- 1.6	104,327	106,550	+ 2.1		
Newsprint, Paper and Paper Products	23,642	24,906	+ 5.3	127,378	132,338	+ 3.9		
Tobacco, Confectionery and Soft Drinks ..	56,826	57,661	+ 1.5	292,481	309,148	+ 5.7		
Automotive Parts and Accessories	37,621	37,205	- 1.1	193,308	193,382	(1)		
Commercial, Institutional and Service Equipment and Supplies	12,362	11,584	- 6.3	60,868	64,351	+ 5.7		
Construction Materials and Supplies, including lumber	81,866	79,480	- 2.9	383,002	359,696	- 6.1		
Farm Machinery	10,135	8,733	-13.8	48,471	45,142	- 6.9		
Hardware	28,813	28,934	+ 0.4	140,484	146,601	+ 4.4		
Household Electrical Appliances	13,198	10,976	-16.8	78,677	77,332	- 1.7		
Industrial and Transportation Equipment and Supplies	65,773	60,174	- 8.5	353,018	350,749	- 0.6		
All Other Trades	220,039	217,317	- 1.2	1,282,283	1,369,378	+ 6.8		

(1) no change



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WHOLESALE TRADE

July, 1960

Canadian wholesalers reported sales estimated at \$663,004,000 for the month of July, a decline of 7.9% from sales of \$720,257,000 reported for the same month in 1959. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All trade groups, except four, recorded decreases in sales ranging from 30.9% for farm machinery to 0.1% for newsprint, paper and paper products. The four trade groups reporting increases were: groceries and food specialties (5.4%), automotive parts and accessories (2.6%), commercial, institutional and service equipment and supplies (1.1%) and drugs and drug sundries (0.7%). January - July sales at \$4,977,673,000, were 2.0% higher than sales for the corresponding period in 1959, with increases registered for 10 of the specified trade groups.

More detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division.

6543-501-70

WHOLESALE TRADE

July, 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	July			January - July		
	Sales		% Change	Sales		% Change
	1959	1960	1960/1959	1959	1960	1960/1959
	\$'000	\$'000	%	\$'000	\$'000	%
TOTAL, All Trades	720,257	663,004	- 7.9	4,878,782	4,977,673	+ 2.0
Fresh Fruits and Vegetables	26,815	26,010	- 2.9	153,369	163,433	+ 6.6
Groceries and Food Specialties	128,919	135,888	+ 5.4	811,036	871,520	+ 7.5
Meat and Dairy Products	14,637	14,438	- 1.4	85,685	87,102	+ 1.7
Clothing and Furnishings	4,670	4,458	- 4.5	44,490	44,105	- 0.9
Footwear	1,855	1,648	-11.2	15,220	15,413	+ 1.3
Other Textile and Clothing Accessories	14,477	13,226	- 8.6	112,842	111,145	- 1.5
Coal and Coke	8,906	8,111	- 8.9	71,865	71,093	- 1.1
Drugs and Drug Sundries	16,102	16,215	+ 0.7	120,429	122,765	+ 1.9
Newsprint, Paper and Paper Products ..	22,347	22,314	- 0.1	149,725	154,652	+ 3.3
Tobacco, Confectionery and Soft Drinks	54,555	53,636	- 1.3	346,836	362,784	+ 4.6
Automotive Parts and Accessories	33,739	34,600	+ 2.6	227,047	227,982	+ 0.4
Commercial, Institutional and Service						
Equipment and Supplies	10,957	11,077	+ 1.1	71,825	73,428	+ 5.0
Construction Materials and Supplies,						
including lumber	83,019	65,965	-20.5	466,021	425,661	- 8.7
Farm Machinery	13,964	9,650	-30.9	62,435	54,792	-12.2
Hardware	26,359	23,766	- 9.8	166,843	170,367	+ 2.1
Household Electrical Appliances	12,781	10,447	-18.3	91,458	87,779	- 4.0
Industrial and Transportation						
Equipment and Supplies	66,332	52,428	-21.0	419,350	403,177	- 3.9
All Other Trades	180,023	159,097	-11.6	1,462,306	1,528,475	+ 4.5



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WHOLESALE TRADE

August, 1960

Sales of Canadian wholesalers for the month of August were estimated at \$657,811,000, up 5.0% from sales of \$626,683,000 reported for the same month in 1959. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Fourteen of the 17 specified trade groups recorded increased sales ranging from 0.5% for tobacco, confectionery and soft drinks to 17.8% for meat and dairy products. Decreases ranged from 23.5% for farm machinery to 3.0% for construction materials and supplies including lumber. January-August sales at \$5,635,484,000 were 2.4% higher than sales for the corresponding period in 1959, with increases registered for 11 of the specified trade groups.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

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WHOLESALE TRADE

August, 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	August			January - August		
	S a l e s		% Change	S a l e s		% Change
	1959	1960		1959	1960	
TOTAL, All Trades	\$ '000 626,683	\$ '000 657,811	+ 5.0	\$ '000 5,505,465	\$ '000 5,635,484	+ 2.4
Fresh Fruits and Vegetables	22,178	24,040	+ 8.4	175,547	187,473	+ 6.8
Groceries and Food Specialties	124,812	137,945	+10.5	935,848	1,009,465	+ 7.9
Meat and Dairy Products	14,323	16,871	+17.8	100,008	103,973	+ 4.0
Clothing and Furnishings	7,298	7,432	+ 1.8	51,788	51,537	- 0.5
Footwear	3,266	3,782	+15.8	18,486	19,195	+ 3.8
Other Textile and Clothing Accessories	19,072	20,071	+ 5.2	131,914	131,216	- 0.5
Coal and Coke	7,799	8,989	+15.3	79,664	80,082	+ 0.5
Drugs and Drug Sundries	17,827	19,033	+ 6.8	138,256	141,798	+ 2.6
Newsprint, Paper and Paper Products ..	22,673	24,237	+ 6.9	172,398	178,889	+ 3.8
Tobacco, Confectionery and Soft Drinks	50,342	50,611	+ 0.5	397,178	413,395	+ 4.1
Automotive Parts and Accessories	36,301	38,792	+ 6.9	263,348	266,774	+ 1.3
Commercial, Institutional and Service						
Equipment and Supplies	10,420	10,634	+ 2.1	82,245	86,062	+ 4.6
Construction Materials and Supplies,						
including lumber	69,322	67,226	- 3.0	535,343	492,887	- 7.9
Farm Machinery	6,891	5,270	-23.5	69,326	60,062	-13.4
Hardware	26,334	26,501	+ 0.6	193,177	196,868	+ 1.9
Household Electrical Appliances	10,335	11,760	+13.8	101,793	99,539	- 2.2
Industrial and Transportation						
Equipment and Supplies	52,740	50,587	- 4.1	472,090	453,764	- 3.9
All Other Trades	124,750	134,030	+ 7.4	1,587,056	1,662,505	+ 4.8



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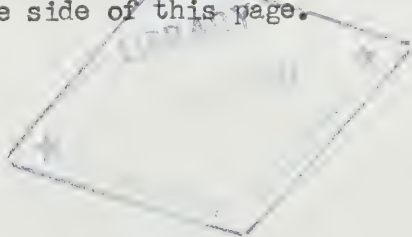
WHOLESALE TRADE

September, 1960

Sales of Canadian wholesalers for the month of September at \$685,722,000 were 2.8% below sales of \$705,539,000 reported for the same month in 1959. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but 6 of the 17 specified trade groups reported reduced sales ranging from 29.3% for farm machinery to 0.2% for automotive parts and accessories. Increases were recorded for newsprint, paper and paper products (9.1%), groceries and food specialties (8.1%), commercial, institutional and service equipment and supplies (7.5%), footwear (7.0%), tobacco, confectionery and soft drinks (2.9%), drugs and sundries (1.0%). January - September sales increased by 1.8% to \$6,321,206,000, with 7 of the specified trades showing appreciable decline in sales.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.



Prepared in Industry and Merchandising Division.

6543-501.90

WHOLESALE TRADE

September, 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	September			January-September		
	S a l e s		% Change	S a l e s		% Change
	1959	1960	1960/1959	1959	1960	1960/1959
TOTAL, All Trades	\$1,000	\$1,000	%	\$1,000	\$1,000	%
	705,539	685,722	- 2.8	6,211,004	6,321,206	+ 1.8
Fresh Fruits and Vegetables	22,812	22,523	- 1.3	198,359	209,996	+ 5.9
Groceries and Food Specialties	121,426	131,293	+ 8.1	1,057,274	1,140,758	+ 7.9
Meat and Dairy Products	13,633	13,518	- 0.8	113,641	117,491	+ 3.4
Clothing and Furnishings	10,113	9,421	- 6.8	61,901	60,958	- 1.5
Footwear	4,021	4,301	+ 7.0	22,507	23,496	+ 4.4
Other Textile and Clothing Accessories	23,486	23,352	- 0.6	155,400	154,568	- 0.5
Coal and Coke	11,990	10,036	-16.3	91,654	90,118	- 1.7
Drugs and Drug Supplies	21,166	21,369	+ 1.0	159,422	163,167	+ 2.3
Newsprint, Paper and Paper Products	24,704	26,953	+ 9.1	197,102	205,842	+ 4.4
Tobacco, Confectionery and Soft Drinks	55,317	56,945	+ 2.9	452,495	470,340	+ 3.9
Automotive Parts and Accessories	35,146	35,064	- 0.2	298,494	301,838	+ 1.1
Commercial, Institutional and Service Equipment and Supplies	9,223	9,913	+ 7.5	91,468	95,975	+ 4.9
Construction Materials and Supplies, including lumber	74,860	69,419	- 7.3	610,203	562,306	- 7.8
Farm Machinery	6,643	4,699	-29.3	75,969	64,761	-14.8
Hardware	31,257	30,425	- 2.7	224,434	227,293	+ 1.3
Household Electrical Appliances	18,956	17,906	- 5.5	120,749	117,445	- 2.7
Industrial and Transportation Equipment and Supplies	56,189	50,147	-10.8	522,279	503,911	- 4.6
All Other Trades	164,597	148,438	- 9.8	1,751,653	1,810,943	+ 3.4

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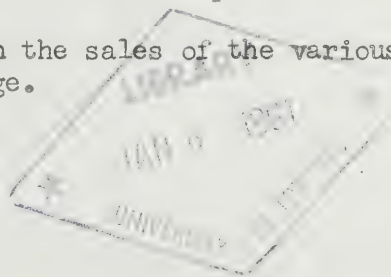
WHOLESALE TRADE

October, 1960

Sales of Canadian Wholesalers for the month of October were estimated at \$689,751,000 as compared with \$721,015,000 for the same month of 1959, a decrease of 4.3 p.c. Cumulative sales for the first 10 months, 1960, at \$7,010,957,000 were but 1.1 p.c. over the first 10 months of the previous year. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches, or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

October sales were lower in eleven of the seventeen specified trade groups covered in this report as compared with sales in the same month of 1959, the most significant decreases being those of the following trades: Coal and Coke: 12.1 p.c.; Hardware: 10.1 p.c.; Construction Materials and Supplies: 9.9 p.c.; and Household Electrical Appliances: 7.7 p.c. Among the groups which showed increases, Commercial, Institutional and Service Equipment and Supplies registered the largest with sales 5.7 p.c. over October, 1959, while Industrial and Transportation Equipment and Supplies ranked second with 2.6 p.c.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.



Prepared in Industry and Merchandising Division.

6543-501.100

WHOLESALE TRADE

October, 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	October			January-October		
	Sales		% Change	Sales		% Change
	1959	1960	1960/1959	1959	1960	1960/1959
	\$'000	\$'000	%	\$'000	\$'000	%
TOTAL, ALL Trades	721,015	689,751	- 4.3	6,932,019	7,010,217	+ 1.1
Fresh Fruits and Vegetables	23,262	22,789	- 2.0	221,621	232,752	+ 5.0
Groceries and Food Specialties	131,638	133,809	+ 1.6	1,188,912	1,274,567	+ 7.2
Meat and Dairy Products	16,395	16,349	- 0.3	130,036	133,840	+ 2.9
Clothing and Furnishings	9,018	8,865	- 1.7	70,919	69,823	- 1.5
Footwear	3,499	3,472	- 0.8	26,006	26,968	+ 3.7
Other Textile and Clothing Accessories	20,340	20,725	+ 1.9	175,740	175,293	- 0.3
Coal and Coke	14,145	12,439	-12.1	105,799	102,557	- 3.1
Drugs and Drug Sundries	22,140	21,838	- 1.4	181,562	185,005	+ 1.9
Newsprint, Paper and Paper Products	25,592	25,621	+ 0.1	222,694	231,463	+ 3.9
Tobacco, Confectionery and Soft Drinks	50,314	49,824	- 1.0	502,809	520,164	+ 3.5
Automotive Parts and Accessories	35,507	34,595	- 2.6	334,001	336,433	+ 0.7
Commercial, Institutional and Service Equipment and Supplies	9,522	10,069	+ 5.7	100,990	106,044	+ 5.0
Construction Materials and Supplies, including Lumber	74,551	67,195	- 9.9	684,754	629,501	- 8.1
Farm Machinery	5,504	5,611	+ 1.9	81,473	70,372	-13.6
Hardware	29,071	26,149	-10.1	253,511	253,442	(1)
Household Electrical Appliances	19,115	17,647	- 7.7	139,864	135,092	- 3.4
Industrial and Transportation Equipment and Supplies	46,087	47,292	+ 2.6	574,366	551,203	- 4.0
All Other Trades	185,301	165,462	-10.7	1,936,962	1,976,405	+ 2.0

(1) No change



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WHOLESALE TRADE

November, 1960

Sales of Canadian Wholesalers during the month of November are estimated at \$697,558,000 as compared with \$645,499,000 for the same month of 1959, an increase of 8.1 p.c. Sales for the first 11 months, 1960, at \$7,708,515,000, were 1.7 p.c. higher than sales of \$7,577,518,000 for the corresponding period of 1959. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches, or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

November sales were larger in eleven of the seventeen specified trade groups, the most important increases being in the following trades: Industrial and Transportation Equipment, 14.4 p.c.; Newsprint, Paper and Paper Products, 12.8 p.c.; Groceries and Food Specialties, 8.8 p.c.; Meat and Dairy Products, 7.7 p.c.; Drugs and Drug Sundries, 6.6 p.c.; Other Textiles and Clothing Accessories, 4.8 p.c. The "All Other Trades" group showed an increase of 20 p.c. Decreases occurred in six trades and ranged from 0.9 p.c. in Household Electrical Appliances to 15 p.c. in Farm Machinery.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division

6543-501.110

WHOLESALE TRADE

November, 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	November		January-November	
	Sales		Sales	
	1959	1960	1959	1960
	\$'000	\$'000	\$'000	%
TOTAL, ALL TRADES	645,499	697,358	7,507,500	+ 3.1
Fresh Fruits and Vegetables	17,502	19,008	250,793	+ 4.9
Groceries and Food Specialties	120,967	131,610	1,406,185	+ 7.4
Meat and Dairy Products	17,535	18,481	152,721	+ 3.5
Clothing and Furnishings	8,073	7,286	77,809	- 1.5
Footwear	3,271	3,304	30,272	+ 3.0
Other Textile and Clothing Accessories	20,357	21,329	196,622	+ 0.3
Coal and Coke	13,085	14,135	113,742	- 4.3
Drugs and Drug Sundries	18,953	16,197	205,202	+ 2.3
Newsprint, Paper and Paper Products	26,287	27,451	261,114	+ 4.9
Tobacco, Confectionery and Soft Drinks	48,720	51,175	570,339	+ 3.4
Automotive Parts and Accessories	33,203	35,423	367,204	+ 0.3
Commercial, Institutional and Service Equipment and Supplies	10,547	11,554	111,537	+ 4.6
Construction Materials and Supplies, including Lumber	63,665	64,657	747,819	- 7.7
Nonferrous	3,749	3,328	84,213	- 13.7
Household Electrical Appliances	29,211	30,472	282,722	+ 0.2
Industrial and Transportation Equipment and Supplies	17,581	17,129	157,145	- 3.1
All Other Trades	43,371	55,359	622,737	- 2.6
	146,231	173,982	2,083,193	+ 3.2



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WHOLESALE TRADEDecember, 1960

Sales of Canadian Wholesalers during the month of December were estimated at \$678,092,000 compared with \$678,432,000 for the same month of 1959, a decrease of 0.1 p.c. These sales cover wholesalers proper and do not include the business transactions of manufacturers sales branches, or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

December 1960 sales were larger in six of the seventeen specified trade groups, increases ranging from 1.2 p.c. in the case of Commercial, Institutional and Service Equipment and Supplies to 17.5 p.c. in the case of Household Electrical Appliances. The remaining 11 trade groups indicated decreases ranging from 0.1 p.c. in the case of Meat and Dairy Products to 24.9 p.c. in the case of Industrial and Transportation Equipment and Supplies. The residual "All Other Trades" showed an increase of 2.4 p.c.

The publication of cumulative data for the year 1960 and revised annual data for 1959 is postponed pending the completion of a more comprehensive survey of wholesale trade.

Further detail of the sales of various trade groups for December, 1960, will be found on the reverse side of this page.

6543-501-120

Prepared in Industry and Merchandising Division.

WHOLESALE TRADE

December, 1960

Estimates of Wholesale Sales and Percentage Changes

Kind of Business	December		
	S a l e s		% Change 1960/1959
	1959	1960 (1)	
	\$'000	\$'000	%
Total, All Trades	678,432	678,092	- 0.1
Fresh Fruits and Vegetables	22,933	22,342	- 2.6
Groceries and Food Specialties	132,661	141,257	+ 6.5
Meat and Dairy Products	14,470	14,456	- 0.1
Clothing and Furnishings	6,286	5,470	-13.0
Footwear	2,954	2,563	-13.2
Other Textile and Clothing Accessories	17,489	16,693	- 4.6
Coal and Coke	13,085	11,539	-11.8
Drugs and Drug Sundries	18,803	18,656	- 0.8
Newsprint, Paper and Paper Products	21,801	22,096	+ 1.4
Tobacco, Confectionery and Soft Drinks	57,988	61,149	+ 5.5
Automotive Parts and Accessories	30,348	32,558	+ 7.3
Commercial, Institutional and Service Equipment and Supplies	11,077	11,210	+ 1.2
Construction Materials and Supplies, including Lumber	51,262	50,085	- 2.3
Farm Machinery	6,429	5,888	- 8.4
Hardware	25,526	24,345	- 4.6
Household Electrical Appliances	19,225	22,581	+17.5
Industrial and Transportation Equipment and Supplies	59,776	44,887	-24.9
All Other Trades	166,319	170,317	+ 2.4

(1) Preliminary



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WHOLESALE TRADE

January, 1961

Sales of Canadian wholesalers, valued at \$570,173,000 for the month of January were 7.1% lower than the sales of \$613,989,000 estimated for the same month in 1960. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

January sales were larger than a year earlier for 11 of the 17 specified trade groups covered in this report. Increases ranged from 39.3% for household electrical appliances to 1.9% for groceries and food products. Decreases ranged from 16.2% for coal and coke to 1.3% for automotive parts and accessories. The "all other trades" group showed a decrease of 24.5%.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division.

6543-501-11

WHOLESALE TRADE

January, 1961

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	January		
	Sales		% Change 1961/1960
	1960	1961	
Total, All Trades	\$1'000 613,989	\$1'000 570,173	- 7.1
Fresh Fruits and Vegetables	18,120	17,830	- 1.6
Groceries and Food Specialties	106,821	108,855	+ 1.9
Meat and Dairy Products	10,053	11,228	+11.7
Clothing and Furnishings	5,142	4,957	= 3.6
Footwear	1,367	1,430	+ 4.6
Other Textile and Clothing Accessories	14,295	15,282	+ 6.9
Coal and Coke	12,487	10,462	-16.2
Drugs and Drug Sundries	16,083	17,912	+11.4
Newsprint, Paper and Paper Products	19,517	21,267	+ 9.0
Tobacco, Confectionery and Soft Drinks	41,392	42,459	+ 2.6
Automotive Parts and Accessories	22,099	21,806	- 1.3
Commercial, Institutional and Service Equipment and Supplies	10,106	10,713	+ 6.0
Construction Materials and Supplies, including Lumber	44,852	47,790	+ 6.5
Farm Machinery	4,029	3,571	-11.4
Hardware	18,111	18,970	+ 4.7
Household Electrical Appliances	10,367	14,447	+39.3
Industrial and Transportation Equipment and Supplies	31,812	29,606	= 6.9
All Other Trades	227,336	171,588	-24.5



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WHOLESALE TRADE

February, 1961

Sales of Canadian Wholesalers for the month of February are estimated at \$610,091,000, down 9% from sales of \$670,337,000 estimated for the same month of 1960. Sales for the first two months of the year, at \$1,180,264,000, were 8.1% lower than the sales of \$1,284,326,000 for the corresponding period of 1960. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches, or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

February sales were larger in eight of the seventeen specified trade groups, the most important increases being in the following trades: Farm Machinery, 23%; Household Electrical Appliances, 22.5%; Footwear, 11.8%; Meat and Dairy Products, 8.2%. Decreases occurred in nine trades and ranged from 14.3% for Coal and Coke to 0.2% for Fresh Fruits and Vegetables. The "All Other Trades" group showed a decrease of 24.9%.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division

6543-501-21

WHOLESALE TRADE

February, 1961

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	February			January - February		
	S a l e s		% Change 1961/1960	S a l e s		% Change 1961/1960
	1960	1961		1960	1961	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	670,337	610,091	- 9.0	1,284,326	1,180,264	- 8.1
Fresh Fruits and Vegetables	19,328	19,298	- 0.2	37,448	37,128	- 0.9
Groceries and Food Specialties	115,158	116,606	+ 1.3	221,979	225,461	+ 1.6
Meat and Dairy Products	9,648	10,439	+ 8.2	19,701	21,667	+10.0
Clothing and Furnishings	5,896	5,679	- 3.7	11,038	10,636	- 3.6
Footwear	2,755	3,080	+11.8	4,122	4,510	+ 9.4
Other Textile and Clothing Accessories	16,904	15,944	- 5.7	31,199	31,226	+ 0.1
Coal and Coke	12,804	10,974	-14.3	25,291	21,436	-15.2
Drugs and Drug Sundries	17,603	17,281	- 1.8	33,686	35,193	+ 4.5
Newsprint, Paper and Paper Products	20,942	22,068	+ 5.4	40,459	43,335	+ 7.1
Tobacco, Confectionery and Soft Drinks	44,574	44,460	- 0.3	85,966	86,919	+ 1.1
Automotive Parts and Accessories	25,079	25,642	+ 2.2	47,178	47,448	+ 0.6
Commercial, Institutional and Service Equipment and Supplies	10,502	10,773	+ 2.6	20,608	21,486	+ 4.3
Construction Materials and Supplies, including Lumber	48,769	45,928	- 5.8	93,621	93,718	+ 0.1
Farm Machinery	5,360	6,594	+23.0	9,389	10,165	+ 8.3
Hardware	22,364	20,198	- 9.7	40,475	39,168	- 3.2
Household Electrical Appliances	14,108	17,279	+22.5	24,475	31,726	+29.6
Industrial and Transportation Equipment and Supplies	53,857	49,059	- 8.9	85,669	78,665	- 8.2
All Other Trades	224,686	168,789	-24.9	452,022	340,377	-24.7

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WHOLESALE TRADE

March, 1961

Sales of Canadian Wholesalers for the month of March are estimated at \$721,892,000, a decrease of 5.7% from sales of \$765,304,000. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Eleven of the 17 specified trade groups recorded increases ranging from 24.5% for Farm Machinery to 0.1% for Construction Materials and Supplies, including Lumber. Decreases were largest for Coal and Coke: 23.7%, and smallest for Clothing and Furnishings: 1.7%. The "All Other Trades" group shows a decrease of 21.2%.

For the first three months of the year, sales are estimated at \$1,902,156,000 as compared with \$2,049,630,000 for the same period of 1960, a decrease of 7.2%.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.



Prepared in Industry and Merchandising Division

6543-501-31

WHOLESALE TRADE

MARCH, 1961

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	March			January - March		
	S a l e s		% Change	S a l e s		% Change
	1960	1961	1961/1960	1960	1961	1961/1960
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	765,304	721,892	- 5.7	2,049,630	1,902,156	- 7.2
Fresh Fruits and Vegetables	22,555	22,808	+ 1.1	60,003	59,936	- 0.1
Groceries and Food Specialties	124,379	128,748	+ 3.5	346,358	354,209	+ 2.3
Meat and Dairy Products	14,523	15,216	+ 5.5	34,224	36,983	+ 8.1
Clothing and Furnishings	7,998	7,866	- 1.7	19,036	18,502	- 2.8
Footwear	3,299	3,377	+ 2.4	7,421	7,887	+ 6.3
Other Textile and Clothing Accessories	18,619	18,049	- 3.1	49,818	49,275	- 1.1
Coal and Coke	11,729	8,953	-23.7	37,020	30,389	-17.9
Drugs and Drug Sundries	20,470	20,016	- 2.2	54,156	55,209	+ 1.9
Newsprint, Paper and Paper Products	21,704	23,149	+ 6.7	62,163	66,484	+ 7.0
Tobacco, Confectionery and Soft Drinks	62,487	66,555	+ 6.5	148,453	153,474	+ 3.4
Automotive Parts and Accessories	34,021	34,852	+ 2.4	81,199	82,300	+ 1.4
Commercial, Institutional and Service Equipment and Supplies	11,497	12,024	+ 4.6	32,105	33,510	+ 4.4
Construction Materials and Supplies, including Lumber	60,024	60,082	+ 0.1	153,645	153,800	+ 0.1
Farm Machinery	7,050	8,777	+24.5	16,439	18,942	+15.2
Hardware	25,750	24,266	- 5.8	66,225	63,434	- 4.2
Household Electrical Appliances	13,702	16,006	+16.8	38,177	47,732	+25.0
Industrial and Transportation Equipment and Supplies.	74,976	69,507	- 7.3	160,645	148,172	- 7.8
All Other Trades	230,521	181,541	-21.2	682,543	521,918	-23.5

W H O L E S A L E T R A D E

April, 1961

April sales of Canadian wholesalers are estimated at \$672,197,000, down 3% from sales of \$692,840,000 in April, 1960. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Eight of the 17 specified trade groups recorded increases ranging from 15.7% for Household Electrical Appliances to 0.3% for Automotive Parts and Accessories. Other trades showing increases were: Newsprint, Paper and Paper Products, 11.2%; Commercial, Institutional and Service Equipment and Supplies, 7.4%; Groceries and Food Specialties, 6.0%; Footwear, 3.6%; Drugs and Drug Sundries, 3.6% and Hardware 2.8%. Decreases were largest for Clothing and Furnishings, 20.0%; and smallest for Tobacco, Confectionery and Soft Drinks, 0.6%. The "All Other Trades" group shows a decrease of 10.0%.

For the first four months of the year, sales are estimated at \$2,574,353,000 as compared with \$2,742,470,000 for the same period of 1960, a decrease of 6.9%.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division

6543-501-41

WHOLESALE 'TRADE'

APRIL, 1961

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	April			January - April		
	S a l e s		% Change	S a l e s		% Change
	1960	1961	1961/1960	1960	1961	1961/1960
Total, All Trades	\$1,000	\$1,000		\$1,000	\$1,000	
Fresh Fruits and Vegetables	692,840	672,197	- 3.0	2,742,470	2,574,353	- 6.9
Groceries and Food Specialties	22,194	20,706	- 6.7	82,197	80,642	- 1.9
Meat and Dairy Products	115,369	122,245	+ 6.0	461,727	476,454	+ 3.2
Clothing and Furnishings	11,264	10,656	- 5.4	45,488	47,639	+ 4.7
Footwear	7,504	6,002	-20.0	26,540	24,504	- 7.7
Other Textile and Clothing Accessories	2,626	2,720	+ 3.6	10,047	10,607	+ 5.6
Coal and Coke	17,326	15,781	- 8.9	67,144	65,056	- 3.1
Drugs and Drug Sundries	9,264	7,448	-19.6	46,284	37,837	-18.3
Newsprint, Paper and Paper Products	15,480	16,030	+ 3.6	69,636	71,239	+ 2.3
Tobacco, Confectionery and Soft Drinks	21,891	24,345	+11.2	84,054	90,829	+ 8.1
Automotive Parts and Accessories	47,765	47,458	- 0.6	196,218	200,932	+ 2.4
Commercial, Institutional and Service Equipment and Supplies	34,926	35,039	+ 0.3	116,125	117,339	+ 1.0
Construction Materials and Supplies, including Lumber	10,293	11,057	+ 7.4	42,398	44,567	+ 5.1
Farm Machinery	55,432	54,599	- 1.5	209,077	208,399	- 0.3
Hardware	12,168	10,591	-13.0	28,607	29,533	+ 3.2
Household Electrical Appliances	23,910	24,572	+ 2.8	90,135	88,006	- 2.4
Industrial and Transportation Equipment and Supplies	14,979	17,329	+15.7	53,156	65,061	+22.4
All Other Trades	54,030	50,885	- 5.8	214,675	199,057	- 7.3
	216,419	194,734	-10.0	898,962	716,652	-20.3



DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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UNIVERSITY OF TORONTO
WHOLESALE TRADE

MAY 1961

This issue of the wholesale trade publication contains estimates of wholesale trade for May, 1961; also revisions of wholesale trade annual estimates for the years following 1951, the year of the last census of wholesale establishments, and revised monthly estimates from January 1960 to date. For reference purposes, the adjusted data of the 1951 census are also shown. These sales estimates cover the transactions of "wholesalers proper" and do not include those of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of days in the respective months.

For May, 1961, sales of wholesalers were estimated at \$852,659,000 compared with \$829,340,000 for the same month in 1960, an increase of 2.8% (see page 7). Increases occurred in eleven trades ranging from 24.6% in the case of household electrical appliances to 2.0% in the case of fresh fruits and vegetables. Decreases occurred in six trades ranging from 9.6% in the case of industrial and transportation equipment and supplies to 0.4% in the case of other textile and clothing accessories. The residual category showed a small increase. The cumulative figures for January to May, 1961, indicate there has been a decrease in business volume of 3.8% when a comparison is made with the same period of 1960.

A special note regarding the revised estimates for 1958 and 1959 (page 3) is necessary. The Daily Bulletin of June 27th, 1961, in a preliminary release of wholesale trade statistics for 1958 and 1959, reports sales for 1958 amounting to \$8,259,463,000 and for 1959 amounting to \$9,129,460,000. This report is the result of special comprehensive surveys of wholesale trade proper carried out during 1959 and 1960. To the 1958 figure of \$8,259,463,000 should be added \$83,700,000 as an estimate of the business of firms without employees not covered in the comprehensive survey. The amount of \$437,500,000 should be deducted as an adjustment for businesses covered by the comprehensive survey but not by the regular monthly survey. The trades concerned are included in the "all other trades" category of the monthly survey. To the 1959 figure of \$9,129,460,000 should be added \$90,100,000 as an estimate of the business of firms without employees and \$24,000,000 as an estimate of the business of new firms coming into existence during 1959. The amount of \$491,000,000 should be deducted as an adjustment for businesses covered by the comprehensive survey but not by the regular monthly survey. As for the 1958 survey the trades concerned are included in the "all other trades" category. When these adjustments are taken account of the results of the 1958 and 1959 comprehensive surveys reconcile with the estimates published in the present issue of the monthly publication. When comparing the estimates of the three food trades (fresh fruits and vegetables, groceries and food specialties, meat and dairy products) contained in the present issue with the detailed results of the comprehensive surveys to be released later, the aggregate should be used. The classification procedure followed during the 1951 census survey permitted a bias towards the groceries and food specialties trade. In the comprehensive surveys of 1958 and 1959 this bias has been removed.

Prepared in Industry and Merchandising Division

6543-501-51

Estimated Annual Wholesale Sales 1951-1960 and Percentage Changes
millions of dollars

Kind of business	1951 (census)	1952 (1)	% change 1952/ 1951	1953 (1)
Total, all trades	5,784.4	5,970.7	+ 3.2	6,138.0
Fresh fruits and vegetables	183.4	213.7	+16.5	207.4
Groceries and food specialties	923.3	951.5	+ 3.1	977.7
Meat and dairy products	173.1	140.1	-19.1	144.0
Clothing and furnishings	85.2	94.8	+11.3	99.3
Footwear	28.5	29.9	+ 4.9	29.2
Other textile and clothing accessories ...	180.2	183.4	+ 1.8	180.9
Coal and coke	226.7	193.0	-14.9	172.3
Drugs and drug sundries	133.3	139.0	+ 4.3	146.5
Newsprint, paper and paper products	212.6	202.2	- 4.9	207.3
Tobacco, confectionery and soft drinks ...	457.5	499.8	+ 9.2	496.9
Automotive parts and accessories	246.8	266.1	+ 7.8	275.4
Commercial, institutional and service equipment and supplies	72.6	75.7	+ 4.3	81.9
Construction materials and supplies including lumber	515.0	522.7	+ 1.5	574.5
Farm machinery	65.7	71.8	+ 9.3	69.7
Hardware	266.9	258.5	- 3.1	269.1
Household electrical appliances	93.2	125.2	+34.3	138.3
Industrial and transportation equipment and supplies	437.0	530.4	+21.4	538.6
All other trades	1,483.4	1,472.9	- 0.7	1,529.0
	1956 (1)	% change 1956/ 1955	1957 (1)	% change 1957/ 1956
Total, all trades	7,672.1	+13.4	7,691.5	+ 0.3
Fresh fruits and vegetables	237.7	+ 3.2	237.2	- 0.2
Groceries and food specialties	1,157.7	+ 7.3	1,263.8	+ 9.2
Meat and dairy products	146.4	+ 6.2	152.0	+ 3.8
Clothing and furnishings	114.0	+ 4.8	116.9	+ 2.5
Footwear	31.4	+ 1.9	30.9	- 1.6
Other textile and clothing accessories ...	199.3	+ 7.7	200.7	+ 0.7
Coal and coke	188.5	+16.4	183.0	- 2.9
Drugs and drug sundries	174.4	+ 7.3	184.7	+ 5.9
Newsprint, paper and paper products	253.3	+ 9.3	251.8	- 0.6
Tobacco, confectionery and soft drinks ...	585.0	+ 9.5	635.8	+ 8.7
Automotive parts and accessories	338.0	+11.7	342.1	+ 1.2
Commercial, institutional and service equipment and supplies	104.9	+14.8	105.1	+ 0.2
Construction materials and supplies including lumber	799.3	+ 8.6	799.6	- 2.5
Farm machinery	68.6	+19.5	56.1	-18.2
Hardware	319.7	+11.1	315.2	- 1.4
Household electrical appliances	164.5	- 0.7	161.3	- 1.9
Industrial and transportation equipment and supplies	804.7	+31.6	796.4	- 1.0
All other trades	1,984.7	+20.2	1,878.9	- 5.3

(1) Final Estimates.

(2) Revised Estimates.

Estimated Annual Wholesale Sales 1951-1960 and Percentage Changes
millions of dollars

% change 1953/ 1952	1954 (1)	% change 1954/ 1953	1955 (1)	% change 1955/ 1954
+ 2.8	6,033.3	- 1.7	6,766.6	+12.2
- 2.9	220.5	+ 6.3	230.4	+ 4.5
+ 2.8	1,010.8	+ 3.4	1,079.3	+ 6.8
+ 2.8	149.6	+ 3.9	137.9	- 7.8
+ 4.7	97.6	- 1.7	108.8	+11.5
- 2.3	28.0	- 4.1	30.8	+10.0
- 1.4	175.2	- 3.2	185.0	+ 5.6
-10.7	160.0	- 7.1	162.0	+ 1.3
+ 5.4	151.0	+ 3.1	162.6	+ 7.7
+ 2.5	217.0	+ 4.7	231.7	+ 6.8
- 0.6	506.7	+ 2.0	534.1	+ 5.4
+ 3.5	269.9	- 2.0	302.7	+12.2
+ 8.2	84.3	+ 2.9	91.4	+ 8.4
+ 9.9	603.0	+ 5.0	736.0	+22.1
- 2.9	50.5	-27.5	57.4	+13.7
+ 4.1	264.8	- 1.6	287.7	+ 8.6
+10.5	149.4	+ 8.0	165.6	+10.8
+ 1.5	487.6	- 9.5	611.6	+25.4
+ 3.8	1,407.4	- 8.0	1,651.6	+17.4

1958 (1)	% change 1958/ 1957	1959 (1)	% change 1959/ 1958	1960 (2)	% change 1960/ 1959
7,905.7	+ 2.8	8,752.6	+10.7	8,878.8	+ 1.4
263.5	+11.1	279.5	+ 6.1	291.4	+ 4.3
1,385.1	+ 9.6	1,544.5	+11.5	1,657.3	+ 7.3
175.0	+15.1	171.3	- 2.1	176.7	+ 3.2
123.6	+ 5.7	120.0	- 2.9	117.1	- 2.4
33.5	+ 8.4	37.1	+10.7	37.7	+ 1.6
214.8	+ 7.0	230.2	+ 7.2	230.0	- 0.1
163.6	-10.6	155.9	- 4.7	148.2	- 4.9
198.5	+ 7.5	216.6	+ 9.1	221.1	+ 2.1
241.9	- 3.9	262.8	+ 8.6	274.8	+ 4.6
679.2	+ 6.8	723.4	+ 6.5	749.3	+ 3.6
363.9	+ 6.4	407.9	+12.1	411.2	+ 0.8
109.3	+ 4.0	130.2	+19.1	135.8	+ 4.3
825.2	+ 5.8	964.4	+16.9	897.6	- 6.9
68.5	+22.1	84.9	+23.9	73.5	-13.4
308.8	- 2.0	317.6	+ 2.8	317.5	(3)
166.4	+ 3.2	181.4	+ 9.0	179.6	- 1.1
709.0	-11.0	779.7	+10.0	744.4	- 4.5
1,875.9	- 0.2	2,145.2	+14.4	2,215.6	+ 3.3

Estimates of Wholesale Sales - January - December 1960^r

thousands of dollars

Kind of business	January	February	March	April
Total, all trades	643,539	705,896	811,418	731,926
Fresh fruits and vegetables	19,112	20,387	23,790	23,410
Groceries and food specialties	116,174	125,240	135,267	125,468
Meat and dairy products	10,239	9,828	14,793	11,473
Clothing and furnishings	7,145	8,194	11,115	10,429
Footwear	1,507	3,026	3,633	2,899
Other textile and clothing accessories	15,377	18,183	20,025	18,635
Coal and coke	14,430	14,796	13,554	10,705
Drugs and drug sundries	15,804	17,298	20,115	16,402
Newsprint, paper and paper products ...	18,910	20,291	21,029	21,211
Tobacco, confectionery and soft drinks	49,375	53,171	74,534	56,976
Automotive parts and accessories	22,799	25,853	35,048	35,985
Commercial, institutional and service equipment and supplies	10,617	11,031	12,072	10,806
Construction materials and supplies, including lumber	53,946	58,654	72,209	66,658
Farm machinery	3,676	4,891	6,434	11,105
Hardware	18,270	22,586	25,981	24,120
Household electrical appliances	10,764	14,634	14,225	15,529
Industrial and transportation equipment and supplies	36,228	61,185	85,198	61,408
All other trades	219,166	216,648	222,396	208,707

^r Revised figures.

Estimates of Wholesale Sales - January - December 1960^r

thousands of dollars

May	June	July	August	September	October	November	December	Total all Months
829,340	818,739	703,215	704,441	733,808	733,791	742,233	720,472	8,878,818
29,380	30,925	27,789	25,660	24,078	24,343	18,995	23,565	291,434
134,129	148,778	145,143	147,271	140,147	142,873	143,142	153,625	1,657,257
13,078	17,919	15,437	18,056	14,386	17,490	19,223	14,724	176,646
9,922	9,123	6,286	10,483	13,290	12,507	11,019	7,602	117,115
2,818	2,048	1,913	4,377	4,972	4,016	3,635	2,820	37,664
16,918	16,518	14,258	21,627	25,182	22,358	22,948	17,958	229,987
11,287	10,067	9,608	10,770	11,906	14,769	13,014	13,334	148,240
17,362	18,328	16,030	18,813	21,134	21,603	19,848	18,333	221,070
22,854	24,182	21,665	23,534	26,146	24,858	28,755	21,410	274,845
64,054	68,354	63,560	59,927	67,530	59,012	59,824	72,941	749,258
40,493	38,090	35,424	39,687	35,969	35,533	32,816	33,547	411,244
11,623	12,333	11,797	11,318	10,556	10,719	11,184	11,775	135,831
87,581	96,054	79,473	81,072	83,681	81,053	77,009	60,211	897,601
8,072	8,189	9,050	4,940	4,409	5,269	2,125	5,373	73,533
31,306	29,884	24,645	27,431	31,489	27,071	30,172	24,567	317,522
12,798	11,257	10,731	12,060	18,368	18,099	17,759	23,418	179,642
88,392	68,680	59,960	57,909	57,390	54,121	62,897	50,984	744,352
227,273	208,010	150,446	129,506	143,175	158,097	167,868	164,285	2,215,577

Estimates of Wholesale Sales and Percentage Changes, January to May 1961^r

thousands of dollars

Kind of business	January	February	March	April	May
Total, all trades	602,212	646,115	769,585	711,160	852,659
Fresh fruits and vegetables	18,805	20,354	24,056	21,840	29,978
Groceries and food specialties	118,387	126,814	140,020	132,946	144,855
Meat and dairy products	11,437	10,635	15,602	10,854	14,079
Clothing and furnishings	6,890	7,893	10,932	8,341	9,817
Footwear	1,575	3,382	3,724	3,004	2,926
Other textile and clothing accessories	16,437	17,152	19,412	16,973	16,854
Coal and coke	12,090	12,682	10,346	8,607	10,671
Drugs and drug sundries	17,601	16,982	19,669	16,988	18,587
Newsprint, paper and paper products ...	20,606	21,382	22,430	23,588	25,486
Tobacco, confectionery and soft drinks	50,647	53,034	79,385	56,610	67,469
Automotive parts and accessories	22,498	26,434	35,897	36,093	39,002
Commercial, institutional and service equipment and supplies	11,254	11,314	12,626	11,606	11,566
Construction materials and supplies, including lumber	57,471	55,237	72,281	65,655	92,351
Farm machinery	3,258	6,018	8,010	9,665	8,502
Hardware	19,148	20,398	24,485	24,805	33,083
Household electrical appliances	14,971	17,901	16,600	17,944	15,943
Industrial and transportation equipment and supplies	33,717	55,746	78,987	57,843	79,880
All other trades	165,420	162,757	175,123	187,798	231,610

^r Revised figures.

Estimates of Wholesale Sales and Percentage Changes, January to May 1961^r

thousands of dollars

MAY			JANUARY - MAY		
SALES		% change 1961/1960	SALES		% change 1961/1960
1960 ^r	1961P		1960 ^r	1961P	
829,340	852,659	+ 2.8	3,722,119	3,581,731	- 3.8
29,380	29,978	+ 2.0	116,079	115,033	- 0.9
134,129	144,855	+ 8.0	636,278	663,022	+ 4.2
13,078	14,079	+ 7.7	59,411	62,607	+ 5.4
9,922	9,817	- 1.1	46,805	43,873	- 6.3
2,818	2,926	+ 3.8	13,883	14,611	+ 5.2
16,918	16,854	- 0.4	89,138	86,828	- 2.6
11,287	10,671	- 5.5	64,772	54,396	-16.0
17,362	18,587	+ 7.1	86,981	89,827	+ 3.3
22,854	25,486	+11.5	104,295	113,492	+ 8.8
64,054	67,469	+ 5.3	298,110	307,145	+ 3.0
40,493	39,002	- 3.7	160,178	159,924	- 0.2
11,623	11,566	- 0.5	56,149	58,366	+ 3.9
87,581	92,351	+ 5.4	339,048	342,995	+ 1.2
8,072	8,502	+ 5.3	34,178	35,453	+ 3.7
31,306	33,083	+ 5.7	122,263	121,919	- 0.3
12,798	15,943	+24.6	67,950	83,359	+22.7
88,392	79,880	- 9.6	332,411	306,173	- 7.9
227,273	231,610	+ 1.9	1,094,190	922,708	-15.7

p Preliminary figures



Canada. Statistics, Bureau of
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W H O L E S A L E T R A D E

JUNE, 1961

Sales of Canadian wholesalers for June are estimated at \$837,141,000, an increase of 2.4 per cent compared with the same month of 1960. Sales are those of "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Twelve of the 17 specified trade groups show increases ranging from 13.6 per cent for household electrical appliances to 1.2 per cent for meat and dairy products. Five trades record decreases ranging from 4.3 per cent for coal and coke to 1.7 per cent for clothing and furnishings. The residual category increased 0.6 per cent.

Sales for the half year January-June are estimated at \$4,418,872,000, down 2.7 per cent compared with the same period in 1960. Eleven trade groups show increases while five trade groups and the residual category indicate decreases.

Further detail on the sales of the various trade groups will be found on the reverse of this page.



Prepared in Industry and Merchandising Division

6543-501-61

WHOLESALE TRADE

JUNE, 1961

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	June		January - June		
	Sales		Sales		% Change
	1960	1961	1960	1961	1961/1960
	\$'000	\$'000	\$'000	\$'000	
Total, All Trades	817,533	837,141	4,539,652	4,418,872	- 2.7
Fresh Fruits and Vegetables	30,925	31,693	147,004	146,726	- 0.2
Groceries and Food Specialties	148,778	154,118	785,056	817,140	+ 4.1
Meat and Dairy Products	17,919	18,125	77,330	80,732	+ 4.4
Clothing and Furnishings	9,123	8,970	55,928	52,843	- 5.5
Footwear	2,048	2,004	15,931	16,615	+ 4.3
Other Textile and Clothing Accessories .	16,518	17,067	105,656	103,895	- 1.7
Coal and Coke	10,067	9,637	74,839	64,033	- 14.4
Drugs and Drug Sundries	17,122	19,238	104,103	109,065	+ 4.8
Newsprint, Paper and Paper Products	24,182	25,055	128,477	138,547	+ 7.8
Tobacco, Confectionery and Soft Drinks .	68,354	70,073	366,464	377,218	+ 2.9
Automotive Parts and Accessories	38,090	38,411	198,268	198,335	(1)
Commercial, Institutional and Service Equipment and Supplies	12,333	12,061	68,482	70,427	+ 2.8
Construction Materials and Supplies, including Lumber	96,054	94,324	435,102	437,319	+ 0.5
Farm Machinery	8,189	8,382	42,367	43,835	+ 3.5
Hardware	29,884	32,733	152,147	154,652	+ 1.6
Household Electrical Appliances	11,257	12,792	79,207	96,151	+ 21.4
Industrial and Transportation Equipment and Supplies	68,680	73,111	401,091	379,284	- 5.4
All Other Trades	208,010	209,347	1,302,200	1,132,055	- 13.1

(1) No change.



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WHOLESALE TRADE

JULY, 1961

Sales of Canadian wholesalers for July are estimated at \$718,711,000, an increase of 2.3 per cent compared with the same month of 1960. Sales are those of "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Ten of the 17 specified trade groups show increases ranging from 10.3 per cent for Newsprint, Paper and Paper Products to 3.7 per cent for Industrial and Transportation Equipment and Supplies. Seven trades indicate decreases ranging from 13 per cent for Farm Machinery to 0.9 per cent for Tobacco, Confectionery and Soft Drinks. The residual category decreased 2.2 per cent.

Sales for the half year January-July are estimated at \$5,137,583,000, down 2.0 per cent compared with the same period in 1960. Twelve trade groups show increases while 5 trade groups and the residual category indicate decreases.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

6543-501-71

WHOLESALE TRADE

July, 1961

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	July			January - July		
	S a l e s		% Change	S a l e s		% Change
	1960	1961		1960	1961	
	\$'000	\$'000	1961/1960	\$'000	\$'000	1961/1960
Total, All Trades.....	702,470	718,711	+ 2.3	5,242,122	5,137,583	- 2.0
Fresh Fruits and Vegetables	27,789	29,480	+ 6.1	174,793	176,206	+ 0.8
Groceries and Food Specialties	145,143	154,690	+ 6.6	930,199	971,830	+ 4.5
Meat and Dairy Products	15,437	14,972	- 3.0	92,767	95,704	+ 3.2
Clothing and Furnishings	6,286	6,841	+ 8.8	62,214	59,684	- 4.1
Footwear	1,913	1,805	- 5.6	17,844	18,420	+ 3.2
Other Textile and Clothing Accessories	14,258	15,058	+ 5.6	119,914	118,953	- 0.8
Coal and Coke	9,608	9,022	- 6.1	84,447	73,055	- 13.5
Drugs and Drug Sundries	15,285	15,945	+ 4.3	119,388	125,010	+ 4.7
Newsprint, Paper and Paper Products	21,665	23,893	+ 10.3	150,142	162,440	+ 8.2
Tobacco, Confectionery and Soft Drinks ..	63,560	63,002	- 0.9	430,024	440,220	+ 2.4
Automotive Parts and Accessories	35,424	34,384	- 2.9	233,692	232,719	- 0.4
Commercial, Institutional and Service Equipment and Supplies	11,797	11,363	- 3.7	80,279	81,790	+ 1.9
Construction Materials and Supplies, including Lumber	79,473	83,133	+ 4.6	514,575	520,452	+ 1.1
Farm Machinery	9,050	7,874	- 13.0	51,417	51,709	+ 0.6
Hardware	24,645	26,380	+ 7.0	176,792	181,032	+ 2.4
Household Electrical Appliances	10,731	11,638	+ 8.5	89,938	107,789	+ 19.8
Industrial and Transportation Equipment and Supplies	59,960	62,157	+ 3.7	461,051	441,441	- 4.3
All Other Trades	150,446	147,074	- 2.2	1,452,646	1,279,129	- 11.9



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WHOLESALE TRADE

August, 1961

Sales of Canadian wholesalers for August are estimated at \$777,073,000, an increase of 10.4 per cent when compared with the same month of 1960. Sales are those of "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All trades except Coal and Coke and Farm Machinery indicated an increased volume of business. Increases ranged from 32.5 per cent for Commercial, Institutional and Service Equipment and Supplies to 1.2 per cent for Automotive Parts and Accessories. The Coal and Coke trade showed a decrease of 10.4 per cent and the Farm Machinery trade 0.3 per cent. The residual category increased 8.9 per cent.

The sales for the eight months ending August are estimated at \$5,914,656,000, down 0.5 per cent from the comparable figure for 1960. Thirteen trades show increases, the Household Electrical Appliances trade having the largest at 19.7 per cent, and four trades and the residual category show decreases for the period.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

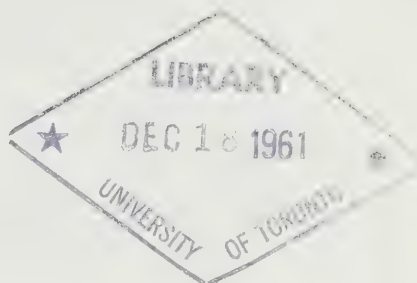
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WHOLESALE TRADE

August, 1961

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	August			January - August		
	Sales		% Change	Sales		% Change
	1960	1961		1960	1961	
	\$'000	\$'000	1961/1960	\$'000	\$'000	1961/1960
Total, All Trades	703,566	777,073	+10.4	5,945,688	5,914,656	- 0.5
Fresh Fruits and Vegetables	25,660	27,175	+ 5.9	200,453	203,381	+ 1.5
Groceries and Food Specialties	147,271	165,215	+12.2	1,077,470	1,137,045	+ 5.5
Meat and Dairy Products	18,056	19,487	+ 7.9	110,823	115,191	+ 3.9
Clothing and Furnishings	10,483	11,981	+14.3	72,697	71,665	- 1.4
Footwear	4,377	4,952	+13.1	22,221	23,372	+ 5.2
Other Textile and Clothing Accessories ..	21,627	22,775	+ 5.3	141,541	141,728	+ 0.1
Coal and Coke	10,770	9,650	-10.4	95,217	82,705	-13.1
Drugs and Drug Sundries	17,938	19,800	+10.4	137,326	144,810	+ 5.4
Newsprint, Paper and Paper Products	23,534	26,632	+13.2	173,676	189,072	+ 8.9
Tobacco, Confectionery and Soft Drinks ..	59,927	65,528	+ 9.3	489,951	505,748	+ 3.2
Automotive Parts and Accessories	39,687	40,176	+ 1.2	273,379	272,895	- 0.2
Commercial, Institutional and Service Equipment and Supplies	11,318	15,000	+32.5	91,597	96,790	+ 5.7
Construction Materials and Supplies, including Lumber	81,072	91,907	+13.4	595,647	612,359	+ 2.8
Farm Machinery	4,940	4,923	- 0.3	56,357	56,632	+ 0.5
Hardware	27,431	32,516	+18.5	204,223	213,548	+ 4.6
Household Electrical Appliances	12,060	14,345	+18.9	101,998	122,134	+19.7
Industrial and Transportation Equipment and Supplies	57,909	64,017	+10.5	518,960	505,458	- 2.6
All Other Trades	129,506	140,994	+ 8.9	1,582,152	1,420,123	-10.2

WHOLESALE TRADE

September, 1961

Sales of Canadian wholesalers for September are estimated at \$762,774,000, an increase of 4.1 per cent when compared with the same month of 1960. Sales are those of "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Seven trades indicated an increased volume of business. Increases ranged from 16.7 per cent for Meat and Dairy Products to 1.5 per cent for Groceries and Food Specialties. The residual group of trades showed an increase of 19.6 per cent. All other trades indicated a decrease in business when compared with the previous year. Decreases ranged from 11 per cent in the case of Coal and Coke to 0.2 per cent for Construction Materials and Supplies, including Lumber.

For the nine months ending September, sales are estimated at \$6,677,430,000, practically unchanged from the comparable period of 1960. Twelve trades show increased business for this part of the year. Increases ranged from 16.5 per cent in the case of Household Electrical Appliances to 0.9 per cent for Fresh Fruits and Vegetables. These increases were offset by decreased business in five trades, decreases ranging from 12.9 per cent for Coal and Coke to 0.6 per cent for Other Textile and Clothing Accessories. The residual group of trades indicated a decrease for the nine months of 7.8 per cent.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

WHOLESALE TRADE

September, 1961

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	September			% Change 1961/1960	January - September			% Change 1961/1960
	Sales		1961 \$'000		Sales		1961 \$'000	
	1960 \$'000				1960 \$'000			
Total, All Trades	732,751	762,774	+ 4.1	6,678,439	6,677,430	(1)	+ 0.9	
Fresh Fruits and Vegetables	24,078	23,179	- 3.7	224,531	226,560		+ 5.1	
Groceries and Food Specialties	140,147	142,202	+ 1.5	1,217,617	1,279,247		+ 5.4	
Meat and Dairy Products	14,386	16,795	+16.7	125,209	131,986		- 1.5	
Clothing and Furnishings	13,290	13,073	- 1.6	85,987	84,738		+ 3.7	
Footwear	4,972	4,826	- 2.9	27,193	28,198		- 0.6	
Other Textile and Clothing Accessories ..	25,182	24,014	- 4.6	166,723	165,742		-12.9	
Coal and Coke.....	11,906	10,600	-11.0	107,123	93,305		+ 5.2	
Drugs and Drug Sundries	20,077	20,823	+ 3.7	157,403	165,633		+ 6.9	
Newsprint, Paper and Paper Products	26,146	24,581	- 6.0	199,822	213,653		+ 3.2	
Tobacco, Confectionery and Soft Drinks ..	67,530	69,372	+ 2.7	557,481	575,120		- 0.7	
Automotive Parts and Accessories	35,969	34,405	- 4.3	309,348	307,300		+ 5.6	
Commercial, Institutional and Service Equipment and Supplies	10,556	11,054	+ 4.7	102,153	107,844		+ 2.4	
Construction Materials and Supplies, including Lumber	83,681	83,501	- 0.2	679,328	695,860		+ 1.0	
Farm Machinery	4,409	4,715	+ 6.9	60,766	61,347		+ 3.2	
Hardware	31,489	29,816	- 5.3	235,712	243,364		+16.5	
Household Electrical Appliances	18,368	18,109	- 1.4	120,366	140,243		- 1.8	
Industrial and Transportation Equipment and Supplies	57,390	60,521	+ 5.5	576,350	565,979		- 7.8	
All Other Trades	143,175	171,188	+19.6	1,725,327	1,591,311			

(1) No Change

WHOLESALE TRADE

October, 1961

Sales of Canadian wholesalers for October are estimated at \$780,827,000, an increase of 6.5 per cent when compared with the same month of 1960. Sales are those of "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Fourteen trades indicated an increased volume of business. Increases ranged from 12 per cent in the case of Drugs and Drug Sundries to 1.3 per cent in the case of Household Electrical Appliances. The residual group of trades indicated an increase of 12.2 per cent. All other trades showed a decrease in business when compared with the previous year. Decreases ranged from 26.6 per cent for Farm Machinery to 1.0 per cent in the case of Clothing and Furnishings.

For the ten months ending October, sales are estimated at \$7,458,257,000, an increase of 0.6 per cent when compared with the same period of 1960. Twelve trades showed an increase in business. Increases ranged from 14.5 per cent for Household Electrical Appliances to 0.6 per cent in the case of Other Textile and Clothing Accessories. These increases were offset by decreased business in five trades, decreases ranging from 11.1 per cent in the case of Coal and Coke to 0.4 per cent in the case of Automotive Parts and Accessories. The residual group of trades showed a decrease for the ten months of 6.1 per cent.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

WHOLESALE TRADE

October, 1961

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	October		% Change 1961/1960	January - October		% Change 1961/1960
	Sales			Sales		
	1960	1961		1960	1961	
	\$'000	\$'000		\$'000		
Total, All Trades	732,969	780,827	+ 6.5	7,411,408	7,458,257	+ 0.6
Fresh Fruits and Vegetables	24,343	25,426	+ 4.4	248,874	251,986	+ 1.3
Groceries and Food Specialties	142,873	149,602	+ 4.7	1,360,490	1,428,849	+ 5.0
Meat and Dairy Products	17,490	16,936	= 3.2	142,699	148,922	+ 4.4
Clothing and Furnishings	12,507	12,380	- 1.0	98,494	97,118	= 1.4
Footwear	4,016	4,226	+ 5.2	31,209	32,424	+ 3.9
Other Textile and Clothing Accessories	22,358	24,381	+ 9.0	189,081	190,123	+ 0.6
Coal and Coke	14,769	15,067	+ 2.0	121,892	108,372	=11.1
Drugs and Drug Sundries	20,781	23,274	+12.0	178,184	188,907	+ 6.0
Newsprint, Paper and Paper Products	24,858	26,262	+ 5.6	224,680	239,915	+ 6.8
Tobacco, Confectionery and Soft Drinks	59,012	62,619	+ 6.1	616,493	637,739	+ 3.4
Automotive Parts and Accessories	35,533	36,046	+ 1.4	344,881	343,346	= 0.4
Commercial, Institutional and Service Equipment and Supplies	10,719	11,888	+10.9	112,872	119,732	+ 6.1
Construction Materials and Supplies, including Lumber	81,053	85,318	+ 5.3	760,381	781,178	+ 2.7
Farm Machinery	5,269	3,869	=26.6	66,035	65,216	= 1.2
Hardware	27,071	29,528	+ 9.1	262,783	272,892	+ 3.8
Household Electrical Appliances	18,099	18,331	+ 1.3	138,465	158,574	+14.5
Industrial and Transportation Equipment and Supplies	54,121	58,212	+ 7.6	630,471	624,191	= 1.0
All Other Trades	158,097	177,462	+12.2	1,883,424	1,768,773	= 6.1

WHOLESALE TRADE

November, 1961

Sales of Canadian wholesalers for November are estimated at \$775,899,000, an increase of 4.7 per cent when compared with the same month of 1960. Sales are those of "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Twelve trades indicated an increased volume of business. Increases ranged from 33.7 per cent for Meat and Dairy Products to 0.5 per cent in the case of Other Textile and Clothing Accessories. The residual group of trades showed an increase of 6.7 per cent. All other trades indicated a decrease in business when compared with previous year. Decreases ranged from 6.4 per cent in the case of Newsprint, Paper and Paper Products to 0.5 per cent for Clothing and Furnishings.

For the eleven months ending November, sales are estimated at \$8,234,-156,000 an increase of 1.0 per cent when compared with the same period of 1960. Twelve trades showed an increase in business. Increases ranged from 15.5 per cent in the case of Household Electrical Appliances to 0.6 per cent for Other Textile and Clothing Accessories. The remaining trades indicated a decrease in business. Decreases ranged from 10.2 per cent for Coal and Coke to 0.2 per cent in the case of Automotive Parts and Accessories. The residual group of trades showed a decrease for the eleven months of 5.0 per cent.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

WHOLESALE TRADE

November, 1961

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	November		January - November	
	Sales		Sales	
	1960	1961	1960	1961
	\$,000	\$,000	\$,000	% Change 1961/1960
Total, All Trades	741,397	775,899	8,152,805	+ 4.7
Fresh Fruits and Vegetables	18,995	20,705	267,869	+ 9.0
Groceries and Food Specialties	143,142	152,988	1,503,632	+ 6.9
Meat and Dairy Products	19,223	25,702	161,922	+33.7
Clothing and Furnishings	11,019	10,964	109,513	- 0.5
Footwear	3,635	3,685	34,844	+ 1.4
Other Textile and Clothing Accessories	22,948	23,073	212,029	+ 0.5
Coal and Coke	13,014	12,746	134,906	- 2.1
Drugs and Drug Sundries	19,012	20,119	197,196	+ 5.8
Newsprint, Paper and Paper Products	28,755	26,921	253,435	- 6.4
Tobacco, Confectionery and Soft Drinks	59,824	57,273	676,317	- 4.3
Automotive Parts and Accessories	32,816	33,631	377,697	+ 2.5
Commercial, Institutional and Service Equipment and Supplies	11,184	10,963	124,056	- 2.0
Construction Materials and Supplies, including Lumber	77,009	78,544	837,390	+ 2.0
Farm Machinery	2,125	2,375	68,160	+11.8
Hardware	30,172	31,243	292,955	+ 3.5
Household Electrical Appliances	17,759	21,810	156,224	+22.8
Industrial and Transportation Equipment and Supplies	62,897	64,054	693,368	+ +1.8
All Other Trades	167,868	179,103	2,051,292	+ 6.7
			8,234,156	+ 1.0
			272,691	+ 1.8
			1,581,837	+ 5.2
			174,624	+ 7.8
			103,082	- 1.3
			36,109	+ 3.6
			213,196	+ 0.6
			121,118	-10.2
			209,026	+ 6.0
			266,836	+ 5.3
			695,012	+ 2.8
			376,977	- 0.2
			130,695	+ 5.4
			859,722	+ 2.7
			67,591	- 0.8
			304,135	+ 3.8
			180,384	+15.5
			688,245	- 0.7
			1,947,876	- 5.0

CATALOGUE No.
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WHOLESALE TRADE

December, 1961

Estimates of wholesale sales for the month of December 1961 and comparable figures for 1960 will be found on Page 2 of this report. Page 3 contains final revised estimates of wholesale sales for the years 1959 and 1960; also preliminary estimates for the year 1961. On Pages 4 and 5 there are revised monthly estimates for the year 1961. Finally, on Pages 6 and 7, estimated year-end wholesale inventories for selected trades are shown for the period 1952 to 1961. Inventory estimates 1952-1959 have been revised as a result of special wholesale trade surveys carried out. For reference purposes, the adjusted inventory data of the 1951 census are also given.

December sales of Canadian wholesalers were estimated at \$753,557,000, an increase of 5.7% over December 1960 sales of \$712,890,000. Twelve trades indicated an increase, increases ranging from 27.2% for industrial and transportation equipment and supplies to 0.4% in the case of clothing and furnishings. The residual group of trades showed an increase of 8.3%. The remaining trades decreased in sales volume, decreases ranging from 19.6% in the case of farm machinery to 3.9% in the case of automotive parts and accessories.

For the year 1961 sales of Canadian wholesalers were estimated at \$8,897,100,000, an increase of 1.5% over sales of \$8,764,500,000 for the previous year. Thirteen trades indicated increases while four and the residual group showed decreases. Please refer to Page 3.

These sales estimates cover the transactions of "wholesalers proper" and do not include those of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Revised Sales Estimates \$'000,000

	<u>1952</u>	<u>1953</u>	<u>1954</u>	<u>1955</u>	<u>1956</u>	<u>1957</u>	<u>1958</u>
Other Textile and Clothing Accessories	181.0	176.1	168.0	175.4	187.3	186.3	198.2
All Other Trades	1,475.3	1,533.8	1,414.6	1,661.2	1,996.7	1,893.3	1,892.5

Prepared in Industry and Merchandising Division.

6543-501-121

WHOLESALE TRADE

December 1961

Estimates of Wholesale Sales and Percentage Changes

Kind of Business	December		
	Sales		% Change 1961/1960
	1960	1961(1)	
	\$'000	\$'000	
Total, All Trades	712,890	753,557	+ 5.7
Fresh Fruits and Vegetables	23,324	24,071	+ 3.2
Groceries and Food Specialties	152,898	161,268	+ 5.5
Meat and Dairy Products	13,806	13,187	- 4.5
Clothing and Furnishings	7,540	7,568	+ 0.4
Footwear	2,848	2,910	+ 2.2
Other Textile and Clothing Accessories ...	16,041	16,692	+ 4.1
Coal and Coke	13,796	11,672	-15.4
Drugs and Drug Sundries	18,231	19,244	+ 5.6
Newsprint, Paper and Paper Products	21,528	22,159	+ 2.9
Tobacco, Confectionery and Soft Drinks ...	72,140	73,624	+ 2.1
Automotive Parts and Accessories	33,841	32,505	- 3.9
Commercial, Institutional and Service Equipment and Supplies	11,879	11,101	- 6.5
Construction Materials and Supplies, including Lumber	58,906	61,940	+ 5.2
Farm Machinery	5,366	4,314	-19.6
Hardware	25,241	27,007	+ 7.0
Household Electrical Appliances	23,896	25,505	+ 6.7
Industrial and Transportation Equipment and Supplies	51,233	65,156	+27.2
All Other Trades	160,376	173,634	+ 8.3

(1) Preliminary

Wholesale Trade

Estimated Annual Wholesale Sales 1959-1961 and Percentage Changes
(millions of dollars)

Kind of Business	1959 (1)	1960 (1)	% Change 1960/1959	1961 (2)	% Change 1961/1960
TOTAL, ALL TRADES	8,752.6	8,764.5	+ 0.1	8,897.1	+ 1.5
Fresh Fruits and Vegetables	279.5	288.4	+ 3.2	294.0	+ 1.9
Groceries and Food Specialties	1,544.5	1,549.7	+ 6.8	1,736.0	+ 5.2
Meat and Dairy Products	171.3	165.0	- 3.7	176.5	+ 7.0
Clothing and Furnishings	120.0	116.1	- 3.2	114.7	- 1.2
Footwear	37.1	36.0	+ 2.4	39.3	+ 3.4
Other Textile and Clothing Accessories	211.5	204.6	- 3.3	206.6	+ 1.0
Coal and Coke	155.9	153.3	- 1.7	136.9	-10.7
Drugs and Drug Sundries	216.6	221.9	+ 2.4	235.0	+ 5.9
Newsprint, Paper and Paper Products ..	262.8	276.4	+ 5.2	290.5	+ 5.1
Tobacco, Confectionery and Soft Drinks	723.4	741.1	+ 2.4	761.0	+ 2.7
Automotive Parts and Accessories	407.9	414.8	+ 1.7	412.6	- 0.5
Commercial, Institutional and Service Equipment and Supplies	130.2	137.4	+ 5.5	143.3	+ 4.3
Construction Materials and Supplies, including Lumber	964.4	877.6	- 9.0	902.2	+ 2.8
Farm Machinery	84.9	73.0	-14.0	71.4	- 2.2
Hardware	317.6	327.1	+ 3.0	341.9	+ 4.5
Household Electrical Appliances	181.4	182.7	+ 0.7	209.3	+14.6
Industrial and Transportation Equipment and Supplies	779.7	748.1	- 4.1	757.1	+ 1.2
All Other Trades	2,163.9	2,149.3	- 0.7	2,068.8	- 3.7

(1) Final estimates.

(2) Preliminary estimates.

WHOLESALE TRADE

Revised Estimates of Wholesale Sales - January - December 1961

(thousands of dollars)

Kind of Business	January	February	March	April
Total, All Trades	593,784	638,616	761,116	702,578
Fresh Fruits and Vegetables	18,615	20,144	23,808	21,615
Groceries and Food Specialties	117,874	126,256	139,395	132,334
Meat and Dairy Products	10,887	10,072	14,651	10,272
Clothing and Furnishings	6,830	7,824	10,837	8,269
Footwear	1,591	3,417	3,754	3,030
Other Textile and Clothing Accessories	14,607	15,334	17,263	15,114
Coal and Coke	12,502	13,189	10,782	8,870
Drugs and Drug Sundries	18,190	17,501	20,327	17,543
Newsprint, Paper and Paper Products ..	20,719	21,501	22,553	23,718
Tobacco, Confectionery and Soft Drinks	50,098	52,459	78,493	55,992
Automotive Parts and Accessories	22,592	26,571	36,256	36,454
Commercial, Institutional and Service Equipment and Supplies	11,442	11,486	12,778	11,654
Construction Materials and Supplies, Including Lumber	56,188	53,983	70,491	64,157
Farm Machinery	3,250	5,974	7,985	9,570
Hardware	19,829	21,299	25,223	25,829
Household Electrical Appliances	15,209	18,229	16,901	18,374
Industrial and Transportation Equipment and Supplies	33,378	55,731	79,726	57,750
All Other Trades	159,983	157,646	169,893	182,033

WHOLESALE TRADE

Revised Estimates of Wholesale Sales - January - December 1961

(thousands of dollars)

May	June	July	August	September	October	November	December
842,350	327,131	711,142	771,306	755,326	773,081	767,132	753,557
29,658	31,357	29,181	26,905	22,950	25,176	20,493	24,071
144,219	153,427	153,938	164,475	141,552	148,924	152,323	161,268
13,216	16,853	14,021	18,145	15,718	15,853	23,641	13,187
9,732	8,894	6,783	11,877	12,960	12,272	10,869	7,568
2,949	2,019	1,817	4,995	4,873	4,265	3,718	2,910
14,963	15,222	13,385	20,215	21,344	21,783	20,675	16,692
11,001	9,921	9,315	9,997	10,901	15,568	13,137	11,672
19,210	19,854	16,477	20,446	21,470	23,990	20,755	19,244
25,627	25,193	24,025	26,778	24,716	26,407	27,069	22,159
66,732	69,305	62,317	64,819	68,609	61,942	56,660	73,624
39,380	38,793	34,735	40,575	34,670	36,282	33,822	32,505
11,679	12,190	11,444	15,196	11,210	11,979	11,103	11,101
90,140	92,057	81,312	89,848	81,666	83,624	76,837	61,940
8,437	8,330	7,824	4,880	4,672	3,813	2,351	4,314
34,384	33,736	27,194	33,924	30,710	30,579	32,152	27,007
16,284	12,990	11,809	14,676	18,407	18,665	22,276	25,505
80,063	73,518	62,608	64,674	61,167	58,799	64,512	65,156
224,676	203,472	142,957	138,881	167,731	173,160	174,739	173,634

Wholesale Trade

Estimated Year End Wholesale Inventories, 1951-1961, and Percentage Changes,
for selected Trades
 (millions of dollars)

Kind of Business	1951 (Census)	1952 (1)	% Change 1952/ 1951	1953 (1)
TOTAL, ALL TRADES	682.5	(4)	(4)	(4)
Fresh Fruits and Vegetables	4.8	5.5	+14.6	5.1
Groceries and Food Specialties	83.5	84.0	+ 0.6	83.8
Meat and Dairy Products	10.4	(4)	(4)	(4)
Clothing and Furnishings	18.0	18.5	+ 2.8	19.3
Footwear	4.9	4.4	-10.2	5.9
Other Textile and Clothing Accessories	34.4	31.7	- 7.8	32.4
Coal and Coke	23.3	(4)	(4)	(4)
Drugs and Drug Sundries	16.9	18.4	+ 8.9	16.9
Newsprint, Paper and Paper Products	16.0	17.0	+ 6.2	16.8
Tobacco, Confectionery and Soft Drinks	22.9	24.5	+ 7.0	25.0
Automotive Parts and Accessories	42.8	(4)	(4)	(4)
Commercial, Institutional and Service Equipment and Supplies	13.9	14.1	+ 1.4	15.5
Construction Materials and Supplies, including Lumber	59.4	(4)	(4)	(4)
Farm Machinery	13.8	(4)	(4)	(4)
Hardware	66.8	69.1	+ 3.4	68.1
Household Electrical Appliances	14.4	(4)	(4)	(4)
Industrial and Transportation Equipment and Supplies	74.0	(4)	(4)	(4)
All Other Trades	162.3	(4)	(4)	(4)
	1957 (1)	Change 1957/ 1956	1958 (1)	Change 1958/ 1957
TOTAL, ALL TRADES	(4)	(4)	946.6	(4)
Fresh Fruits and Vegetables	5.7	+11.8	5.7	(3)
Groceries and Food Specialties	96.6	- 3.3	108.8	+12.6
Meat and Dairy Products	(4)	(4)	7.9	(4)
Clothing and Furnishings	20.3	+ 6.3	20.4	(4)
Footwear	6.2	- 3.1	7.1	(4)
Other Textile and Clothing Accessories .	(4)	(4)	35.2	(4)
Coal and Coke	(4)	(4)	17.2	(4)
Drugs and Drug Sundries	23.5	+10.8	24.8	+ 5.5
Newsprint, Paper and Paper Products	20.2	+ 8.0	19.2	- 5.0
Tobacco, Confectionery and Soft Drinks .	27.7	+ 8.6	29.0	+ 4.7
Automotive Parts and Accessories	(4)	(4)	59.3	(4)
Commercial, Institutional and Service Equipment and Supplies	(4)	(4)	21.4	(4)
Construction Materials and Supplies, including Lumber	(4)	(4)	92.4	(4)
Farm Machinery	(4)	(4)	17.0	(4)
Hardware	70.4	- 2.9	69.4	- 1.4
Household Electrical Appliances	(4)	(4)	29.4	(4)
Industrial and Transportation Equipment and Supplies	(4)	(4)	156.9	(4)
All Other Trades	(4)	(4)	225.5	(4)

(1) Final estimates.

(2) Preliminary estimates.

Wholesale Trade

Estimated Year End Wholesale Inventories, 1951-1961, and Percentage Changes,
for selected Trades
(millions of dollars)

% Change 1953/ 1952	1954 (1)	% Change 1954/ 1953	1955 (1)	% Change 1955/ 1954	1956 (1)	% Change 1956/ 1955
(4)	(4)	(4)	(4)	(4)	(4)	(4)
- 7.3	4.8	- 5.9	5.2	+ 8.3	5.1	- 1.9
- 0.2	92.8	+10.7	89.2	- 3.9	99.9	+12.0
(4)	(4)	(4)	(4)	(4)	(4)	(4)
+ 4.3	19.0	- 1.6	20.1	+ 5.8	19.1	- 5.0
+34.1	5.1	-13.6	6.1	+19.6	6.4	+ 4.9
+ 2.2	33.8	+ 4.3	36.9	+ 9.2	(4)	(4)
(4)	(4)	(4)	(4)	(4)	(4)	(4)
- 8.2	17.9	+ 5.9	18.9	+ 5.6	21.2	+12.2
- 1.2	18.4	+ 9.5	18.5	+ 0.5	18.7	+ 1.1
+ 2.0	24.7	- 1.2	26.0	+ 5.3	25.5	- 1.9
(4)	(4)	(4)	(4)	(4)	(4)	(4)
+ 9.9	15.2	- 1.9	15.8	+ 3.9	(4)	(4)
(4)	(4)	(4)	(4)	(4)	(4)	(4)
(4)	(4)	(4)	(4)	(4)	(4)	(4)
- 1.5	67.2	- 1.3	69.4	+ 3.3	72.5	+ 4.5
(4)	(4)	(4)	(4)	(4)	(4)	(4)
(4)	(4)	(4)	(4)	(4)	(4)	(4)
(4)	(4)	(4)	(4)	(4)	(4)	(4)
1959 (1)	% Change 1959/ 1958	1960 (1)	% Change 1960/ 1959	1961 (2)	% Change 1961/ 1960	
1,047.4	+10.6	(4)	(4)	(4)	(4)	
5.0	-12.3	5.8	+16.0	5.7	- 1.7	
105.9	- 2.7	112.1	+ 5.9	123.9	+10.5	
5.9	-25.3	(4)	(4)	(4)	(4)	
21.3	+ 4.4	(4)	(4)	(4)	(4)	
8.4	+18.3	(4)	(4)	(4)	(4)	
34.8	- 1.1	(4)	(4)	(4)	(4)	
15.4	-10.5	(4)	(4)	(4)	(4)	
26.4	+ 6.5	28.3	+ 7.2	28.8	+ 1.8	
18.8	- 2.1	20.2	+ 7.4	22.5	+11.4	
31.8	+ 9.7	33.4	+ 5.0	34.6	+ 3.6	
74.7	+26.0	(4)	(4)	(4)	(4)	
24.6	+15.0	(4)	(4)	(4)	(4)	
105.9	+14.6	(4)	(4)	(4)	(4)	
20.9	+22.9	(4)	(4)	(4)	(4)	
70.8	+ 2.0	74.7	+ 5.5	75.8	+ 1.5	
33.1	+12.6	(4)	(4)	(4)	(4)	
180.4	+15.0	(4)	(4)	(4)	(4)	
263.3	+16.8	(4)	(4)	(4)	(4)	

(3) No change.

(4) Response to sample survey inadequate.

CATALOGUE No.

63-008

Monthly

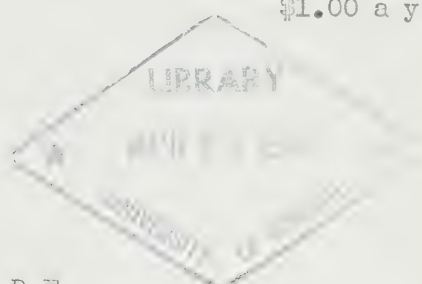
DOMINION BUREAU OF STATISTICS

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WHOLESALE TRADE

January, 1962

Sales of Canadian wholesalers for January are estimated at \$696,703,000, an increase of 16.5 per cent compared with the same month of 1961. Sales are those of "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Starting this year, the trade "Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment" has been added to our list of specified trade groups covered in this report and the trade "Construction Materials and Supplies, including Lumber", which formerly included wholesale establishments primarily engaged in handling electrical equipment and supplies used in the Construction industry, now has the heading "Other Construction Materials and Supplies, including Lumber".

Sixteen of the 18 specified trade groups show increases ranging from 17.7 per cent for Other Construction Materials and Supplies, including Lumber to 0.2 per cent for Other Textile and Clothing Accessories. Decreases were 22.7 per cent for Farm Machinery and 2.6 per cent for Coal and Coke. The "All Other Trades" group showed an increase of 30.7 per cent.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division.

6543-501-12

WHOLESALE TRADE

January, 1962

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	January		
	Sales		% Change 1962/1961
	1961	1962	
Total, All Trades	\$1'000 598,238	\$1'000 696,703	+16.5
Fresh Fruits and Vegetables	18,615	20,319	+9.2
Groceries and Food Specialties	117,874	136,790	+16.0
Meat and Dairy Products	10,887	11,073	+1.7
Clothing and Furnishings	6,830	7,242	+6.0
Footwear	1,591	1,870	+17.5
Other Textile and Clothing Accessories	14,607	14,639	+0.2
Coal and Coke	12,502	12,183	-2.6
Drugs and Drug Sundries	16,150	19,542	+7.4
Newsprint, Paper and Paper Products	20,719	21,539	+4.0
Tobacco, Confectionery and Soft Drinks	50,096	55,506	+10.8
Automotive Parts and Accessories	22,592	25,378	+12.3
Commercial, Institutional and Service Equipment and Supplies	11,442	12,340	+7.8
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	13,774	14,449	+4.9
Other Construction Materials and Supplies, including Lumber	47,064	55,437	+17.7
Farm Machinery	3,250	2,511	-22.4
Hardware	19,029	22,305	+17.2
Household Electrical Appliances	15,209	17,890	+17.6
Industrial and Transportation Equipment and Supplies	31,370	36,492	+16.3
All Other Trades	159,945	209,138	+30.7

CATALOGUE No.

63-008

Monthly

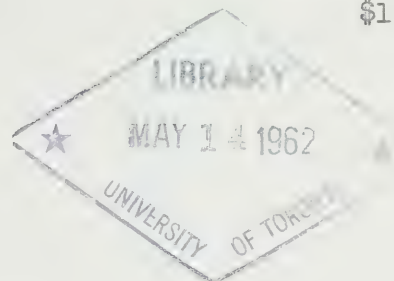
Canada. Statistics, Bureau of
DOMINION BUREAU OF STATISTICS

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WHOLESALE TRADEFebruary, 1962

Sales of Canadian wholesalers for February are estimated at \$707,453,000, an increase of 10.3 per cent compared with the same month for 1961. Sales are those of "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Nine trades indicated an increased volume of business. Increases ranged from 13.2 per cent in the case of Groceries and Food Specialties to 1.2 per cent for Newsprint, Paper and Paper Products. The residual group of trades showed an increase of 25.8 per cent. All other trades indicated a decrease in business when compared with the previous year. Decreases ranged from 20.0 per cent in the case of Farm Machinery to 0.2 per cent in the case of Hardware Wholesalers.

For the two months ending February, sales are estimated at \$1,404,156,000, an increase of 13.3 per cent when compared with the same period of 1961. Fourteen trades indicated an increase while the remaining four indicated a decrease. The residual group showed a substantial increase for the two months.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division.

6543-501-22

WHOLESALE TRADE

February, 1962

Preliminary Estimates of Wholesale Sales and Percentage Changes

	1962			January - February		
	Sales		% Change 1962/1961	Sales		% Change 1962/1961
	1961	1962		1961	1962	
	\$'1000	\$'1000		\$'1000	\$'1000	
Total, All Trades	641,317	707,453	+10.3	1,239,555	1,404,156	+13.3
Fresh Fruits and Vegetables	20,144	20,829	+3.4	38,759	41,148	+6.2
Groceries and Food Specialties	126,256	142,860	+13.2	244,130	279,650	+14.5
Meat and Dairy Products	10,072	10,779	+7.0	20,959	21,852	+4.3
Clothing and Furnishings	7,824	7,465	-4.6	14,654	14,707	+0.4
Footwear	3,417	3,008	-12.0	5,008	4,878	-2.6
Other Textile and Clothing Accessories	15,334	15,112	-1.4	29,941	29,751	-0.6
Coal and Coke	13,189	12,072	-8.5	25,691	24,255	-5.6
Drugs and Drug Sundries	17,501	19,279	+10.2	35,691	38,821	+8.8
Newsprint, Paper and Paper Products	21,501	21,754	+1.2	42,220	43,293	+2.5
Tobacco, Confectionery and Soft Drinks ...	52,459	55,756	+6.3	102,557	111,262	+8.5
Automotive Parts and Accessories	26,571	29,736	+11.9	49,163	55,114	+12.1
Commercial, Institutional and Service						
Equipment and Supplies	11,486	11,489	(1)	22,928	23,529	+2.9
Electrical Wiring Supplies, Construction						
Materials, Apparatus and Equipment	11,994	13,159	+9.7	25,568	27,608	+8.0
Other Construction Materials and Supplies,						
including Lumber	44,690	48,885	+9.4	91,758	104,302	+13.7
Farm Machinery	5,974	4,778	-20.0	9,224	7,289	-21.0
Hardware	21,299	21,255	-0.2	41,128	43,640	+6.1
Household Electrical Appliances	18,229	16,771	-8.0	33,438	34,661	+3.7
Industrial and Transportation Equipment						
and Supplies	55,731	54,201	-2.7	89,109	90,693	+1.8
All Other Trades	157,646	198,265	+25.8	317,629	407,403	+28.3

(1) No change.

CATALOGUE No.

63-008

Monthly

Vol. 25 - No. 3

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WHOLESALE TRADE

March, 1962

Sales of Canadian wholesalers for March are estimated at \$844,522,000, an increase of 11.2 per cent compared with the same month for 1961. Sales are those of "Wholesalers Proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Fourteen trades indicated an increased volume of business. Increases ranged from 20.9 per cent for Other Construction Materials and Supplies, including Lumber to 0.2 per cent in the case of Household Electrical Appliances. The residual group of trades showed an increase of 21.0 per cent. All other trades showed a decrease in business when compared with the previous year. Decreases ranged from 4.7 per cent in the case of Farm Machinery to 1.3 per cent for Clothing and Furnishings.

For the three months ending March, sales are estimated at \$2,248,678,000, an increase of 12.5 per cent when compared with the same period of 1961. Fifteen trades indicated an increase while the remaining three showed a decrease. The residual group showed an increase for the period of 25.7 per cent.

Further detail on the sales of the various trade groups will be found on the reverse of this page.



Prepared in Industry and Merchandising Division.

6543-501-32

WHOLESALE TRADE

March, 1962

Preliminary Estimates of Wholesale Sales and Percentage Changes

	March			January - March		
	Sales		% Change 1962/1961.	Sales		% Change 1962/1961
	1961	1962		1961	1962	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	759,225	844,522	+11.2	1,998,780	2,246,678	+12.5
Fresh Fruits and Vegetables	23,808	24,731	+ 3.9	62,567	65,879	+ 5.3
Groceries and Food Specialties	139,395	160,866	+15.4	383,525	440,516	+14.9
Meat and Dairy Products	14,651	14,201	- 3.1	35,610	36,053	+ 1.2
Clothing and Furnishings	10,837	10,698	- 1.3	25,491	25,405	- 0.3
Footwear	3,754	4,037	+ 7.5	8,762	8,915	+ 1.7
Other Textile and Clothing Accessories	17,263	17,779	+ 3.0	47,204	47,530	+ 0.7
Coal and Coke	10,782	10,393	- 3.6	36,473	34,648	- 5.0
Drugs and Drug Sundries	20,327	22,057	+ 8.5	56,018	60,778	+ 8.7
Newsprint, Paper and Paper Products	22,553	24,876	+10.3	64,773	68,169	+ 5.2
Tobacco, Confectionery and Soft Drinks	78,493	80,400	+ 2.4	181,050	191,662	+ 5.9
Automotive Parts and Accessories	36,256	40,357	+11.3	85,419	95,471	+11.8
Commercial, Institutional and Service Equipment and Supplies	12,778	15,307	+19.8	35,706	39,136	+ 9.6
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	13,057	14,215	+ 8.9	38,625	41,823	+ 8.3
Other Construction Materials and Supplies, including Lumber	55,543	67,165	+20.9	147,301	171,467	+16.4
Farm Machinery	7,985	7,613	- 4.7	17,209	14,902	-13.4
Hardware	25,223	25,458	+ 0.9	66,351	69,098	+ 4.1
Household Electrical Appliances	16,901	16,932	+ 0.2	50,339	51,593	+ 2.5
Industrial and Transportation Equipment and Supplies	79,726	81,941	+ 2.8	166,835	172,634	+ 2.3
All Other Trades	169,893	205,496	+21.0	487,522	612,899	+25.7

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WHOLESALE TRADE

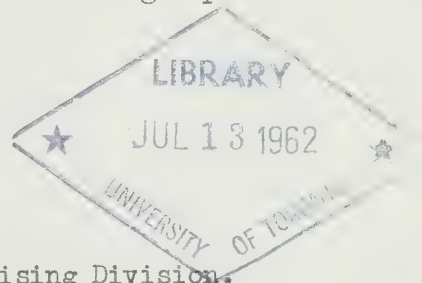
April, 1962

Sales of Canadian wholesalers for April are estimated at \$794,756,000, an increase of 12.9 per cent compared with the same period for 1961. Sales are those of "Wholesalers Proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Sixteen trades indicated an increased volume of business. Increases ranged from 28.3 per cent in the case of Clothing and Furnishings to 5.0 per cent for Meat and Dairy Products and Hardware. The residual group of trades showed an increase of 20.3 per cent. The remaining two trades indicated decreases of 7.7 per cent and 1.0 per cent.

For the four months ending April, sales are estimated at \$3,043,434,000, an increase of 12.6 per cent when compared with the same period of 1961. All trades except two indicated increases ranging from 16.6 per cent in the case of Other Construction Materials and Supplies including Lumber to 2.1 per cent for Meat and Dairy Products. Coal and Coke and Farm Machinery indicated decreases of 5.5 per cent and 4.9 per cent respectively. The residual group of trades showed an increase of 24.3 per cent for the four month period.

Further detail on the sales of the various trade groups will be found on the reverse of this page.



Prepared in Industry and Merchandising Division.

6543-501-42

WHOLESALE TRADE

April, 1962

Preliminary Estimates of Wholesale Sales and Percentage Changes

	April			January - April		
	Sales		% Change 1962/1961	Sales		% Change 1962/1961
	1961	1962		1961	1962	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	703,657	794,756	+12.9	2,702,437	3,043,434	+12.6
Fresh Fruits and Vegetables	21,615	23,921	+10.7	84,182	89,800	+6.7
Groceries and Food Specialties	132,334	144,028	+8.8	515,859	584,544	+13.3
Meat and Dairy Products	10,272	10,790	+5.0	45,882	46,843	+2.1
Clothing and Furnishings	8,269	10,612	+28.3	33,760	36,017	+6.7
Footwear	3,030	3,671	+21.2	11,792	12,586	+6.7
Other Textile and Clothing Accessories	15,114	16,634	+10.1	62,318	64,164	+3.0
Coal and Coke	8,870	8,183	-7.7	45,343	42,831	-5.5
Drugs and Drug Sundries	17,543	19,024	+8.4	73,561	79,902	+8.6
Newsprint, Paper and Paper Products	23,718	23,482	-1.0	88,491	91,651	+3.6
Tobacco, Confectionery and Soft Drinks	55,992	60,853	+8.7	237,042	252,515	+6.5
Automotive Parts and Accessories	36,454	39,777	+9.1	121,873	135,248	+11.0
Commercial, Institutional and Service						
Equipment and Supplies	11,654	12,866	+10.4	47,360	52,002	+9.8
Electrical Wiring Supplies, Construction						
Materials, Apparatus and Equipment	12,069	14,302	+18.5	50,694	56,125	+10.7
Other Construction Materials and Supplies,						
including Lumber	53,167	62,324	+17.2	200,468	233,791	+16.6
Farm Machinery	9,570	10,570	+10.4	26,779	25,472	-4.9
Hardware	25,829	27,131	+5.0	92,180	96,229	+4.4
Household Electrical Appliances	13,374	20,117	+9.5	68,713	71,710	+4.4
Industrial and Transportation Equipment						
and Supplies	57,750	57,442	+16.8	226,585	240,076	+6.0
All Other Trades	182,033	219,029	+20.3	669,555	831,928	+24.3

CATALOGUE No.

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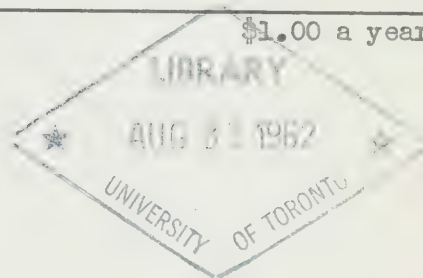
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[V. 25]

\$1.00 a year



WHOLESALE TRADE

May, 1962

Sales of Canadian wholesalers for the month of May, at \$946,223,000, were 12.8 per cent greater than the \$839,142,000 reported for the same month in 1961. Those sales cover wholesalers proper and do not include the business transactions of manufacturers sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but two of the eighteen specified trade groups reported increased sales. Increases ranged from 27.3 per cent for Farm Machinery to 1.9 per cent for Fresh Fruits and Vegetables. The All Other Trades group showed an increase of 20.1 per cent. The Coal and Coke and the Hardware groups showed decreases of 6.0 per cent and 1.3 per cent, respectively.

For the first five months of the year, sales are estimated at \$3,989,657,000, an increase of 12.7 per cent over the same period of 1961. With the exception of Coal and Coke, all of the specified trade groups showed increases ranging from 16.5 per cent for Other Construction Materials and Supplies, including Lumber, to 2.8 per cent for Farm Machinery and also for Hardware. The residual group of trades showed an increase of 23.2 per cent for the first five months of 1962.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

6543-501-52

WHOLESALE TRADE

May, 1962

Preliminary Estimates of Wholesale Sales and Percentage Changes

	May		% Change 1962/1961	January - May		% Change 1962/1961
	Sales			Sales		
	1961	1962		1961	1962	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	839,142	946,223	+12.8	3,541,579	3,989,657	+12.7
Fresh Fruits and Vegetables	29,658	30,223	+ 1.9	113,840	120,023	+ 5.4
Groceries and Food Specialties	144,219	160,721	+11.4	660,078	745,265	+12.9
Meat and Dairy Products	13,216	14,333	+ 8.5	59,098	61,176	+ 3.5
Clothing and Furnishings	9,732	10,731	+10.3	43,492	46,748	+ 7.5
Footwear	2,949	3,345	+13.4	14,741	15,931	+ 8.1
Other Textile and Clothing Accessories	14,963	15,347	+ 2.6	77,281	79,511	+ 2.9
Coal and Coke	11,001	10,337	- 6.0	56,344	53,168	- 5.6
Drugs and Drug Sundries	19,210	21,138	+10.0	92,771	101,040	+ 8.9
Newsprint, Paper and Paper Products	25,627	28,077	+ 9.6	114,118	119,728	+ 4.9
Tobacco, Confectionery and Soft Drinks	66,732	71,860	+ 7.7	303,774	324,375	+ 6.8
Automotive Parts and Accessories	39,380	44,107	+12.0	161,253	179,355	+11.2
Commercial, Institutional and Service Equipment and Supplies	11,679	12,322	+ 5.5	59,039	64,324	+ 9.0
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	14,122	15,965	+13.1	64,816	72,090	+11.2
Other Construction Materials and Supplies, including Lumber	72,810	84,573	+16.2	273,278	318,364	+16.5
Farm Machinery	8,437	10,738	+27.3	35,216	36,210	+ 2.8
Hardware	34,384	33,941	- 1.3	126,564	130,170	+ 2.8
Household Electrical Appliances	16,284	17,346	+ 6.5	84,997	89,056	+ 4.8
Industrial and Transportation Equipment and Supplies	80,063	91,178	+12.9	306,648	331,254	+ 8.0
All Other Trades	224,676	269,941	+20.1	894,231	1,101,869	+23.2

CATALOGUE No.

63-008

MONTHLY

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

Published by Authority of the Honourable George Hees, Minister of Trade and Commerce

Vol. 25 - No. 6

\$1.00 a year

WHOLESALE TRADE

JUNE, 1962

Sales of Canadian wholesalers for June are estimated at \$879,941,000, an increase of 6.6 per cent compared with the same period for 1961. Sales are those of "Wholesalers Proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All except six trades indicated an increased volume of business. Increases ranged from 20.7 per cent in the case of Commercial, Institutional and Service Equipment and Supplies to 2.1 per cent for Other Construction Materials and Supplies, including Lumber. Decreases in the six trades ranged from 17.8 per cent for Coal and Coke to 0.7 per cent in the case of Clothing and Furnishings. The residual group of trades showed an increase of 16.7 per cent.

For the six months ending June 1962, sales are estimated at \$4,869,598,000, an increase of 11.5 per cent when compared with the same period of 1961. All trades except Coal and Coke (decrease of 7.5 per cent) showed an increase in business for the period. Increases ranged from 13.4 per cent in the case of Other Construction Materials and Supplies, including Lumber to 0.4 per cent for Meat and Dairy Products. The residual group of trades showed an increase of 22.0 per cent for the period.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

September, 1962
6543-501

JUNE, 1962

January - June

	Sales		% Change 1962/1961	Sales		% Change 1962/1961
	1961	1962		1961	1962	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	825,122	879,941	+ 6.6	4,366,701	4,869,598	+ 11.5
Fresh Fruits and Vegetables	31,357	29,811	- 4.9	145,197	149,834	+ 3.2
Groceries and Food Specialties	153,427	158,233	+ 3.1	813,505	903,498	+ 11.1
Meat and Dairy Products	16,853	15,081	- 10.5	75,951	76,257	+ 0.4
Clothing and Furnishings	8,894	8,830	- 0.7	52,386	55,578	+ 6.1
Footwear	2,019	2,112	+ 4.6	16,760	18,043	+ 7.7
Other Textile and Clothing Accessories ...	15,222	16,185	+ 6.3	92,503	95,696	+ 3.5
Coal and Coke	9,921	8,160	- 17.8	66,265	61,328	- 7.5
Drugs and Drug Sundries	19,854	20,865	+ 5.1	112,625	121,905	+ 8.2
Newsprint, Paper and Paper Products	25,193	25,882	+ 2.7	139,311	145,610	+ 4.5
Tobacco, Confectionery and Soft Drinks ...	69,305	73,943	+ 6.7	373,079	398,318	+ 6.8
Automotive Parts and Accessories	38,793	40,794	+ 5.2	200,046	220,149	+ 10.0
Commercial, Institutional and Service Equipment and Supplies	12,190	14,717	+ 20.7	71,229	79,041	+ 11.0
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	15,469	16,965	+ 9.7	80,285	89,055	+ 10.9
Other Construction Materials and Supplies, including Lumber	74,579	76,182	+ 2.1	347,857	394,546	+ 13.4
Farm Machinery	8,330	7,911	- 5.0	43,546	44,121	+ 1.3
Hardware	33,736	32,904	- 2.5	160,300	163,074	+ 1.7
Household Electrical Appliances	12,990	14,062	+ 8.3	97,987	103,118	+ 5.2
Industrial and Transportation Equipment and Supplies	73,518	79,907	+ 8.7	380,166	411,161	+ 8.2
All Other Trades	203,472	237,397	+ 16.7	1,097,703	1,339,266	+ 22.0

CATALOGUE No.

DOMINION BUREAU OF STATISTICS

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63-008

MONTHLY

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WHOLESALE TRADE

JULY, 1962

Sales of Canadian wholesalers for the month of July were estimated at \$785,109,000, an increase of 9.9% when compared with the same month of 1961. Sales are those of "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Sixteen of the eighteen specified trade groups show increases ranging from 27.8% for Farm Machinery to 2.2% for Fresh Fruits and Vegetables. Wholesale sales of Clothing and Furnishings show a decrease of 3.2% while sales of Coal and Coke declined by 12.2%. The All Other Trades group shows an increase of 13.6%.

Sales for the first seven months of 1962 are estimated at \$5,654,707,000 as compared with \$5,080,896,000 for the same period of 1961, an increase of 11.3%. With the exception of Coal and Coke, where a decrease of 8.0% is indicated, all trade groups showed increases ranging from 13.0% for Other Construction Materials and Supplies, including Lumber, to 0.9% for Meat and Dairy Products.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

September, 1962
6543-501-62

WHOLESALE TRADE

JULY, 1962

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	July			% Change 1962/1961	January - July		
	Sales		% Change 1962/1961		Sales		% Change 1962/1961
	1961	1962			1961	1962	
	\$'000	\$'000		\$'000	\$'000		
Total, All Trades	714,195	785,109	+ 9.9	5,080,896	5,654,707	+11.3	
Fresh Fruits and Vegetables	29,181	29,831	+ 2.2	174,378	179,665	+ 3.0	
Groceries and Food Specialties	153,938	167,371	+ 8.7	967,443	1,070,869	+10.7	
Meat and Dairy Products	14,021	14,483	+ 3.3	89,972	90,740	+ 0.9	
Clothing and Furnishings	6,782	6,567	- 3.2	59,168	62,145	+ 5.0	
Footwear	1,816	2,045	+12.6	18,576	20,088	+ 8.1	
Other Textile and Clothing Accessories	13,385	14,365	+ 7.3	105,888	110,061	+ 3.9	
Coal and Coke	9,315	8,175	-12.2	75,580	69,503	- 8.0	
Drugs and Drug Sundries	16,477	18,762	+13.9	129,102	140,667	+ 9.0	
Newsprint, Paper and Paper Products	24,025	25,339	+ 5.5	163,336	170,949	+ 4.7	
Tobacco, Confectionery and Soft Drinks	62,317	64,346	+ 3.3	435,396	462,664	+ 6.3	
Automotive Parts and Accessories	34,735	38,333	+10.4	234,781	258,482	+10.1	
Commercial, Institutional and Service Equipment and Supplies	11,444	14,252	+24.5	82,673	93,293	+12.8	
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	14,554	16,548	+13.7	94,839	105,603	+11.3	
Other Construction Materials and Supplies, including Lumber	69,813	77,228	+10.6	417,670	471,774	+13.0	
Farm Machinery	7,824	9,997	+27.8	51,370	54,118	+ 5.3	
Hardware	27,194	29,879	+ 9.9	187,494	192,953	+ 2.9	
Household Electrical Appliances	11,809	12,829	+ 8.6	109,796	115,947	+ 5.6	
Industrial and Transportation Equipment and Supplies	62,608	72,337	+15.5	442,774	483,498	+ 9.2	
All Other Trades	142,957	162,422	+13.6	1,240,860	1,501,688	+21.0	

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63-008

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WHOLESALE TRADE

August, 1962

Sales of Canadian wholesalers for the month of August were estimated at \$785,909,000, an increase of 1.7% when compared with the same month of 1961. Sales are those of "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Eight of the eighteen specified trade groups indicated increases ranging from 10.4% for Farm Machinery to 1.0% for Other Construction Materials and Supplies, including Lumber. Eight of the remaining ten trade groups showed decreases ranging from 14.2% for Commercial, Institutional and Service Equipment and Supplies to 0.8% for Newsprint, Paper and Paper Products. Two trade groups were unchanged and the residual All Other Trades was down 3.4%.

Sales for the first eight months of 1962 are estimated at \$6,440,616,000, an increase of 10.0% over the comparable period in 1961. All except two of the specified trade groups showed increases which varied from 11.1% in the case of Other Construction Materials and Supplies, including Lumber to 2.1% for Hardware. Decreases of 7.2% and 1.0% were indicated by two trade groups and the residual All Other Trades increased by 18.6%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

October, 1962
6543-501-62

WHOLESALE TRADE

August, 1962

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	August		% Change 1962/1961	January - August		% Change 1962/1961
	Sales			Sales		
	1961	1962		1961	1962	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	773,089	785,909	+ 1.7	5,853,985	6,440,616	+10.0
Fresh Fruits and Vegetables	26,905	27,702	+ 3.0	201,283	207,367	+ 3.0
Groceries and Food Specialties	164,475	180,659	+ 9.8	1,131,918	1,251,528	+10.6
Meat and Dairy Products	18,145	16,336	-10.0	108,117	107,076	- 1.0
Clothing and Furnishings	11,876	12,852	+ 8.2	71,044	74,997	+ 5.6
Footwear	4,995	4,874	- 2.4	23,571	24,962	+ 5.9
Other Textile and Clothing Accessories ..	20,215	19,546	- 3.3	126,103	129,607	+ 2.8
Coal and Coke	9,997	9,890	- 1.1	85,577	79,393	- 7.2
Drugs and Drug Sundries	20,446	21,174	+ 3.6	149,548	161,841	+ 8.2
Newsprint, Paper and Paper Products	26,778	26,572	- 0.8	190,114	197,521	+ 3.9
Tobacco, Confectionery and Soft Drinks ...	64,819	64,842	(1)	500,215	527,506	+ 5.5
Automotive Parts and Accessories	40,575	43,546	+ 7.3	275,356	302,028	+ 9.7
Commercial, Institutional and Service Equipment and Supplies	15,196	13,042	-14.2	97,869	106,335	+ 8.6
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	16,680	17,529	+ 5.1	111,519	123,132	+10.4
Other Construction Materials and Supplies, including Lumber	74,952	75,734	+ 1.0	492,622	547,508	+11.1
Farm Machinery	4,880	5,386	+10.4	56,250	59,504	+ 5.8
Hardware	33,924	33,044	- 2.6	221,418	225,997	+ 2.1
Household Electrical Appliances	14,676	14,350	- 2.2	124,472	130,297	+ 4.7
Industrial and Transportation Equipment and Supplies	64,674	64,662	(1)	507,448	548,160	+ 8.0
All Other Trades	138,881	134,169	- 3.4	1,379,541	1,635,857	+18.6

(1) Unchanged.

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WHOLESALE TRADE

September, 1962

Sales of Canadian Wholesalers for the month of September were estimated at \$780,017,000, an increase of 2.8% when compared with the same period of 1961. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Twelve of the eighteen specified trade groups show increases ranging from 6.0% for Groceries and Food Specialties to 0.5% for Tobacco, Confectionery and Soft Drinks. Decreases in the six trades ranged from 13.6% in the case of Industrial and Transportation Equipment and Supplies to 0.5% for Commercial, Institutional and Service Equipment and Supplies. The All Other Trades group shows an increase of 7.4%.

Sales for the first nine months of 1962 are estimated at \$7,220,633,000 as compared with \$6,612,734,000 for the same period of 1961, an increase of 9.2%. With the exception of Meat and Dairy Products and Coal and Coke, where decreases of 2.2% and 5.8%, respectively, are indicated, all trade groups showed increases ranging from 10.3% for Other Construction Materials and Supplies, including Lumber, to 1.7% for Hardware.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

November, 1962
6543-501

WHOLESALE TRADE

September, 1962

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	September			% Change 1962/1961	January - September		
	Sales		% Change 1962/1961		Sales		% Change 1962/1961
	1961	1962			1961	1962	
	\$'000	\$'000		\$'000	\$'000		
Total, All Trades	758,749	780,017	+ 2.8	6,612,734	7,220,633	+ 9.2	
Fresh Fruits and Vegetables	22,950	24,116	+ 5.1	224,233	231,485	+ 3.2	
Groceries and Food Specialties	141,552	150,076	+ 6.0	1,273,470	1,401,604	+10.1	
Meat and Dairy Products	15,718	14,106	-10.3	123,835	121,182	- 2.2	
Clothing and Furnishings	12,960	12,654	- 2.4	84,004	87,651	+ 4.3	
Footwear	4,873	4,956	+ 1.7	28,444	29,918	+ 5.2	
Other Textile and Clothing Accessories	21,344	21,887	+ 2.5	147,447	151,494	+ 2.7	
Coal and Coke	10,901	11,493	+ 5.4	96,478	90,886	- 5.8	
Drugs and Drug Sundries	21,470	21,921	+ 2.1	171,018	183,762	+ 7.5	
Newsprint, Paper and Paper Products	24,716	26,074	+ 5.5	214,830	223,595	+ 4.1	
Tobacco, Confectionery and Soft Drinks	68,609	68,965	+ 0.5	568,824	596,471	+ 4.9	
Automotive Parts and Accessories	34,670	36,522	+ 5.3	310,026	338,550	+ 9.2	
Commercial, Institutional and Service Equipment and Supplies	11,210	11,154	- 0.5	109,079	117,489	+ 7.7	
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	15,811	16,464	+ 4.1	127,330	139,596	+ 9.6	
Other Construction Materials and Supplies, including Lumber	69,278	72,379	+ 4.5	566,900	619,887	+10.3	
Farm Machinery	4,672	4,481	- 4.1	60,922	63,985	+ 5.0	
Hardware	30,710	30,489	- 0.7	252,128	256,486	+ 1.7	
Household Electrical Appliances	18,407	19,356	+ 5.2	142,879	149,653	+ 4.7	
Industrial and Transportation Equipment and Supplies	61,167	52,845	-13.6	568,615	601,005	+ 5.7	
All Other Trades	167,731	180,079	+ 7.4	1,547,272	1,815,936	+17.4	

CATALOGUE No.

63-008

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Vol. 5 - No. 10

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WHOLESALE TRADE

October, 1962

Sales of Canadian Wholesalers for the month of October were estimated at \$839,233,000, an increase of 7.8% when compared with the same period of 1961. These sales cover "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but two of the specified trade groups show increases ranging from 23.8% for Farm Machinery to 1.4% for Coal and Coke. The Clothing and Furnishings trade and Other Textile and Clothing Accessories indicate decreased sales of 8.2% and 5.4%, respectively. The All Other Trades group shows an increase of 9.1%.

Sales in the first ten months of 1962 are estimated at \$8,059,868,000 as compared with \$7,396,279,000 for the same period of 1961, an increase of 9.0%. All except two specified trade groups show increases ranging from 10.1% in the case of Groceries and Food Specialties to 1.7% for Other Textile and Clothing Accessories. The Farm and Forestry Products trade and Coal and Coke showed a decrease of 4.8%. The All Other Trades group increased by 16.5%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

January, 1963
6543-501

Kind of Business	October		% Change 1962/1961	January - October		
	Sales			Sales		
	1961	1962		1961	1962	
		'000		'000	\$'000	
Total, All Trade.....	776,445	839,233	+7.8	7,396,279	6,059,866	+9.0
Meat and Dairy Products.....	13,050	16,463	+25.4	139,645	250,403	+8.6
Clothing and Furnishings.....	14,873	11,269	-23.5	96,276	10,920	(1)
Footwear.....	4,265	4,604	+7.9	32,109	34,522	+7.5
Household and Personal Goods.....	38,183	38,667	+1.3	111,806	112,100	+0.3
Drugs and Drug Accessories.....	11,740	13,717	+16.9	113,601	107,126	-5.7
Newsprint, Paper and Paper Products.....	26,407	30,076	+13.9	241,237	253,673	+5.2
Textiles, Confectionery and Soft Drinks.....	61,744	61,660	-0.1	630,774	619,000	-1.8
Automotive Parts and Accessories.....	14,483	17,229	+19.0	177,856	177,856	+0.0
Commercial, Institutional and Service	11,979	13,112	+9.5	121,058	130,601	+7.9
Electrical and Electronic Equipment.....	10,616	18,117	+69.7	112,916	157,723	+41.5
Materials, Apparatus and Equipment.....	7,447	76,590	+924.1	64,174	64,177	+0.0
Other Construction Materials and Supplies,	3,813	4,721	+23.8	64,735	68,706	+6.1
including Paints.....	10,079	10,104	+0.2	100,000	228,450	+12.2
Farm Machinery.....	10,079	20,790	+106.4	100,000	170,449	+71.4
Refrigeration, Electrical Appliances.....	10,065	20,790	+106.4	100,000	170,449	+71.4
Industrial and Transportation Equipment	10,065	20,790	+106.4	100,000	170,449	+71.4
and Supplies.....	10,065	20,790	+106.4	100,000	170,449	+71.4
All Other Trades.....	10,065	20,790	+106.4	100,000	170,449	+71.4

(1) No Change.

CATALOGUE No.

63-008

MONTHLY

Canada. Statistics. Bureau of.

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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Vol. 25 - No. 11

WHOLESALE TRADE

November, 1962

Sales of Canadian Wholesalers for the month of November were estimated at \$803,186,000, an increase of 3.7% when compared with the same month of 1961. These sales cover "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations, or number of business days in the respective months. All but three of the specified trade groups show increased sales for November ranging from 16.9% for Farm Machinery to 1.1% for Drugs and Drug Sundries. Meat and Dairy Products and Industrial and Transportation Equipment and Supplies indicated decreases of 6.4% and 5.8% respectively. The All Other Trades group showed an increase of 5.7%.

Sales for the first eleven months of 1962 are estimated at \$8,863,054,000 as compared with \$8,171,151,000 for the same period of 1961, an increase of 8.5%. All except two of the specified trade groups indicated increases ranging from 9.6% in the case of Groceries and Food Specialties to 1.9% for Other Textile and Clothing Accessories and Hardware. Meat and Dairy Products and Coal and Coke showed small decreases of 1% and 2.8% respectively. The All Other Trades group increased by 15.5%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

January, 1963
6543-501

WHOLESALE TRADE

November, 1962

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	November			January - November		
	Sales		% Change 1962/1961	Sales		% Change 1962/1961
	1961	1962		1961	1962	
Total, All Trade.....	\$1,000	\$1,000		\$1,000	\$1,000	
Fresh Fruits and Vegetables.....	774,872	803,186	+ 3.7	8,171,151	8,863,054	+ 8.5
Groceries and Food Specialties.....	20,493	21,474	+ 4.8	269,902	279,877	+ 3.7
Meat and Dairy Products.....	152,323	159,520	+ 4.7	1,574,717	1,725,497	+ 9.6
Clothing and Furnishings.....	23,641	22,119	- 6.4	163,329	161,764	- 1.0
Footwear.....	10,869	11,023	+ 1.4	107,145	109,943	+ 2.6
Other Textile and Clothing Accessories....	3,718	3,970	+ 6.8	36,427	38,492	+ 5.7
Coal and Coke.....	20,675	21,321	+ 3.1	189,905	193,423	+ 1.9
Drugs and Drug Sundries.....	13,137	14,886	+ 14.1	125,183	121,664	- 2.8
Newsprint, Paper and Paper Products.....	20,755	20,987	+ 1.1	215,763	230,741	+ 6.9
Tobacco, Confectionery and Soft Drinks.....	27,069	28,719	+ 6.1	268,306	282,392	+ 5.2
Automotive Parts and Accessories.....	56,660	57,523	+ 1.5	687,426	717,362	+ 4.4
Commercial, Institutional and Service	33,822	35,046	+ 3.6	380,130	410,935	+ 8.1
Equipment and Supplies.....	11,103	11,312	+ 1.9	132,161	141,912	+ 7.4
Electrical Wiring Supplies, Construction	17,472	18,610	+ 6.5	161,418	176,333	+ 9.2
Materials, Apparatus and Equipment.....						
Other Construction Materials and Supplies, including Lumber.....	67,105	72,763	+ 8.4	706,477	771,210	+ 9.2
Farm Machinery.....	2,351	2,748	+ 16.9	67,086	71,454	+ 6.5
Hardware.....	32,152	32,026	- 0.4	214,859	220,876	+ 1.9
Household Electrical Appliances.....	22,276	23,562	+ 5.8	183,820	194,011	+ 5.5
Industrial and Transportation Equipment						
and Supplies.....	64,512	60,757	- 5.8	691,926	725,568	+ 4.9
All Other Trades.....	174,739	184,720	+ 5.7	1,895,171	2,189,569	+ 15.5

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CATALOGUE No.

63-008

MONTHLY

Vol. 25 - No. 12

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WHOLESALE TRADE

December, 1962

Sales of Canadian Wholesalers for the month of December were estimated at \$797,098,000, an increase of 4.9% when compared with the same month of 1961. These sales cover "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

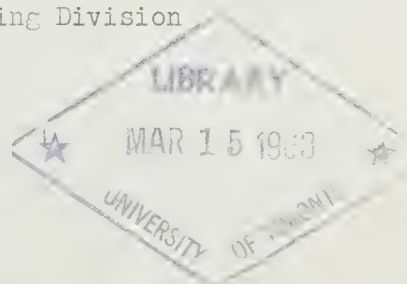
Thirteen of the specified trade groups showed increased sales for December ranging from 27.2% for Farm Machinery to 2.4% in the case of Tobacco, Confectionery and Soft Drinks. Five of the groups indicated decreased sales ranging from 7.8% for Other Textile and Clothing Accessories to 0.6% for Other Construction Materials and Supplies, including Lumber. The residual All Other Trades group showed an increase of 9.0%.

Sales for the year 1962 were estimated at \$9,660,152,000 as compared with \$8,931,262,000 for the year 1961, an increase of 8.2%. All except one of the specified trade groups showed increased sales for the year ranging from 9.2% in the case of Groceries and Food Specialties to 0.8% for Meat and Dairy Products. Coal and Coke indicated decreased sales of 1.0% for 1962. The residual All Other Trades group showed an increase of 15.0% for the year.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

March, 1963
6543-501



December, 1962

December, 1962

Preliminary Estimates of Wholesale Sales and Percentage Change

Kind of Business	December		% Change 1962/1961	January - December		% Change 1962/1961
	Sales			Sales		
	1961	1962		1961	1962	
	'000	'000		'000	'000	
Total, All Lines.....	760,111	797,098	+ 4.9	8,931,262	9,660,152	+ 8.2
Food, Drink and Tobacco.....	24,071	27,311	+13.5	293,973	307,188	+ 4.5
Groceries and Food Specialties.....	161,268	159,457	+ 5.1	1,735,905	1,894,954	+ 9.2
Meat and Dairy Products.....	13,187	16,240	+ 23.2	176,516	178,001	+ 0.8
Clothing and Furnishings.....	7,568	7,276	- 3.9	114,531	117,219	+ 2.2
Household and Personal Accessories.....	2,910	4,000	+ 36.1	39,337	41,730	+ 5.1
Coal and Coke.....	16,692	15,211	- 7.8	206,597	200,111	+ 1.1
Drugs and Drug Sundries.....	11,672	13,831	+18.5	150,835	135,495	- 1.0
Chemicals, Paper and Other Products.....	19,244	20,100	+ 4.8	225,007	250,903	+ 6.0
Tobacco, Confectionery and Soft Drinks.....	22,159	23,031	+ 6.6	290,465	306,021	+ 5.4
Automotive Parts and Accessories.....	73,624	75,480	+ 2.4	761,050	792,782	+ 4.2
Commercial, Institutional and Service Equipment and Supplies.....	32,505	33,742	+ 3.8	412,635	444,677	+ 7.8
Electrical, Air-Conditioning, Construction Materials, Apparatus and Equipment.....	11,101	12,076	+ 8.8	171,211	153,991	+ 7.5
Other Construction Materials and Supplies, including Lumber.....	10,641	10,697	+10.0	172,359	193,230	+ 8.3
Chemical and Allied Products.....	51,553	51,271	- 0.6	752,050	822,511	+ 8.5
Household Electrical Appliances.....	4,314	5,409	+27.2	71,400	76,943	+ 7.8
Household Electrical Appliances.....	27,007	28,770	+ 6.5	341,866	349,646	+ 2.3
Industrial and Transportation Equipment and Supplies.....	25,505	27,507	+ 7.8	209,325	221,518	+ 5.8
All Other Trades.....	65,156	60,526	- 7.1	737,002	786,094	+ 3.8
	172,634	189,264	+ 9.0	2,066,105	2,378,833	+15.0

CATALOGUE No.

63-008

MONTHLY

[282]

Vol. 26 - No. 1

Canada, Statistics, Bureau of
DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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WHOLESALE TRADE
January, 1963

Estimates of wholesale sales for the month of January 1963 and comparable figures for 1962 will be found on page 2 of this report. Page 3 contains final revised estimates of wholesale sales for the years 1960 and 1961; also preliminary estimates for the year 1962. On pages 4 and 5 there are revised monthly estimates for the year 1962. Finally on page 6 final estimates of year-end wholesale inventories for selected trades are shown for the years 1960 and 1961; preliminary estimates are shown for the year 1962.

January 1963 sales of Canadian wholesalers were estimated at \$752,292,000, an increase of 5.5% over January 1962 sales of \$713,273,000. All trades except three indicated an increase, increases ranging from 27.6% in the case of Farm Machinery to 0.2% for Other Construction Materials and Supplies, including Lumber. Three trades indicated a decrease; Clothing and Furnishings 16.7%, Tobacco, Confectionery and Soft Drinks 4.7% and Groceries and Food Specialties 0.2%. The All Other Trades group showed an increase of 12.9%.

For the year 1962 sales of Canadian wholesalers were estimated at \$9,800,200,000, an increase of 10.9% over sales of \$8,836,600,000 for the year 1961. All trades except one indicated an increased volume of business, increases ranging from 9.3% in the case of Groceries and Food Specialties to 0.7% in the case of Meat and Dairy Products. The Coal and Coke trade indicated a decrease in sales of 0.9%. The All Other Trades group indicated an increase of 15.4%.

These sales estimates cover the transactions of "Wholesalers proper" and do not include those of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All trades for which it is possible to show year-end inventory data for the years 1961 and 1962 indicated increases in inventory holdings, increases ranging from 22.7% in the case of Newsprint, Paper and Paper Products to 0.5% in the case of Groceries and Food Specialties.

Further detail on the sales and inventories of the various trade groups will be found on the following pages.

Prepared in Industry and Merchandising Division.

May, 1963
6543-501

WHOLESALE TRADE
January, 1963

Estimates of Wholesale Sales and Percentage Changes

Kind of Business	January		
	Sales		% Change 1963/1962
	1962	1963	
	\$'000	\$'000	
Total, All Trades	713,273	752,292	+ 5.5
Fresh Fruits and Vegetables	19,952	22,032	+10.4
Groceries and Food Specialties	138,232	138,024	- 0.2
Meat and Dairy Products	10,902	11,193	+ 2.7
Clothing and Furnishings	7,360	6,133	-16.7
Footwear	1,872	2,227	+19.0
Other Textile and Clothing Accessories	14,600	15,621	+ 7.0
Coal and Coke	12,542	13,704	+ 9.3
Drugs and Drug Sundries	19,630	20,089	+ 2.3
Newsprint, Paper and Paper Products	21,632	22,025	+ 1.8
Tobacco, Confectionery and Soft Drinks	56,149	53,537	- 4.7
Automotive Parts and Accessories	25,503	26,592	+ 4.3
Commercial, Institutional and Service			
Equipment and Supplies	12,104	13,533	+11.8
Electrical Wiring Supplies, Construction			
Materials, Apparatus and Equipment	13,248	14,249	+ 7.6
Other Construction Materials and Supplies,			
including Lumber	53,664	53,751	+ 0.2
Farm Machinery	2,402	3,065	+27.6
Hardware	23,040	25,104	+ 9.0
Household Electrical Appliances	17,156	17,257	+ 0.6
Industrial and Transportation Equipment			
and Supplies	36,529	38,185	+ 4.5
All Other Trades	226,756	255,971	+12.9

WHOLESALE TRADE

Estimated Annual Wholesale Sales 1960-1962 and Percentage Changes
(millions of dollars)

Kind of Business	1960 (1)	1961 (1)	% Change 1961/1960	1962 (2)	% Change 1962/1961
Total, All Trades	8,764.5	8,836.6	+ 0.8	9,800.2	+10.9
Fresh Fruits and Vegetables	288.4	288.7	+ 0.1	301.7	+ 4.5
Groceries and Food Specialties	1,649.7	1,751.4	+ 6.2	1,913.7	+ 9.3
Meat and Dairy Products	165.0	175.0	+ 6.1	176.3	+ 0.7
Clothing and Furnishings	116.1	116.6	+ 0.4	119.1	+ 2.1
Footwear	38.0	39.4	+ 3.7	41.4	+ 5.1
Other Textile and Clothing Accessories.	204.6	206.0	+ 0.7	208.2	+ 1.1
Coal and Coke	153.3	140.6	- 8.3	139.3	- 0.9
Drugs and Drug Sundries	221.9	236.0	+ 6.4	252.0	+ 6.8
Newsprint, Paper and Paper Products ...	276.4	291.6	+ 5.5	307.3	+ 5.4
Tobacco, Confectionery and Soft Drinks.	741.1	769.9	+ 3.9	802.0	+ 4.2
Automotive Parts and Accessories	414.8	414.4	- 0.1	446.6	+ 7.8
Commercial, Institutional and Service Equipment and Supplies	137.4	140.4	+ 2.2	151.0	+ 7.5
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	169.3	168.5	- 0.5	182.2	+ 8.1
Other Construction Materials and Supplies, including Lumber	708.3	725.5	+ 2.4	792.1	+ 9.2
Farm Machinery	73.0	67.8	- 7.1	73.3	+ 8.1
Hardware	327.1	350.7	+ 7.2	359.4	+ 2.5
Household Electrical Appliances	182.7	199.5	+ 9.2	211.3	+ 5.9
Industrial and Transportation Equipment and Supplies	748.1	750.1	+ 0.3	778.5	+ 3.8
All Other Trades	2,149.3	2,204.5	+ 2.6	2,544.8	+15.4

(1) Final estimates.

(2) Preliminary estimates.

WHOLESALE TRADE

Revised Estimates of Wholesale Sales - January - December 1962
(thousands of dollars)

Kind of Business	January	February	March	April
Total, All Trades	713,273	721,904	857,618	809,555
Fresh Fruits and Vegetables	19,952	20,455	24,256	23,509
Groceries and Food Specialties	138,232	144,424	162,918	145,441
Meat and Dairy Products	10,902	10,679	14,083	10,650
Clothing and Furnishings	7,360	7,585	10,875	10,788
Footwear	1,872	3,004	4,043	3,681
Other Textile and Clothing Accessories	14,600	15,067	17,725	16,584
Coal and Coke	12,542	12,319	10,895	8,346
Drugs and Drug Sundries	19,630	19,364	22,155	19,109
Newsprint, Paper and Paper Products	21,632	21,841	24,978	23,585
Tobacco, Confectionery and Soft Drinks	56,149	56,407	81,326	61,557
Automotive Parts and Accessories	25,503	29,876	40,526	39,945
Commercial, Institutional and Service Equipment and Supplies	12,104	11,265	14,988	12,622
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	13,248	12,285	13,348	13,464
Other Construction Materials and Supplies, including Lumber	53,664	47,076	64,472	59,772
Farm Machinery	2,402	4,573	7,312	10,243
Hardware	23,040	21,902	26,076	27,976
Household Electrical Appliances	17,156	15,949	16,207	19,093
Industrial and Transportation Equipment and Supplies	36,529	53,636	81,140	66,874
All Other Trades	226,756	214,197	220,295	236,316

WHOLESALE TRADE

Revised Estimates of Wholesale Sales - January - December 1962
(thousands of dollars)

May	June	July	August	September	October	November	December
962,641	893,833	792,314	790,154	788,683	848,704	811,964	809,610
29,661	29,245	29,331	27,231	23,677	26,434	21,108	26,870
162,303	159,638	168,690	182,614	151,510	165,658	160,752	171,516
14,245	14,973	14,359	16,183	13,926	18,317	21,915	16,080
10,909	8,977	6,673	13,062	12,866	11,454	11,202	7,391
3,358	2,123	2,064	4,885	4,955	4,607	3,974	2,838
15,301	16,137	14,323	19,488	21,821	20,546	21,253	15,343
10,807	8,323	8,268	10,006	11,741	16,348	15,239	14,420
21,234	20,957	18,846	21,268	22,013	26,100	21,077	20,251
28,193	25,990	25,448	26,694	26,188	30,201	28,838	23,723
72,697	74,799	65,099	65,614	69,762	64,100	58,204	76,291
44,293	40,964	38,497	43,729	36,684	37,514	35,207	33,892
12,092	14,412	13,989	12,787	10,930	12,853	11,093	11,854
15,221	16,020	15,828	16,527	15,573	17,178	17,603	15,882
81,275	73,205	74,289	73,022	70,001	75,669	70,257	49,412
10,357	7,512	9,321	5,081	4,284	4,459	2,535	5,222
34,839	33,709	30,643	33,995	31,686	33,208	32,805	29,525
16,495	13,449	12,297	13,671	18,540	19,868	22,415	26,186
90,444	79,078	71,603	63,997	52,223	63,109	59,983	59,849
288,917	254,322	172,746	140,300	190,303	201,081	196,504	203,065

WHOLESALE TRADE

Estimated Year-end Wholesale Inventories, 1960 - 1962,
and Percentage Changes, for selected Trades
(millions of dollars)

Kind of Business	1960 (1)	1961 (1)	% Change 1961/1960	1962 (2)	% Change 1962/1961
Total, All Trades	(3)	(3)	(3)	(3)	(3)
Fresh Fruits and Vegetables	5.8	5.6	- 3.5	6.6	+ 17.9
Groceries and Food Specialties	112.1	124.2	+ 10.8	124.8	+ 0.5
Meat and Dairy Products	(3)	(3)	(3)	(3)	(3)
Clothing and Furnishings	(3)	(3)	(3)	(3)	(3)
Footwear	(3)	(3)	(3)	(3)	(3)
Other Textile and Clothing Accessories	(3)	(3)	(3)	(3)	(3)
Coal and Coke	(3)	(3)	(3)	(3)	(3)
Drugs and Drug Sundries	28.3	27.8	- 1.8	29.1	+ 4.7
Newsprint, Paper and Paper Products	20.2	22.5	+ 11.4	27.6	+ 22.7
Tobacco, Confectionery and Soft Drinks	33.4	34.5	+ 3.3	35.5	+ 2.9
Automotive Parts and Accessories	(3)	(3)	(3)	(3)	(3)
Commercial, Institutional and Service					
Equipment and Supplies	(3)	(3)	(3)	(3)	(3)
Electrical Wiring Supplies, Construction					
Materials, Apparatus and Equipment	(3)	(3)	(3)	(3)	(3)
Other Construction Materials and Supplies,					
including Lumber	(3)	(3)	(3)	(3)	(3)
Farm Machinery	(3)	(3)	(3)	(3)	(3)
Hardware	74.7	75.2	+ 0.7	79.9	+ 6.3
Household Electrical Appliances	(3)	(3)	(3)	(3)	(3)
Industrial and Transportation Equipment					
and Supplies	(3)	(3)	(3)	(3)	(3)
All Other Trades	(3)	(3)	(3)	(3)	(3)

(1) Final estimates.

(2) Preliminary estimates.

(3) Response to sample survey inadequate.

CATALOGUE No.

63-008

MONTHLY

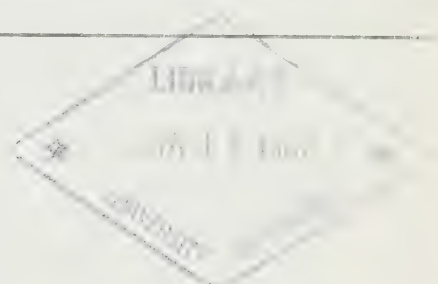
1963

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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Vol. 26 - No. 2



WHOLESALE TRADE

February, 1963

Sales of Canadian wholesalers for February are estimated at \$767,793,000, an increase of 6.4% compared with the same month for 1962. Sales are those of "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Twelve trades indicated an increased volume of business. Increases ranged from 12.6% in the case of Groceries and Food Specialties to 1.4% for Other Construction Materials and Supplies, including Lumber. Five trades showed a decreased volume of business for the month. Decreases ranged from 15.3% in the case of Meat and Dairy Products to 0.5% in the case of Farm Machinery. The Footwear trade remained unchanged. The residual group showed an increase of 8.2% when compared with the previous period.

For the two months of 1963, sales are estimated at \$1,520,085,000, an increase of 5.9% when compared with the same period for 1962. All except three trades showed an increased volume of business, increases ranging from 9.2% in the case of Farm Machinery to 0.3% in the case of Automotive Parts and Accessories. Three trades showed a decreased volume of business, decreases ranging from 6.2% in the case of Meat and Dairy Products to 3.0% in the case of Tobacco, Confectionery and Soft Drinks. The residual group indicated an increase of 10.6%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division.

May, 1963
6543-501

WHOLESALE TRADE

February, 1963

Preliminary Estimates of Wholesale Sales and Percentage Changes

	February		January - February	
	% Change		% Change	
	Sales	1963/1962	Sales	1963/1962
	1962	1963	1962	1963
	\$'000	\$'000	\$'000	\$'000
Total, All Trades	721,904	767,793	1,435,177	1,520,085
Fresh Fruits and Vegetables	20,455	22,069	40,407	44,101
Groceries and Food Specialties	144,424	162,553	282,656	300,577
Meat and Dairy Products	10,679	9,047	21,581	20,240
Clothing and Furnishings	7,585	8,221	14,945	14,354
Footwear	3,004	3,005	4,876	5,232
Other Textile and Clothing Accessories	15,067	15,762	29,667	31,383
Coal and Coke	12,319	12,647	24,861	26,351
Drugs and Drug Sundries	19,364	20,272	38,994	40,361
Newsprint, Paper and Paper Products	21,841	22,357	43,473	44,382
Tobacco, Confectionery and Soft Drinks	56,407	55,693	112,556	109,230
Automotive Parts and Accessories	29,876	28,951	55,379	55,543
Commercial, Institutional and Service Equipment and Supplies	11,265	11,094	23,369	24,627
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	12,285	13,012	25,533	27,261
Other Construction Materials and Supplies, including Lumber	47,076	47,750	100,740	101,501
Farm Machinery	4,573	4,551	6,975	7,616
Hardware	21,902	22,945	44,942	48,049
Household Electrical Appliances	15,949	17,078	33,105	34,335
Industrial and Transportation Equipment and Supplies	53,636	58,966	90,165	97,151
All Other Trades	214,197	231,820	440,953	487,791

(1) No change.

CATALOGUE No.

63-008

MONTHLY

DOMINION BUREAU OF STATISTICS

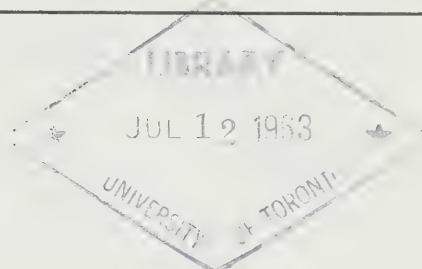
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WHOLESALE TRADE

March, 1963



Sales of Canadian wholesalers for March are estimated at \$861,151,000, an increase of 0.4% as compared with the same month in 1962. Sales are those of "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

March 1963 sales were larger in seven of the eighteen specified trade groups, with increases ranging from 10.8% for Industrial and Transportation Equipment and Supplies to 0.2% in the case of Automotive Parts and Accessories. All other trade groups indicated decreases ranging from 9.6% in the case of Clothing and Furnishings to 1.0% for Coal and Coke. The residual "All Other Trades" showed an increase of 3.1%.

For the three months ending March, sales are estimated at \$2,381,236,000, an increase of 3.9% when compared with the same period of 1962. Thirteen trades indicated increases while the remaining five showed decreases. The All Other Trades group showed an increase of 8.1% for the period.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

June, 1963
6423-501

WHOLESALE TRADE

March, 1963

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	March			% Change 1963/1962	January - March			% Change 1963/1962
	Sales		% Change 1963/1962		Sales		% Change 1963/1962	
	1962	1963			1962	1963		
	\$'000	\$'000		\$'000	\$'000			
Total, All Trade	857,618	861,151	+ 0.4	2,292,795	2,381,236	+ 3.9		
Fresh Fruits and Vegetables	24,256	24,372	+ 0.5	64,663	68,473	+ 5.9		
Groceries and Food Specialties	162,918	158,560	- 2.7	445,574	459,137	+ 3.0		
Meat and Dairy Products	14,083	13,010	- 7.6	35,664	33,250	- 6.8		
Clothing and Furnishings	10,875	9,836	- 9.6	25,820	24,190	- 6.3		
Footwear	4,043	3,722	- 7.9	8,919	8,954	+ 0.4		
Other Textile and Clothing Accessories	17,725	16,399	- 7.5	47,392	47,782	+ 0.8		
Coal and Coke	10,895	10,790	- 1.0	35,756	37,141	+ 3.9		
Drugs and Drug Sundries	22,155	22,529	+ 1.7	61,149	62,890	+ 2.8		
Newsprint, Paper and Paper Products	24,978	23,657	- 5.3	68,451	68,039	- 0.6		
Tobacco, Confectionery and Soft Drinks	81,326	79,633	- 2.1	193,882	188,863	- 2.6		
Automotive Parts and Accessories	40,526	40,605	+ 0.2	95,905	96,148	+ 0.3		
Commercial, Institutional and Service Equipment and Supplies	14,988	13,939	- 7.0	38,357	38,566	+ 0.5		
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	13,348	14,160	+ 6.1	38,881	41,421	+ 6.5		
Other Construction Materials and Supplies, including Lumber	64,472	62,804	- 2.6	165,212	164,305	- 0.5		
Farm Machinery	7,312	7,235	- 1.1	14,287	14,851	+ 3.9		
Hardware	26,076	26,318	+ 0.9	71,018	74,367	+ 4.7		
Household Electrical Appliances	16,207	16,515	+ 1.9	49,312	50,850	+ 3.1		
Industrial and Transportation Equipment and Supplies	81,140	89,886	+10.8	171,305	187,037	+ 9.2		
All Other Trades	220,295	227,181	+ 3.1	661,248	714,972	+ 8.1		

Note: 1962 figures are revised.

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WHOLESALE TRADE

April, 1963

Sales of Canadian wholesalers during the month of April are estimated at \$865,665,000 as compared with \$809,555,000 for the same month of 1962, an increase of 6.9%. These sales cover "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but one of the eighteen specified trades indicated increased volume of business. Increases ranged from 14.8% for Newsprint, Paper and Paper Products to 1.9% for Tobacco, Confectionery and Soft Drinks. A decrease of 3.6% is indicated for Household Electric Appliances. The All Other Trades group showed an increase of 10.2%.

For the four months ending April, sales are estimated at \$3,246,423,000, an increase of 4.6% when compared with the same period of 1962. Fifteen trades showed increases in business. These increases ranged from 8.7% for Industrial and Transportation Equipment and Supplies to 0.6% for Other Construction Materials and Supplies, including Lumber. The remaining trades indicated decreases of 3.9% for Clothing and Furnishings, 2.2% for Meat and Dairy Products and 1.5% for Tobacco, Confectionery and Soft Drinks. The All Other Trades group showed an increase of 8.7% for the first four months.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

June, 1963
6423-501

WHOLESALE TRADE

April, 1963

Preliminary Estimates of Wholesale Sales and Percentage Changes

	April		% Change 1963/1962	January - April		% Change 1963/1962
	Sales			Sales		
	1962	1963		1962	1963	
	\$'000	\$'000	\$'000	\$'000		
Total, All Trades	309,555	265,665	3,102,350	3,246,423	+ 4.6	
Fresh Fruits and Vegetables	23,539	24,172	68,172	72,045	+ 5.1	
Groceries and Food Specialties	145,441	154,654	591,015	611,791	+ 3.9	
Meat and Dairy Products	10,650	12,039	46,314	45,489	- 2.2	
Clothing and Furnishings	10,788	11,003	36,603	35,193	- 3.9	
Footwear	3,681	4,107	12,600	13,001	+ 3.7	
Other Textile and Clothing Accessories	16,584	17,443	63,976	65,228	+ 2.0	
Coal and Coke	8,346	9,215	44,102	46,356	+ 5.1	
Drugs and Drug Sundries	19,109	19,003	80,258	82,215	+ 2.4	
Newsprint, Paper and Paper Products	23,585	27,066	92,036	95,107	+ 3.3	
Tobacco, Confectionery and Soft Drinks	61,557	62,713	255,439	251,576	- 1.5	
Automotive Parts and Accessories	39,945	41,737	135,850	137,885	+ 1.5	
Commercial, Institutional and Service Equipment and Supplies	12,622	14,164	50,979	52,730	+ 3.4	
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	12,464	14,791	52,345	56,212	+ 7.4	
Other Construction Materials and Supplies, including Lumber	59,772	62,074	224,984	228,379	+ 0.6	
Farm Machinery	10,243	11,077	24,530	25,928	+ 5.7	
Hardware	27,976	28,792	98,994	103,160	+ 4.2	
Household Electrical Appliances	19,093	18,599	68,405	69,349	+ 1.2	
Industrial and Transportation Equipment and Supplies	66,874	71,906	238,179	258,943	+ 8.7	
All Other Trades	236,316	260,504	897,564	975,176	+ 8.7	

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WHOLESALE TRADE

May, 1963

Sales of Canadian wholesalers for the month of May, at \$1,002,662,000, were 4.2% greater than the \$962,641,000 reported for the same month in 1962. Sales are those of "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but five of the eighteen specified trades reported increased sales. Increases ranged from 13.1% for Coal and Coke to 0.2% for Household Electric Appliances. Decreases ranged from 6.1% for Footwear to 0.3% for Automotive Parts and Accessories. The All Other Trades group showed an increase of 7.7%.

For the first five months of the year, sales are estimated at \$4,249,085,000, an increase of 4.5% over the same period of 1962. With the exception of minor decreases in the sales of Meat and Dairy Products, Clothing and Furnishings and Tobacco, Confectionery and Soft Drinks, all of the specified trade groups showed increases ranging from 6.8% for Farm Machinery and also for Industrial and Transportation Equipment and Supplies, to 0.6% for Other Construction Materials and Supplies, including Lumber. The residual group of trades showed an increase of 8.5%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

August, 1963
6423-501



WHOLESALE TRADE

May, 1963

Preliminary Estimates of Wholesale Sales and Percentage Changes

	May		% Change 1963/1962	January - May		% Change 1963/1962
	Sales			Sales		
	1962	1963		1962	1963	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	962,641	1,002,662	+ 4.2	4,064,991	4,249,085	+ 4.5
Fresh Fruits and Vegetables	29,661	29,908	+ 0.8	117,833	122,553	+ 4.0
Groceries and Food Specialties	162,303	172,791	+ 6.5	753,318	786,582	+ 4.4
Meat and Dairy Products	14,245	14,777	+ 3.7	60,559	60,066	- 0.8
Clothing and Furnishings	10,909	10,479	- 4.0	47,517	45,672	- 3.9
Footwear	3,358	3,152	- 6.1	15,958	16,213	+ 1.6
Other Textile and Clothing Accessories	15,301	14,996	- 2.0	79,277	80,224	+ 1.2
Coal and Coke	10,807	12,227	+13.1	54,909	58,583	+ 6.7
Drugs and Drug Sundries	21,234	21,891	+ 3.1	101,492	104,106	+ 2.6
Newsprint, Paper and Paper Products	28,193	28,755	+ 2.0	120,229	123,862	+ 3.0
Tobacco, Confectionery and Soft Drinks	72,697	75,145	+ 3.4	328,136	326,721	- 0.4
Automotive Parts and Accessories	44,293	44,146	- 0.3	180,143	182,031	+ 1.0
Commercial, Institutional and Service Equipment and Supplies	12,092	12,469	+ 3.1	63,071	65,199	+ 3.4
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	15,221	15,580	+ 2.4	67,566	71,792	+ 6.3
Other Construction Materials and Supplies, including Lumber	81,275	81,849	+ 0.7	306,259	308,228	+ 0.6
Farm Machinery	10,357	11,335	+ 9.4	34,887	37,263	+ 6.8
Hardware	34,839	33,320	- 4.4	133,833	136,480	+ 2.0
Household Electrical Appliances	16,495	16,527	+ 0.2	84,900	85,776	+ 1.0
Industrial and Transportation Equipment and Supplies	90,444	92,029	+ 1.8	328,623	350,972	+ 6.8
All Other Trades	288,917	311,286	+ 7.7	1,186,481	1,286,762	+ 8.5

CATALOGUE No.

63-008

MONTHLY

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WHOLESALE TRADE

June, 1963

Sales of Canadian wholesalers for the month of June, at \$912,114,000, were 2.0% greater than the \$893,833,000 reported for the same month in 1962. Sales are those of "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

June sales were larger in nine of the eighteen specified trade groups. Increases ranged from 25.5% for Farm Machinery to 1.2% for Industrial and Transportation Equipment and Supplies. Decreases in eight of the remaining trade groups ranged from 7.4% for Meat and Dairy Products to 1.5% for Drugs and Drug Sundries. There was practically no change in the sales of Other Construction Materials and Supplies, including Lumber. The "All Other Trades" group showed an increase of 2.8%.

For the first six months of the year, sales are estimated at \$5,161,199,000, an increase of 4.1% over the same period of 1962. Fifteen of the specified trades showed increases in business, ranging from 8.6% for Coal and Coke to 0.4% for Household Electrical Appliances. The Clothing and Furnishings, Meat and Dairy Products and the Tobacco, Confectionery and Soft Drinks showed decreases of 3.8%, 2.1% and 0.9%, respectively. The "All Other Trades" group showed an increase of 7.5%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division.

September, 1963
6423-501

WHOLESALE TRADE

June, 1963

Preliminary Estimates of Wholesale Sales and Percentage Changes

	June		% Change 1963/1962	January - June		% Change 1963/1962
	Sales			Sales		
	1962 \$'000	1963 \$'000		1962 \$'000	1963 \$'000	
Total, All Trades	893,833	912,114	+ 2.0	4,958,824	5,161,199	+ 4.1
Fresh Fruits and Vegetables	29,245	30,498	+ 4.3	147,078	153,051	+ 4.1
Groceries and Food Specialties	159,638	166,150	+ 4.1	912,956	952,732	+ 4.4
Meat and Dairy Products	14,973	13,871	- 7.4	75,532	73,937	- 2.1
Clothing and Furnishings	8,977	8,665	- 3.5	56,494	54,337	- 3.8
Footwear	2,123	2,386	+ 12.4	18,081	18,599	+ 2.9
Other Textile and Clothing Accessories	16,137	15,813	- 2.0	95,414	96,037	+ 0.7
Coal and Coke	8,323	10,102	+ 21.4	63,232	68,685	+ 8.6
Drugs and Drug Sundries	20,957	20,639	- 1.5	122,449	124,745	+ 1.9
Newsprint, Paper and Paper Products	25,990	26,553	+ 2.2	146,219	150,415	+ 2.9
Tobacco, Confectionery and Soft Drinks	74,799	72,491	- 3.1	402,935	399,212	- 0.9
Automotive Parts and Accessories	40,964	42,838	+ 4.6	221,107	224,869	+ 1.7
Commercial, Institutional and Service Equipment and Supplies	14,412	13,731	- 4.7	77,483	78,930	+ 1.9
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	16,020	18,578	+ 16.0	83,586	90,370	+ 8.1
Other Construction Materials and Supplies, including Lumber	73,205	73,222	(1)	379,464	381,450	+ 0.5
Farm Machinery	7,512	9,429	+ 25.5	42,399	46,692	+ 10.1
Hardware	33,709	32,778	- 2.8	167,542	169,258	+ 1.0
Household Electrical Appliances	13,449	12,922	- 3.9	98,349	98,698	+ 0.4
Industrial and Transportation Equipment and Supplies	79,078	80,054	+ 1.2	407,701	431,026	+ 5.7
All Other Trades	254,322	261,394	+ 2.8	1,440,803	1,548,156	+ 7.5

(1) No change.

CATALOGUE No.

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MONTHLY

[26]

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WHOLESALE TRADE

July, 1963

Sales of Canadian wholesalers for the month of July, at \$833,781,000, were 5.2% greater than the \$792,314,000 reported for the same month in 1962. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but five of the eighteen specified trade groups reported increased sales. Increases ranged from 28.3% for Farm Machinery to 0.2% for Other Textile and Clothing Accessories. Decreases ranged from 11.7% for Commercial, Institutional and Service Equipment and Supplies to 1.9% for Meat and Dairy Products. The "All Other Trades" group showed an increase of 11.8%.

For the first seven months of the year, sales are estimated at \$5,994,980,000, an increase of 4.2% over the same period of 1962. Thirteen of the specified trades showed increases in business, ranging from 13.4% for Farm Machinery to 0.6% for Other Textile and Clothing Accessories. Decreases in four of the remaining trade groups ranged from 2.1% for Meat and Dairy Products to 0.2% for Commercial, Institutional and Service Equipment and Supplies. There was practically no change in the sales of Hardware. The "All Other Trades" group showed an increase of 7.9%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

September, 1963

6423-501



WHOLESALE TRADE

July, 1963

Preliminary Estimates of Wholesale Sales and Percentage Changes

	July			% Change 1963/1962	January - July			% Change 1963/1962
	Sales		% Change 1963/1962		Sales			
	1962	1963			1962	1963		
	\$'000	\$'000			\$'000	\$'000		
Total, All Trades	792,314	833,781	+ 5.2	5,751,138	5,994,980	+ 4.2		
Fresh Fruits and Vegetables	29,331	33,163	+13.1	176,409	186,214	+ 5.6		
Groceries and Food Specialties	168,690	181,397	+ 7.5	1,081,646	1,134,129	+ 4.9		
Meat and Dairy Products	14,359	14,093	- 1.9	89,891	88,030	- 2.1		
Clothing and Furnishings	6,673	7,688	+15.2	63,167	62,025	- 1.8		
Footwear	2,064	1,965	- 4.8	20,145	20,564	+ 2.1		
Other Textile and Clothing Accessories	14,323	14,357	+ 0.2	109,737	110,394	+ 0.6		
Coal and Coke	8,268	8,599	+ 4.0	71,500	77,284	+ 8.1		
Drugs and Drug Sundries	18,846	19,322	+ 2.5	141,295	144,067	+ 2.0		
Newsprint, Paper and Paper Products	25,448	28,714	+12.8	171,667	179,129	+ 4.3		
Tobacco, Confectionery and Soft Drinks	65,099	65,243	+ 0.4	468,034	464,555	- 0.8		
Automotive Parts and Accessories	38,497	39,451	+ 2.5	259,604	264,320	+ 1.8		
Commercial, Institutional and Service Equipment and Supplies	13,989	12,353	-11.7	91,472	91,283	- 0.2		
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	15,828	17,232	+ 8.9	99,414	107,602	+ 8.2		
Other Construction Materials and Supplies, including Lumber	74,289	76,216	+ 2.6	453,753	457,666	+ 0.9		
Farm Machinery	9,321	11,961	+28.3	51,720	58,653	+13.4		
Hardware	30,643	28,933	- 5.6	198,185	198,191	(1)		
Household Electrical Appliances	12,297	12,873	+12.8	110,646	112,571	+ 1.7		
Industrial and Transportation Equipment and Supplies	71,603	66,039	- 7.8	479,304	497,065	+ 3.7		
All Other Trades	172,746	193,082	+11.8	1,613,549	1,741,238	+ 7.9		

(1) No change.

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WHOLESALE TRADE

August, 1963

Sales of Canadian wholesalers for August are estimated at \$809,400,000, an increase of 2.4% compared with the same month of 1962. Sales are those of "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Eleven trades indicated an increased volume of business. Increases ranged from 34.1% for Farm Machinery to 1.0% for Footwear. Seven trades showed a decreased volume of business for the month. Decreases ranged from 9.5% for Hardware to 0.1% for Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment. The "All Other Trades" group showed an increase of 1.1%.

For the first eight months of 1963, sales are estimated at \$6,804,380,000, an increase of 4.0% over the same period of 1962. Fourteen of the specified trades showed increases in business, ranging from 15.4% for Farm Machinery to 0.3% for Other Textile and Clothing Accessories. Decreases in the four remaining trade groups ranged from 2.5% for Clothing and Furnishings to 0.5% for Tobacco, Confectionery and Soft Drinks. The "All Other Trades" group showed an increase of 7.4%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division.

November, 1963

6423-501

WHOLESALE TRADE

August, 1963

Preliminary Estimates of Wholesale Sales and Percentage Changes

	August			% Change 1963/1962	January - August			% Change 1963/1962
	Sales				Sales			
	1962	1963			1962	1963		
	\$,000	\$,000		\$,000	\$,000			
Total, All Trades	790,154	809,400	+ 2.4	6,541,292	6,804,380	+ 4.0		
Fresh Fruits and Vegetables	27,231	28,628	+ 5.1	203,640	214,842	+ 5.5		
Groceries and Food Specialties	182,614	193,454	+ 5.9	1,264,260	1,327,583	+ 5.0		
Meat and Dairy Products	16,183	15,544	- 4.0	106,074	103,574	- 2.4		
Clothing and Furnishings	13,062	12,294	- 5.9	76,229	74,319	- 2.5		
Footwear	4,885	4,933	+ 1.0	25,030	25,497	+ 1.9		
Other Textile and Clothing Accessories	19,488	19,215	- 1.4	129,225	129,609	+ 0.3		
Coal and Coke	10,006	11,711	+ 17.0	81,506	88,995	+ 9.2		
Drugs and Drug Sundries	21,268	20,921	- 1.6	162,563	164,988	+ 1.5		
Newsprint, Paper and Paper Products	26,694	27,892	+ 4.5	198,361	207,021	+ 4.4		
Tobacco, Confectionery and Soft Drinks	65,614	66,453	+ 1.3	533,648	531,008	- 0.5		
Automotive Parts and Accessories	43,729	45,741	+ 4.6	303,333	310,061	+ 2.2		
Commercial, Institutional and Service Equipment and Supplies	12,787	13,411	+ 4.9	104,259	104,694	+ 0.4		
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	16,527	16,515	- 0.1	115,941	124,117	+ 7.1		
Other Construction Materials and Supplies, including Lumber	73,022	75,687	+ 3.6	526,775	533,353	+ 1.2		
Farm Machinery	5,081	6,812	+ 34.1	56,801	65,465	+ 15.3		
Hardware	33,995	30,756	- 9.5	232,180	228,947	- 1.4		
Household Electrical Appliances	13,671	14,909	+ 9.1	124,317	127,480	+ 2.5		
Industrial and Transportation Equipment and Supplies	63,997	62,698	- 2.0	543,301	559,763	+ 3.0		
All Other Trades	140,300	141,826	+ 1.1	1,753,849	1,883,064	+ 7.4		

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WHOLESALE TRADE

September, 1963

Sales of Canadian wholesalers for the month of September, at \$873,125,000, were 10.7% greater than the \$788,683,000 reported for the same month of 1962. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but one of the eighteen specified trade groups reported increased sales. Increases ranged from 33.7% for Farm Machinery to 0.1% for Hardware. The Newsprint, Paper and Paper Products showed a decrease of 7.2%.

For the first nine months of the year, sales are estimated at \$7,677,505,000, an increase of 4.7% over the same period of 1962. Fourteen of the specified trades showed increases in business, ranging from 16.5% for Farm Machinery to 0.9% for Commercial, Institutional and Service Equipment and Supplies. Minor decreases in the four remaining trade groups ranged from 1.3% for Meat and Dairy Products to 0.3% for Tobacco, Confectionery and Soft Drinks. The "All Other Trades" group showed an increase of 7.4%.

Prepared in the Merchandising and Services Division.

November, 1963

6423-501



WHOLESALE TRADE

September, 1963

Preliminary Estimates of Wholesale Sales and Percentage Changes

	September			January - September		
	Sales		% Change 1963/1962	Sales		% Change 1963/1962
	1962 \$'000	1963 \$'000		1962 \$'000	1963 \$'000	
Total, All Trades	788,683	873,125	+10.7	7,329,975	7,677,505	+ 4.7
Fresh Fruits and Vegetables	23,677	24,282	+ 2.6	227,317	239,124	+ 5.2
Groceries and Food Specialties	151,510	171,434	+13.2	1,415,770	1,499,017	+ 5.9
Meat and Dairy Products	13,926	14,919	+ 7.1	120,000	118,493	- 1.3
Clothing and Furnishings	12,866	13,867	+ 7.8	89,095	88,186	- 1.0
Footwear	4,955	5,092	+ 2.8	29,985	30,589	+ 2.0
Other Textile and Clothing Accessories ..	21,821	23,783	+ 9.0	151,046	153,392	+ 1.6
Coal and Coke	11,741	13,836	+17.8	93,247	102,831	+10.3
Drugs and Drug Sundries	22,013	25,154	+14.3	184,576	190,142	+ 3.0
Newsprint, Paper and Paper Products	26,188	29,540	- 7.2	224,549	236,561	+ 5.3
Tobacco, Confectionery and Soft Drinks ..	69,762	70,929	+ 1.7	603,410	601,937	- 0.3
Automotive Parts and Accessories	36,684	38,429	+ 4.8	340,017	348,490	+ 2.5
Commercial, Institutional and Service Equipment and Supplies	10,930	11,572	+ 5.9	115,189	116,266	+ 0.9
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	15,573	17,475	+12.2	131,514	141,592	+ 7.7
Other Construction Materials and Supplies, including Lumber	70,001	83,285	+19.0	596,776	616,638	+ 3.3
Farm Machinery	4,284	5,727	+33.7	61,085	71,192	+16.5
Hardware	31,686	31,724	+ 0.1	263,866	260,671	- 1.2
Household Electrical Appliances	18,540	21,013	+13.3	142,857	148,493	+ 3.9
Industrial and Transportation Equipment and Supplies	52,223	66,625	+27.6	595,524	626,388	+ 5.2
All Other Trades	190,303	204,439	+ 7.4	1,944,152	2,087,503	+ 7.4

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WHOLESALE TRADE

October, 1963

Sales of Canadian wholesalers for the month of October are estimated at \$922,354,000, an increase of 8.7% over the same month of 1962. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

October sales were larger in fifteen of the eighteen specified trade groups. Increases ranged from 35.2% for farm machinery to 0.5% for hardware. Decreases in the three remaining trade groups were 5.7% for Footwear, 4.5% for Other Textile and Clothing Accessories and 2.7% for Commercial, Institutional and Service Equipment and Supplies. The "All Other Trades" group showed an increase of 6.6%.

For the first ten months of the year, sales are estimated at \$8,599,859,000, an increase of 5.1% over the same period of 1962. With the exception of minor decreases in the sales of Meat and Dairy Products, Clothing and Furnishings and Hardware, all of the specified trade groups showed increases ranging from 17.8% for Farm Machinery to 0.2% for Tobacco, Confectionery and Soft Drinks. The residual group of trades showed an increase of 7.3%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

December, 1963

6423-501

WHOLESALE TRADE

October, 1963

Preliminary Estimates of Wholesale Sales and Percentage Changes

	October		January - October		% Change 1963/1962
	Sales		Sales		
	1963 1962	1963 1962	1963 1962	1963 1962	
Total, All Trades	1,477,704	922,264	8,170,679	8,599,839	+ 7.1
Fresh Fruits and Vegetables	26,416	27,510	253,751	266,634	+ 5.1
Groceries and Food Specialties	105,059	180,683	1,581,428	1,687,700	+ 6.7
Meat and Dairy Products	19,317	19,050	130,317	137,551	- 0.6
Clothing and Furnishings	11,454	12,111	100,549	100,297	- 0.3
Footwear	4,607	4,345	34,592	34,934	+ 1.0
Other Textiles and Clothing Accessories	20,546	19,624	171,592	173,016	+ 0.8
Coal and Coke	16,348	16,473	109,595	119,304	+ 8.9
Drugs and Drug Sundries	26,100	27,075	210,676	217,817	+ 3.4
Newsprint, Paper and Paper Products	30,201	30,820	254,750	267,381	+ 5.0
Tobacco, Confectionery and Soft Drinks	64,100	67,183	667,510	669,120	+ 0.2
Automotive Parts and Accessories	37,514	39,973	377,531	388,463	+ 2.9
Commercial, Institutional and Service Equipment and Supplies	12,853	12,502	128,042	128,768	+ 0.6
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	17,178	20,157	148,692	161,749	+ 8.8
Other Construction Materials and Supplies, including Lumber	75,669	89,433	672,445	706,071	+ 5.0
Farm Machinery	4,459	6,030	65,544	77,222	+17.8
Hardware	33,208	33,360	297,074	294,031	- 1.0
Household Electrical Appliances	19,868	20,718	162,725	169,211	+ 4.0
Industrial and Transportation Equipment and Supplies	63,109	72,409	658,633	698,797	+ 6.1
All Other Trades	201,081	214,290	2,145,233	2,301,793	+ 7.3

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63-008

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WHOLESALE TRADE

November, 1963

Sales of Canadian wholesalers for the month of November, at \$846,922,000, were 4.3% greater than the \$811,964,000 reported for the same month of 1962. Sales are those of "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but five of the eighteen specified trade groups reported increased sales. Increases ranged from 9.7% for Industrial and Transportation Equipment and Supplies to 0.4% for Coal and Coke. Decreases ranged from 11.5% for Footwear to 1.4% for Household Electrical Appliances. The "All other trades" group showed an increase of 6.9%.

For the first eleven months of the year, sales are estimated at \$9,446,781,000, an increase of 5.1% over the same period of 1962. With the exception of minor decreases in the sales of Meat and Dairy Products, Footwear, Commercial, Institutional and Service Equipment and Supplies and Hardware, all of the specified trade groups showed increases ranging from 17.4% for Farm Machinery to 0.3% for Tobacco, Confectionery and Soft Drinks. The residual group of trades showed an increase of 7.3%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

January, 1964

6423-501

WHOLESALE TRADE

November, 1963

Preliminary Estimates of Wholesale Sales and Percentage Changes

	November			January - November		
	Sales		% Change 1963/1962	Sales		% Change 1963/1962
	1962 \$'000	1963 \$'000		1962 \$'000	1963 \$'000	
Total, All Trades	811,964	846,922	+ 4.3	8,990,643	9,446,781	+ 5.1
Fresh Fruits and Vegetables	21,108	21,704	+ 2.8	274,859	288,338	+ 4.9
Groceries and Food Specialties	160,752	166,163	+ 3.4	1,742,180	1,853,863	+ 6.4
Meat and Dairy Products	21,915	20,256	- 7.6	160,232	157,807	- 1.5
Clothing and Furnishings	11,202	12,027	+ 7.4	111,751	112,324	+ 0.5
Footwear	3,974	3,516	- 11.5	38,566	38,450	- 0.3
Other Textile and Clothing Accessories	21,253	21,374	+ 0.6	192,845	194,390	+ 0.8
Coal and Coke	15,239	15,296	+ 0.4	124,834	134,600	+ 7.8
Drugs and Drug Sundries	21,077	22,586	+ 7.2	231,753	240,403	+ 3.7
Newsprint, Paper and Paper Products	28,838	29,235	+ 1.4	283,588	296,616	+ 4.6
Tobacco, Confectionery and Soft Drinks	58,204	58,499	+ 0.5	725,714	727,619	+ 0.3
Automotive Parts and Accessories	35,207	37,133	+ 5.5	412,738	425,596	+ 3.1
Commercial, Institutional and Service Equipment and Supplies	11,093	10,265	- 7.5	139,135	139,033	- 0.1
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	17,603	19,161	+ 8.9	166,295	180,910	+ 8.8
Other Construction Materials and Supplies, including Lumber	70,257	76,828	+ 9.4	742,702	782,899	+ 5.4
Farm Machinery	2,535	2,692	+ 6.2	68,079	79,914	+ 17.4
Hardware	32,805	32,303	- 1.5	329,879	326,334	- 1.1
Household Electrical Appliances	22,415	22,094	- 1.4	185,140	191,305	+ 3.3
Industrial and Transportation Equipment and Supplies	59,983	65,799	+ 9.7	718,616	764,596	+ 6.4
All Other Trades	196,504	209,991	+ 6.9	2,341,737	2,511,784	+ 7.3

CATALOGUE No.

63-008

MONTHLY

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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WHOLESALE TRADE

December, 1963

Estimates of wholesale sales for the month of December 1963 and comparable figures for 1962 will be found on page 2 of this report. Page 3 contains the final revised estimates of wholesale sales for the years 1961 and 1962; also preliminary estimates for 1963. On pages 4 and 5 there are revised monthly estimates for the year 1963. Finally, on page 6 final estimates for year-end wholesale inventories for selected trades are shown for the years 1961 and 1962; preliminary estimates are shown for the year 1963.

December sales of Canadian wholesalers were estimated at \$881,216,000, or 10.8% over the December 1962 sales of \$795,559,000. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

A comparison of sales figures for December 1963, with those for the same month in 1962 shows that all of the eighteen trade groups recorded increases, ranging from 50.8% for Farm Machinery to 3.7% for Tobacco, Confectionery and Soft Drinks. The "All Other Trades" group indicated an increase of 14.6%.

Sales of Canadian wholesalers for the year 1963 are estimated at \$10,181,600,000, an increase of 5.6% over the \$9,640,500,000 of 1962. With the exception of minor decreases for Meat and Dairy Products (0.5%) and for Hardware (0.4%), all of the specified trade groups showed increases ranging from 19.6% for Farm Machinery to 0.5% for Tobacco, Confectionery and Soft Drinks. The "All Other Trades" group showed an increase of 7.9%.

Estimated year-end inventories for the period 1961 to 1963 are published on page 6 for six selected trades for which inventory estimates are available. Inadequate response to the sample survey prevents the publication of inventory data for the remaining trades and the "All Other Trades" group.

Prepared in Merchandising and Services Division

March, 1964
6423-501

WHOLESALE TRADE
December, 1963

Estimates of Wholesale Sales and Percentage Changes

Kind of Business	December		
	Sales		% Change 1963/1962
	1962 ⁽¹⁾	1963 ⁽²⁾	
	\$'000	\$'000	
Total, All Trades	795,559	881,216	+10.8
Fresh Fruits and Vegetables	27,425	28,485	+ 3.9
Groceries and Food Specialties	166,607	178,307	+ 7.0
Meat and Dairy Products	15,790	17,467	+10.6
Clothing and Furnishings	6,454	7,999	+23.9
Footwear	2,826	3,352	+18.6
Other Textile and Clothing Accessories ...	15,348	18,559	+20.9
Coal and Coke	14,573	16,173	+11.0
Drugs and Drug Sundries	19,911	21,391	+ 7.4
Newsprint, Paper and Paper Products	23,820	26,861	+12.8
Tobacco, Confectionery and Soft Drinks ...	75,748	78,553	+ 3.7
Automotive Parts and Accessories	33,495	36,437	+ 8.8
Commercial, Institutional and Service Equipment and Supplies	10,838	12,335	+13.8
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	15,214	17,118	+12.5
Other Construction Materials and Supplies, including Lumber	48,731	59,207	+21.5
Farm Machinery	5,003	7,543	+50.8
Hardware	29,337	31,474	+ 7.3
Household Electrical Appliances	26,068	27,973	+ 7.3
Industrial and Transportation Equipment and Supplies	58,775	63,185	+ 7.5
All Other Trades	199,596	228,797	+14.6

(1) Final estimates.

(2) Preliminary estimates.

WHOLESALE TRADE

Estimated Annual Wholesale Sales 1961-1963 and Percentage Changes
(millions of dollars)

Kind of Business	1961 (1)	1962 (1)	% Change 1962/1961	1963 (2)	% Change 1963/1962
Total, All Trades	9,036.6	9,640.5	+ 6.7	10,181.6	+ 5.6
Fresh Fruits and Vegetables	288.7	308.1	+ 6.7	323.0	+ 4.8
Groceries and Food Specialties	1,751.4	1,862.9	+ 6.4	1,987.0	+ 6.7
Meat and Dairy Products	175.0	173.5	- 0.9	172.6	- 0.5
Clothing and Furnishings	116.6	102.8	-11.8	105.0	+ 2.1
Footwear	39.4	41.3	+ 4.8	41.7	+ 1.0
Other Textile and Clothing Accessories	206.0	208.0	+ 1.0	212.7	+ 2.3
Coal and Coke	140.6	139.8	- 0.6	151.0	+ 8.0
Drugs and Drug Sundries	236.0	247.9	+ 5.0	258.2	+ 4.2
Newsprint, Paper and Paper Products ..	291.6	308.8	+ 5.9	325.0	+ 5.2
Tobacco, Confectionery and Soft Drinks	769.9	796.1	+ 3.4	800.2	+ 0.5
Automotive Parts and Accessories	414.4	441.4	+ 6.5	457.0	+ 3.5
Commercial, Institutional and Service Equipment and Supplies	140.4	139.3	- 0.8	140.9	+ 1.1
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	168.5	174.6	+ 6.4	190.6	+ 9.2
Other Construction Materials and Supplies, including Lumber	725.5	779.9	+ 7.5	830.8	+ 6.5
Farm Machinery	67.8	71.0	+ 4.7	84.9	+19.6
Hardware	350.7	357.0	+ 1.8	355.7	- 0.4
Household Electrical Appliances	199.5	210.4	+ 5.5	218.5	+ 3.8
Industrial and Transportation Equipment and Supplies	750.1	776.4	+ 3.5	828.0	+ 6.6
All Other Trades	2,204.5	2,501.3	+13.5	2,698.8	+ 7.9

(1) Final estimates.

(2) Preliminary estimates.

WHOLESALE TRADE

Revised Estimates of Wholesale Sales - January - December, 1963
(thousands of dollars)

Kind of Business	January	February	March	April
Total, All Trades	753,161	754,342	846,821	852,016
Fresh Fruits and Vegetables	22,512	22,561	24,926	24,699
Groceries and Food Specialties	134,555	157,679	154,479	151,004
Meat and Dairy Products	10,749	8,911	12,841	11,817
Clothing and Furnishings	5,349	7,106	8,492	9,503
Footwear	2,217	2,992	3,714	4,097
Other Textile and Clothing Accessories ...	15,609	15,771	16,372	17,428
Coal and Coke	13,723	12,664	10,892	9,198
Drugs and Drug Sundries	19,801	19,969	22,219	19,493
Newsprint, Paper and Paper Products	22,146	22,469	23,786	27,191
Tobacco, Confectionery and Soft Drinks ...	53,053	55,236	79,227	62,194
Automotive Parts and Accessories	26,477	28,756	39,996	41,169
Commercial, Institutional and Service				
Equipment and Supplies	12,349	10,218	12,861	13,174
Electrical Wiring Supplies, Construction				
Materials, Apparatus and Equipment	13,557	12,506	13,569	14,185
Other Construction Materials and Supplies,				
including Lumber	53,319	46,983	61,848	61,065
Farm Machinery	2,966	4,388	6,968	10,820
Hardware	24,899	22,753	26,153	28,576
Household Electrical Appliances	17,201	17,010	16,463	18,289
Industrial and Transportation Equipment				
and Supplies	49,993	58,088	88,334	71,120
All Other Trades	252,686	228,282	223,681	256,994

WHOLESALE TRADE

Revised Estimates of Wholesale Sales - January - December, 1963
(thousands of dollars)

May	June	July	August	September	October	November	December
986,831	897,806	820,651	793,593	856,918	906,056	832,251	881,216
30,587	31,179	33,878	29,199	24,775	28,065	22,149	28,485
168,760	162,447	177,740	188,280	167,261	184,239	162,250	178,307
14,670	13,741	13,906	15,270	14,568	18,795	19,819	17,467
9,048	7,491	6,691	10,597	11,936	10,459	10,373	7,999
3,146	2,380	1,966	4,914	5,069	4,329	3,504	3,352
14,949	15,819	14,309	19,146	23,792	19,563	21,409	18,559
12,345	10,088	8,580	11,714	13,859	16,536	15,272	16,173
21,575	20,302	19,048	20,582	24,616	27,084	22,165	21,391
28,892	26,682	28,859	28,052	29,691	30,986	29,386	26,861
74,566	71,960	64,749	65,855	70,391	66,564	57,892	78,553
43,535	42,192	38,936	45,043	38,009	39,644	36,837	36,437
11,508	12,643	11,536	12,394	10,767	11,606	9,525	12,335
14,967	17,836	16,554	15,861	16,737	19,323	18,363	17,118
80,766	72,138	74,934	74,655	82,258	87,791	75,791	59,207
10,989	9,128	11,499	6,603	5,565	5,848	2,616	7,543
33,086	32,580	28,758	30,556	31,549	33,146	32,117	31,474
16,453	12,877	13,825	14,844	20,943	20,629	21,977	27,973
90,829	78,782	64,933	61,592	65,365	71,127	64,616	63,185
306,160	257,541	189,950	138,436	199,767	210,322	206,190	228,797

WHOLESALE TRADE

Estimated Year-end Wholesale Inventories, 1961-1963
and Percentage Changes, for selected Trades
(millions of dollars)

Kind of Business	1961 (1)	1962 (1)	% Change 1962/1961	1963 (2)	% Change 1963/1962
Total, All Trades	(3)	(3)	(3)	(3)	(3)
Fresh Fruits and Vegetables	5.6	6.0	+ 7.1	6.8	+13.3
Groceries and Food Specialties	124.2	111.8	-10.8	129.6	+15.9
Meat and Dairy Products	(3)	(3)	(3)	(3)	(3)
Clothing and Furnishings	(3)	(3)	(3)	(3)	(3)
Footwear	(3)	(3)	(3)	(3)	(3)
Other Textile and Clothing Accessories ...	(3)	(3)	(3)	(3)	(3)
Coal and Coke	(3)	(3)	(3)	(3)	(3)
Drugs and Drug Sundries	27.8	29.2	+ 5.0	30.3	+ 3.8
Newsprint, Paper and Paper Products	22.5	24.2	+ 7.6	26.4	+ 9.1
Tobacco, Confectionery and Soft Drinks ...	34.5	32.7	- 5.2	33.8	+ 3.4
Automotive Parts and Accessories	(3)	(3)	(3)	(3)	(3)
Commercial, Institutional and Service					
Equipment and Supplies	(3)	(3)	(3)	(3)	(3)
Electrical Wiring Supplies, Construction					
Materials, Apparatus and Equipment	(3)	(3)	(3)	(3)	(3)
Other Construction Materials and Supplies,					
including Lumber	(3)	(3)	(3)	(3)	(3)
Farm Machinery	(3)	(3)	(3)	(3)	(3)
Hardware	75.2	79.1	+ 5.2	70.8	-10.5
Household Electrical Appliances	(3)	(3)	(3)	(3)	(3)
Industrial and Transportation Equipment					
and Supplies	(3)	(3)	(3)	(3)	(3)
All Other Trades	(3)	(3)	(3)	(3)	(3)

(1) Final estimates.

(2) Preliminary estimates.

(3) Response to sample survey inadequate.

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CATALOGUE No.

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WHOLESALE TRADE .

January, 1964.

January sales of Canadian wholesalers were estimated at \$849,737,000, an increase of \$96,576,000, or 12.8% over the \$753,161,000 of the same month, 1963. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but four of the eighteen specified trade groups reported increased sales ranging from 29.2% for Other Construction Materials and Supplies, including Lumber to 2.8% for Farm Machinery. Other trades reporting substantial increases were: Meat and Dairy Products 19.0%, Clothing and Furnishings 15.9%, Electric Wiring Supplies, Construction Materials, Apparatus and Equipment 15.4%, Other Textile and Clothing Accessories 11.8%, Drugs and Drug Sundries 11.1% and Industrial and Transportation Equipment and Supplies 10.8%. Decreases were 10.7% for Coal and Coke, 8.3% for Footwear, 3.8% for Commercial, Institutional and Service Equipment and Supplies and 2.7% for Household Electrical Appliances. The "All Other Trades" group showed an increase of 19.1%.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Merchandising and Services Division

April, 1964

6423-501

WHOLESALE TRADE

January, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	January		
	Sales		% Change 1964/1963
	1963 \$1 000	1964 \$1 000	
Total, All Trades	753,161	849,737	+12.8
Fresh Fruits and Vegetables	22,512	23,905	+ 6.2
Groceries and Food Specialties	134,555	147,125	+ 9.3
Meat and Dairy Products	10,749	12,788	+19.0
Clothing and Furnishings	5,349	6,196	+15.9
Footwear	2,217	2,032	- 8.3
Other Textile and Clothing Accessories ...	15,609	17,455	+11.8
Coal and Coke	13,723	12,250	-10.7
Drugs and Drug Sundries	19,801	21,991	+11.1
Newsprint, Paper and Paper Products	22,146	24,275	+ 9.6
Tobacco, Confectionery and Soft Drinks ...	53,053	55,055	+ 3.8
Automotive Parts and Accessories	26,477	27,336	+ 3.2
Commercial, Institutional and Service			
Equipment and Supplies	12,349	11,876	- 3.8
Electrical Wiring Supplies, Construction			
Materials, Apparatus and Equipment	13,557	15,647	+15.4
Other Construction Materials and Supplies,			
including Lumber	53,319	68,893	+29.2
Farm Machinery	2,966	3,049	+ 2.8
Hardware	24,899	26,771	+ 7.5
Household Electrical Appliances	17,201	16,737	- 2.7
Industrial and Transportation Equipment			
and Supplies	49,993	55,402	+10.8
All Other Trades	252,686	300,954	+19.1

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63-008

MONTHLY

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DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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WHOLESALE TRADE

February, 1964

Sales of Canadian wholesalers for the month of February are estimated at \$872,961,000, an increase of 15.7% over the same month of 1963. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

February sales were larger in fifteen of the eighteen specified trade groups. Increases ranged from 71.1% for Farm Machinery to 1.4% for Automotive Parts and Accessories. Decreases in the three remaining trades were 11.9% for Coal and Coke, 1.2% for Tobacco, Confectionery and Soft Drinks and 0.7% for Fresh Fruits and Vegetables. The "All Other Trades" group showed an increase of 26.5%.

For the first two months of the year, sales are estimated at \$1,722,698,000, an increase of 14.3% over the same period of 1963. With the exception of an 11.3% decrease for Coal and Coke, all trade groups showed increases ranging from 43.6% for Farm Machinery to 1.3% for Tobacco, Confectionery and Soft Drinks.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division.

April, 1964
6423-501

WHOLESALE TRADE

February, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

	February		% Change 1964/1963	January - February		% Change 1964/1963
	Sales			Sales		
	1963	1964		1963	1964	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	754,342	872,961	+15.7	1,507,503	1,722,698	+14.3
Fresh Fruits and Vegetables	22,561	22,403	- 0.7	45,073	46,308	+ 2.7
Groceries and Food Specialties	157,679	171,657	+ 8.9	292,234	318,782	+ 9.1
Meat and Dairy Products	8,911	10,239	+14.9	19,660	23,027	+17.1
Clothing and Furnishings	7,106	8,128	+14.4	12,455	14,324	+15.0
Footwear	2,992	3,339	+11.6	5,209	5,371	+ 3.1
Other Textile and Clothing Accessories ...	15,771	17,686	+12.1	31,380	35,141	+12.0
Coal and Coke	12,664	11,151	-11.9	26,387	23,401	-11.3
Drugs and Drug Sundries	19,969	21,352	+ 6.9	39,770	43,343	+ 9.0
Newsprint, Paper and Paper Products	22,469	25,260	+12.4	44,615	49,535	+11.0
Tobacco, Confectionery and Soft Drinks ...	55,236	54,599	- 1.2	108,289	109,654	+ 1.3
Automotive Parts and Accessories	28,756	29,151	+ 1.4	55,233	56,487	+ 2.3
Commercial, Institutional and Service Equipment and Supplies	10,218	11,628	+13.8	22,567	23,504	+ 4.2
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	12,506	16,337	+30.6	26,063	31,984	+22.7
Other Construction Materials and Supplies, including Lumber	46,983	62,855	+33.8	100,302	131,748	+31.4
Farm Machinery	4,388	7,508	+71.1	7,354	10,557	+43.6
Hardware	22,753	26,352	+15.8	47,652	53,123	+11.5
Household Electrical Appliances	17,010	18,320	+ 7.7	34,211	35,057	+ 2.5
Industrial and Transportation Equipment and Supplies	58,088	66,173	+13.9	108,081	121,575	+12.5
All Other Trades	228,282	288,823	+26.5	480,968	589,777	+22.6

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WHOLESALE TRADE

March, 1964

Sales of Canadian wholesalers for the month of March, at \$1,022,636,000, were 20.8% greater than the \$846,821,000 reported for the same month of 1964. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but one of the eighteen specified trade groups reported increased sales. Increases ranged from 61.2% for Farm Machinery to 0.8% for Tobacco, Confectionery and Soft Drinks. The Coal and Coke group showed a decrease of 8.1%. The "All Other Trades" group showed an increase of 25.2%.

For the first three months of the year, sales are estimated at \$2,745,334,000, an increase of 16.6% over the same period of 1963. With the exception of a 10.4% decrease in Coal and Coke, all trade groups showed increases ranging from 52.1% for Farm Machinery to 3.0% for Automotive Parts and Accessories.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division.

May, 1964
6423-501

WHOLESALE TRADE

March, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

	March			% Change 1964/1963	January - March		
	Sales		% Change 1964/1963		Sales		% Change 1964/1963
	1963	1964			1963	1964	
	\$'000	\$'000		\$'000	\$'000		
Total, All Trades	346,821	1,022,636	+20.8	2,354,324	2,745,334	+16.6	
Fresh Fruits and Vegetables	24,926	26,570	+ 6.6	69,999	72,878	+ 4.1	
Groceries and Food Specialties	154,479	167,495	+ 8.4	446,713	486,277	+ 8.9	
Meat and Dairy Products	12,841	15,876	+23.6	32,501	38,903	+19.7	
Clothing and Furnishings	8,492	10,215	+20.3	20,947	24,539	+17.1	
Footwear	3,714	4,030	+ 8.5	8,923	9,401	+ 5.4	
Other Textile and Clothing Accessories ..	16,372	19,763	+20.7	47,752	54,904	+15.0	
Coal and Coke	10,892	10,005	- 8.1	37,279	33,406	-10.4	
Drugs and Drug Sundries	22,219	23,158	+ 4.2	61,989	66,501	+ 7.3	
Newsprint, Paper and Paper Products	23,786	26,521	+11.5	68,401	76,056	+11.2	
Tobacco, Confectionery and Soft Drinks ...	79,227	79,852	+ 0.8	187,516	189,506	+ 1.1	
Automotive Parts and Accessories	39,996	41,621	+ 4.1	95,229	98,108	+ 3.0	
Commercial, Institutional and Service Equipment and Supplies	12,861	13,273	+ 3.2	35,428	36,777	+ 3.8	
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	13,569	19,058	+40.5	39,632	51,042	+28.8	
Other Construction Materials and Supplies, including Lumber	61,848	97,166	+57.1	162,150	228,914	+41.2	
Farm Machinery	6,968	11,229	+61.2	14,322	21,786	+52.1	
Hardware	26,153	29,990	+14.7	73,805	83,113	+12.6	
Household Electrical Appliances	16,463	17,746	+ 7.8	50,674	52,803	+ 4.2	
Industrial and Transportation Equipment and Supplies	88,334	128,950	+46.0	196,415	250,525	+27.5	
All Other Trades	223,681	280,118	+25.2	704,649	869,895	+23.5	

Note: 1963 figures are revised.

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WHOLESALE TRADE

April, 1964

Sales of Canadian wholesalers for the month of April are estimated at \$956,648,000, an increase of 12.3% over the same month of 1963. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

April sales were larger in fifteen of the eighteen specified trade groups. Increases ranged from 26.8% for Farm Machinery to 0.4% for Hardware. Decreases in the three remaining trades were 5.6% for Footwear, 2.6% for Automotive Parts and Accessories and 2.3% for Commercial, Institutional and Service Equipment and Supplies. The "All Other Trades" group showed an increase of 19.8%.

For the first four months of the year, sales are estimated at \$3,701,982,000, an increase of 15.5% over the same period of 1963. With the exception of a 6.1% decrease for Coal and Coke, all trade groups showed increases ranging from 41.2% for Farm Machinery to 1.3% for Automotive Parts and Accessories. The "All Other Trades" group showed an increase of 22.5%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division.

July, 1964
6423-501

WHOLESALE TRADE

April, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

	April			% Change 1964/1963	January - April			% Change 1964/1963
	Sales		1964		Sales		1964	
	1963	\$'000			1963	\$'000		
Total, All Trades	852,016	956,648		3,206,340	3,701,982		+15.5	
Fresh Fruits and Vegetables	24,699	26,981	+12.3	94,698	99,859	+ 9.2	+ 5.4	
Groceries and Food Specialties	151,004	166,695	+10.4	597,717	652,972	+ 9.2	+ 9.2	
Meat and Dairy Products	11,817	12,611	+ 6.7	44,318	51,514	+16.2	+16.2	
Clothing and Furnishings	9,503	9,659	+ 1.6	30,450	34,198	+12.3	+12.3	
Footwear	4,097	3,866	- 5.6	13,020	13,267	+ 1.9	+ 1.9	
Other Textile and Clothing Accessories ..	17,428	18,470	+ 6.0	65,180	73,374	+12.6	+12.6	
Coal and Coke	9,198	10,246	+11.4	46,477	43,652	- 6.1	- 6.1	
Drugs and Drug Sundries	19,493	21,503	+10.3	81,482	88,004	+ 8.0	+ 8.0	
Newsprint, Paper and Paper Products	27,191	30,712	+12.9	95,592	106,768	+11.7	+11.7	
Tobacco, Confectionery and Soft Drinks ..	62,194	66,410	+ 6.8	249,710	255,916	+ 2.5	+ 2.5	
Automotive Parts and Accessories	41,169	40,104	- 2.6	136,398	138,212	+ 1.3	+ 1.3	
Commercial, Institutional and Service Equipment and Supplies	13,174	12,865	- 2.3	48,602	49,642	+ 2.1	+ 2.1	
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	14,185	16,825	+18.6	53,817	67,867	+26.1	+26.1	
Other Construction Materials and Supplies, including Lumber	61,065	69,316	+13.5	223,215	298,230	+33.6	+33.6	
Farm Machinery	10,820	13,716	+26.8	25,142	35,502	+41.2	+41.2	
Hardware	28,576	28,692	+ 0.4	102,381	111,805	+ 9.2	+ 9.2	
Household Electrical Appliances	18,289	19,650	+ 7.4	68,963	72,453	+ 5.1	+ 5.1	
Industrial and Transportation Equipment and Supplies	71,120	80,510	+13.2	267,535	331,035	+23.7	+23.7	
All Other Trades	256,994	307,817	+19.8	961,643	1,177,712	+22.5	+22.5	

Note: 1963 figures are revised.

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63-008

MONTHLY

DOMINION BUREAU OF STATISTICS

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WHOLESALE TRADE

May, 1964



Sales of Canadian wholesalers for the month of May are estimated at \$991,570,000, an increase of 0.5% over the same month of 1963. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

May sales were larger in ten of the eighteen specified trade groups. Increases ranged from 13.3% for Footwear to 0.3% for Industrial and Transportation Equipment and Supplies. Decreases in the eight remaining trade groups ranged from 8.3% for Meat and Dairy Products to 0.4% for Automotive Parts and Accessories. The "All Other Trades" group showed an increase of 1.2%.

For the first five months of the year, sales are estimated at \$4,693,552,000, an increase of 11.9% over the same period of 1963. With the exception of a 4.7% decrease in Coal and Coke, all of the specified trade groups showed increases ranging from 30.8% for Farm Machinery to 0.9% for Automotive Parts and Accessories. The residual group of trades showed an increase of 17.3%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

August, 1964

6423-501

WHOLESALE TRADE

May, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

	May		% Change 1964/1963	January - May		% Change 1964/1963
	Sales			Sales		
	1963	1964		1963	1964	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	986,831	991,570	+ 0.5	4,193,171	4,693,552	+11.9
Fresh Fruits and Vegetables	30,587	30,174	- 1.4	125,285	130,033	+ 3.8
Groceries and Food Specialties	168,760	166,558	- 1.3	766,477	819,530	+ 6.9
Meat and Dairy Products	14,670	13,448	- 8.3	58,988	64,962	+10.1
Clothing and Furnishings	9,048	8,829	- 2.4	39,498	43,027	+ 8.9
Footwear	3,146	3,564	+13.3	16,166	16,831	+ 4.1
Other Textile and Clothing Accessories ...	14,949	15,970	+ 6.8	80,129	89,344	+11.5
Coal and Coke	12,345	12,429	+ 0.7	58,822	56,081	- 4.7
Drugs and Drug Sundries	21,575	21,809	+ 1.1	103,057	109,813	+ 6.6
Newsprint, Paper and Paper Products	28,892	29,692	+ 2.8	124,484	136,460	+ 9.6
Tobacco, Confectionery and Soft Drinks ...	74,566	73,962	- 0.8	324,276	329,878	+ 1.7
Automotive Parts and Accessories	43,535	43,347	- 0.4	179,933	181,559	+ 0.9
Commercial, Institutional and Service Equipment and Supplies	11,508	11,361	- 1.3	60,110	61,003	+ 1.5
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	14,967	16,898	+12.9	68,784	84,765	+23.2
Other Construction Materials and Supplies, including Lumber	80,766	81,987	+ 1.5	303,981	380,217	+25.1
Farm Machinery	10,989	11,751	+ 6.9	36,131	47,253	+30.8
Hardware	33,086	31,896	- 3.6	135,467	143,701	+ 6.1
Household Electrical Appliances	16,453	17,068	+ 3.7	85,416	89,521	+ 4.8
Industrial and Transportation Equipment and Supplies	90,829	91,100	+ 0.3	358,364	422,135	+17.8
All Other Trades	306,160	309,727	+ 1.2	1,267,803	1,487,439	+17.3

Note: 1963 figures are revised.

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WHOLESALE TRADE

June, 1964

Sales of Canadian wholesalers for the month of June are estimated at \$1,014,893,000, an increase of 13.0% over the same month of 1963. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

June sales were larger in all trade groups except Hardware where a fractional decrease of 0.1% was recorded. Increases ranged from 31.9% for Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 3.7% for Tobacco, Confectionery and Soft Drinks.

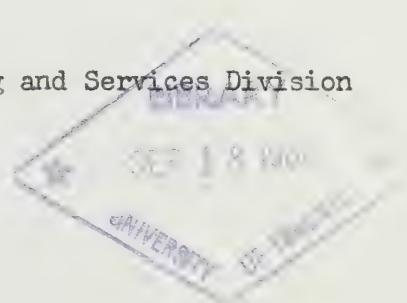
For the first half of the year, sales are estimated at \$5,708,445,000, an increase of 12.1% over the same period of 1963. With the exception of a 1.7% decrease in Coal and Coke, all the trade groups showed increases ranging from 27.0% for Farm Machinery to 1.8% for Automotive Parts and Accessories.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

August, 1964

6423-501



WHOLESALE TRADE

June, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

	June		% Change 1964/1963	January - June		% Change 1964/1963
	Sales			Sales		
	1963	1964		1963	1964	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	97,806	1,014,893	+13.0	5,090,977	5,708,445	+12.1
Fresh Fruits and Vegetables	31,179	35,184	+12.8	156,464	165,217	+ 5.6
Groceries and Food Specialties	162,447	179,557	+10.5	928,924	999,087	+ 7.6
Meat and Dairy Products	13,741	16,630	+21.0	72,729	81,592	+12.2
Clothing and Furnishings	7,491	7,939	+ 6.0	46,989	50,966	+ 8.5
Footwear	2,380	2,486	+ 4.4	18,546	19,317	+ 4.2
Other Textile and Clothing Accessories	15,819	17,528	+10.8	95,948	106,872	+11.4
Coal and Coke	10,088	11,685	+15.8	68,910	67,766	- 1.7
Drugs and Drug Sundries	20,342	23,363	+15.1	123,359	133,176	+ 8.0
Newsprint, Paper and Paper Products	26,677	29,311	+ 9.9	151,166	165,771	+ 9.7
Tobacco, Confectionery and Soft Drinks	71,960	74,602	+ 3.7	396,236	404,480	+ 2.1
Automotive Parts and Accessories	42,192	44,670	+ 5.9	222,125	226,229	+ 1.8
Commercial, Institutional and Service Equipment and Supplies	12,643	14,748	+16.6	72,753	75,751	+ 4.1
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	17,836	23,531	+31.9	86,620	108,296	+25.0
Other Construction Materials and Supplies, including Lumber	72,138	79,266	+ 9.9	376,119	459,483	+22.2
Farm Machinery	9,128	10,212	+11.9	45,259	57,465	+27.0
Hardware	32,580	32,546	- 0.1	168,047	176,247	+ 4.9
Household Electrical Appliances	12,877	15,178	+17.9	98,293	104,699	+ 6.5
Industrial and Transportation Equipment and Supplies	76,782	91,306	+15.9	437,146	513,441	+17.5
All Other Trades	257,541	305,151	+18.5	1,525,344	1,792,590	+17.5

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WHOLESALE TRADE

July, 1964

Sales of Canadian wholesalers for the month of July are estimated at \$880,971,000, an increase of 7.4% over the same month of 1963. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All of the 18 specified groups reported increased sales ranging from 35.9% for Coal and Coke to 1.2% for Automotive Parts and Accessories. The All Other Trades category remained practically unchanged.

For the first seven months of the year, sales are estimated at \$6,589,416,000, an increase of 11.5% over the same period of 1963. All the specified trades showed increases in business volume ranging from 23.4% in the case of Farm Machinery to 1.7% for Automotive Parts and Accessories. The All Other Trades group indicated an increase of 15.6%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

October, 1964

6423-501

WHOLESALE TRADE

July, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

	July			% Change 1964/1963	January - July			% Change 1964/1963
	Sales		% Change 1964/1963		Sales		% Change 1964/1963	
	1963	1964			1963	1964		
	\$'000	\$'000			\$'000	\$'000		
Total, All Trade	820,651	880,971	+ 7.4		5,911,628	6,589,416	+11.5	
Fresh Fruits and Vegetables	33,878	36,150	+ 6.7		190,342	201,367	+ 5.8	
Groceries and Food Specialties	177,740	189,975	+ 6.9		1,106,664	1,189,062	+ 7.4	
Meat and Dairy Products	13,906	15,318	+10.2		86,635	96,910	+11.9	
Clothing and Furnishings	6,691	7,103	+ 6.2		53,680	58,069	+ 8.2	
Footwear	1,966	2,113	+ 7.5		20,512	21,430	+ 4.5	
Other Textile and Clothing Accessories ...	14,309	16,607	+16.1		110,257	123,479	+12.0	
Coal and Coke	8,580	11,664	+35.9		77,490	79,430	+ 2.5	
Drugs and Drug Sundries	19,048	20,425	+ 7.2		142,407	153,601	+ 7.9	
Newsprint, Paper and Paper Products	28,859	31,006	+ 7.4		180,025	196,777	+ 9.3	
Tobacco, Confectionery and Soft Drinks ...	64,749	69,767	+ 7.7		460,985	474,247	+ 2.9	
Automotive Parts and Accessories	38,936	39,388	+ 1.2		261,061	265,617	+ 1.7	
Commercial, Institutional and Service Equipment and Supplies	11,536	13,037	+13.0		84,289	88,788	+ 5.3	
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	16,554	18,887	+14.1		103,174	127,183	+23.3	
Other Construction Materials and Supplies, including Lumber	74,934	83,794	+11.8		451,053	543,277	+20.4	
Farm Machinery	11,499	12,578	+ 9.4		56,758	70,043	+23.4	
Hardware	28,758	29,912	+ 4.0		196,805	206,159	+ 4.8	
Household Electrical Appliances	13,825	14,320	+ 3.6		112,118	119,019	+ 6.2	
Industrial and Transportation Equipment and Supplies	64,933	79,126	+21.9		502,079	592,567	+18.0	
All Other Trades	189,950	189,801	(1)		1,715,294	1,982,391	+15.6	

(1) No change.

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WHOLESALE TRADE

August, 1964

Sales of Canadian wholesalers for the month of August are estimated at \$839,909,000, an increase of 5.8% over the same month of 1963. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

August sales were larger in eleven of the eighteen specified trade groups. Increases ranged from 20.1% for Industrial and Transportation Equipment and Supplies to 1.3% for Clothing and Furnishings. Decreases in the seven remaining trade groups ranged from 12.9% for Farm Machinery to 0.4% for Other Construction Materials and Supplies, including Lumber. The All Other Trades group showed an increase of 15.9%.

For the first eight months of the year, sales are estimated at \$7,429,325,000, an increase of 10.8% over the same period of 1963. All of the specified trades showed increases in business volume ranging from 22.4% for Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 1.3% for Automotive Parts and Accessories. The All Other Trades group indicated an increase of 15.6%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

November, 1964

6423-501

WHOLESALE TRADE

August, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

	August			% Change 1964/1963	January - August			% Change 1964/1963
	Sales		1964 \$ '000		Sales		1964 \$ '000	
	1963 \$ '000	1964 \$ '000			1963 \$ '000	1964 \$ '000		
Total, All Trades	793,593	839,909		+ 5.8	6,705,221	7,429,325		+10.8
Fresh Fruits and Vegetables	29,199	30,697		+ 5.1	219,541	232,064		+ 5.7
Groceries and Food Specialties	188,280	187,423		- 0.5	1,294,944	1,376,485		+ 6.3
Meat and Dairy Products	15,270	17,841		+16.8	101,905	114,751		+12.6
Clothing and Furnishings	10,597	10,740		+ 1.3	64,277	68,809		+ 7.1
Footwear	4,914	4,741		- 3.5	25,426	26,171		+ 2.9
Other Textile and Clothing Accessories ...	19,146	19,935		+ 4.1	129,403	143,414		+10.8
Coal and Coke	11,714	12,497		+ 6.7	89,204	91,927		+ 3.1
Drugs and Drug Sundries	20,582	22,369		+ 8.7	162,989	175,970		+ 8.0
Newsprint, Paper and Paper Products	28,052	32,703		+16.6	208,077	229,480		+10.3
Tobacco, Confectionery and Soft Drinks ...	65,855	64,482		- 2.1	526,840	538,729		+ 2.3
Automotive Parts and Accessories	45,043	44,441		- 1.3	306,104	310,058		+ 1.3
Commercial, Institutional and Service Equipment and Supplies	12,394	12,967		+ 4.6	96,683	101,755		+ 5.2
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	15,861	18,548		+16.9	119,035	145,731		+22.4
Other Construction Materials and Supplies, including Lumber	74,655	74,329		- 0.4	525,708	617,606		+17.5
Farm Machinery	6,603	5,751		-12.9	63,361	75,794		+19.6
Hardware	30,556	31,307		+ 2.5	227,361	237,466		+ 4.4
Household Electrical Appliances	14,844	14,692		- 1.0	126,962	133,711		+ 5.3
Industrial and Transportation Equipment and Supplies	61,592	73,960		+20.1	563,671	666,527		+18.2
All Other Trades	138,436	160,486		+15.9	1,853,730	2,142,877		+15.6

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WHOLESALE TRADE

September, 1964

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Sales of Canadian wholesalers for the month of September, estimated at \$947,604,000, were 10.6% greater than the \$856,918,000 reported for the same month of 1963. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but one of the eighteen specified trade groups reported increased sales. Increases ranged from 32.7% for Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 0.6% for Automotive Parts and Accessories. Coal and Coke showed a decrease of 10.4%. The All Other Trades group showed an increase of 24.3%.

For the first nine months of the year, sales are estimated at \$8,376,929,000, an increase of 10.8% over the same period of 1963. All of the specified trades showed increases in business volume ranging from 23.7% for Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 1.2% for Coal and Coke and also for Automotive Parts and Accessories. The All Other Trades group indicated an increase of 16.4%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

December, 1964

6423-501

WHOLESALE TRADE

September, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

	September			January - September		
	Sales		% Change 1964/1963	Sales		% Change 1964/1963
	1963	1964		1963	1964	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	856,918	947,604	+10.6	7,562,139	8,376,929	+10.8
Fresh Fruits and Vegetables	24,775	29,318	+18.3	244,316	261,382	+7.0
Groceries and Food Specialties	167,261	176,541	+5.5	1,462,205	1,553,026	+6.2
Meat and Dairy Products	14,568	17,756	+21.9	116,473	132,507	+13.8
Clothing and Furnishings	11,936	13,748	+15.2	76,213	82,557	+8.3
Footwear	5,069	5,367	+5.9	30,495	31,538	+3.4
Other Textile and Clothing Accessories ..	23,792	24,099	+1.3	153,195	167,513	+9.3
Coal and Coke	13,859	12,422	-10.4	103,063	104,349	+1.2
Drugs and Drug Sundries	24,616	27,398	+11.3	187,605	203,368	+8.4
Newsprint, Paper and Paper Products	29,691	31,459	+6.0	237,768	260,939	+9.7
Tobacco, Confectionery and Soft Drinks ...	70,391	76,485	+8.7	597,231	615,214	+3.0
Automotive Parts and Accessories	38,009	38,219	+0.6	344,113	348,277	+1.2
Commercial, Institutional and Service						
Equipment and Supplies	10,767	11,134	+3.4	107,450	112,889	+5.1
Electrical Wiring Supplies, Construction						
Materials, Apparatus and Equipment	16,737	22,218	+32.7	135,772	167,949	+23.7
Other Construction Materials and Supplies,						
including Lumber	82,258	83,440	+1.4	607,966	701,046	+15.3
Farm Machinery	5,565	7,147	+28.4	68,926	82,941	+20.3
Hardware	31,549	33,090	+4.9	258,910	270,556	+4.5
Household Electrical Appliances	20,943	21,955	+4.8	147,905	155,666	+5.2
Industrial and Transportation Equipment						
and Supplies	65,365	67,528	+3.3	629,036	734,055	+16.7
All Other Trades	199,767	248,280	+24.3	2,053,497	2,391,157	+16.4

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WHOLESALE TRADE

October, 1964

Sales of Canadian wholesalers for the month of October are estimated at \$892,651,000, down 1.5% from sales of \$906,056,000 in October, 1963. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

October sales were larger in eleven of the eighteen specified trade groups. Increases ranged from 17.3% for Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 0.2% for Hardware. Decreases in the seven remaining trade groups ranged from 4.8% for Automotive Parts and Accessories to 1.0% for Groceries and Food Specialties and also for Tobacco, Confectionery and Soft Drinks. The All Other Trades group showed a decrease of 14.0%.

For the first ten months of the year, sales are estimated at \$9,269,580,000, an increase of 9.5% over the same period of 1963. All of the specified trades showed increases in business volume ranging from 22.9% for Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 0.6% for Automotive Parts and Accessories. The All Other Trades group indicated an increase of 13.6%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division.

January, 1965

6423-501

WHOLESALE TRADE

October, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

	October			% Change 1964/1963	January - October		
	Sales		% Change 1964/1963		Sales		% Change 1964/1963
	1963 \$'000	1964 \$'000			1963 \$'000	1964 \$'000	
Total, All Trades	906,056	892,651	- 1.5	8,468,195	9,269,580	+ 9.5	
Fresh Fruits and Vegetables	28,065	31,306	+11.5	272,381	292,688	+ 7.5	
Groceries and Food Specialties	184,239	182,398	- 1.0	1,646,444	1,735,424	+ 5.4	
Meat and Dairy Products	18,795	18,228	- 3.0	135,268	150,735	+11.4	
Clothing and Furnishings	10,459	10,106	- 3.4	86,672	92,663	+ 6.9	
Footwear	4,329	4,269	- 1.4	34,824	35,807	+ 2.8	
Other Textile and Clothing Accessories ...	19,563	21,017	+ 7.4	172,758	188,530	+ 9.1	
Coal and Coke	16,536	17,085	+ 3.3	119,599	121,434	+ 1.5	
Drugs and Drug Sundries	27,084	27,902	+ 3.0	214,689	231,270	+ 7.7	
Newsprint, Paper and Paper Products	30,986	31,455	+ 1.5	268,754	292,394	+ 8.8	
Tobacco, Confectionery and Soft Drinks ...	66,564	65,900	- 1.0	663,795	681,114	+ 2.6	
Automotive Parts and Accessories	39,644	37,732	- 4.8	383,757	386,009	+ 0.6	
Commercial, Institutional and Service Equipment and Supplies	11,606	12,594	+ 8.5	119,056	125,483	+ 5.4	
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	19,323	22,670	+17.3	155,095	190,619	+22.9	
Other Construction Materials and Supplies, including Lumber	87,791	86,562	- 1.4	695,757	787,608	+13.2	
Farm Machinery	5,848	6,686	+14.3	74,774	89,627	+19.9	
Hardware	33,146	33,219	+ 0.2	292,056	303,775	+ 4.0	
Household Electrical Appliances	20,629	23,915	+15.9	168,534	179,581	+ 6.6	
Industrial and Transportation Equipment and Supplies	71,127	78,663	+10.6	700,163	812,718	+16.1	
All Other Trades	210,322	180,944	-14.0	2,263,819	2,572,101	+13.6	

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WHOLESALE TRADE

November, 1964

Sales of Canadian wholesalers for the month of November, estimated at \$871,971,000, were 4.8% greater than \$832,251,000 reported for the same month in 1963. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but two of the eighteen specified trade groups reported increased sales. Increases ranged from 32.5% for Farm Machinery to 0.7% for Clothing and Furnishings. Meat and Dairy Products showed a decrease of 1.9%, and Coal and Coke of 9.0%. The All Other Trades group showed a decrease of 0.5%.

For the first nine months of the year sales are estimated at \$10,141,551,000, an increase of 9.0% over the same period of 1963. All of the specified trades showed increases in business volume ranging from 22.2% for Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 0.3% for Coal and Coke. The All Other Trades group indicated an increase of 12.4%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

February, 1965

6423-501



WHOLESALE TRADE

November, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

	November			January-November		
	Sales		% Change 1964/1963	Sales		% Change 1964/1963
	1963 \$'000	1964 \$'000		1963 \$'000	1964 \$'000	
Total, All Trades	832,251	871,971	+ 4.8	9,300,446	10,141,551	+ 9.0
Fresh Fruits and Vegetables	22,149	23,826	+ 7.6	294,530	316,514	+ 7.5
Groceries and Food Specialties	162,250	170,224	+ 4.9	1,808,694	1,905,648	+ 5.4
Meat and Dairy Products	19,819	19,437	- 1.9	155,087	170,172	+ 9.7
Clothing and Furnishings	10,373	10,445	+ 0.7	97,045	103,108	+ 6.2
Footwear	3,504	4,175	+19.2	38,328	39,982	+ 4.3
Other Textile and Clothing Accessories ..	21,409	22,214	+ 3.8	194,167	210,744	+ 8.5
Coal and Coke	15,272	13,904	- 9.0	134,871	135,338	+ 0.3
Drugs and Drug Sundries	22,165	24,104	+ 8.7	236,854	255,374	+ 7.8
Newsprint, Paper and Paper Products	29,386	32,027	+ 9.0	298,140	324,421	+ 8.8
Tobacco, Confectionery and Soft Drinks ...	57,892	59,316	+ 2.5	721,687	740,430	+ 2.6
Automotive Parts and Accessories	36,837	38,413	+ 4.3	420,594	424,422	+ 0.9
Commercial, Institutional and Service Equipment and Supplies	9,525	10,774	+13.1	128,581	136,257	+ 6.0
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	18,363	21,388	+16.5	173,458	212,007	+22.2
Other Construction Materials and Supplies, including Lumber	75,791	83,395	+10.0	771,548	871,003	+12.9
Farm Machinery	2,616	3,465	+32.5	77,390	93,092	+20.3
Hardware	32,117	32,400	+ 0.9	324,173	336,175	+ 3.7
Household Electrical Appliances	21,977	24,837	+13.0	190,511	204,418	+ 7.3
Industrial and Transportation Equipment and Supplies	64,616	72,508	+12.2	764,779	885,226	+15.7
All Other Trades	206,190	205,119	- 0.5	2,470,009	2,777,220	+12.4

CATALOGUE No.

63-008

MONTHLY

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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WHOLESALE TRADE

December, 1964

Sales of Canadian wholesalers for the month of December, estimated at \$989,174,000, were 12.4% greater than the \$880,054,000 reported for the same month in 1963. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but three of the specified trade groups reported increased sales. Increases ranged from 54.3% for Industrial and Transportation Equipment and Supplies to 1.1% for Meat and Dairy Products. Footwear showed a decrease of 1.7%, and Coal and Coke of 2.8%. The All Other Trades group showed a decrease of 5.3%.

Sales for the year are estimated at \$11,130,725,000, an increase of 9.3% over the year 1963. All specified trades showed increases in business volume ranging from 22.4% for Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment, to the negligible percentage increase in Coal and Coke represented by a \$42,000 increase in dollar volume. The All Other Trades group indicated an increase of 10.9%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

March, 1965

6423-501

WHOLESALE TRADE

December, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

	December		% Change 1964/1963	January-December		% Change 1964/1963
	Sales			Sales		
	1963	1964		1963	1964	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	880,054	989,174	+12.4	10,180,500	11,130,725	+ 9.3
Fresh Fruits and Vegetables	28,485	33,406	+17.3	323,015	349,920	+ 8.3
Groceries and Food Specialties	178,307	205,284	+15.1	1,987,001	2,110,932	+ 6.2
Meat and Dairy Products	17,467	17,664	+ 1.1	172,554	187,836	+ 8.9
Clothing and Furnishings	7,999	8,187	+ 2.3	105,044	111,295	+ 6.0
Footwear	3,352	3,295	- 1.7	41,680	43,277	+ 3.8
Other Textile and Clothing Accessories ..	18,559	21,677	+16.8	212,726	232,421	+ 9.3
Coal and Coke	15,011	14,586	- 2.8	149,882	149,924	(1)
Drugs and Drug Sundries	21,391	24,138	+12.8	258,245	279,512	+ 8.2
Newsprint, Paper and Paper Products	26,861	28,640	+ 6.6	325,001	353,061	+ 8.6
Tobacco, Confectionery and Soft Drinks ..	78,553	88,086	+12.1	800,240	828,516	+ 3.5
Automotive Parts and Accessories	36,437	37,840	+ 3.8	457,031	462,262	+ 1.1
Commercial, Institutional and Service Equipment and Supplies	12,335	12,053	- 2.3	140,916	148,310	+ 5.2
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	17,118	21,316	+24.5	190,576	233,323	+22.4
Other Construction Materials and Supplies, including Lumber	59,207	80,036	+35.2	830,755	951,039	+14.5
Farm Machinery	7,543	9,592	+27.2	84,933	102,684	+20.9
Hardware	31,474	34,149	+ 8.5	355,647	370,324	+ 4.1
Household Electrical Appliances	27,973	34,956	+25.0	218,484	239,374	+ 9.6
Industrial and Transportation Equipment and Supplies	63,185	97,519	+54.3	827,964	982,745	+18.7
All Other Trades	228,797	216,750	- 5.3	2,698,806	2,993,970	+10.9

(1) No change.

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207

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WHOLESALE TRADE

(January, 1965)

Estimates of wholesale sales for the month of January 1965 and comparable figures for the same month in 1964 will be found on page 2 of this report. Page 3 contains the final revised estimates of wholesale sales for the years 1962 and 1963; also preliminary estimates for 1964. On pages 4 and 5 there are revised monthly estimates for the year 1964. Finally, on page 6 final estimates for year-end wholesale inventories for selected trades are shown for the years 1962 and 1963; preliminary estimates are shown for the year 1964.

January sales of Canadian wholesalers were estimated at \$870,336,000, or 2.2% over the January 1964 sales of \$851,287,000. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the various months.

A comparison of sales figures for January 1965 with those for the same month in 1964 shows that of the eighteen trade groups, twelve recorded increases ranging from 14.2% for Commercial, Institutional and Service Equipment and Supplies, to 0.8% for Industrial and Transportation Equipment and Supplies; and six reported decreases, ranging from 9.9% for Farm Machinery to 1.5% for Other Textile and Clothing Accessories. The "All Other Trades" group reported an increase of 2.1%.

Sales of Canadian wholesalers for the year 1964 are estimated at \$11,148,000,000 after revision, an increase of 9.4% over the revised estimate of 1963. Revision showed that Coal and Coke recorded a decrease of 0.1% from the 1963 total, but all other specified trades showed increases ranging from 22.5% for Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 1.2% for Automotive Parts and Accessories. The "All Other Trades" group recorded an increase of 11.0%.

Estimated year-end inventories for the period 1962 to 1964 are published on page 6 for six selected trades for which estimates are available. Inadequate response to the sample survey prevents the publication of inventory data for the remaining trades and the "All Other Trades" group.

Prepared in Merchandising and Services Division

April, 1965
6423-501

WHOLESALE TRADE
January, 1965

Estimates of Wholesale Sales and Percentage Changes

Kind of Business	January		% Change 1965/1964
	Sales		
	1964 (1)	1965 (2)	
	\$'000	\$'000	
Total, All Trades	851,287	870,336	+ 2.2
Fresh Fruits and Vegetables	23,798	25,531	+ 7.3
Groceries and Food Specialties	146,615	152,319	+ 3.9
Meat and Dairy Products	13,169	14,290	+ 8.5
Clothing and Furnishings	6,177	5,891	- 4.6
Footwear	2,052	1,932	- 5.8
Other Textile and Clothing Accessories ...	17,380	17,128	- 1.5
Coal and Coke	12,334	12,638	+ 2.5
Drugs and Drug Sundries	22,103	22,349	+ 1.1
Newsprint, Paper and Paper Products	25,004	26,159	+ 4.6
Tobacco, Confectionery and Soft Drinks ...	55,715	59,006	+ 5.9
Automotive Parts and Accessories	27,140	27,569	+ 1.6
Commercial, Institutional and Service			
Equipment and Supplies	12,021	13,723	+14.2
Electrical Wiring Supplies, Construction			
Materials, Apparatus and Equipment	15,300	17,425	+13.9
Other Construction Materials and Supplies,			
including Lumber	69,656	66,775	- 4.1
Farm Machinery	2,982	2,686	- 9.9
Hardware	26,993	24,349	- 9.8
Household Electrical Appliances	16,306	17,156	+ 5.2
Industrial and Transportation Equipment			
and Supplies	54,930	55,396	+ 0.8
All Other Trades	301,612	308,014	+ 2.1

- (1) Revised estimates.
(2) Preliminary estimates.

WHOLESALE TRADE

Estimated Annual Wholesale Sales 1962-1964 and Percentage Changes
(millions of dollars)

Kind of Business	1962 (1)	1963 (1)	% Change 1963/1962	1964 (2)	% Change 1964/1963
Total, All Trades	9,640.5	10,194.5	+ 5.7	11,148.0	+ 9.4
Fresh Fruits and Vegetables	308.1	321.2	+ 4.3	350.3	+ 9.1
Groceries and Food Specialties .	1,862.9	1,981.9	+ 6.4	2,104.8	+ 6.2
Meat and Dairy Products	173.5	178.5	+ 2.9	194.5	+ 9.0
Clothing and Furnishings	102.8	104.8	+ 1.9	111.1	+ 6.0
Footwear	41.3	42.0	+ 1.7	43.6	+ 3.8
Other Textile and Clothing					
Accessories	208.0	211.7	+ 1.8	231.4	+ 9.3
Coal and Coke	139.8	151.5	+ 8.4	151.4	- 0.1
Drugs and Drug Sundries	247.9	259.5	+ 4.7	280.9	+ 8.2
Newsprint, Paper and Paper					
Products	308.8	334.9	+ 8.5	363.9	+ 8.7
Tobacco, Confectionery and Soft					
Drinks	796.1	808.8	+ 1.6	837.7	+ 3.6
Automotive Parts and Accessories	441.4	455.3	+ 3.1	460.6	+ 1.2
Commercial, Institutional and					
Service Equipment and Supplies	139.3	142.4	+ 2.2	149.9	+ 5.3
Electrical Wiring Supplies,					
Construction Materials,					
Apparatus and Equipment	174.6	185.4	+ 6.2	227.2	+22.5
Other Construction Materials and					
Supplies, including Lumber ...	779.9	838.1	+ 7.5	958.5	+14.4
Farm Machinery	71.0	82.6	+16.3	100.4	+21.5
Hardware	357.0	358.3	+ 0.4	373.1	+ 4.1
Household Electrical Appliances.	210.4	212.4	+ 1.0	232.8	+ 9.6
Industrial and Transportation					
Equipment and Supplies	776.4	825.2	+ 6.3	979.7	+18.7
All Other Trades	2,501.3	2,700.0	+ 7.9	2,996.2	+11.0

(1) Final estimates.

(2) Preliminary estimates.

WHOLESALE TRADE

Revised Estimates of Wholesale Sales - January - December, 1964
(thousands of dollars)

Kind of Business	January	February	March	April
Total, All Trades	851,287	875,483	1,024,524	958,568
Fresh Fruits and Vegetables	23,798	24,305	26,465	26,870
Groceries and Food Specialties	146,615	170,604	166,891	166,440
Meat and Dairy Products	13,169	10,539	16,439	13,071
Clothing and Furnishings	6,177	8,111	10,198	9,627
Footwear	2,052	3,370	4,059	3,894
Other Textile and Clothing Accessories ...	17,380	17,610	19,681	18,383
Coal and Coke	12,334	11,272	10,099	10,328
Drugs and Drug Sundries	22,103	21,451	23,272	21,602
Newsprint, Paper and Paper Products	25,004	26,034	27,328	31,694
Tobacco, Confectionery and Soft Drinks ...	55,715	55,240	80,569	67,152
Automotive Parts and Accessories	27,140	29,001	41,540	39,980
Commercial, Institutional and Service				
Equipment and Supplies	12,021	11,747	13,434	12,980
Electrical Wiring Supplies, Construction				
Materials, Apparatus and Equipment	15,300	15,930	18,523	16,409
Other Construction Materials and Supplies,				
including Lumber	69,656	63,520	98,086	69,862
Farm Machinery	2,982	7,285	10,875	13,680
Hardware	26,993	26,558	30,202	28,932
Household Electrical Appliances	16,306	17,806	17,279	19,014
Industrial and Transportation Equipment				
and Supplies	54,930	65,728	129,000	80,284
All Other Trades	301,612	289,372	280,584	308,366

WHOLESALE TRADE

Revised Estimates of Wholesale Sales - January - December, 1964
(thousands of dollars)

May	June	July	August	September	October	November	December
993,394	1,016,317	883,026	840,776	948,038	894,059	873,117	989,420
30,036	35,016	35,968	30,562	29,190	31,192	23,682	33,243
166,164	178,928	190,068	186,688	176,080	182,002	169,748	204,533
13,926	17,277	15,854	18,499	18,385	18,893	20,150	18,321
8,818	7,925	7,078	10,715	13,740	10,080	10,428	8,166
3,588	2,504	2,123	4,784	5,417	4,303	4,213	3,324
15,897	17,450	16,537	19,831	23,994	20,924	22,137	21,584
12,552	11,816	11,820	12,654	12,549	17,291	14,041	14,671
21,914	23,464	20,505	22,477	27,560	28,045	24,217	24,278
30,617	30,222	31,969	33,714	32,409	32,407	33,011	29,536
74,764	75,403	70,553	65,230	77,302	66,673	60,067	89,001
43,230	44,555	39,250	44,336	38,075	37,535	38,241	37,693
11,475	14,940	13,170	13,105	11,251	12,703	10,864	12,186
16,421	22,808	18,369	18,071	21,626	22,036	20,851	20,813
82,724	79,876	84,363	74,514	84,139	87,204	84,067	80,499
11,626	10,024	12,269	5,700	7,067	6,538	3,274	9,101
32,115	32,773	30,116	31,550	33,324	33,470	32,640	34,393
16,591	14,771	13,935	14,294	21,414	23,295	24,141	33,972
90,760	90,970	78,911	73,931	67,303	78,624	72,202	97,104
310,176	305,595	190,168	160,121	247,213	180,844	205,143	217,002

WHOLESALE TRADE

Estimated Year-end Wholesale Inventories, 1962-1964
and Percentage Changes, for selected trades
(millions of dollars)

Kind of Business	1962 (1)	1963 (1)	% Change 1963/1962	1964 (2)	% Change 1964/1963
Total, All Trades	(3)	(3)	(3)	(3)	(3)
Fresh Fruits and Vegetables	6.0	6.8	+13.3	7.0	+ 2.9
Groceries and Food Specialties	111.8	126.5	+13.1	125.3	- 1.0
Meat and Dairy Products	(3)	(3)	(3)	(3)	(3)
Clothing and Furnishings	(3)	(3)	(3)	(3)	(3)
Footwear	(3)	(3)	(3)	(3)	(3)
Other Textile and Clothing Accessories .	(3)	(3)	(3)	(3)	(3)
Coal and Coke	(3)	(3)	(3)	(3)	(3)
Drugs and Drug Sundries	29.2	30.5	+ 4.5	33.0	+ 8.2
Newsprint, Paper and Paper Products	24.2	26.5	+ 9.5	28.0	+ 5.7
Tobacco, Confectionery and Soft Drinks .	32.7	33.7	+ 3.1	34.7	+ 3.0
Automotive Parts and Accessories	(3)	(3)	(3)	(3)	(3)
Commercial, Institutional and Service Equipment and Supplies	(3)	(3)	(3)	(3)	(3)
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment ...	(3)	(3)	(3)	(3)	(3)
Other Construction Materials and Supplies, including Lumber	(3)	(3)	(3)	(3)	(3)
Farm Machinery	(3)	(3)	(3)	(3)	(3)
Hardware	79.1	70.7	-10.6	77.8	+10.0
Household Electrical Appliances	(3)	(3)	(3)	(3)	(3)
Industrial and Transportation Equipment and Supplies	(3)	(3)	(3)	(3)	(3)
All Other Trades	(3)	(3)	(3)	(3)	(3)

- (1) Final estimates.
(2) Preliminary estimates.
(3) Response to sample survey inadequate.

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WHOLESALE TRADE

February, 1965

Sales of Canadian wholesalers for the month of February are estimated at \$922,611,000, an increase of 5.4% over the same month of 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

February sales were larger in thirteen of the eighteen specified trade groups. Increases ranged from 13.8% in Meat and Dairy Products to 2.4% in Clothing and Furnishings. Decreases in the five remaining trades ranged from 9.2% in Hardware to 1.5% in Other Textile and Clothing Accessories. The "All Other Trades" group showed an increase of 7.6%.

For the first two months of the year, sales are estimated at \$1,792,947,000, an increase of 3.8% over the same period in 1964. Twelve of the specified trades reported increases ranging from 10.9% for Meat and Dairy Products to 3.4% for Coal and Coke; while the other six showed decreases ranging from 9.5% for Hardware to 0.7% for Clothing and Furnishings. The "All Other Trades" group showed an increase of 4.8%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.



Prepared in the Merchandising and Services Division.

May, 1965
6423-501

WHOLESALE TRADE

February, 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	February		% Change 1965/1964	January - February		% Change 1965/1964
	Sales			Sales		
	1964	1965		1964	1965	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	875,483	922,611	+ 5.4	1,726,770	1,792,947	+ 3.8
Fresh Fruits and Vegetables	24,305	25,603	+ 5.3	48,103	51,134	+ 6.3
Groceries and Food Specialties	170,604	178,444	+ 4.6	317,219	330,763	+ 4.3
Meat and Dairy Products	10,539	11,998	+13.8	23,708	26,288	+10.9
Clothing and Furnishings	8,111	8,304	+ 2.4	14,288	14,195	- 0.7
Footwear	3,370	3,130	- 7.1	5,422	5,062	- 6.6
Other Textile and Clothing Accessories ..	17,610	17,339	- 1.5	34,990	34,467	- 1.5
Coal and Coke	11,272	11,765	+ 4.4	23,606	24,403	+ 3.4
Drugs and Drug Sundries	21,451	23,546	+ 9.8	43,554	45,895	+ 5.4
Newsprint, Paper and Paper Products	26,034	26,828	+ 3.0	51,038	52,987	+ 3.8
Tobacco, Confectionery and Soft Drinks ..	55,240	60,169	+ 8.9	110,955	119,175	+ 7.4
Automotive Parts and Accessories	29,001	32,036	+10.5	56,141	59,605	+ 6.2
Commercial, Institutional and Service Equipment and Supplies	11,747	12,236	+ 4.2	23,768	25,959	+ 9.2
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	15,930	15,618	- 2.0	31,230	33,043	+ 5.8
Other Construction Materials and Supplies, including Lumber	63,520	60,335	- 5.0	133,176	127,110	- 4.6
Farm Machinery	7,285	7,466	+ 2.5	10,267	10,152	- 1.1
Hardware	26,558	24,104	- 9.2	53,551	48,453	- 9.5
Household Electrical Appliances	17,806	19,777	+11.1	34,112	36,933	+ 8.3
Industrial and Transportation Equipment and Supplies	65,728	72,489	+10.3	120,658	127,885	+ 6.0
All Other Trades	289,372	311,424	+ 7.6	590,984	619,438	+ 4.8

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WHOLESALE TRADE

(March, 1965)

Sales of Canadian wholesalers for the month of March are estimated at \$1,103,049,000, an increase of 7.7% over the same month of 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

March sales were larger in fourteen of the eighteen specified trade groups. Increases ranged from 22.9% in Drugs and Drug Sundries to 1.4% in Other Textile and Clothing Accessories. Decreases in the four remaining trades ranged from 16.9% in Industrial and Transportation Equipment and Supplies to 0.4% in Hardware. The "All Other Trades" group showed an increase of 18.3%.

For the first three months of the year, sales are estimated at \$2,895,996,000, an increase of 5.3% over the same period in 1964. Thirteen of the specified trades reported increases ranging from 12.1% for Commercial, Institutional and Service Equipment and Supplies to 1.4% for Coal and Coke, while the other five showed decreases ranging from 7.5% for Other Construction Materials and Supplies, including Lumber to 0.5% for Other Textile and Clothing Accessories. The "All Other Trades" group showed an increase of 9.2%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

June, 1965

6423-501

WHOLESALE TRADE

March, 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	March		% Change 1965/1964	January - March		% Change 1965/1964
	Sales			Sales		
	1964 \$'000	1965 \$'000		1964 \$'000	1965 \$'000	
Total, All Trades	1,024,524	1,103,049	+ 7.7	2,751,293	2,895,996	+ 5.3
Fresh Fruits and Vegetables	26,465	30,356	+14.7	74,568	81,490	+ 9.3
Groceries and Food Specialties	166,891	192,994	+15.6	484,110	523,757	+ 8.2
Meat and Dairy Products	16,439	17,598	+ 7.1	40,147	43,886	+ 9.3
Clothing and Furnishings	10,198	10,751	+ 5.4	24,486	24,946	+ 1.9
Footwear	4,059	4,121	+ 1.5	9,480	9,183	- 3.1
Other Textile and Clothing Accessories ...	19,681	19,950	+ 1.4	54,671	54,417	- 0.5
Coal and Coke	10,099	9,790	- 3.1	33,705	34,193	+ 1.4
Drugs and Drug Sundries	23,272	28,601	+22.9	66,826	74,496	+11.5
Newsprint, Paper and Paper Products	27,328	29,172	+ 6.7	78,366	82,159	+ 4.8
Tobacco, Confectionery and Soft Drinks ...	80,569	90,318	+12.1	191,524	209,493	+ 9.4
Automotive Parts and Accessories	41,540	44,635	+ 7.5	97,681	104,240	+ 6.7
Commercial, Institutional and Service Equipment and Supplies	13,434	15,727	+17.1	37,202	41,686	+12.1
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	18,523	20,163	+ 8.9	49,753	53,206	+ 6.9
Other Construction Materials and Supplies, including Lumber	98,086	86,722	-11.6	231,262	213,832	- 7.5
Farm Machinery	10,875	13,154	+21.0	21,142	23,306	+10.2
Hardware	30,202	30,081	- 0.4	83,753	78,534	- 6.2
Household Electrical Appliances	17,279	19,778	+14.5	51,391	56,711	+10.4
Industrial and Transportation Equipment and Supplies	129,000	107,217	-16.9	249,658	235,102	- 5.8
All Other Trades	280,584	331,921	+18.3	871,568	951,359	+ 9.2

CATALOGUE No.

63-008

MONTHLY

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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WHOLESALE TRADE

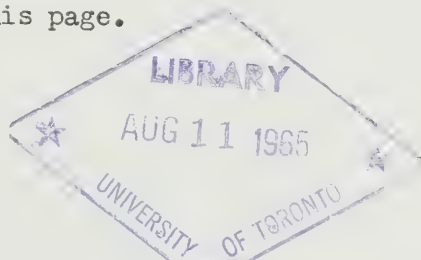
(April, 1965)

Sales of Canadian wholesalers for the month of April are estimated at \$1,041,236,000, an increase of 8.6% over the same month of 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

April sales were larger in fifteen of the eighteen specified trade groups. Increases ranged from 18.9% in Industrial and Transportation Equipment and Supplies to 1.5% in Footwear. Decreases in the three remaining trades ranged from 2.7% in Newsprint, Paper and Paper Products to 0.6% in Hardware. The "All Other Trades" group showed an increase of 11.6%.

For the first four months of the year, sales are estimated at \$3,937,232,000, an increase of 6.1% over the same period in 1964. Fourteen of the specified trades reported increases ranging from 12.1% for Commercial, Institutional and Service Equipment and Supplies to 0.2% for Industrial and Transportation Equipment and Supplies, while the other four showed decreases ranging from 4.8% for Hardware to 0.8% for Other Textile and Clothing Accessories. The "All Other Trades" group showed an increase of 9.8%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.



Prepared in the Merchandising and Services Division

July, 1965

6423-501

WHOLESALE TRADE

April, 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	April		% Change 1965/1964	January - April		% Change 1965/1964
	Sales			Sales		
	1964 \$'000	1965 \$'000		1964 \$'000	1965 \$'000	
Total, All Trades	958,570	1,041,236	+ 8.6	3,709,863	3,937,232	+ 6.1
Fresh Fruits and Vegetables	26,870	30,700	+14.3	101,438	112,190	+10.6
Groceries and Food Specialties	166,440	176,238	+ 5.9	650,550	699,995	+ 7.6
Meat and Dairy Products	13,071	14,784	+13.1	53,213	53,670	+10.2
Clothing and Furnishings	9,627	10,549	+ 9.6	34,113	35,495	+ 4.1
Footwear	3,894	3,952	+ 1.5	13,374	13,135	- 1.8
Other Textile and Clothing Accessories ...	18,383	18,068	- 1.7	73,054	72,485	- 0.8
Coal and Coke	10,328	11,075	+ 7.2	44,033	45,268	+ 2.8
Drugs and Drug Sundries	21,602	23,883	+10.6	88,428	98,379	+11.3
Newsprint, Paper and Paper Products	31,694	30,850	- 2.7	110,060	113,009	+ 2.7
Tobacco, Confectionery and Soft Drinks ...	67,152	70,119	+ 4.4	258,676	279,612	+ 8.1
Automotive Parts and Accessories	39,980	41,074	+ 2.7	137,661	145,314	+ 5.6
Commercial, Institutional and Service Equipment and Supplies	12,980	14,587	+12.4	50,182	56,273	+12.1
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	16,409	17,888	+ 9.0	66,162	71,094	+ 7.5
Other Construction Materials and Supplies, including Lumber	69,864	73,829	+ 5.7	301,126	287,661	- 4.5
Farm Machinery	13,680	15,110	+10.5	34,822	38,416	+10.3
Hardware	28,932	28,756	- 0.6	112,685	107,290	- 4.8
Household Electrical Appliances	19,014	20,169	+ 6.1	70,405	76,880	+ 9.2
Industrial and Transportation Equipment and Supplies	80,284	95,430	+18.9	329,942	330,532	+ 0.2
All Other Trades	308,366	344,175	+11.6	1,179,934	1,295,534	+ 9.8

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63-008

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WHOLESALE TRADE

May, 1965

Sales of Canadian wholesalers for the month of May are estimated at \$1,131,724,000, an increase of 13.9% over the same month of 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

May 1965 sales were larger in seventeen of the eighteen specified trade groups. Increases ranged from 39.9% in Industrial and Transportation Equipment and Supplies to 0.1% in Newsprint, Paper and Paper Products. The only decrease - amounting to 0.9% - was recorded in the Coal and Coke trade group. The "All Other Trades" group showed an increase of 18.2%.

For the first five months of the year, sales are estimated at \$5,068,956,000, an increase of 7.8% over the same period in 1964. Fourteen of the specified trades reported increases ranging from 12.3% for Fresh Fruits and Vegetables to 2.0% for Coal and Coke, while the other four showed decreases ranging from 2.7% for Hardware to 0.5% for Other Textile and Clothing Accessories. The "All Other Trades" group showed an increase of 11.6%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

August, 1965

6423-501

WHOLESALE TRADE

May, 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	May		% Change 1965/1964	January - May		% Change 1965/1964
	Sales			Sales		
	1964 \$'000	1965 \$'000		1964 \$'000	1965 \$'000	
Total, All Trades	993,394	1,131,724	+13.9	4,703,257	5,068,956	+ 7.8
Fresh Fruits and Vegetables	30,036	35,498	+18.2	131,474	147,688	+12.3
Groceries and Food Specialties	166,164	172,531	+ 3.8	816,714	872,526	+ 6.8
Meat and Dairy Products	13,926	15,807	+13.5	67,144	74,477	+10.9
Clothing and Furnishings	8,818	9,881	+12.1	42,931	45,376	+ 5.7
Footwear	3,588	3,717	+ 3.6	16,962	16,852	- 0.7
Other Textile and Clothing Accessories ..	15,897	16,027	+ 0.8	88,951	88,512	- 0.5
Coal and Coke	12,552	12,446	- 0.9	56,585	57,714	+ 2.0
Drugs and Drug Sundries	21,914	23,747	+ 8.4	110,342	122,126	+10.7
Newsprint, Paper and Paper Products	30,617	30,659	+ 0.1	140,677	143,668	+ 2.1
Tobacco, Confectionery and Soft Drinks ..	74,764	79,184	+ 5.9	333,440	358,796	+ 7.6
Automotive Parts and Accessories	43,230	47,139	+ 9.0	180,891	192,453	+ 6.4
Commercial, Institutional and Service Equipment and Supplies	11,475	12,654	+10.3	61,657	68,927	+11.8
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	16,421	18,395	+12.0	82,583	89,489	+ 8.4
Other Construction Materials and Supplies, including Lumber	82,724	93,742	+13.3	383,850	381,403	- 0.6
Farm Machinery	11,626	12,953	+11.4	46,448	51,369	+10.6
Hardware	32,115	33,560	+ 4.5	144,800	140,850	- 2.7
Household Electrical Appliances	16,591	20,079	+21.0	86,996	96,959	+11.5
Industrial and Transportation Equipment and Supplies	90,760	127,008	+39.9	420,702	457,540	+ 8.8
All Other Trades	310,176	366,697	+18.2	1,490,110	1,662,231	+11.6

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WHOLESALE TRADE

June, 1965

Sales of Canadian wholesalers for the month of June are estimated at \$1,149,836,000, an increase of 13.1% over the same month of 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

June 1965 sales were larger in sixteen of the eighteen specified trade groups. Increases ranged from 0.8% in Other Textile and Clothing Accessories to 39.1% in Fresh Fruits and Vegetables. Decreases in the two remaining trades, namely, in Footwear and in Tobacco, Confectionery and Soft Drinks amounted to 1.2% and 2.3% respectively. The "All Other Trades" group showed an increase of 16.7%.

For the first six months of the year, sales are estimated at \$6,218,792,000, an increase of 8.7% over the same period in 1964. Sixteen of the specified trades reported increases ranging from 0.4% for Hardware to 18.0% for Fresh Fruits and Vegetables. Decreases in the two remaining trades, namely, in Other Textile and Clothing Accessories and in Footwear amounted to 0.3% and 0.7% respectively. The "All Other Trades" group showed an increase of 12.4%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

September, 1965

6423-501

WHOLESALE TRADE

June, 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	June			% Change 1965/1964	January - June		
	Sales		% Change 1965/1964		Sales		% Change 1965/1964
	1964	1965			1964	1965	
	\$'000	\$'000			\$'000	\$'000	
Total, All Trades	1,016,317	1,149,836	+13.1		5,719,574	6,218,792	+ 8.7
Fresh Fruits and Vegetables	35,016	48,715	+39.1		166,490	196,403	+18.0
Groceries and Food Specialties	178,928	183,640	+ 2.6		995,642	1,056,166	+ 6.1
Meat and Dairy Products	17,277	21,008	+21.6		84,421	95,485	+13.1
Clothing and Furnishings	7,925	8,166	+ 3.0		50,856	53,542	+ 5.3
Footwear	2,504	2,473	- 1.2		19,466	19,325	- 0.7
Other Textile and Clothing Accessories ..	17,450	17,583	+ 0.8		106,401	106,095	- 0.3
Coal and Coke	11,816	12,786	+ 8.2		68,401	70,500	+ 3.1
Drugs and Drug Sundries	23,464	25,388	+ 8.2		133,806	147,514	+10.2
Newsprint, Paper and Paper Products	30,222	32,327	+ 7.0		170,899	175,995	+ 3.0
Tobacco, Confectionery and Soft Drinks ...	75,403	73,636	- 2.3		408,843	432,432	+ 5.8
Automotive Parts and Accessories	44,555	48,404	+ 8.6		225,446	240,857	+ 6.8
Commercial, Institutional and Service Equipment and Supplies	14,940	15,601	+ 4.4		76,597	84,528	+10.4
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	22,808	25,202	+10.5		105,391	114,691	+ 8.8
Other Construction Materials and Supplies, including Lumber	79,876	90,578	+13.4		463,726	471,981	+ 1.8
Farm Machinery	10,024	13,002	+29.7		56,472	64,371	+14.0
Hardware	32,773	37,347	+14.0		177,573	178,197	+ 0.4
Household Electrical Appliances	14,771	15,884	+ 7.5		101,767	112,843	+10.9
Industrial and Transportation Equipment and Supplies	90,970	121,364	+33.4		511,672	578,904	+13.1
All Other Trades	305,595	356,732	+16.7		1,795,705	2,018,963	+12.4

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WHOLESALE TRADE

(July, 1965)

Sales of Canadian wholesalers for the month of July are estimated at \$1,011,228,000, an increase of 14.5% over the same month in 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations, or number of business days in the respective months.

July 1965 sales were larger in fourteen of the eighteen specified trade groups. Increases ranged from 1.1% in Tobacco, Confectionery and Soft Drinks to 14.4% in Industrial and Transportation Equipment and Supplies. Decreases in the four remaining trades ranged from 1.2% in Clothing and Furnishings to 5.0% in Other Textile and Clothing Accessories. The "All Other Trades" group showed an increase of 46.4%.

For the first seven months of the year, sales are estimated at \$7,230,020,000, an increase of 9.5% over the same period in 1964. Sixteen of the specified trades showed increases ranging from 0.7% in Hardware to 15.7% in Fresh Fruits and Vegetables. Decreases in the two remaining trades, namely Footwear and Other Textile and Clothing Accessories amounted to 0.8% and 0.9%, respectively. The "All Other Trades" group showed an increase of 15.7%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

October, 1965

6423-501

WHOLESALE TRADE

July, 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	July		% Change 1965/1964	January - July		% Change 1965/1964
	Sales			Sales		
	1964	1965		1964	1965	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	883,026	1,011,228		6,602,600	7,230,020	+ 9.5
Fresh Fruits and Vegetables	35,968	37,784	+ 14.5	202,458	234,187	+ 15.7
Groceries and Food Specialties	190,068	206,140	+ 5.0	1,185,710	1,262,306	+ 6.5
Meat and Dairy Products	15,854	17,860	+ 8.5	100,275	113,345	+ 13.0
Clothing and Furnishings	7,078	6,991	+ 12.7	57,934	60,533	+ 4.5
Footwear	2,123	2,087	- 1.2	21,589	21,412	- 0.8
Other Textile and Clothing Accessories	16,537	15,710	- 1.7	122,938	121,805	- 0.9
Coal and Coke	11,820	13,263	- 5.0	80,221	83,763	+ 4.4
Drugs and Drug Sundries	20,505	21,554	+ 12.2	154,311	169,068	+ 9.6
Newsprint, Paper and Paper Products	31,969	33,967	+ 5.1	202,868	209,962	+ 3.5
Tobacco, Confectionery and Soft Drinks	70,533	71,313	+ 6.2	479,396	503,745	+ 5.1
Automotive Parts and Accessories	39,250	40,315	+ 1.1	264,696	281,172	+ 6.2
Commercial, Institutional and Service Equipment and Supplies	13,170	12,842	+ 2.7	89,767	97,370	+ 8.5
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	18,369	19,055	- 2.5	123,760	133,746	+ 8.1
Other Construction Materials and Supplies, including Lumber	84,363	85,608	+ 3.7	548,089	557,589	+ 1.7
Farm Machinery	12,269	12,681	+ 1.5	68,741	77,052	+ 12.1
Hardware	30,116	31,017	+ 3.4	207,689	209,214	+ 0.7
Household Electrical Appliances	13,935	14,342	+ 3.0	115,702	127,185	+ 9.9
Industrial and Transportation Equipment and Supplies	78,911	90,256	+ 2.9	590,583	669,160	+ 13.3
All Other Trades	190,168	278,443	+ 14.4	1,985,873	2,297,406	+ 15.7

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WHOLESALE TRADE

August, 1965

Sales of Canadian wholesalers for the month of August are estimated at \$949,762,000, an increase of 13.0% over the same month in 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations, or number of business days in the respective months.

August 1965 sales were greater in fifteen of the eighteen specified trade groups. Increases ranged from 1.4% in Fresh Fruits and Vegetables to 25.3% in Farm Machinery. Decreases in the three remaining trades ranged from 0.3% in Hardware to 2.7% in Newsprint, Paper and Paper Products. The "All Other Trades" group showed an increase of 21.2%.

For the first eight months of the year, sales are estimated at \$8,179,782,000, an increase of 9.9% over the same period in 1964. All of the specified trades showed increases, ranging from 0.5% in Other Textile and Clothing Accessories to 14.6% in Meat and Dairy Products. The "All Other Trades" group showed an increase of 16.1%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

November, 1965

6423-501

WHOLESALE TRADE

August, 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	August		% Change 1965/1964	January - August		% Change 1965/1964
	Sales			Sales		
	1964	1965		1964	1965	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	840,776	949,762	+13.0	7,443,376	8,179,782	+ 9.9
Fresh Fruits and Vegetables	30,562	30,999	+ 1.4	233,020	265,186	+13.8
Groceries and Food Specialties	186,688	207,712	+11.3	1,372,398	1,470,018	+ 7.1
Meat and Dairy Products	18,499	22,718	+22.8	118,774	136,063	+14.6
Clothing and Furnishings	10,715	11,617	+ 8.4	68,649	72,150	+ 5.1
Footwear	4,784	5,822	+21.7	26,373	27,234	+ 3.3
Other Textile and Clothing Accessories ..	19,831	21,672	+ 9.3	142,769	143,477	+ 0.5
Coal and Coke	12,654	12,344	- 2.4	92,875	96,107	+ 3.5
Drugs and Drug Sundries	22,477	26,000	+15.7	176,788	195,068	+10.3
Newsprint, Paper and Paper Products	33,714	32,788	- 2.7	236,582	242,750	+ 2.6
Tobacco, Confectionery and Soft Drinks ...	65,230	71,356	+ 9.4	544,626	575,101	+ 5.6
Automotive Parts and Accessories	44,336	50,085	+13.0	309,032	331,257	+ 7.2
Commercial, Institutional and Service Equipment and Supplies	13,105	14,451	+10.3	102,872	111,821	+ 8.7
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	18,071	21,910	+21.2	141,831	155,656	+ 9.7
Other Construction Materials and Supplies, including Lumber	74,514	86,820	+16.5	622,603	644,409	+ 3.5
Farm Machinery	5,700	7,144	+25.3	74,441	84,196	+13.1
Hardware	31,550	31,440	- 0.3	239,239	240,654	+ 0.6
Household Electrical Appliances	14,294	16,210	+13.4	129,996	143,395	+10.3
Industrial and Transportation Equipment and Supplies	73,931	84,681	+14.5	664,514	753,841	+13.4
All Other Trades	160,121	193,993	+21.2	2,145,994	2,491,399	+16.1

CATALOGUE No.

63-008

MONTHLY

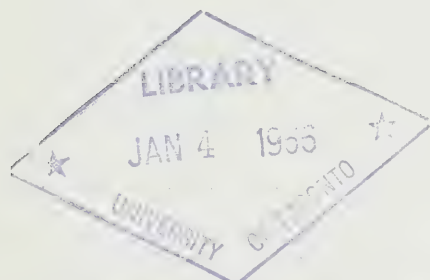
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WHOLESALE TRADE

September, 1965

Sales of Canadian wholesalers for the month of September are estimated at \$994,352,000, an increase of 4.9% over the same month in 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations, or number of business days in the respective months.

September sales were greater in seventeen of the eighteen specified trade groups. Increases ranged from 0.3% in Tobacco, Confectionery and Soft Drinks to 24.7% in Farm Machinery. The remaining specified trade, Footwear, showed a decrease of 1.3%. Sales in the "All Other Trades" group decreased 6.6%.

For the first nine months of the year, sales are estimated at \$9,174,134,000, an increase of 9.3% over the same period in 1964. All the specified trades showed increases, ranging from 1.1% in Hardware to 15.9% in Meat and Dairy Products. The "All Other Trades" group increased by 13.8%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

December, 1965

6423-501

WHOLESALE TRADE

September, 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	September		% Change 1965/1964	January - September		% Change 1965/1964
	Sales			Sales		
	1964	1965		1964	1965	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	948,038	994,352	+ 4.9	8,391,414	9,174,134	+ 9.3
Fresh Fruits and Vegetables	29,190	30,048	+ 2.9	262,210	295,234	+12.6
Groceries and Food Specialties	176,080	185,250	+ 5.2	1,548,478	1,655,268	+ 6.9
Meat and Dairy Products	18,385	22,849	+24.3	137,159	158,912	+15.9
Clothing and Furnishings	13,740	13,960	+ 1.6	82,389	86,110	+ 4.5
Footwear	5,417	5,346	- 1.3	31,790	32,580	+ 2.5
Other Textile and Clothing Accessories	23,994	25,422	+ 5.9	166,763	168,899	+ 1.3
Coal and Coke	12,549	13,198	+ 5.2	105,424	109,305	+ 3.7
Drugs and Drug Sundries	27,560	31,198	+13.2	204,348	226,266	+10.7
Newsprint, Paper and Paper Products	32,409	35,169	+ 8.5	268,991	277,919	+ 3.3
Tobacco, Confectionery and Soft Drinks	77,302	77,505	+ 0.3	621,928	652,606	+ 4.9
Automotive Parts and Accessories	38,075	41,906	+10.1	347,107	373,163	+ 7.5
Commercial, Institutional and Service Equipment and Supplies	11,251	11,557	+ 2.7	114,123	123,378	+ 8.1
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	21,626	24,119	+11.5	163,457	179,775	+10.0
Other Construction Materials and Supplies, including Lumber	84,139	96,528	+14.7	706,742	740,937	+ 4.8
Farm Machinery	7,067	8,811	+24.7	81,508	93,007	+14.1
Hardware	33,324	35,005	+ 5.0	272,563	275,659	+ 1.1
Household Electrical Appliances	21,414	24,838	+16.0	151,410	168,233	+11.1
Industrial and Transportation Equipment and Supplies	67,303	80,653	+19.8	731,817	834,494	+14.0
All other Trades	247,213	230,990	- 6.6	2,393,207	2,722,389	+13.8

CATALOGUE No.

63-008

MONTHLY

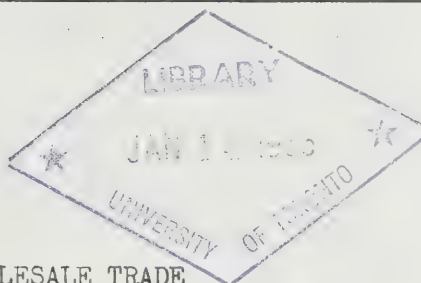
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WHOLESALE TRADE

October 1965

Sales of Canadian wholesalers for the month of October are estimated at \$994,744,000, an increase of 11.3% over the same month in 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

October sales were greater in thirteen of the eighteen specified trade groups. Increases ranged from 0.9% in Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 35.1% in Footwear. In the remaining five trades decreases ranged from 1.0% in Commercial, Institutional and Service Equipment and Supplies to 7.7% in Hardware. Sales in the "All Other Trades" group increased by 33.0%.

For the first ten months of the year, sales are estimated at \$10,168,878,000, an increase of 9.5% over the same period in 1964. All of the specified trades showed increases, ranging from 0.2% in Hardware to 16.7% in Meat and Dairy Products. Sales of the "All Other Trades" group increased by 15.1%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

December 1965

6423-501

WHOLESALE TRADE

October 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	October		% Change 1965/1964	January - October		% Change 1965/1964
	Sales			Sales		
	1964 \$'000	1965 \$'000		1964 \$'000	1965 \$'000	
Total, All Trades	894,058	994,744	+11.3	9,285,472	10,168,878	+ 9.5
Fresh Fruits and Vegetables	31,192	31,799	+ 1.9	293,402	327,033	+11.5
Groceries and Food Specialties	182,002	189,043	+ 3.9	1,730,480	1,844,311	+ 6.6
Meat and Dairy Products	18,892	23,224	+22.9	156,051	182,136	+16.7
Clothing and Furnishings	10,080	9,629	- 4.5	92,469	95,739	+ 3.5
Footwear	4,303	5,813	+35.1	36,093	38,393	+ 6.4
Other Textile and Clothing Accessories ..	20,924	20,596	- 1.6	187,687	189,495	+ 1.0
Coal and Coke	17,291	16,193	- 6.4	122,715	125,498	+ 2.3
Drugs and Drug Sundries	28,045	29,597	+ 5.5	232,393	255,863	+10.1
Newsprint, Paper and Paper Products	32,406	36,055	+11.3	301,397	313,974	+ 4.2
Tobacco, Confectionery and Soft Drinks ...	66,673	68,265	+ 2.4	688,601	720,871	+ 4.7
Automotive Parts and Accessories	37,534	40,674	+ 8.4	384,641	413,837	+ 7.6
Commercial, Institutional and Service Equipment and Supplies	12,703	12,577	- 1.0	126,826	135,955	+ 7.2
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	22,036	22,245	+ 0.9	185,493	202,020	+ 8.9
Other Construction Materials and Supplies, including Lumber	87,204	94,259	+ 8.1	793,946	835,196	+ 5.2
Farm Machinery	6,538	7,065	+ 8.1	88,046	100,072	+13.7
Hardware	33,470	30,879	- 7.7	306,033	306,538	+ 0.2
Household Electrical Appliances	23,295	24,520	+ 5.3	174,705	192,753	+10.3
Industrial and Transportation Equipment and Supplies	78,624	91,877	+16.9	810,441	926,371	+14.3
All Other Trades	180,844	240,433	+33.0	2,574,051	2,962,822	+15.1

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

CATALOGUE No.

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WHOLESALE TRADE

November 1965

Sales of Canadian wholesalers for the month of November 1965 are estimated at \$1,015,316,000, an increase of 16.3% over the same month in 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

November sales were greater in all of the eighteen specified trades. Increases ranged from 6.2% in Hardware to 26.1% in Commercial, Institutional and Service Equipment and Supplies. Sales in the "All Other Trades" group increased 26.7%.

For the first eleven months of the year, sales are estimated at \$11,184,193,000, an increase of 10.1% over the same period in 1964. All of the specified trades showed increases, ranging from 0.7% in Hardware to 15.9% in Meat and Dairy Products. Sales of the "All Other Trades" group increased by 16.0%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

January 1966

6423-501

WHOLESALE TRADE

November 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	November			January - November		
	Sales		Change 1965/1964 %	Sales		Change 1965/1964 %
	1964 \$'000	1965 \$'000		1964 \$'000	1965 \$'000	
Total, All Trades	873,116	1,015,316	+16.3	10,158,588	11,184,193	+10.1
Fresh Fruits and Vegetables	23,682	26,432	+11.6	317,084	353,465	+11.5
Groceries and Food Specialties	169,748	186,769	+10.0	1,900,228	2,031,080	+6.9
Meat and Dairy Products	20,150	22,090	+9.6	176,201	204,226	+15.9
Clothing and Furnishings	10,428	12,055	+15.6	102,897	107,794	+4.8
Footwear	4,213	4,858	+15.3	40,306	43,251	+7.3
Other Textile and Clothing Accessories ...	22,137	24,707	+11.6	209,824	214,202	+2.1
Coal and Coke	14,041	15,584	+11.0	136,756	141,082	+3.2
Drugs and Drug Sundries	24,217	27,904	+15.2	256,610	283,767	+10.6
Newsprint, Paper and Paper Products	33,011	36,939	+11.9	334,408	350,913	+4.9
Tobacco, Confectionery and Soft Drinks ...	60,067	64,289	+7.0	748,668	785,160	+4.9
Automotive Parts and Accessories	38,241	44,191	+15.6	422,882	458,028	+8.3
Commercial, Institutional and Service Equipment and Supplies	10,864	13,697	+26.1	137,690	149,652	+8.7
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	20,851	24,388	+17.0	206,344	226,408	+9.7
Other Construction Materials and Supplies, including Lumber	84,067	94,543	+12.5	878,013	929,739	+5.9
Farm Machinery	3,274	3,868	+18.1	91,320	103,940	+13.8
Hardware	32,640	34,655	+6.2	338,673	341,193	+0.7
Household Electrical Appliances	24,141	28,558	+18.3	198,846	221,311	+11.3
Industrial and Transportation Equipment and Supplies	72,202	89,970	+24.6	882,643	1,016,341	+15.1
All Other Trades	205,143	259,819	+26.7	2,779,194	3,222,641	+16.0

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

CATALOGUE No.

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MONTHLY

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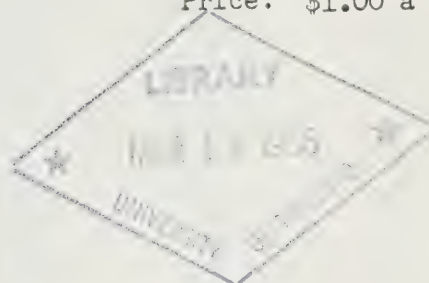
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WHOLESALE TRADE

December 1965



Sales of Canadian wholesalers for the month of December 1965 are estimated at \$1,134,077,000, an increase of 14.6% over the same month in 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

December sales were greater in eleven of the eighteen specified trades. Increases ranged from 1.0% in Industrial and Transportation Equipment and Supplies to 29.9% in Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment. The decreases in the other seven specified trades ranged from 1.2% in Tobacco, Confectionery and Soft Drinks to 14.9% in Coal and Coke. Sales in the "All Other Trades" group increased 51.5%.

For the year 1965, sales are estimated at \$12,318,270,000, an increase of 10.5% over the year 1964. All of the specified trades showed increases, ranging from 0.4% in Hardware to 16.7% in Meat and Dairy Products. Sales of the "All Other Trades" group increased by 18.5%.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

February 1966

6423-501

WHOLESALE TRADE

December 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	December			January - December		
	Sales		Change %	Sales		Change %
	1964 \$'000	1965 \$'000		1964 \$'000	1965 \$'000	
Total, All Trades	989,420	1,134,077	+14.6	11,148,008	12,318,270	+10.5
Fresh Fruits and Vegetables	33,243	32,815	-1.3	350,327	386,280	+10.3
Groceries and Food Specialties	204,532	216,143	+5.7	2,104,760	2,247,223	+6.8
Meat and Dairy Products	18,321	22,704	+23.9	194,522	226,930	+16.7
Clothing and Furnishings	8,166	7,891	-3.4	111,063	115,685	+4.2
Footwear	3,324	3,464	+4.2	43,630	46,715	+7.1
Other Textile and Clothing Accessories ...	21,584	20,449	-5.3	231,408	234,651	+1.4
Coal and Coke	14,671	12,481	-14.9	151,427	153,563	+1.4
Drugs and Drug Sundries	24,278	26,854	+10.6	280,888	310,621	+10.6
Newsprint, Paper and Paper Products	29,536	32,635	+10.5	363,944	383,548	+5.4
Tobacco, Confectionery and Soft Drinks ...	89,001	87,957	-1.2	837,669	873,117	+4.2
Automotive Parts and Accessories	37,693	36,126	-4.2	460,575	494,154	+7.3
Commercial, Institutional and Service						
Equipment and Supplies	12,186	14,778	+21.3	149,876	164,430	+9.7
Electrical Wiring Supplies, Construction						
Materials, Apparatus and Equipment	20,813	27,039	+29.9	227,157	253,447	+11.6
Other Construction Materials and Supplies, including Lumber	80,499	81,593	+1.4	958,512	1,011,332	+5.5
Farm Machinery	9,101	11,271	+23.8	100,421	115,211	+14.7
Hardware	34,393	33,395	-2.9	373,066	374,588	+0.4
Household Electrical Appliances	33,972	39,654	+16.7	232,818	260,965	+12.1
Industrial and Transportation Equipment and Supplies	97,104	98,118	+1.0	979,747	1,114,459	+13.7
All Other Trades	217,002	328,709	+51.5	2,996,196	3,551,350	+18.5

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

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